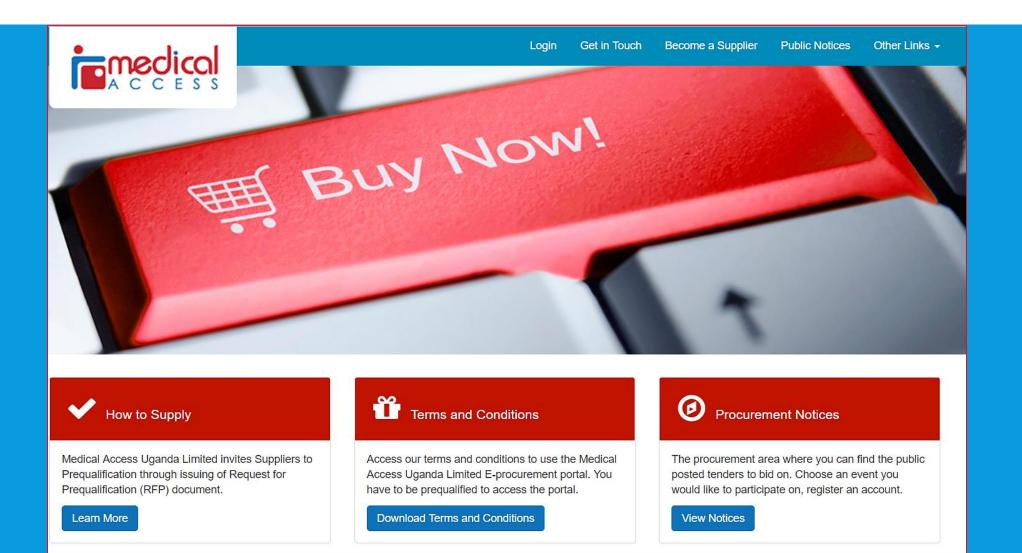
# Medical Access Uganda Limited (MAUL) e-Procurement User Guide – For PA Team

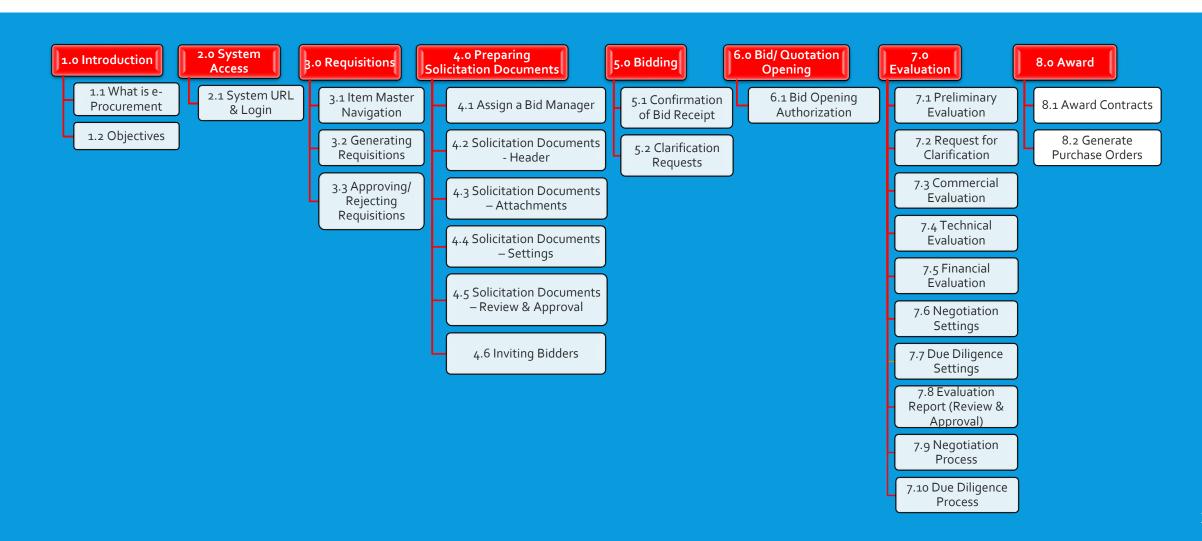


# **Document Version Control**

Document Control				
Title	e-Procurement User Guide - Procurement Agency (PA) Team			
Company	Medical Access Uganda Limited (MAUL)			
Abstract	This user manual is intended to give assistance to MAUL end users to help them adapt, gain familiarity, and understand how to work with the MAUL e-Procurement portal.			
Authors	MAUL and EIM Solutions			
Date Created	Friday, 30 April 2018			
Current Version	5.0			

Modification history				
Version	Create Date	Submission Date	Authors	Comments
1.0	30/04/2018	03/08/ 2018	MAUL and EIM	Draft version for comments and revision
2.0	05/09/2018	18/09/2018	MAUL and EIM	Bids Evaluation processes (Preliminary, Commercial, and Technical)
3.0	01/04/2019	10/06/2019	MAUL and EIM	Financial Evaluation (Award, Cancel, Procure Later, and Negotiate ) and Award Contracts
4.0	01/09/2019	08/11/2019	MAUL and EIM	Evaluation Process updates (Negotiation and Due Diligence)
5.0	17/09/2020	22/09/2020	MAUL and EIM	System updates

## Table of Contents



# **Abbreviations**

ARV Antiretroviral

BM Bid Manager

e-Procurement Electronic Procurement

ED Executive Director

FM Finance Manager

HOD Head of Department

MAUL Medical Access Uganda Limited

PA Procurement Agency

PO Purchase Order

RFQ Request For Quotation

SBD Standard Bidding Document

ToR Terms of Reference

URL Uniform Resource Locator

# 1.0 INTRODUCTION

#### 1.1 What is e-Procurement?

Electronic Procurement (e-Procurement) is the use of internet/ web-based technology to acquire goods and services from suppliers.

### 1.2 Objectives

This user manual is intended to give assistance to MAUL end users to help them adapt, gain familiarity, and understand how to work with the MAUL e-Procurement system.

End users will be able to raise requisitions, prepare and send out SBDs, receive bids, evaluate bids, and award contracts.

# How to Use the Guide

The guide has been divided into various sections to help you use the E-Procurement system optimally. Each section comprises of alpha-numeric steps that are sequential. We would recommend you follow the guide in sequential order as indicated in each section.

Below are some of the frequently used conventions/ icons across this user manual

Convention/ Icon	Description		
	Important information that must be read carefully		
	Tip to advice and help you use the system easily		
Step 1.1 (a)	Sequential steps and instructions to follow when performing tasks in the system		
	Additional information that explains a specific system function or process		
<b>€</b>	Viewing the system outputs after certain transaction have been executed		

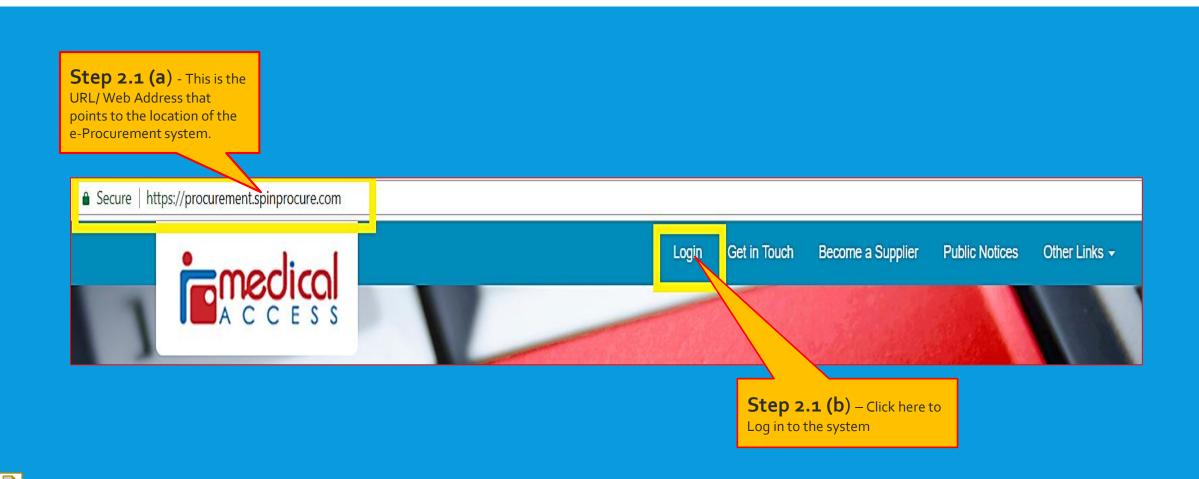
# 2.0 SYSTEM ACCESS



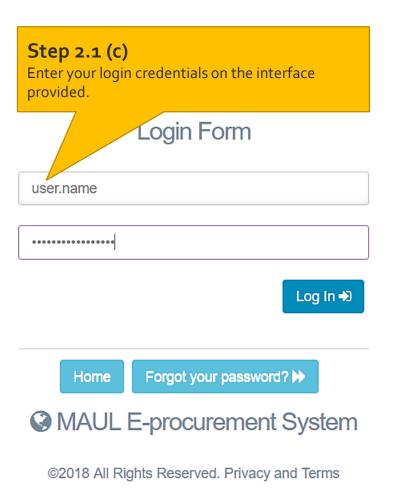
- This section covers basic access to the e-Procurement system.
- Before users actively participate and interact with the system, they will be provided with the following via E-mail:
  - ✓ A web link/ URL pointing to the e-Procurement portal interface
  - ✓ Username This is the user's email prefix

A user will then be required to click on the web link that will direct them to the portal. The 'forgot your password' functionality together with the users' username will be used to generate a password

# 2.1 System URL & Login







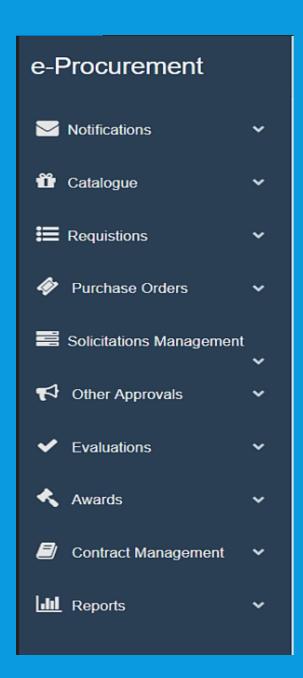
- The System Administrator is responsible for creating new e-Procurement users. Your username is your Email prefix. For example ... user.name@medicalaccess.co.ug.
   The username will be user.name
- Users will create their own passwords according to password policies.
- If you cannot remember your password, use the 'Forgot your password functionality' ... you will be notified to change your password via E-mail.

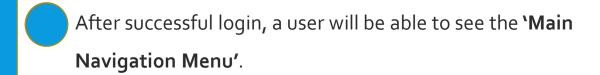


## **IMPORTANT**

After fifteen (15) minutes of inactivity, you will be logged out of the system and will be required to log in again.

When not working with the system, please LOG OUT.





This Graphical User Interface (GUI) is intended to assist users to access the various procurement functionalities present in the system in an organized way



## **IMPORTANT**

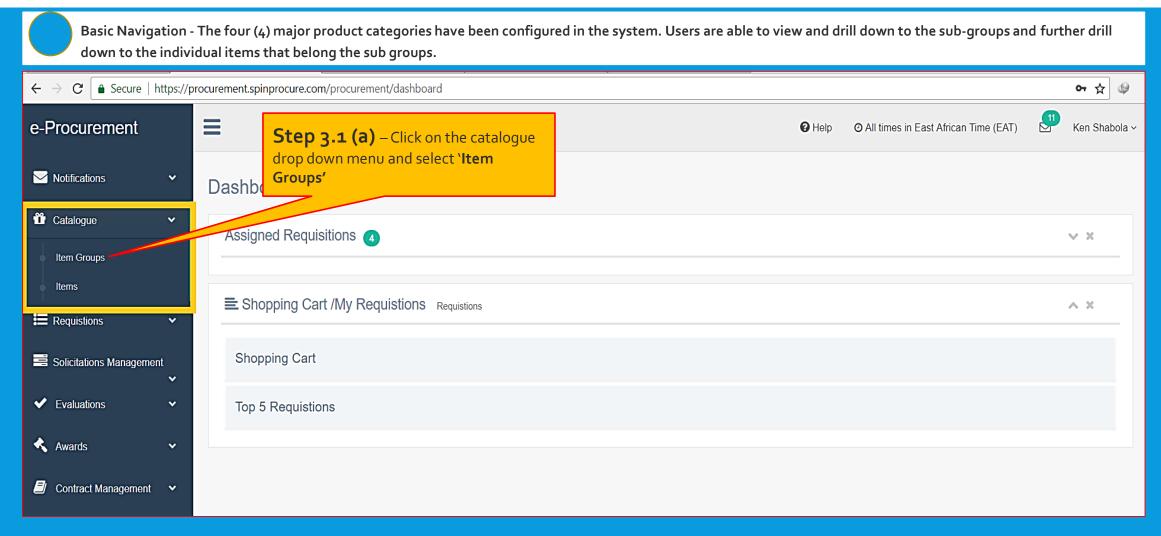
Depending on a user's rights, the main navigation menu will differ from one user to another.

# 3.0 REQUISITIONS

- This section covers basic navigation of the item master, creation of requisitions, and approval of requisitions.
- All users from various departments will have the authorization to generate requisitions in the system for the major Item categories.
- After a requisition is created, it will go through the three-Step approval process.



# 3.1 Item Master Navigation



New Item Groups can be created here.



TIP

Only users with proper rights and authorizations are able to create new Item groups.

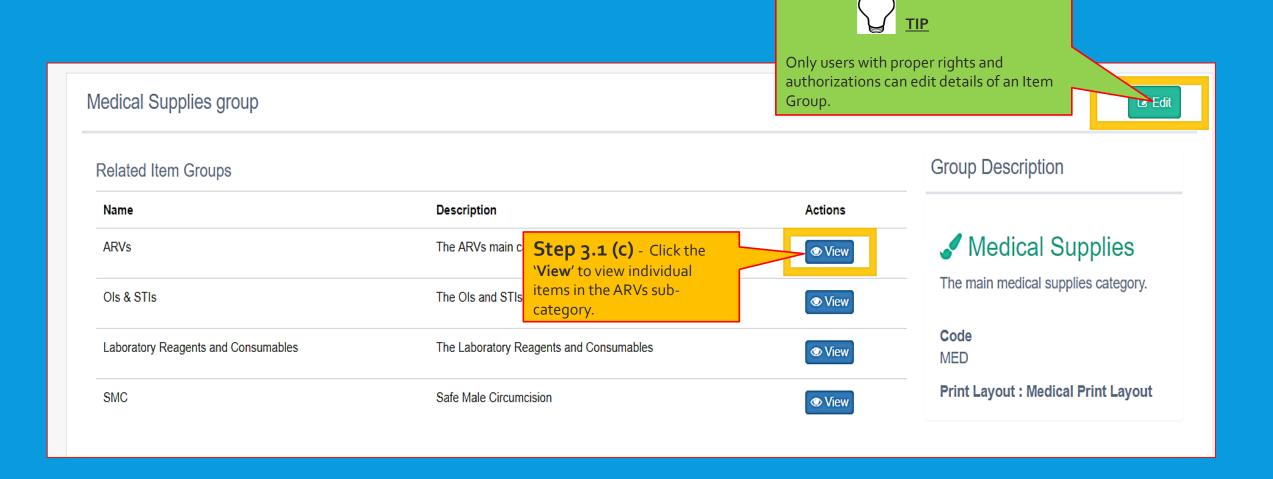
+ New Group

Search Item groups

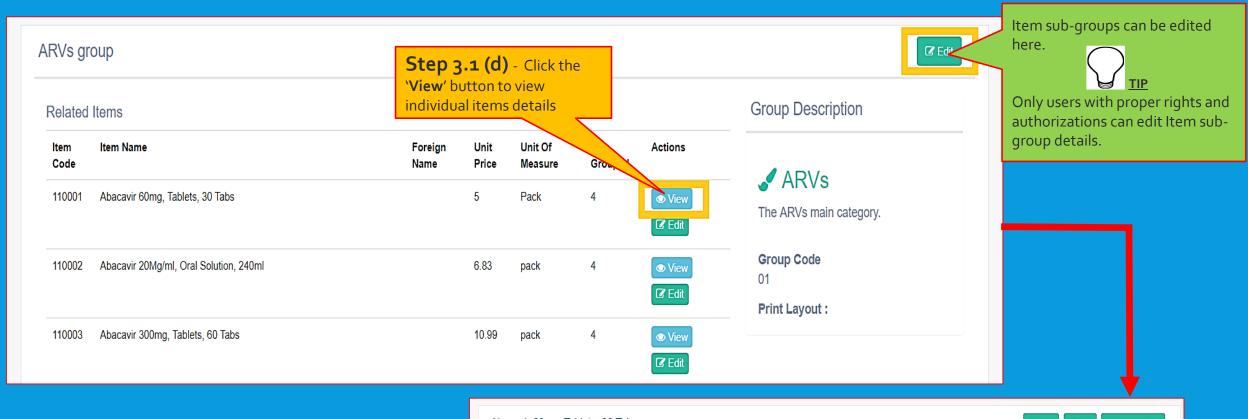
Item Groups

Search here

#	Sub Group Code	Name	Actions	
1		Medical Supplies	<b>Step 3.1 (b)</b> - Click the	View Delete
2	01	ARVs	'View' button to view details of the Medical Supplies Item	View Delete
3	02	Ols & STIs	Group.	View Delete
4	03	Laboratory Reagents and Consum	View Delete	
5	04	SMC	View Delete	
6		Services	View Delete	
7		Non Medical Supplies	View Delete	
8	03	Vehicles	View Delete	
9		Works	View Delete	

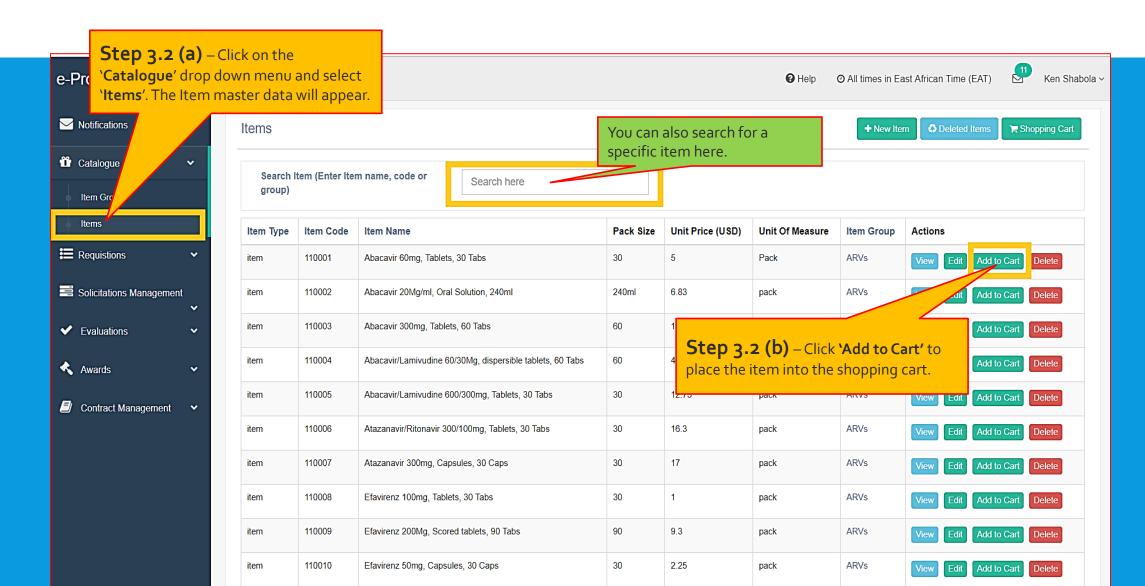


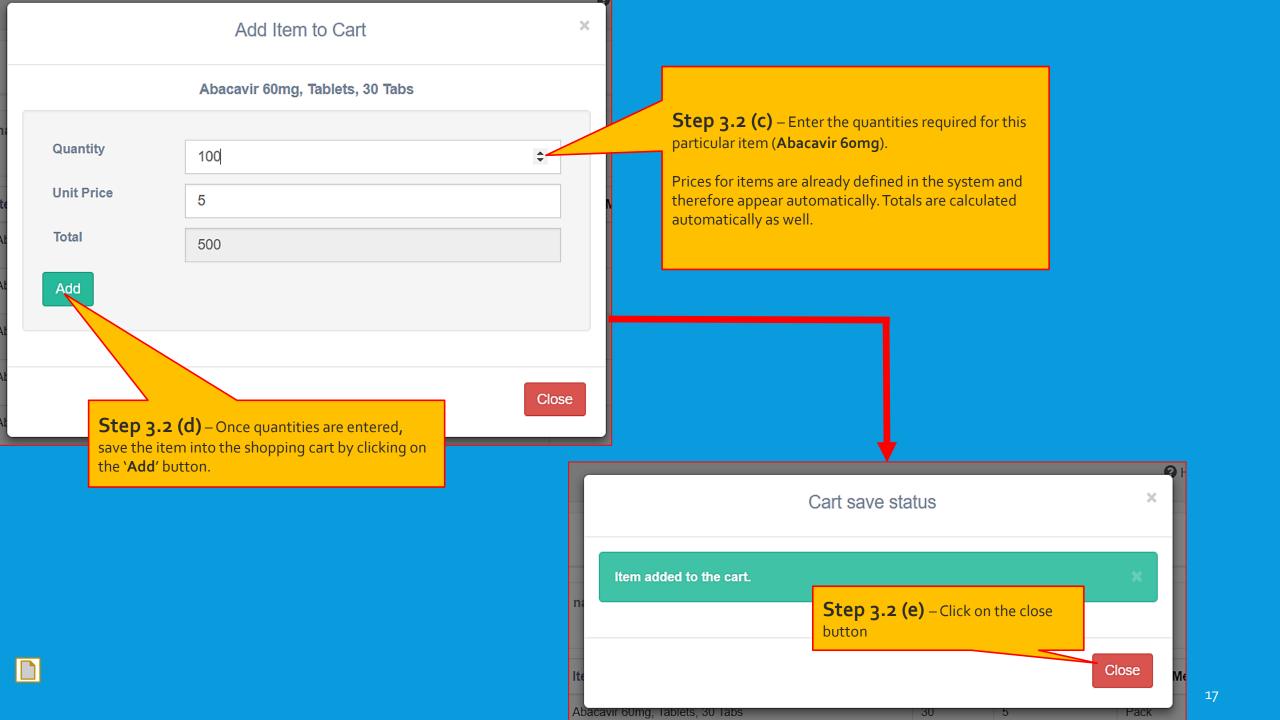
Item groups can be edited here.





# 3.2 Generating Requisitions





## Viewing the Shopping Cart



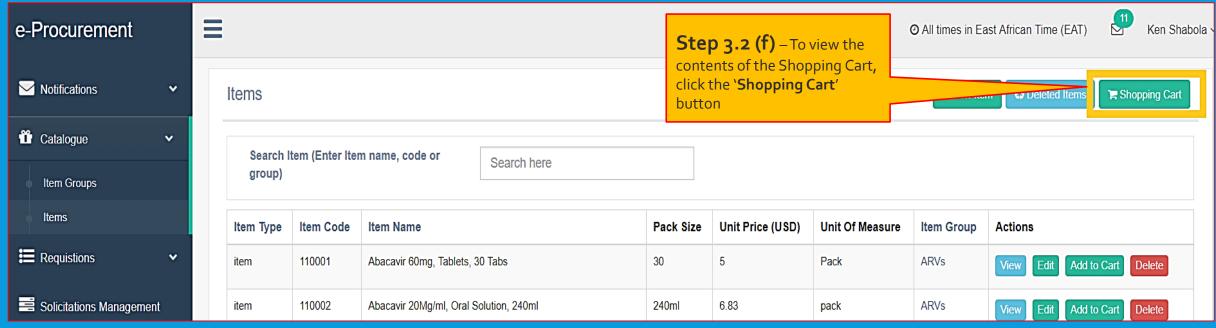


Any Open shopping cart that has not been converted to a requisition will be visible here. You cannot add an item into a new shopping cart if this item exists in another open shopping cart.



There are various ways to access open shopping carts:

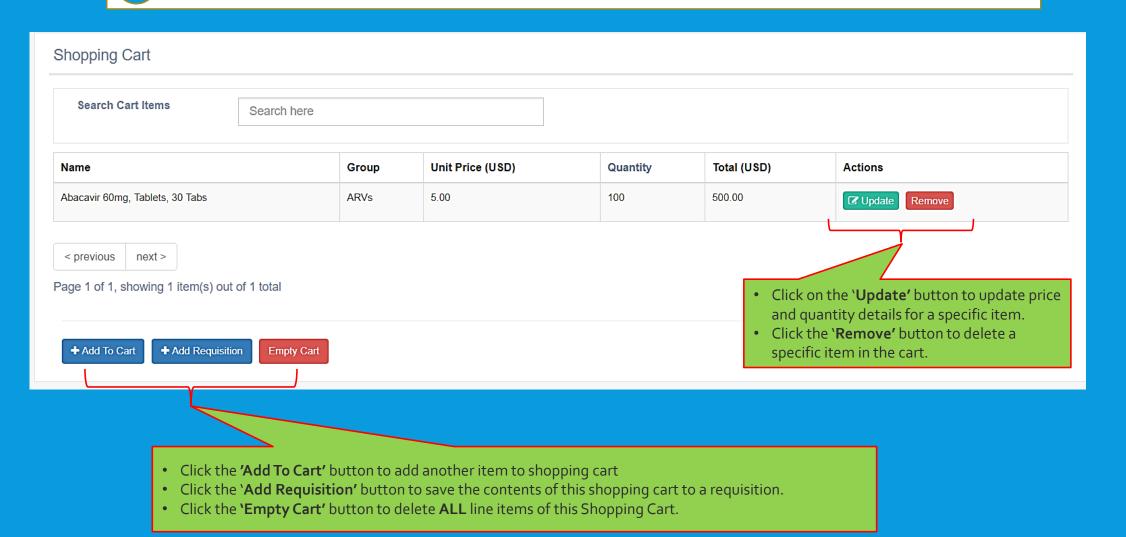
- On the main navigation Menu, Go to Catalogue → Items → Top-Right hand side 'Shopping Cart ' button (See image below)
- Immediately a user has logged in to the system, at the bottom part of the user's dashboard, click 'Shopping Cart/ My Requisitions'
- On the main navigation Menu, Go to Requisitions → Shopping
   Cart





## Contents of the Shopping Cart

The shopping cart below contains the item that was added in Steps 3.2 (b) to 3.2 (e)

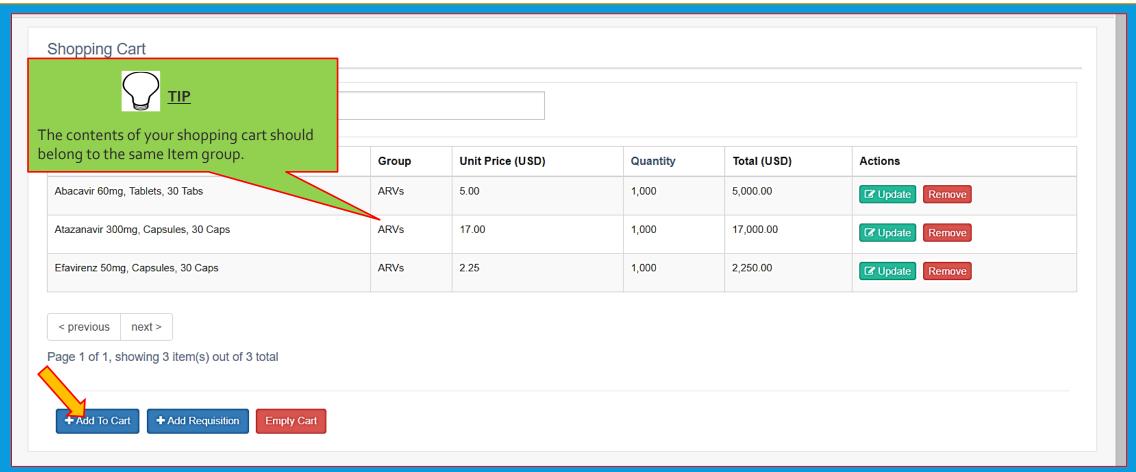


## Add more items to the shopping cart

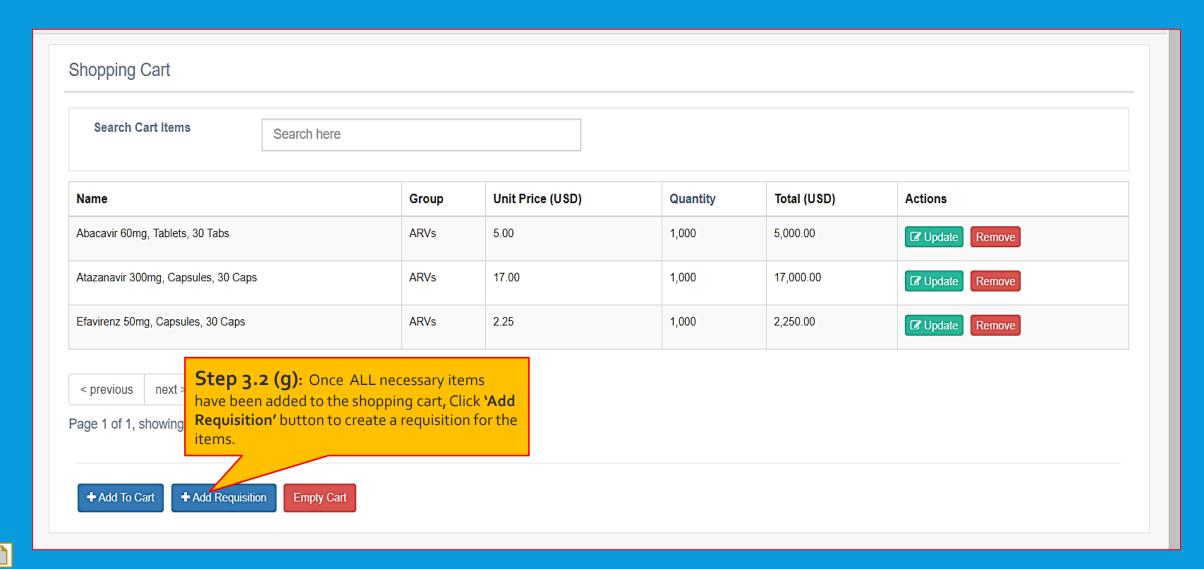
You can add more items to a shopping cart by using:

- 1. The 'Add To Cart' button located in the shopping cart. (See arrow below)
- 2. The main navigation menu, go to Catalogue → Items

These two (2) methods will take you back to the Item Master data form where you will be able to search for an Item and add it to the shopping cart. Follow Steps 3.2 (b) to 3.2(e) to add more items to the shopping cart. Follow Step 3.2 (f) to view your shopping cart



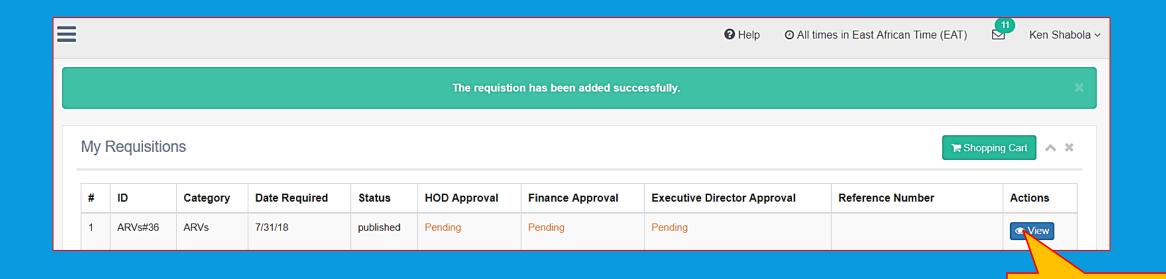
## Converting a Shopping Cart into a Requisition



#### **New Requisition** Filter projects by funds source ▼ 6 ▼ Date Required 2019 ▼ May **Funds Source** CDC Terms of Reference Supply of ARVs for COP Year 18, Project Year 03, Financial Year 2019, and Quarter 1 **Funding Agency Project** MAUL-HSIP COP Year 18 **Current Plan Name** MAUL HSIP Attach Terms of Reference Choose file No file chosen Project Year 03 Step 3.2 (h) - Requisition Header Details Financial Year 19 • Select the relevant Financing partner/ Donor in the 'Funds Source' field Select project attached to the donor in 'Funding Agency Project' Period(Quarter) 01 Click the drop down arrow and select the COP (Country Operational Plan) year. Based on the Funding Agency selected, the Current Plan, Project Year, and Currency USD Financial Year will be displayed automatically by the system. Select the Period Quarter in this preferred format ... 01,02, and so on., 25.250 Currency used is US Dollars Requisition Total (USD) **Requisition Totals appear automatically** Select Requisition Status as 'Published'. If additional editing of the requisition is Requisition Status Published required, then select 'Draft'. • Enter the date that the items are required Line Details Type Terms of Reference (TOR) and attach relevant TOR documentation (optional) Unit Price (USD) Product Quantity Sub Total (USD) Actions Efavirenz 50mg, Capsules, 30 Caps 2.25 1,000 2,250.00 Remove 6.00 Abacavir 60mg, Tablets, 30 Tabs 1,000 6,000.00 Remove Atazanavir 300mg, Capsules, 30 Caps 17.00 1,000 17,000.00 Edit Remove Add Requisition Step 3.2 (i) – Click the 'Add

**Requisition'** button to save the requisition and forward for approval.

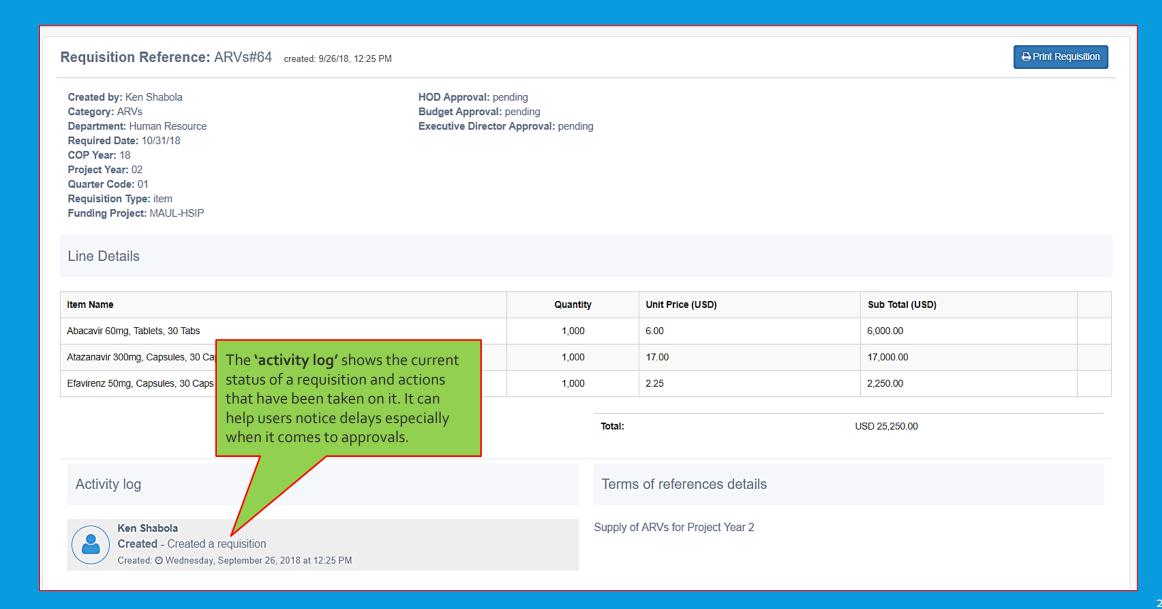
22

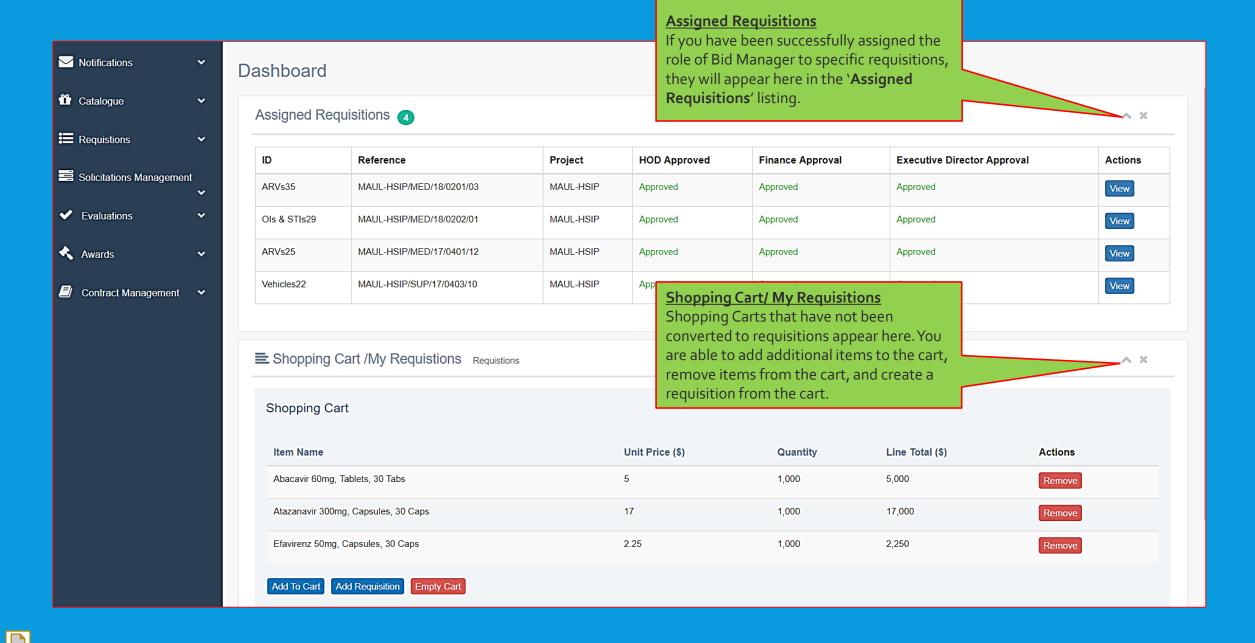


- Once you execute **step 3.2 (i)**, the system will take you back to the main requisitions window. Your requisition will be placed at the top of the list (in the case where other requisitions exist). If it is the only requisition created, then it will appear as a single line item under 'My Requisitions'.
- Requisition Reference numbers are automatically assigned by the system when bid managers, evaluation committee, and pre-qualified suppliers have been assigned to the requisition.
- Requisitions that have not been acted upon by approvers will read 'Pending'.

**Step 3.2 (j)** – Click the 'View' button to see the requisition details

## Viewing Requisition Details 🗪



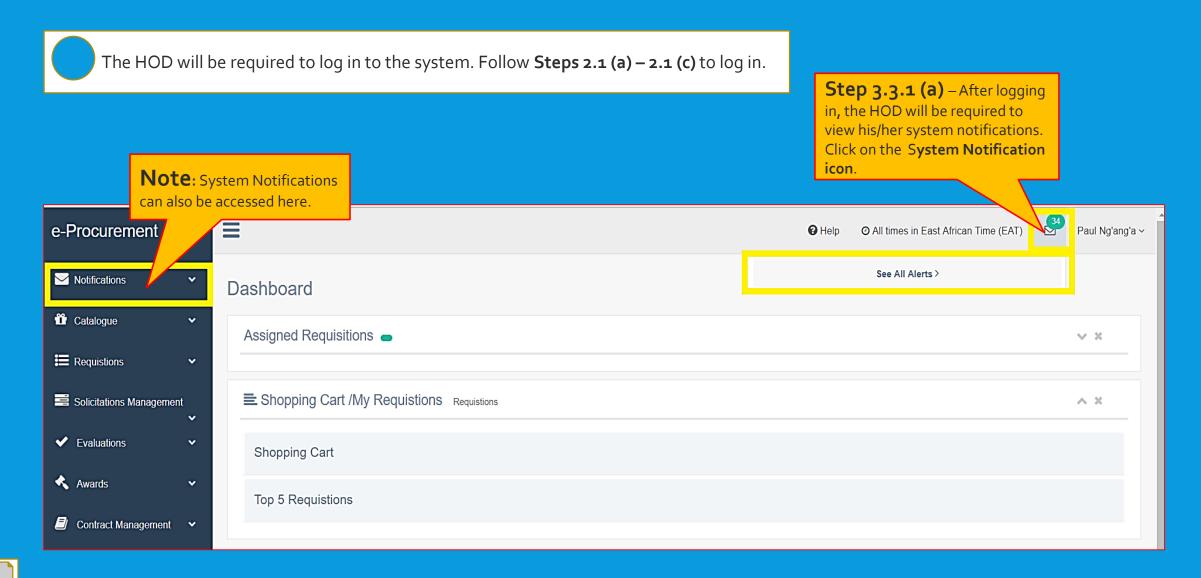


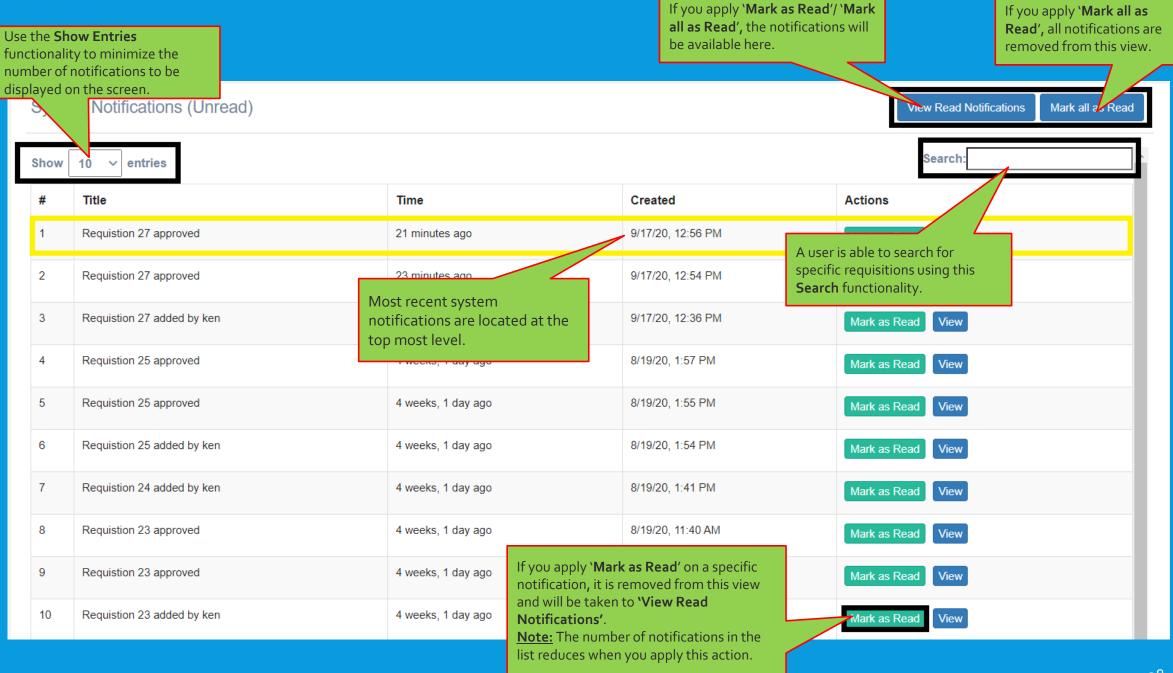
# 3.3 Approving/Rejecting Requisitions



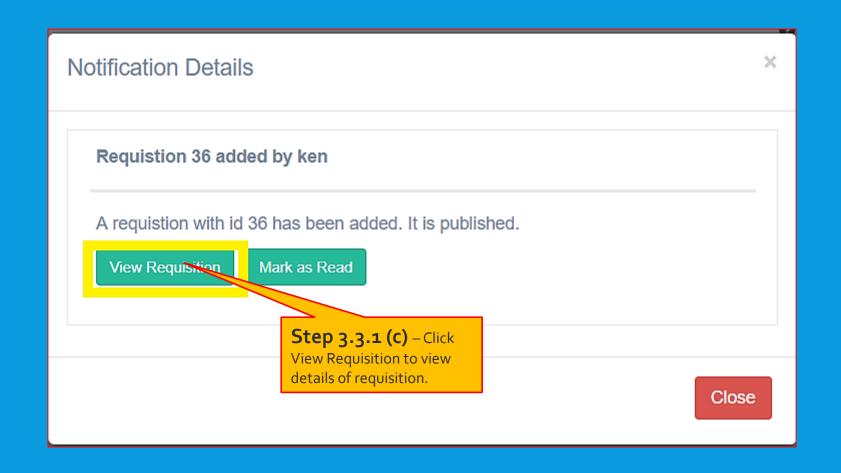
- Newly created requisitions will go through the three-step approval process which follows a clear workflow with respect to the approval hierarchy.
- The system provides a drop down menu for selecting either approved or rejected, and a description area for supporting the drop down selection.
- The system is able to send E-mail notifications to the HOD, Finance Manager and the Executive Director (ED) to take necessary action; requisitions can either be approved or rejected. Approved requisitions go to the next step while those that are rejected are returned to the originator to apply requested amendments.
- The originator of requisitions also receives email notifications when approvals or rejections are made along the approval hierarchy.

## 3.3.1 Head of Department (HOD) - Requisition Approval





#### System Notifications (Unread) View Read Notifications Mark all as Read Search: Show 10 entries Time Title Created **Actions** Requistion 27 approved 21 minutes ago 9/17/20, 12:56 PM Mark as Read View **Step 3.3.1 (b)** – Click the 2 Requistion 27 approved 23 minutes ago 9/17/20, 12:54 PM Mark as Read 'View' button to view details of the requisition for approval. 3 Requistion 27 added by ken 40 minutes ago 9/17/20, 12:36 PM Mark as Read Requistion 25 approved 4 weeks, 1 day ago 8/19/20, 1:57 PM Mark as Read View 5 Requistion 25 approved 4 weeks, 1 day ago 8/19/20, 1:55 PM Mark as Read View Requistion 25 added by ken 6 4 weeks, 1 day ago 8/19/20, 1:54 PM Mark as Read View Requistion 24 added by ken 8/19/20, 1:41 PM 4 weeks, 1 day ago Mark as Read View Requistion 23 approved 4 weeks, 1 day ago 8 8/19/20, 11:40 AM Mark as Read View 4 weeks, 1 day ago 9 Requistion 23 approved 8/19/20, 11:39 AM Mark as Read View Requistion 23 added by ken 4 weeks, 1 day ago 8/19/20, 11:29 AM 10 View Mark as Read



## $\equiv$

#### Requisition Reference: ARVs#36 created: 5/3/18, 11:26 AM

Created by: Ken Shabola

Category: ARVs

**Department:** Human Resource **Required Date:** 7/31/18

Quarter Code: 02
Financial Year: 2018
Requisition Type: item
Funding Project: MAUL-HSIP

HOD Approval: pending Budget Approval: pending

Executive Director Approval: pending



**Step 3.3.1 (d)** – The HOD will view the contents of the requisition and then click the 'Approval' button to approve the requisition

#### Line Details

Item Name	Quantity	Unit Price (USD)	Sub Total (USD)
Abacavir 60mg, Tablets, 30 Tabs	1,000	5.00	5,000.00
Atazanavir 300mg, Capsules, 30 Caps	1,000	17.00	17,000.00
Efavirenz 50mg, Capsules, 30 Caps	1,000	2.25	2,250.00

**Total:** USD 24,250.00

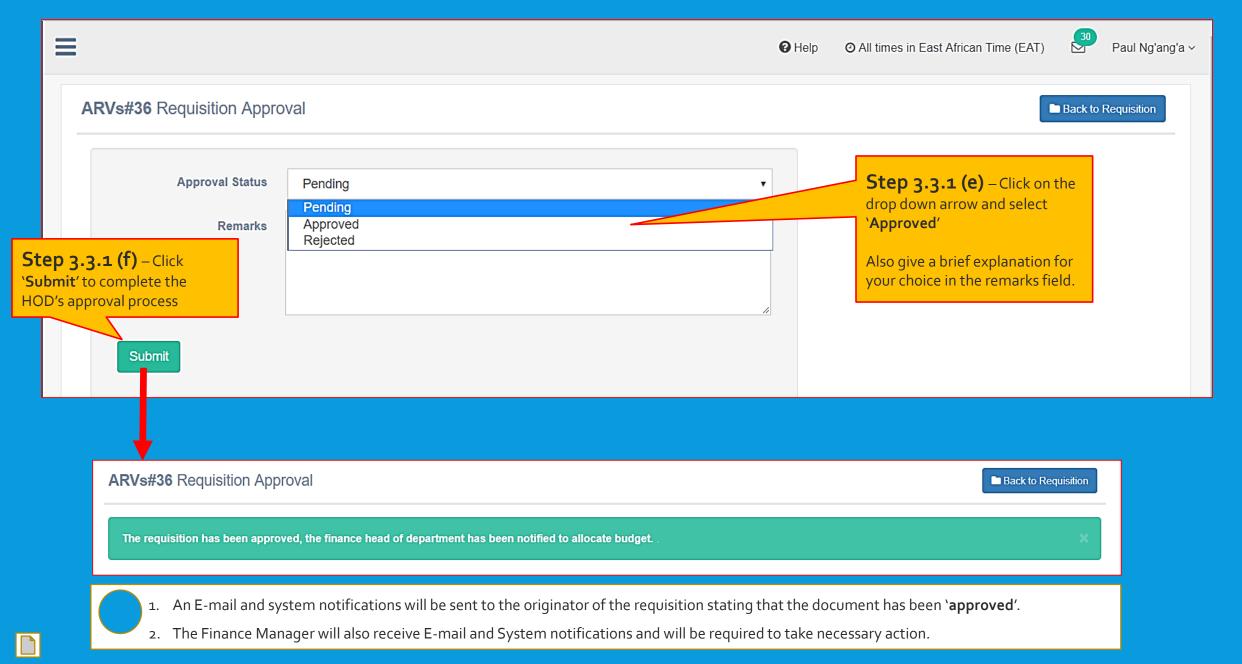
#### Activity log

Terms of references details



Ken Shabola
Created - Created a requisition
Created: ① Thursday, May 3, 2018 at 11:26 AM

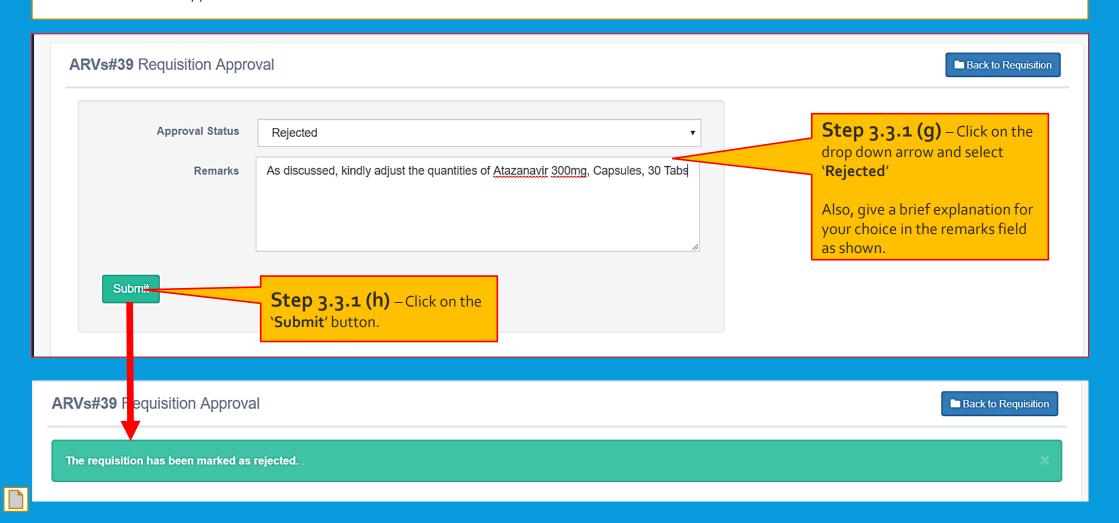
Supply of Medical Supplies - ARVs



## <u>Head of Department (HOD) - Requisition Rejection</u>

- The HOD will be required to perform the following tasks (Steps 3.3.1 (a) Steps 3.3.1 (d)) Log in to the system.
  - Access System notifications

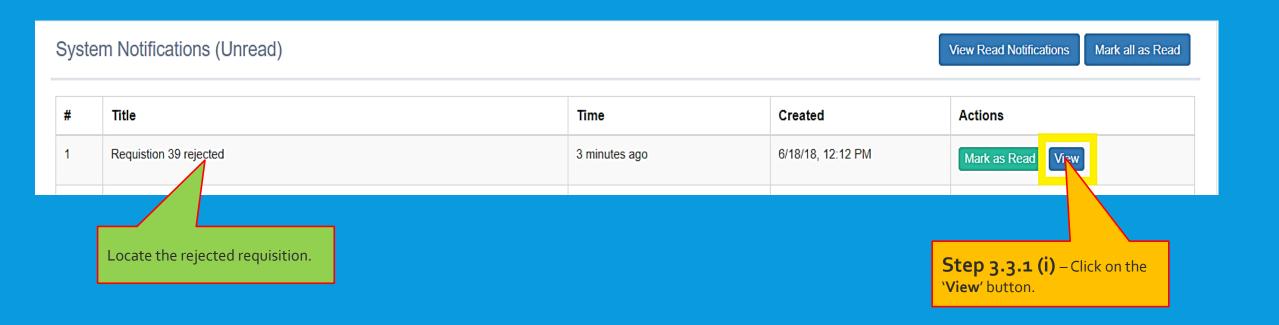
  - View the requisition
  - Access the Approval Window below

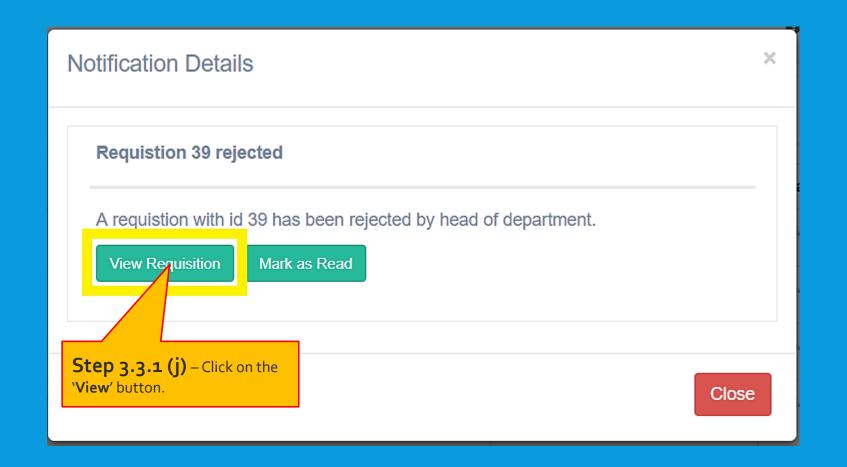


If the HOD rejects the requisition, the originator will be notified via E-mail and System notifications.

The Originator of the requisition will be required to perform the following actions:

- Log in to the system.
- Access system notifications (See Image Below).





#### Requisition Reference: ARVs#39 created: 6/18/18, 11:50 AM

Created by: Ken Shabola Category: ARVs

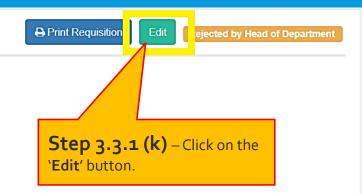
Department: Human Resource

Required Date: 7/31/18 Quarter Code: 02 Financial Year: 2018 Requisition Type: item Funding Project: MAUL-HSIP HOD Approval: rejected

HOD Approval Date: 6/18/18, 12:12 PM

Budget Approval: pending

Executive Director Approval: pending



#### Line Details

Item Name	Quantity	Unit Price (USD)	Sub Total (USD)
Abacavir 60mg, Tablets, 30 Tabs	1,000	5.00	5,000.00
Atazanavir 300mg, Capsules, 30 Caps	1,000	17.00	17,000.00
Efavirenz 50mg, Capsules, 30 Caps	1,000	2.25	2,250.00

The originator of the requisition will be able to view feedback from the HOD with the required adjustments.

Total:

USD 24,250.00

#### Activity log



Paul Ng'ang'a

Rejected - As discussed, kindly adjust the quantities of Atazanavir 300mg,

Capsules, 30 Tabs

Created: Monday, June 18, 2018 at 12:12 PM

(2)

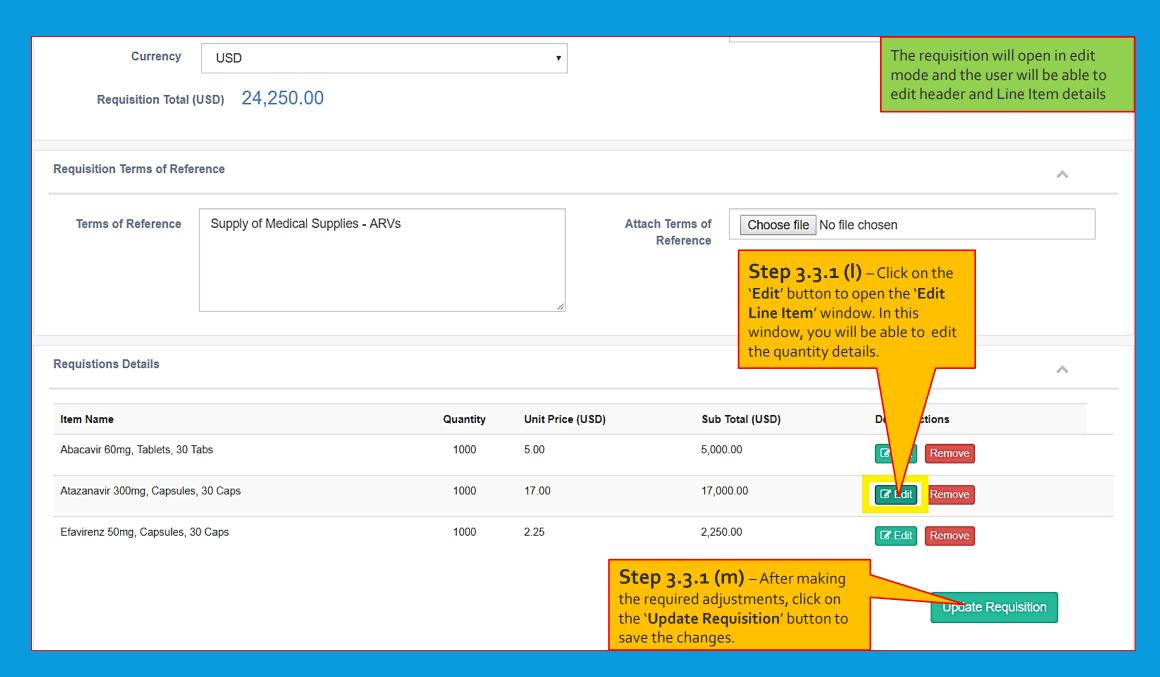
Ken Shabola

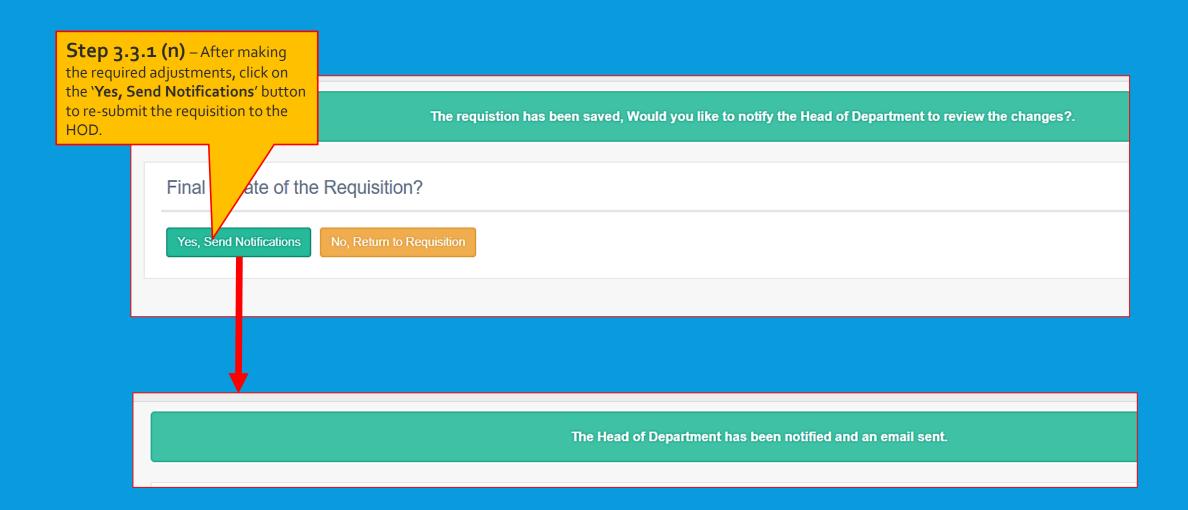
Created - Created a requisition

Created: O Monday, June 18, 2018 at 11:50 AM

#### Terms of references details

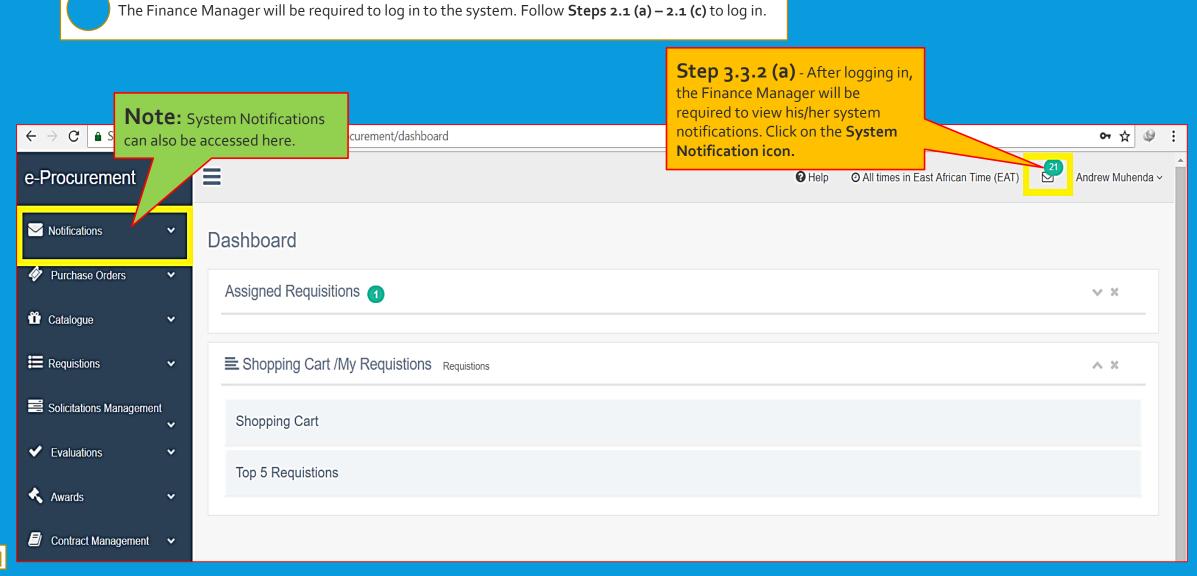
Supply of Medical Supplies - ARVs

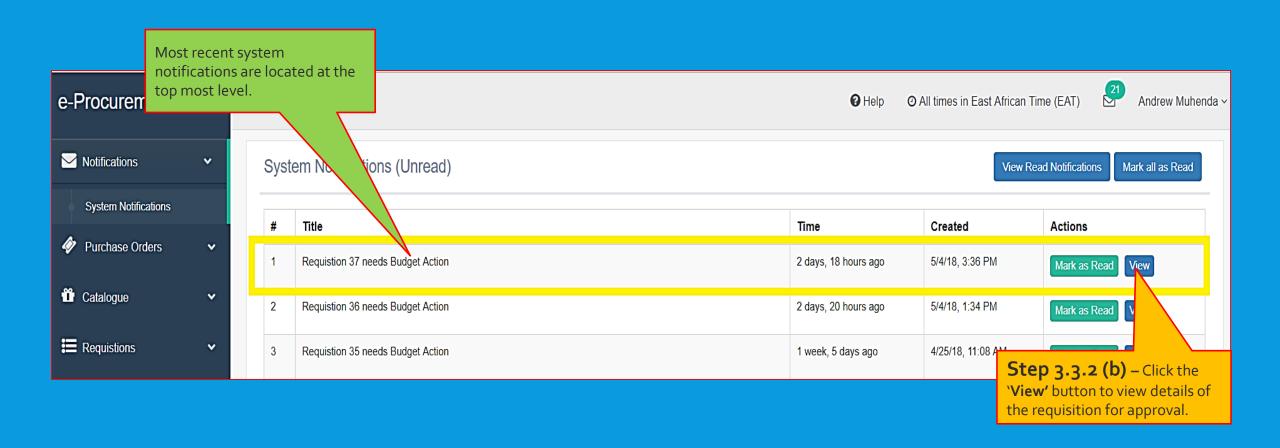


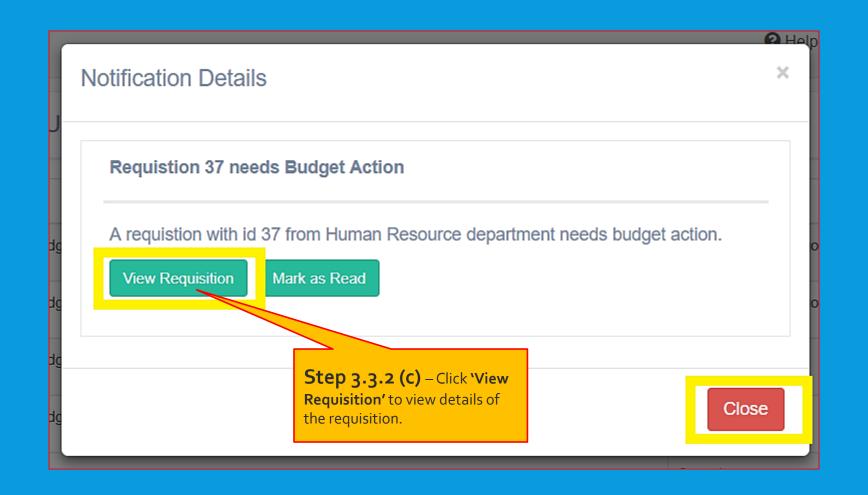


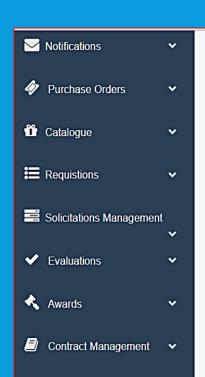
The HOD will be notified via E-mail and System notifications and will be required to take necessary action. If the requisition is in order, the HOD will follow the approval process as described in **Steps 3.3.1 (a) – 3.3.1 (f)** 

## 3.3.2 Finance Manager – Requisition Approval









The **activity log** shows the current status of a requisition and actions that

have been taken on it.

### Requisition Reference: ARVs#37 created: 5/4/18, 3:35 PM

Created by: Ken Shabola

Category: ARVs Department: Human Resource

Required Date: 9/4/18 Quarter Code: 02 Financial Year: 2018 Requisition Type: item

Funding Project: MAUL-HSIP

HOD Approval: approved

HOD Approval Date: 5/4/18, 3:36 PM

Budget Approval: pending

Executive Director Approval: pending

**Step 3.3.2 (d)** – Click the 'Approval' button to approve the requisition

➡ Print Requisition

Approval

#### Line Details

Item Name	Quantity	Unit Price (USD)	Sub Total (USD)
Abacavir 60mg, Tablets, 30 Tabs	1,000	5.00	5,000.00
Atazanavir 300mg, Capsules, 30 Caps	1,000	17.00	17,000.00
Efavirenz 50mg, Capsules, 30 Caps	1,000	2.25	2,250.00

Total:

Terms of references details

Terms of reference is not available.

USD 24.250.00

#### Activity log



Paul Ng'ang'a

Approved - d

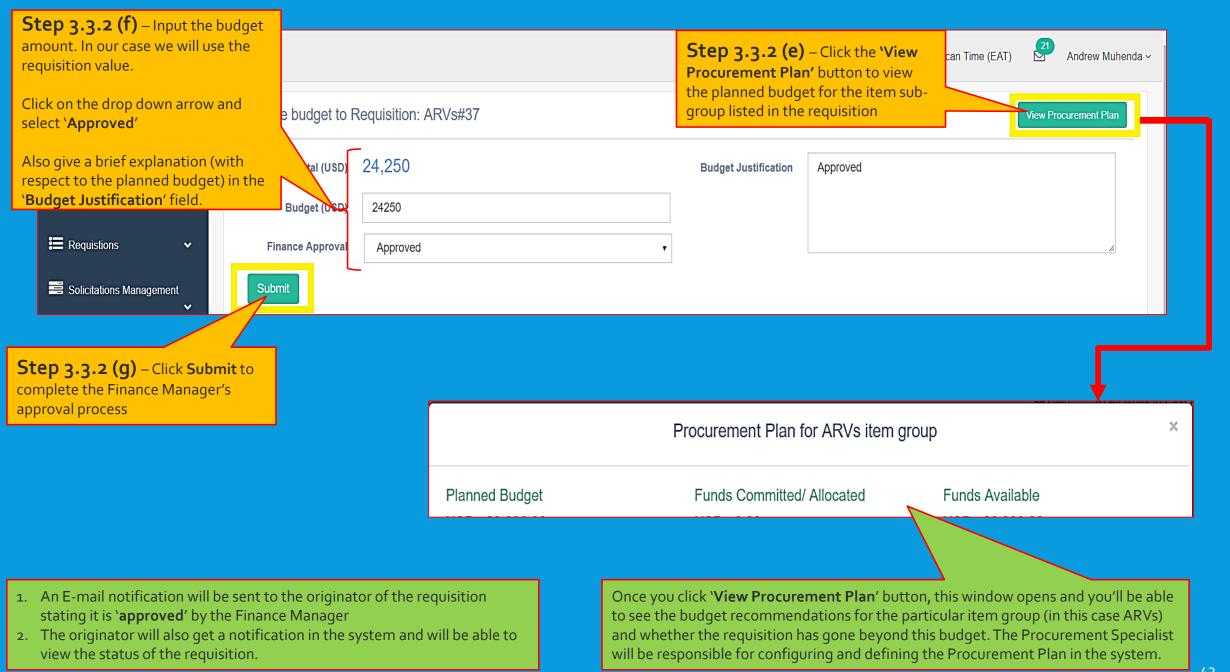
Created: O Friday, May 4, 2018 at 3:36 PM



Ken Shabola

Created - Created a requisition

Created: O Friday, May 4, 2018 at 3:35 PM



### <u>Finance Manager - Requisition Rejection</u>



The Finance Manager will be required to perform the following actions (Steps 3.3.2 (a) - 3.3.2 (d) + (Steps 3.3.2 (h) - 3.3.2 (i)):

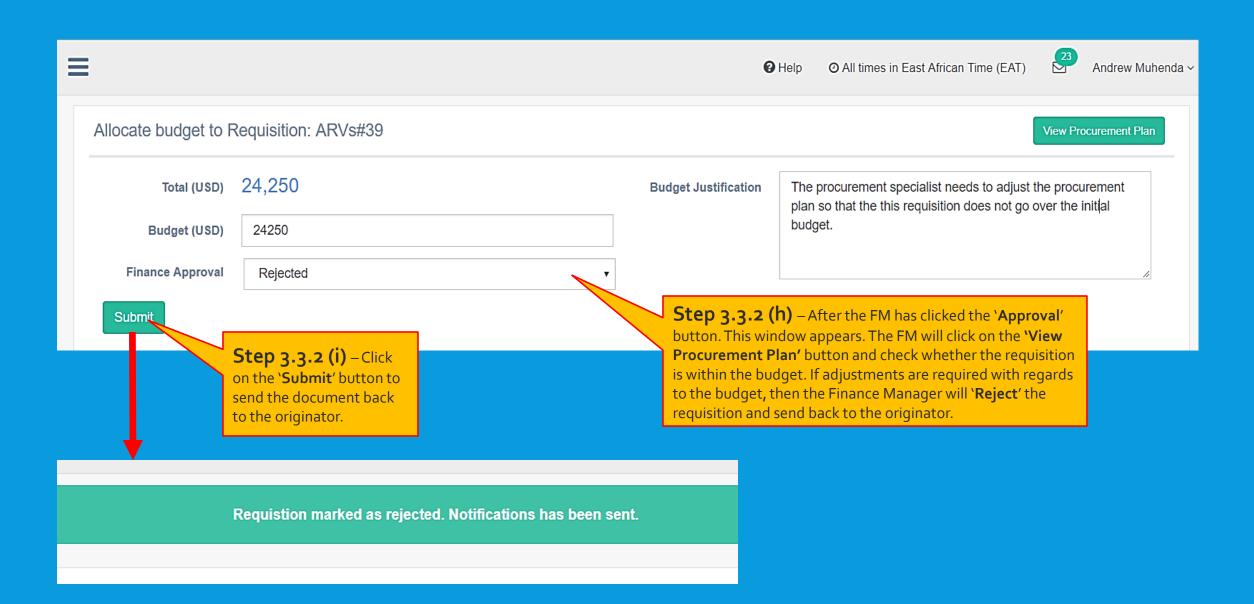
- Log into the system
- Access system notifications
- Locate the requisition that requires budget action and click on the 'View' button to view contents of the requisition.
- Access the 'Budget Allocation' using the 'Approval' button.
- Select 'Rejected' on the drop down arrow provided by the system.
- Provide justification for the drop down selection above.
- Send the requisition back to the originator by using the 'Submit' button.



An E-mail notification will be sent to the originator and HOD. The originator of the requisition will be required to make necessary adjustments.

The originator of the requisition will be required to perform the following actions (Steps 3.3.1 (i) - 3.3.1 (n)):

- Log into the system
- Access system notifications
- Locate the rejected requisition and click on the 'View' button to open the document on edit mode.
- Click the 'Edit' button provided to begin making adjustments. The originator of the requisition is only able to edit the header and details of the document.
- Update the changes made by clicking the 'Update requisition' button.
- Re-submit the requisition to the HOD to review the changes by clicking 'Yes, Send Notifications' button.



### <u>Finance Manager - Requisition Rejection (Cont)</u>



After the originator of the requisition has implemented recommendations as advised by the Finance Manager, he/ she will submit the document to the HOD for review (Steps 3.3.1 (i) -3.3.1 (n))

The HOD will be required to perform the following actions (Steps 3.3.1 (a) – Steps 3.3.1 (f)):

- Log in to the system
- Access system notifications.
- Locate the amended requisition and click on the 'View' button to view contents of the requisition.
- Access the 'Approval Window' using the 'Approval' button.
- Select 'Approved' on the drop down arrow provided by the system.
- Give brief explanation for the selection above.
- Submit the approved requisition to the Finance Manager by clicking the 'Submit' button

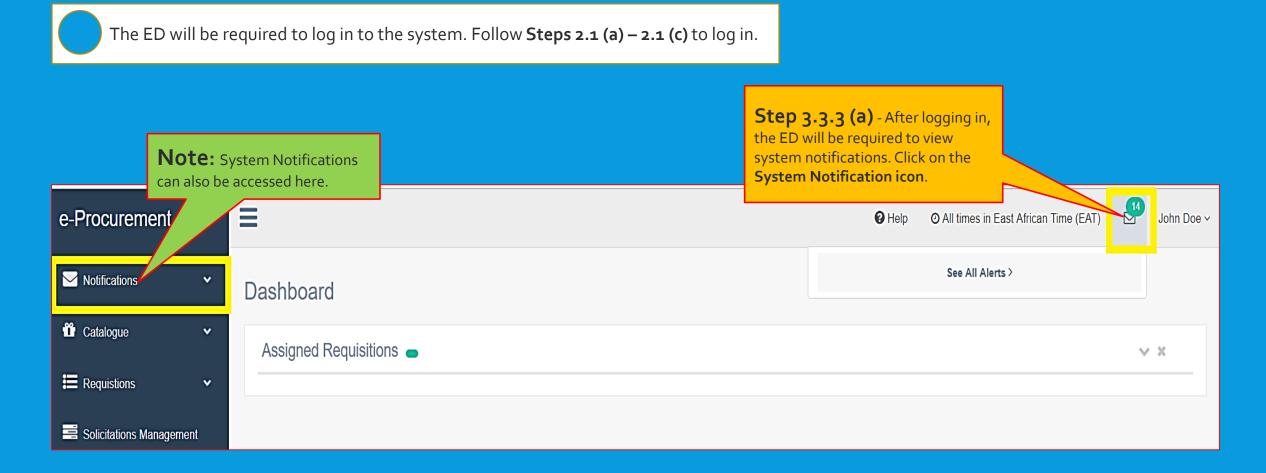


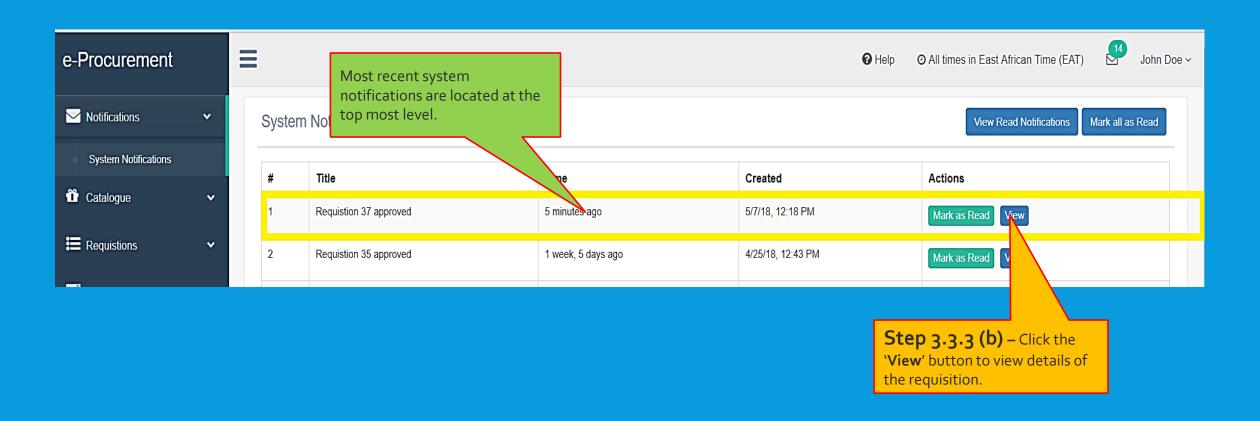
The Finance manager will be notified through E-mail and system notifications, and will be required to take necessary actions.

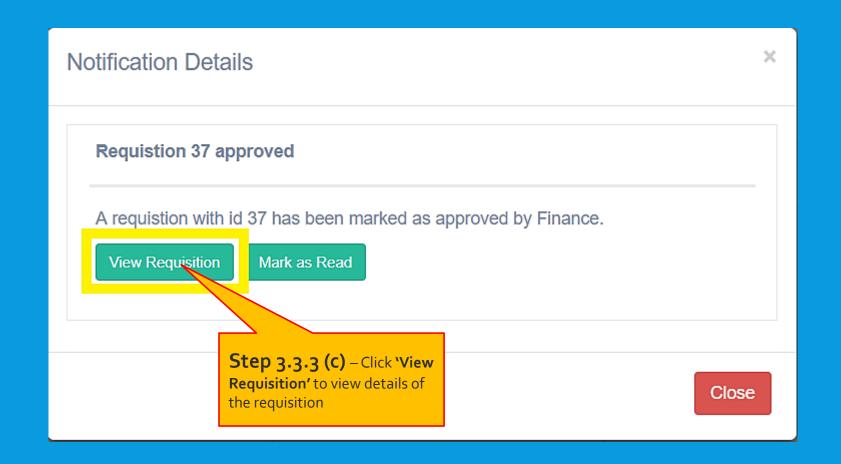
The originator of the requisition will also receive notifications on the HOD's decision.

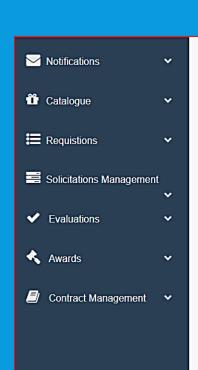
If the Finance manager is comfortable with the updates made, then he/she can approve the requisition as described in the Finance Manager approval process (Steps 3.3.2 (a) – 3.3.2 (g))

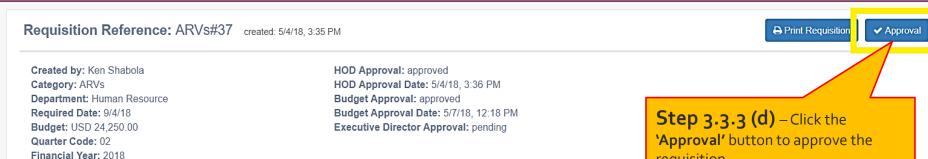
## 3.3.3 Executive Director (ED) – Requisition Approval











#### Line Details

Requisition Type: item

Funding Project: MAUL-HSIP

Item Name	Quantity	Unit Price (USD)	Sub Total (USD)
Abacavir 60mg, Tablets, 30 Tabs	1,000	5.00	5,000.00
Atazanavir 300mg, Capsules, 30 Caps	1,000	17.00	17,000.00
Efavirenz 50mg, Capsules, 30 Caps	1,000	2.25	2,250.00

Total: USD 24,250.00

requisition



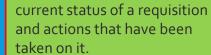
Terms of references details

Terms of reference is not available.



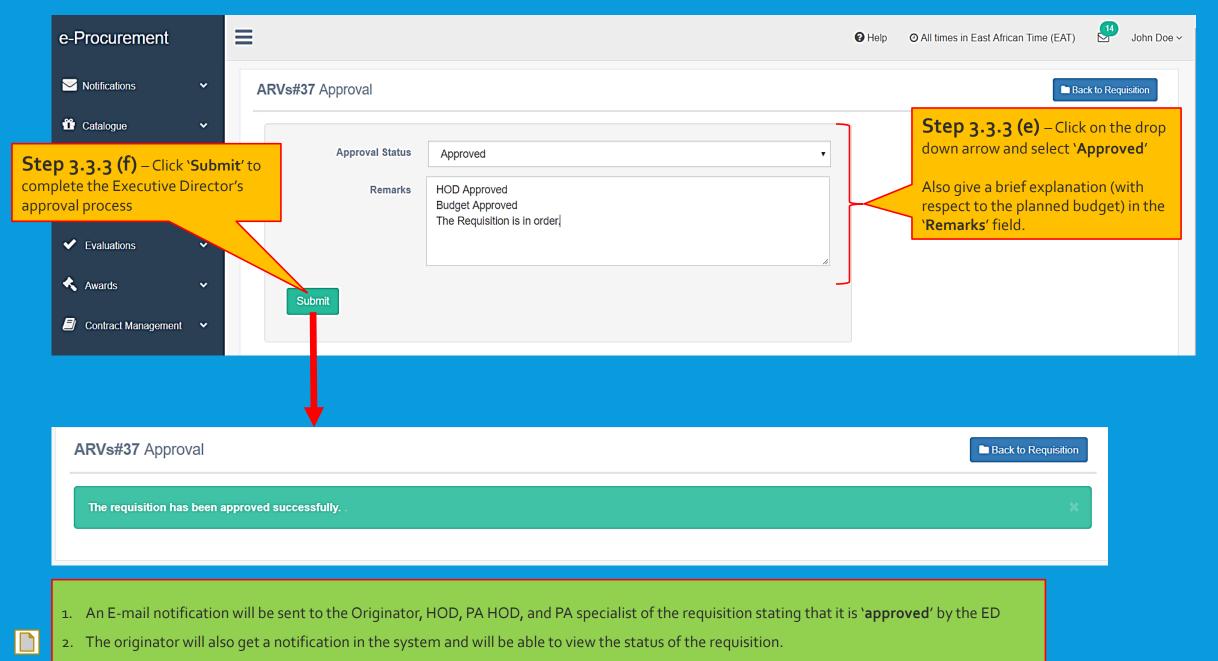
Andrew Muhenda Approved - Within planned budget Created: O Monday, May 7, 2018 at 12:18 PM

Paul Ng'ang'a



The activity log shows the





## <u>Executive Director (ED) – Requisition Rejection</u>

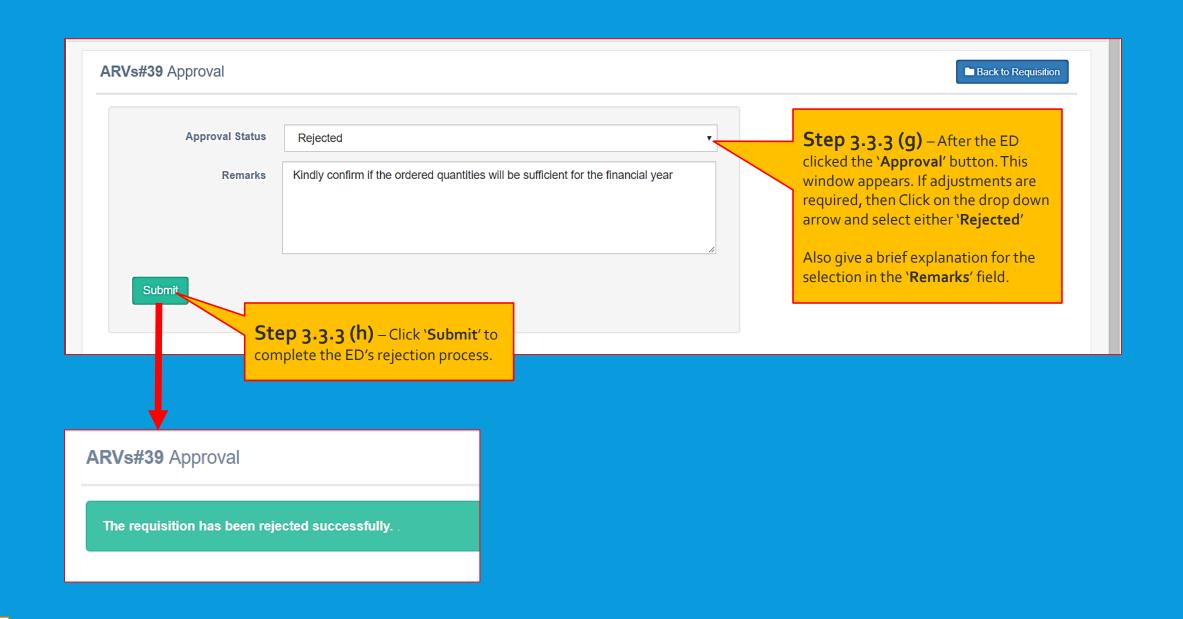


The ED will be required to perform the following actions via the system:

- Log into the system
- Access system notifications
- Locate the requisition that requires approval and click on the 'View' button to view contents of the requisition.
- Access the 'Approval Window' using the 'Approval' button (See next page).
- Select 'Rejected' on the drop down arrow provided by the system (Steps 3.3.3 (g) 3.3.3 (h)).
- Give brief explanation for the selection above.
- Submit the rejected requisition to the originator and the HOD by clicking the 'Submit' button

The Originator and HOD will receive E-mail and system notifications on the ED's decision.

Note: The ED's rejection is final and the originator of the requisition is not able to edit the document; no more approvals/ rejections can be executed on the document. The department that initiated the requisition will take the ED's recommendations into consideration and create a new requisition with proper amendments.



# 4.0 PREPARING SOLICITATION DOCUMENTS



Solicitation is the process of seeking information, proposals, or quotations from suppliers.

This section deals with the following tasks:

- Assigning a Bid Manager (BM) to a requisition
- Creating Solicitation documents categories and attaching Solicitation Documents to these categories
- Assigning an appropriate procurement method
- Proposing Evaluation Team
- Proposing a list of pre-qualified suppliers
- Generating Statement of Requirements
- Generating Price Schedule
- Review of Solicitation Documents by PA HOD or PA Specialist
- Approval of SBD by PAC Members

# 4.1 Assigning A Bid Manager

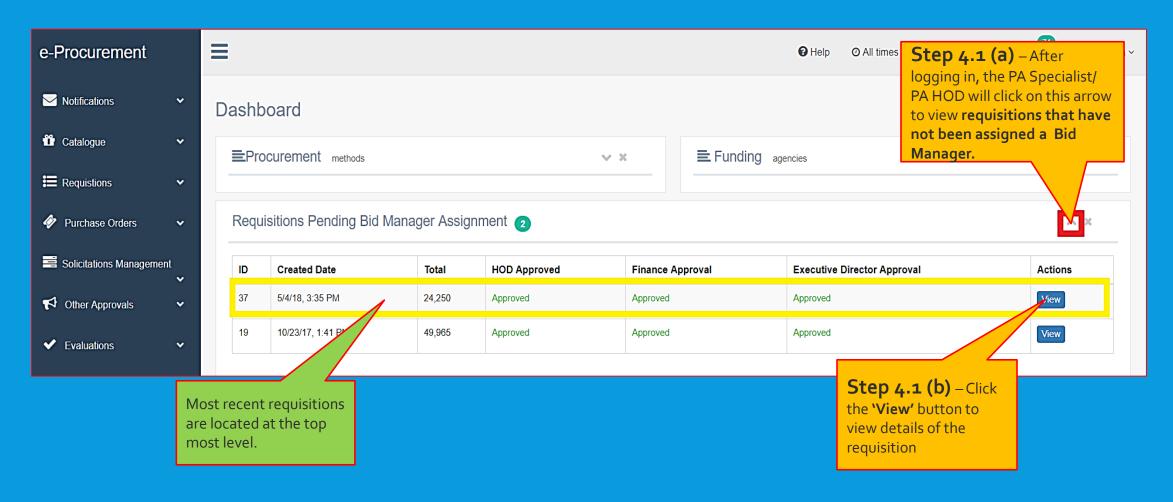
- The Procurement Agency (PA) HOD or the Procurement Specialist is responsible for assigning a Bid Manager to a requisition after it is fully approved.
- The PA HOD and the PA Specialist will receive an email notification after ED approval; either of them will be required to take necessary action. Once a bid manager is assigned to a requisition, he/she will be notified via email.

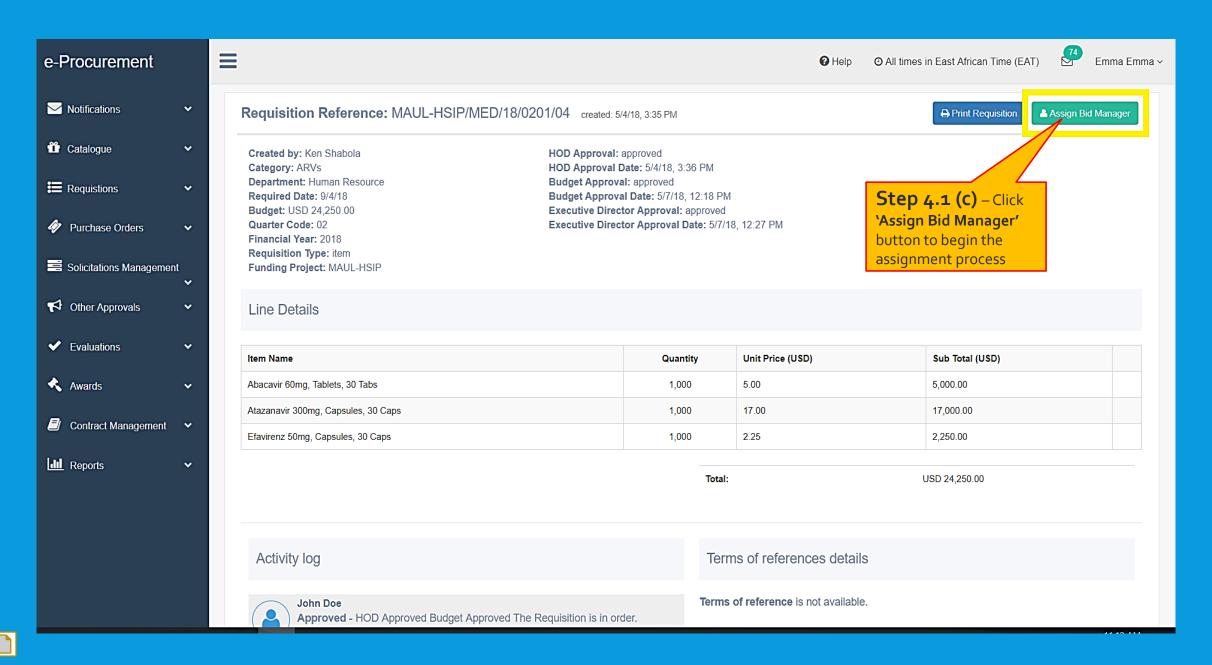
A Bid Manager is responsible for:

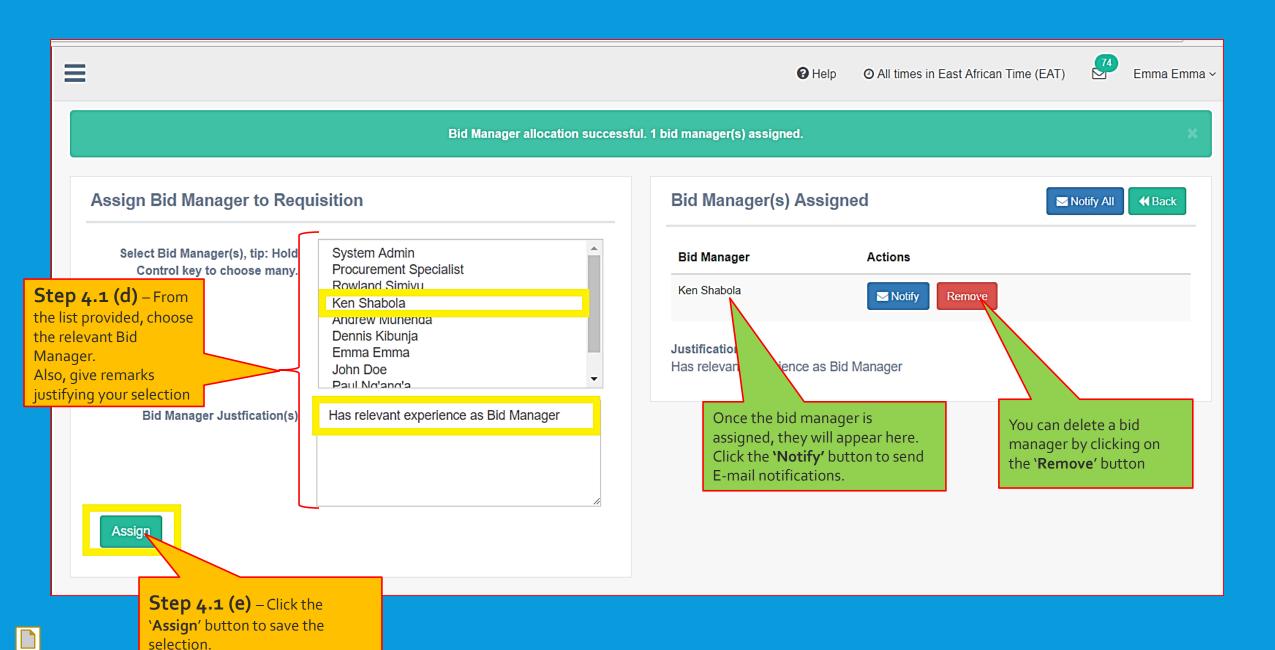
- Assigning a procurement method
- Proposing Evaluation Team
- Proposing a list of pre-qualified suppliers
- Preparing Standard Bidding Documents (SBD)/ Solicitation Documents
- Sending solicitation documents to the Procurement HOD for approval

## **Bid Manager Assignment**

The Procurement HOD or the Procurement Specialist will be required to log in to the system.





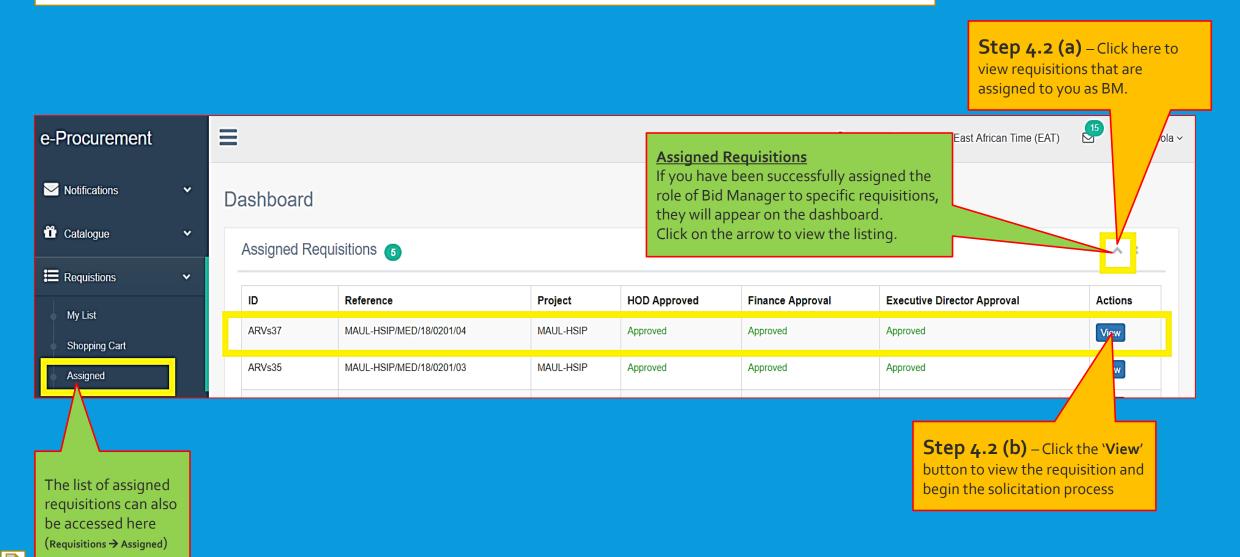


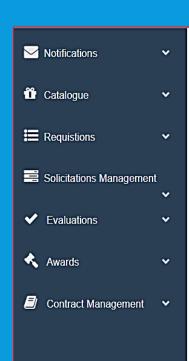
# 4.2 Solicitation Documents - Header

- After a BM has been assigned to a requisition, he/ she will be required to initiate the solicitation process.
- This section will show how to input data that will be visible in the Header Section of the solicitation document. Some of the fields that will be visible include:
  - Procurement Title
  - RFx Type (Request For Information/ Quotation/ Proposal)
  - Bid Validity Period
  - Solicitation Description



The Bid Manager will be required to log in to the system. Follow **Steps 2.1 (a)** - **2.1 (c)** to log in.





#### Requisition Reference: MAUL-HSIP/MED/18/0201/04 created: 5/4/18, 3:35 PM

Created by: Ken Shabola

Category: ARVs

Department: Human Resource Required Date: 9/4/18 Budget: USD 24,250.00

Quarter Code: 02 Financial Year: 2018 Requisition Type: item Funding Project: MAUL-HSIP HOD Approval: approved

HOD Approval Date: 5/4/18, 3:36 PM

Budget Approval: approved

Budget Approval Date: 5/7/18, 12:18 PM Executive Director Approval: approved

Executive Director Approval Date: 5/7/18, 12:27 PM

**Step 4.2 (C)** – Click the 'Add Solicitation Document' button to begin populating information for the solicitation document.

➡ Print Requisition

Add Solicitation Document

#### Line Details

Item Name	Quantity	Unit Price (USD)	Sub Total (USD)
Abacavir 60mg, Tablets, 30 Tabs	1,000	5.00	5,000.00
Atazanavir 300mg, Capsules, 30 Caps	1,000	17.00	17,000.00
Efavirenz 50mg, Capsules, 30 Caps	1,000	2.25	2,250.00

**Total:** USD 24,250.00

#### Activity log



Emma Emma

Bid manager allocations - Bid managers assigned are: Shabola Ken.

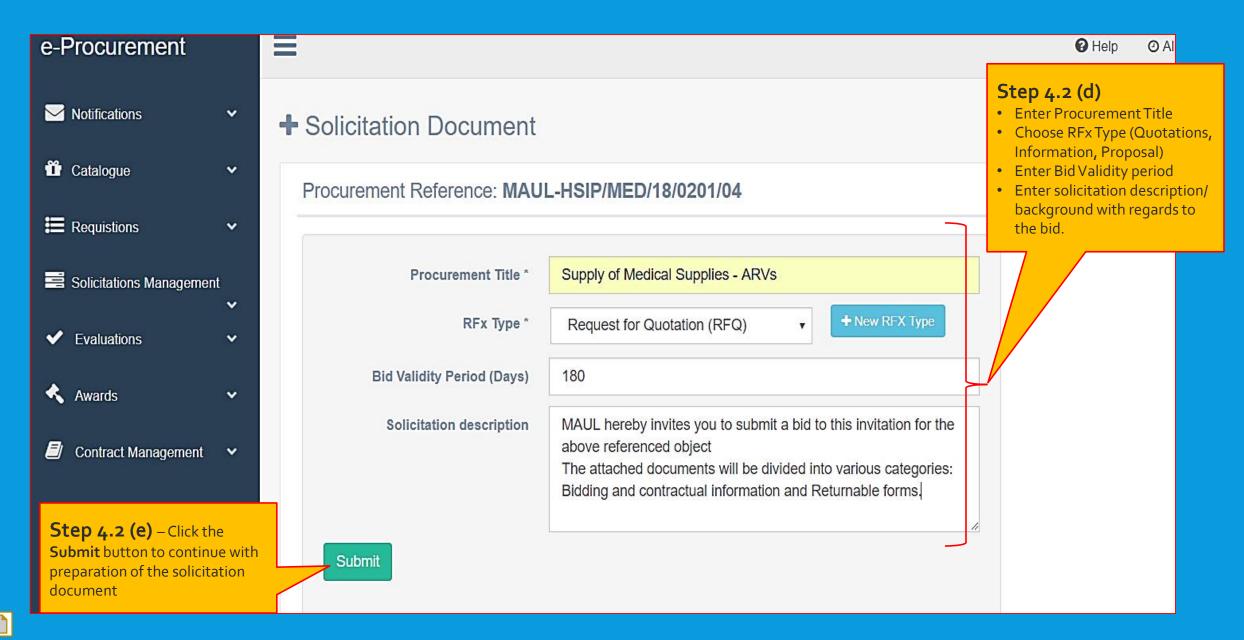
--Remarks: Has relevant experience as Bid Manager

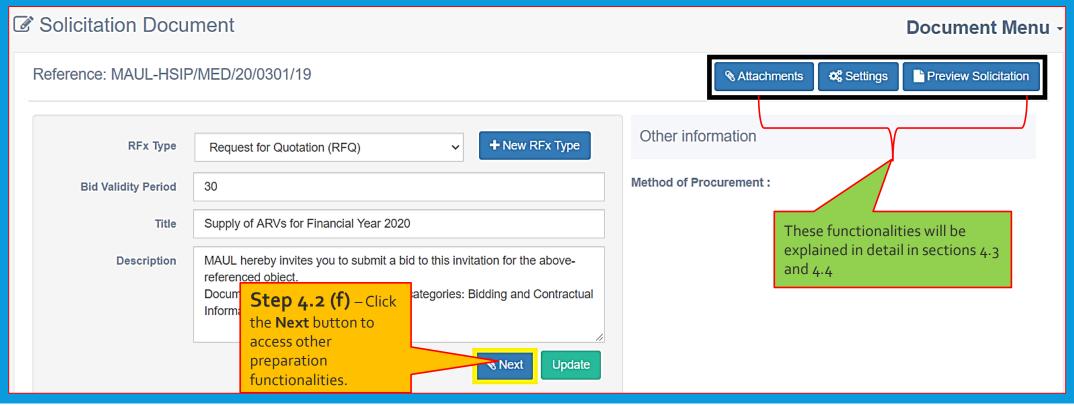
Created: @ Tuesday, May 8, 2018 at 12:50 PM

Terms of references details

Terms of reference is not available.

Bid manager(s) allocated





Attachments

The attachments button will provide an area for the bid manager to upload any documents that will be sent out to Bidders.

The settings button will provide an area where the bid manager can assign procurement method, propose evaluation team, propose suppliers, and enable other settings

The preview Solicitation

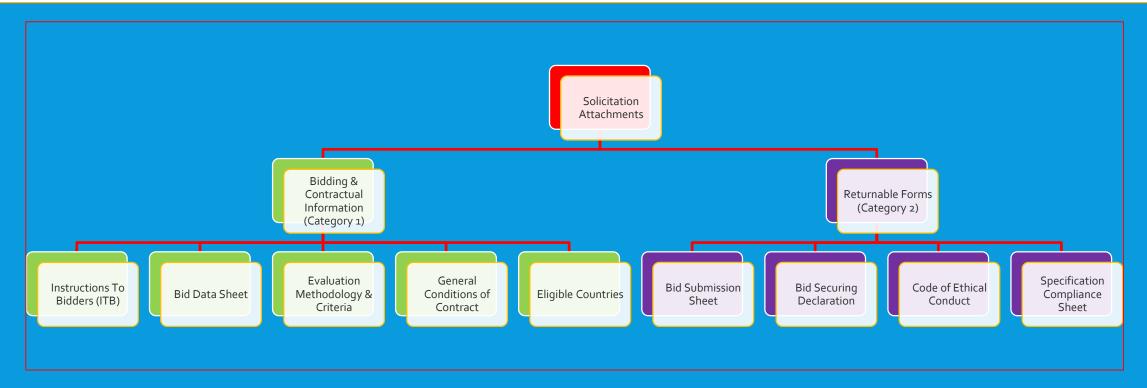
The preview button allows the bid manager to view all the solicitation document components (Attachments, statement of requirements, price schedule, shortlisted suppliers, and evaluation team). The bid manager will then make necessary changes if need arises.

# 4.3 Solicitation Documents - Attachments

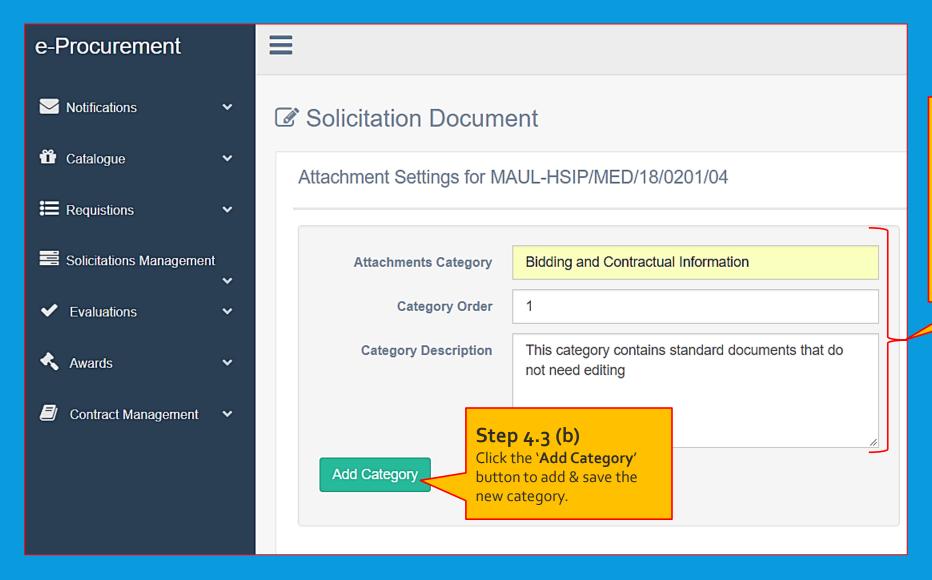
This section deals with:

- Creation of Solicitation Document Categories
- Uploading attachments relevant to the categories

The solicitation document categories will provide a simple way for bidders to identify the documents they will be required to fill and upload back to the E-Procurement system.



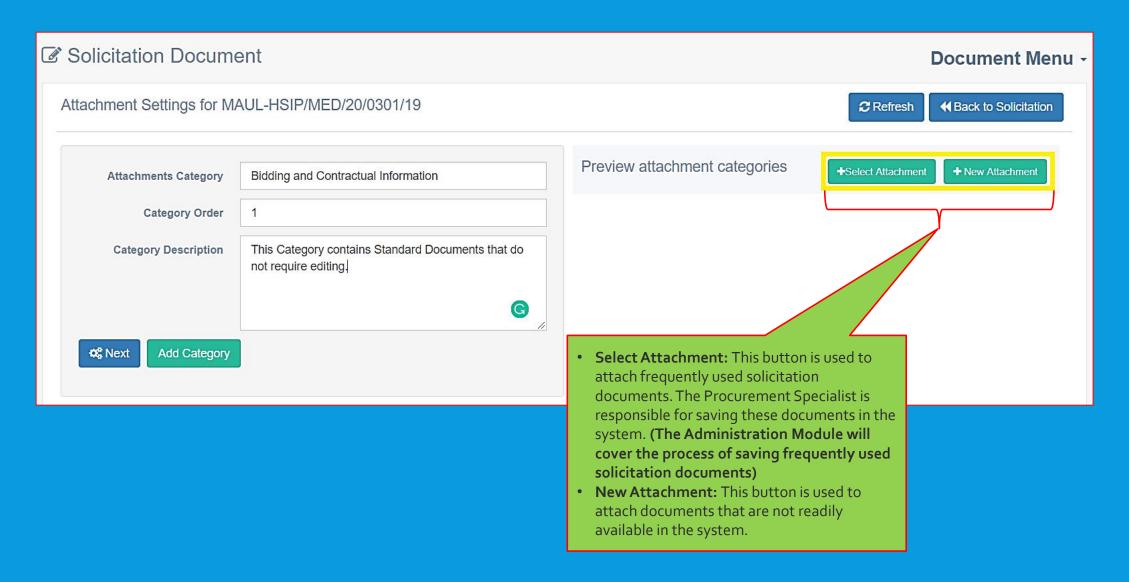
## <u>Creating Solicitation Documents Categories</u>



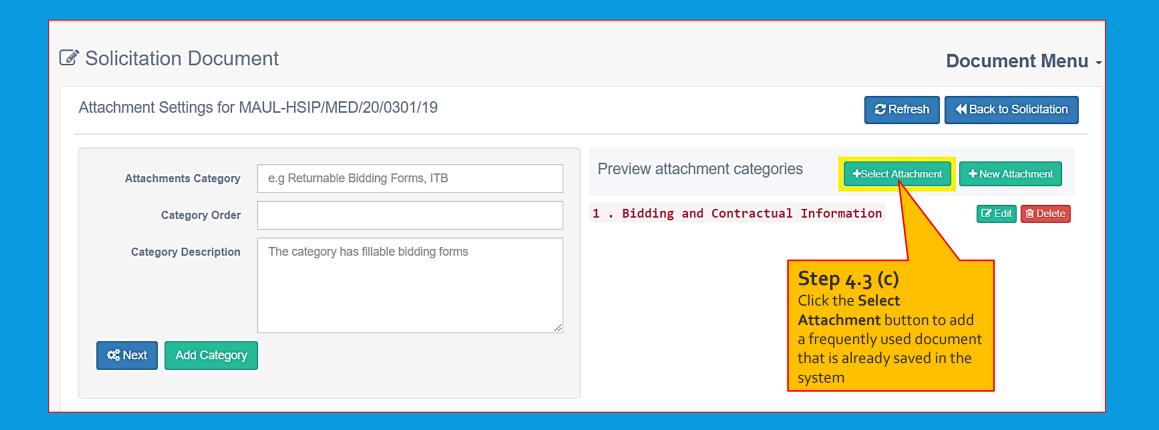
### Step 4.3 (a)

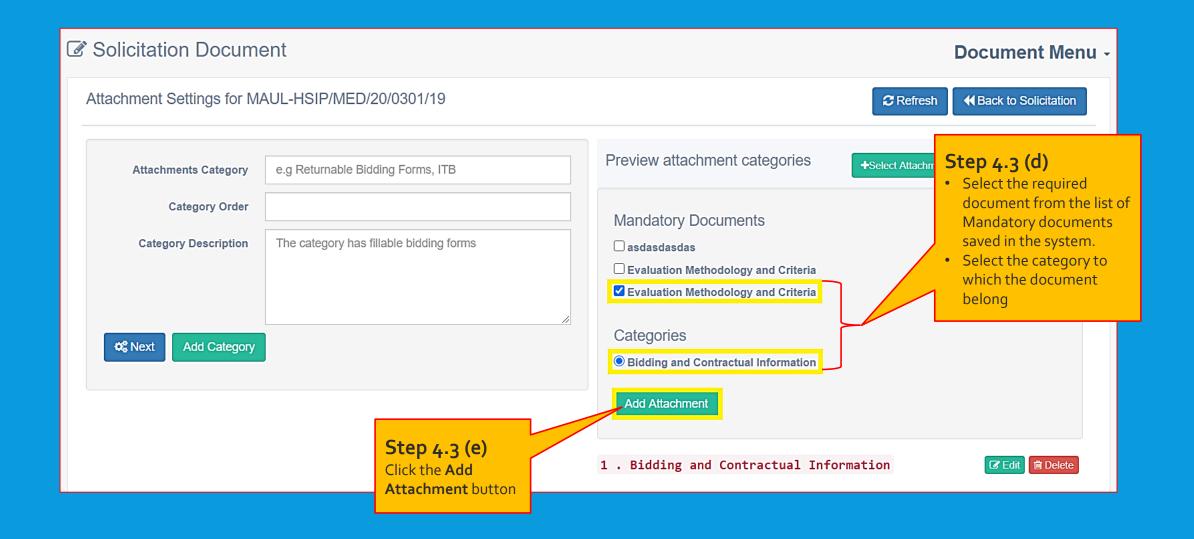
- Enter the name for 'Attachments Category'
- Enter Category Order in 1,2,3, ... Format
- Input a relevant brief description for the attachments

### In this section, attachments will be added to the Document Category (Bidding & Contractual Information)

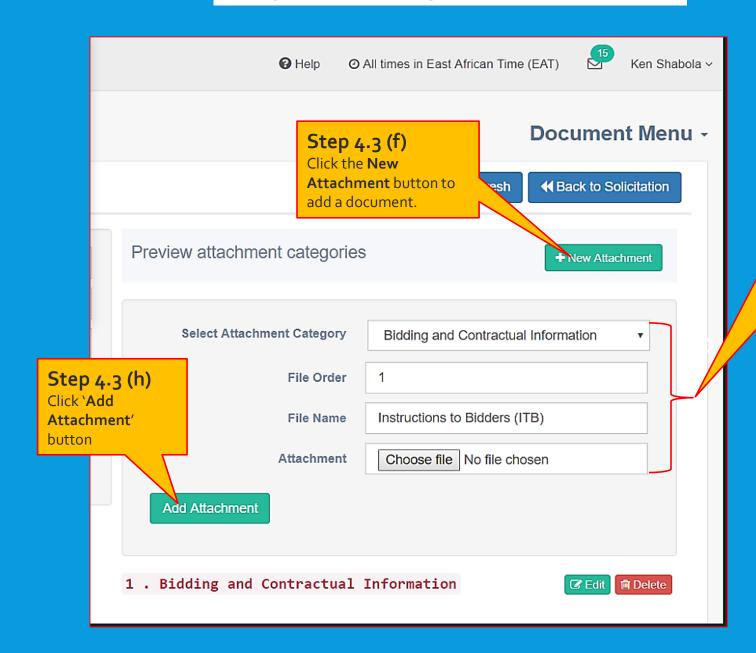


## Adding Attachments using the Select Attachment Button.





### Adding Attachments using the New Attachment Button.



### Step 4.3 (g)

- Select the relevant document category from the drop down arrow
- Enter the file order in 1,2,3 ... Format
- Enter relevant file name
- Click **Choose File** to browse the location of your file.



## Solicitation Documents Categories and attachments View





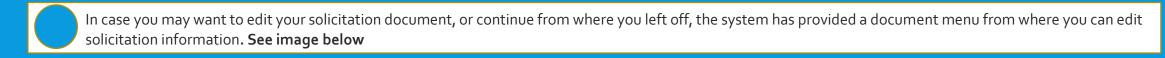
Follow Steps 4.3 (a) -4.3 (b) to add more categories.

Follow Steps 4.3 (c) -4.3 (e) to attach solicitation documents that have been saved in the system Follow Steps 4.3 (f) -4.3 (h) to attach new solicitation documents

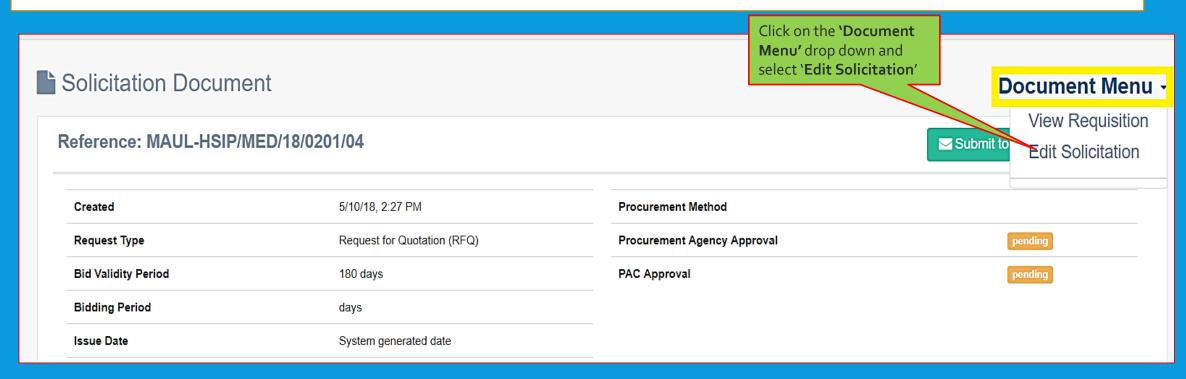
Attachment Settings for M	AUL-HSIP/MED/20/0301/19		<b>≈</b> Refresh	
Attachments Category	e.g Returnable Bidding Forms, ITB	Preview attachment categories	+Select Attachment	
Category Order  Category Description	The category has fillable bidding forms	Select Attachment Category	Bidding and Contractual Information	
outsgory becompation	The eategory has made blading forms	File Order		
<b>X</b> <sup>a</sup> Next Add Category		Attachment	Choose file No file chosen	
		Add Attachment		
Step 4.3 (i) Click the Next		1 . Bidding and Contractual Information		
button to configue		Evaluation Methodology and Criteria     Instruction to Bidders (ITB)	Niew   Download   Remove    Niew   Download   Remove    Remove	
document setting	gs.	3 . Bid Data Sheet	Niew	
		4 . General Conditions of Contract	Niew	
		5 . Eligible Countries	Niew    Download    Edit    Remove	

Once all the categories have been created and linked to various document attachments, they will appear as shown.

## Solicitation Documents Editing



Navigation: On the Main Navigation Menu Go to (Requisitions → Assigned → Locate the relevant requisition in the list → Click View button → View Solicitation → Document Menu → Edit Solicitation )

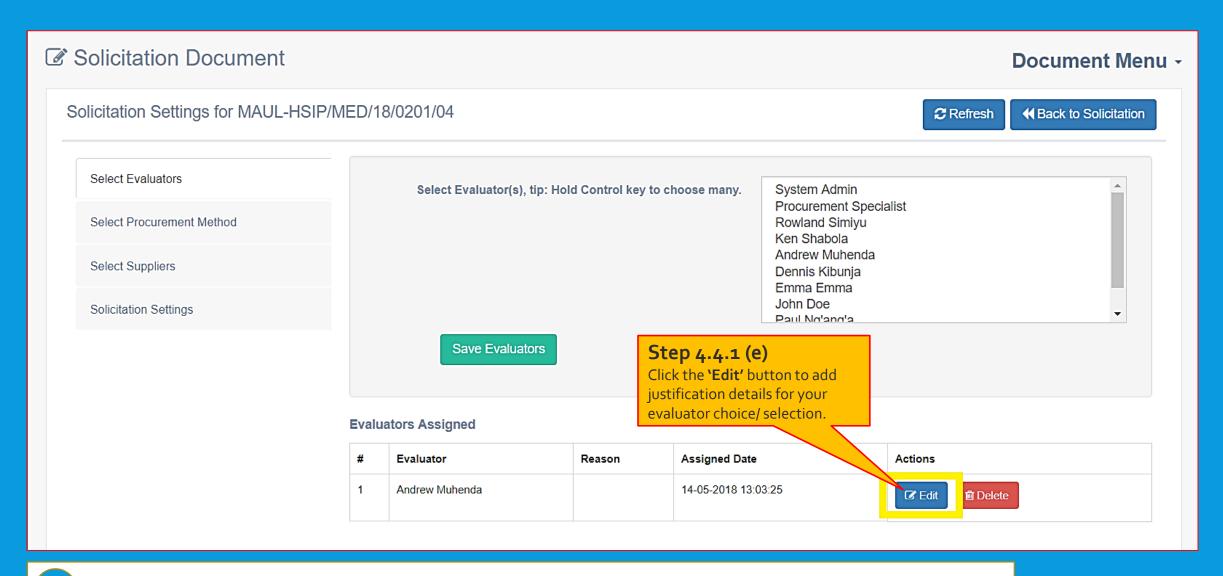


# 4.4 Solicitation Documents - Settings

This section deals with the assignment of evaluation team, procurement method, pre-qualified suppliers, and other relevant settings Bid Manager **Evaluation Team** Short list of pre-qualified LIB suppliers NCB ICB DIRECT RFQ CASH

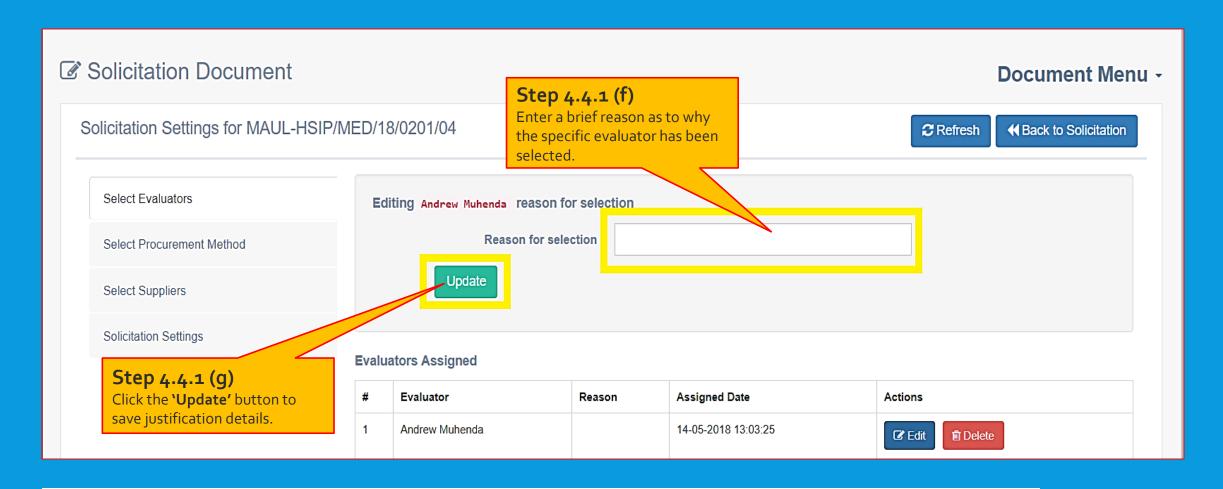
**Procurement Method** 

#### 4.4.1 Evaluators Selection Step 4.4.1 (a) After completing **Step 4.3** (i), click on the Select ent **Document Menu** -Step 4.4.1 (b) **Evaluators** section to begin Select evaluators from the the evaluator selection list of MAUL PA staff process. 10 MAUL-HSIP/MED/18/0201/04 **★ Back to Solicitation** Solicitation S provided. Select Evaluators System Admin Select Evaluator(s), tip: Hold Control key to choose many. Procurement Spec Rowland Simiyu Select Procurement Method Andrew Muhenda Select Suppliers Domino rabanja Emma Emma John Doe Solicitation Settings Paul Ma'ana'a Step 4.4.1 (c) Save Evaluators Save Evaluators. **Evaluators Assigned Assigned Date** # Evaluator Reason Actions



To add more evaluators, follow Steps 4.4.1 (a) to 4.4.1 (d)

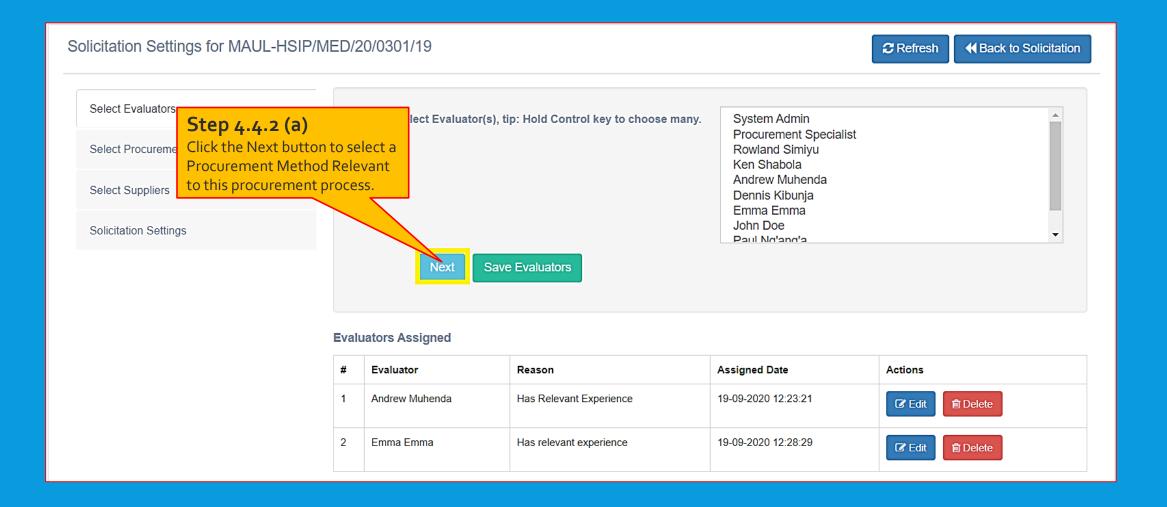
**Note:** You can also select more than one evaluator by Holding the control key and selecting the required evaluators.

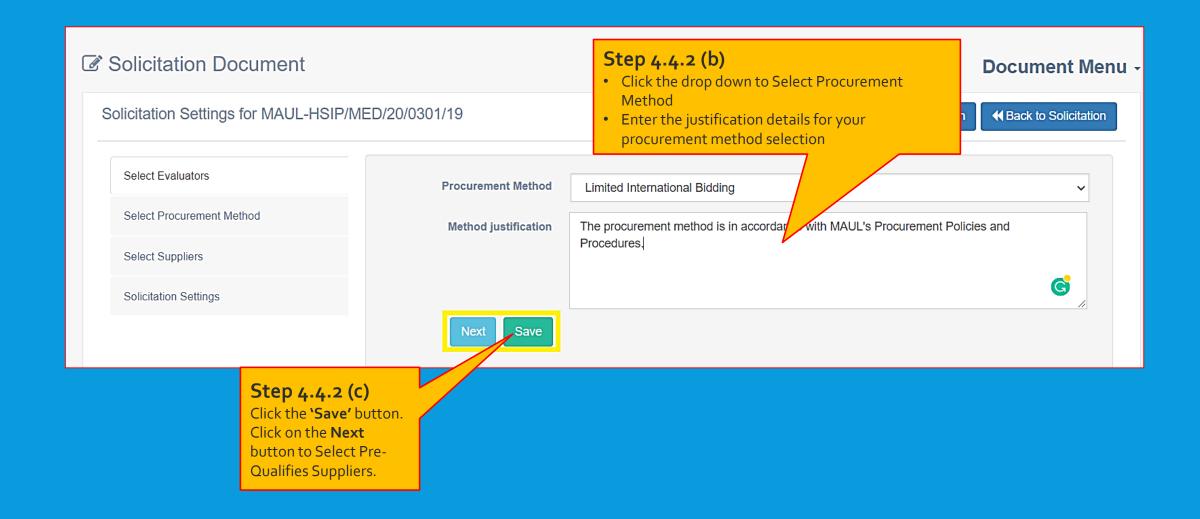




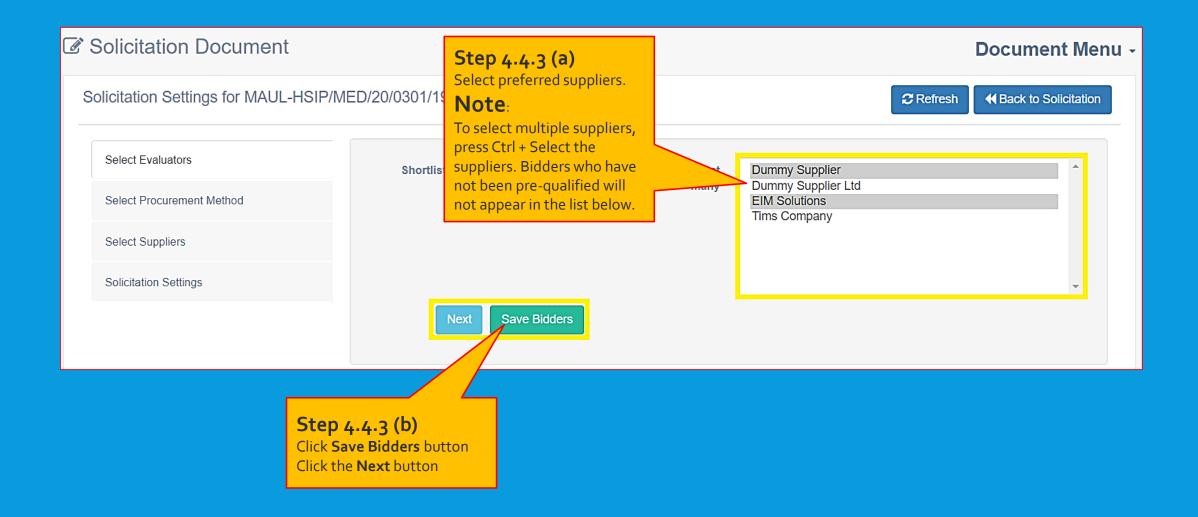
- 1. Evaluators are notified of their roles via Email and System Notifications in the E-Procurement system
- 2. The bid manager is an automatic evaluator and therefore does not need to be selected in the list of MAUL PA Staff.

# 4.4.2 Procurement Method Selection

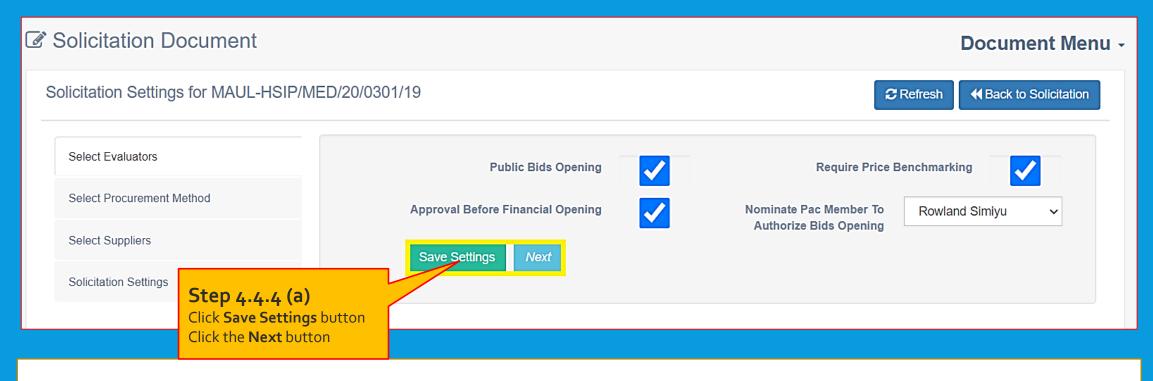




## 4.4.3 Pre-Qualified Suppliers/ Bidders Selection

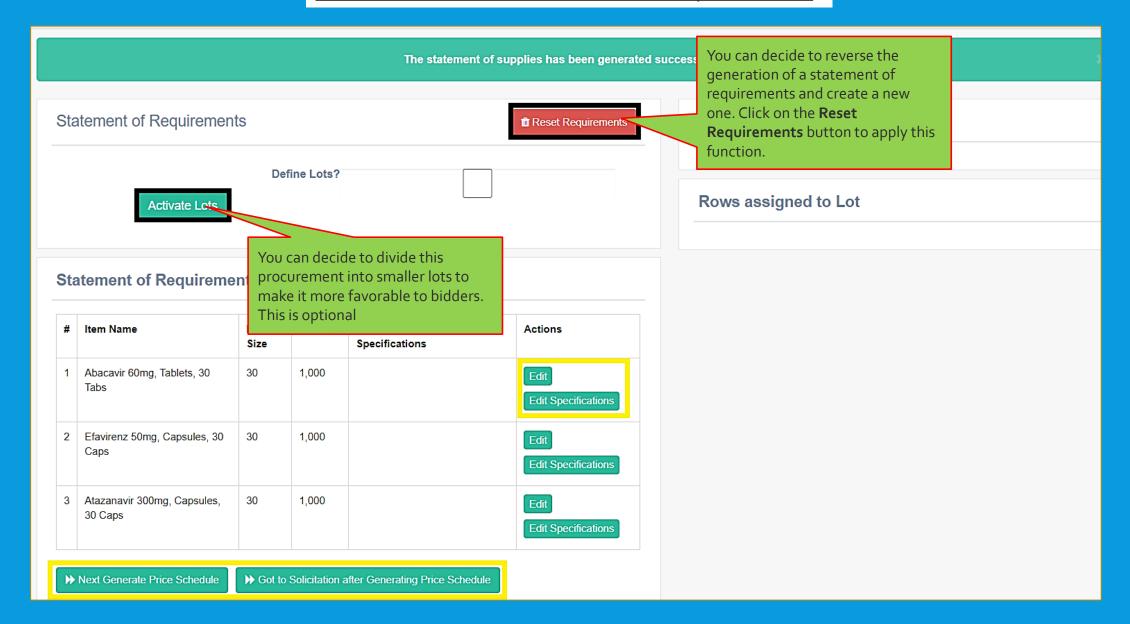


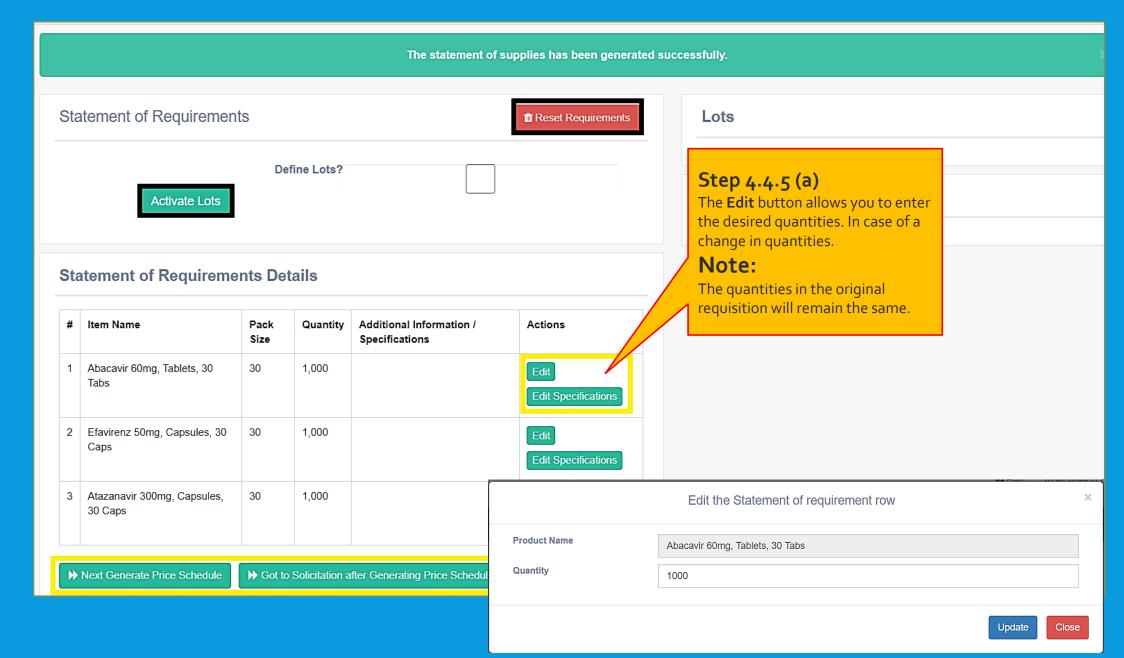
### 4.4.4 Solicitation Settings

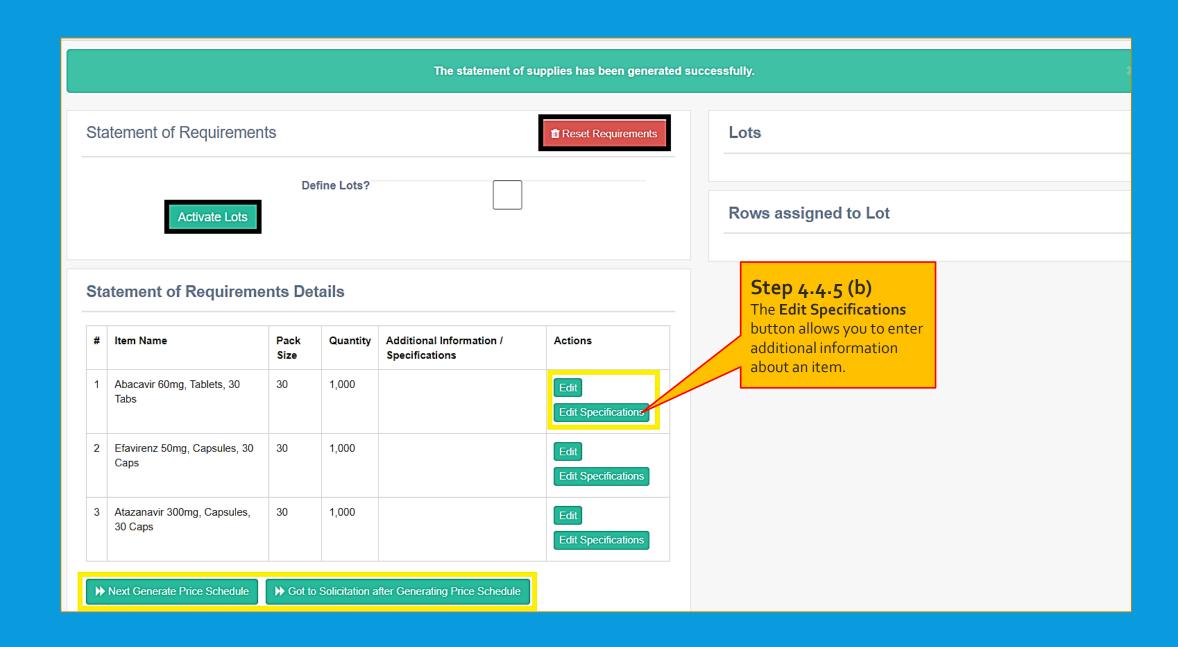


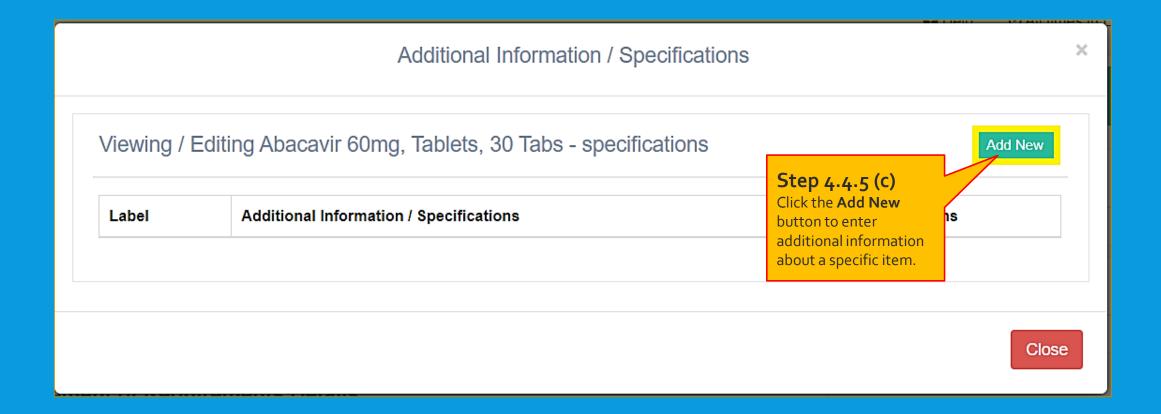
- 1. Public Bids Opening Bid opening is done at the time and place as advertised by MAUL. Information about bidders is read out to those in attendance. This information includes: name of bidders, presence/ absence of bid security, total price of bid, and currency.
- 2. Approval Before Financial Opening This is approval from PAC members to open the financial bids after the other stages (Preliminary, Commercial, and technical evaluations) have been completed.
- 3. 3rd Party Pre-Award Approval This setting will allow the procurement funding partner to approve awards before they get shared with the suppliers.
- 4. Require Price Benchmarking The MAUL procurement team benchmarks the bidders' prices with other market rates and checks for variances.
- 5. Nominate PAC Member to Authorize Bids Opening Select a PAC (Procurement Adjudication Committee) member to be present and authorize bids opening.

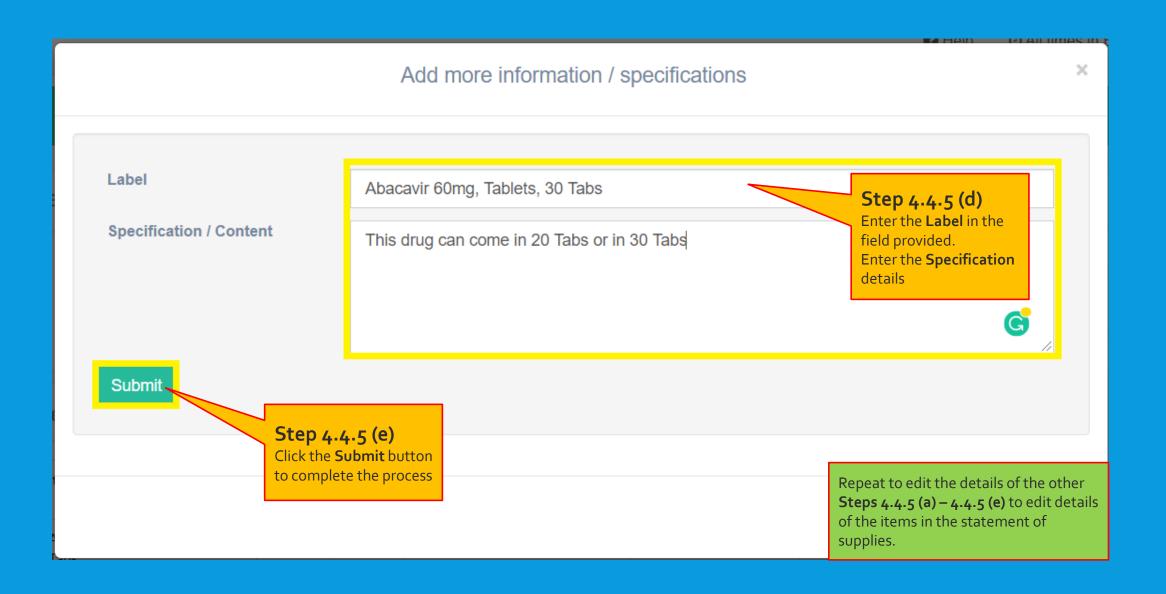
## 4.4.5 Generate Statement of Requirements

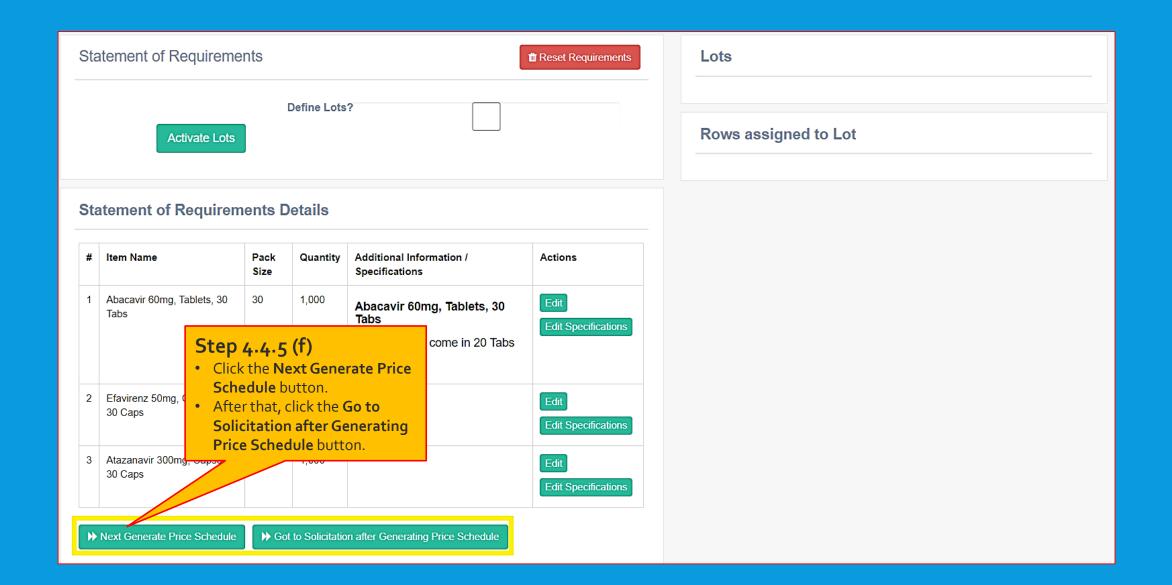




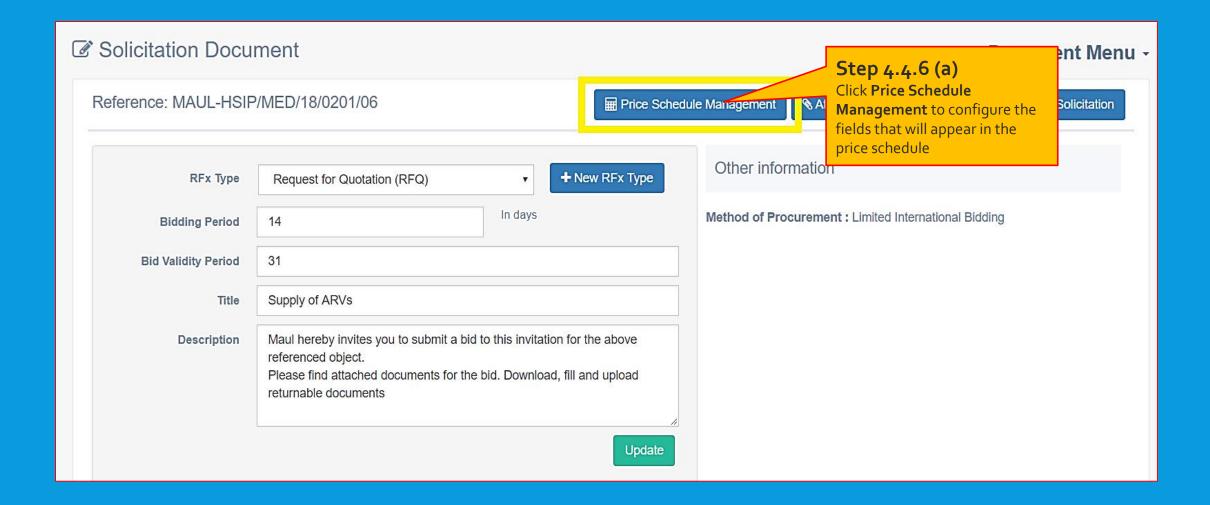


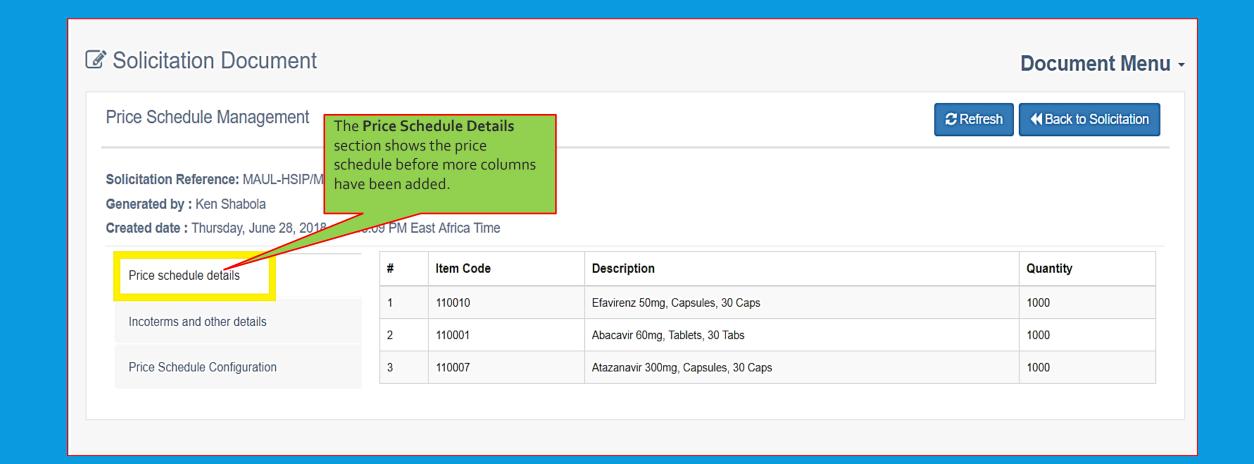






### 4.4.6 Generate Price Schedule

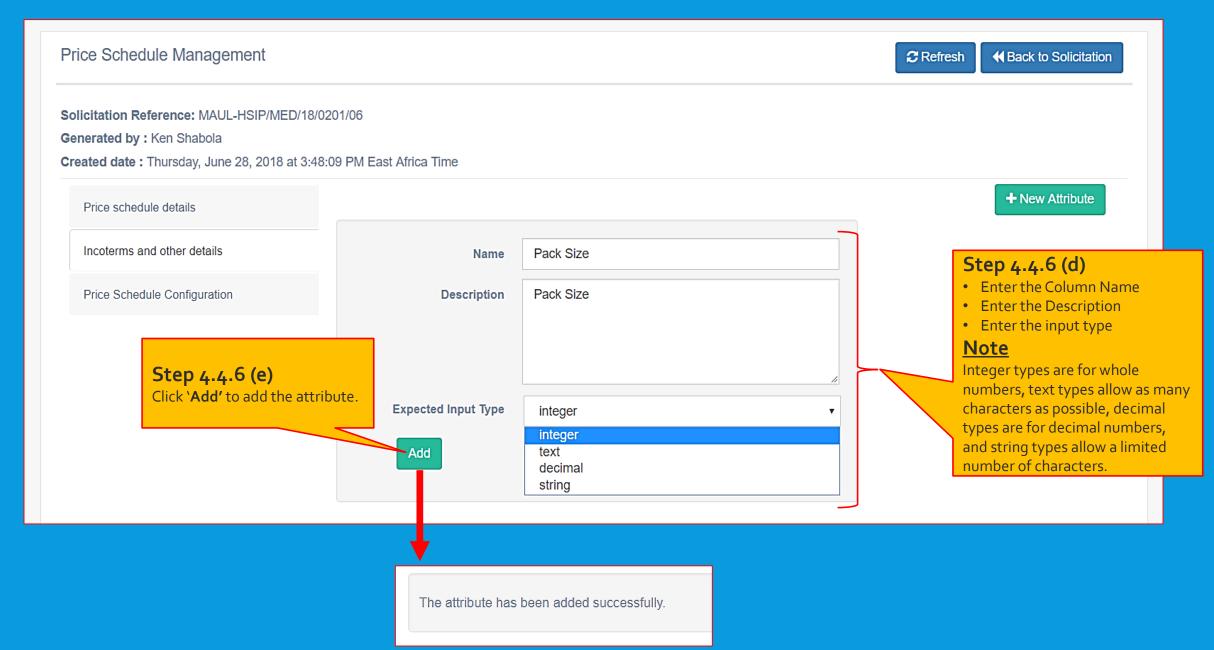


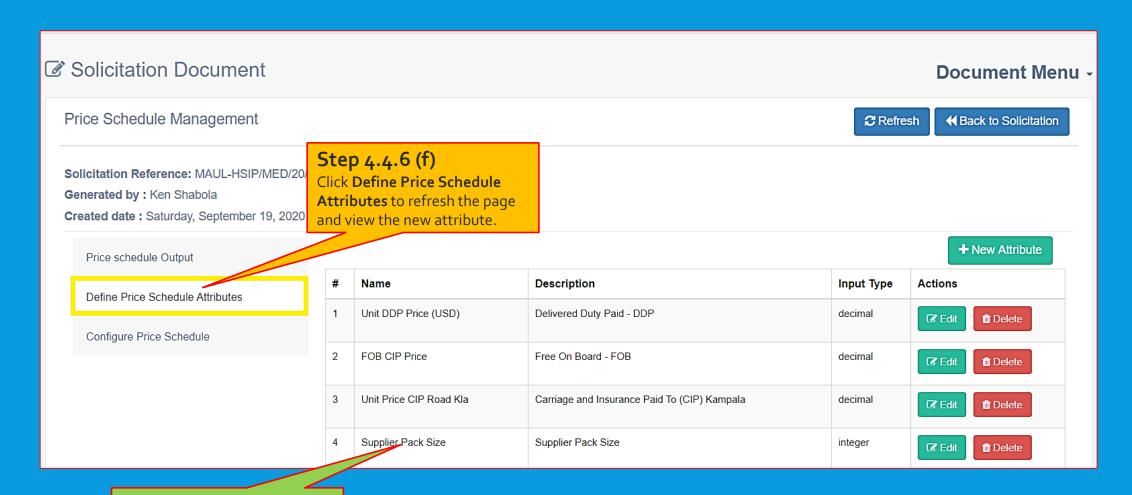


#### Solicitation Document **Document Menu** -Price Schedule Management Solicitation Step 4.4.6 (c) Step 4.4.6 (b) Click New Attribute to add a Click Define Price Schedule new column to the price Solicitation Reference: MAUL-HSIP/MED/20/030 Attributes section to view and schedule. Generated by : Ken Shabola add price schedule columns that Created date: Saturday, September 19, 2020 at will be used by bidders + New Attribute Price schedule Output Name Description Input Type Actions Define Price Schedule Attributes Unit DDP Price (USD) Delivered Duty Paid - DDP decimal Edit Configure Price Schedule FOB CIP Price Free On Board - FOB decimal ☑ Edit fi Delete Carriage and Insurance Paid To (CIP) Kampala Unit Price CIP Road Kla decimal **i** Delete ☑ Edit Supplier Pack Size Supplier Pack Size integer ☑ Edit fi Delete Unit Price CIF Unit Price CIF decimal ii Delete Edit Lead Time Air Weeks Lead time air in weeks integer fi Delete Edit Lead Time Sea Weeks Lead Time Sea Weeks integer fi Delete **☑** Edit

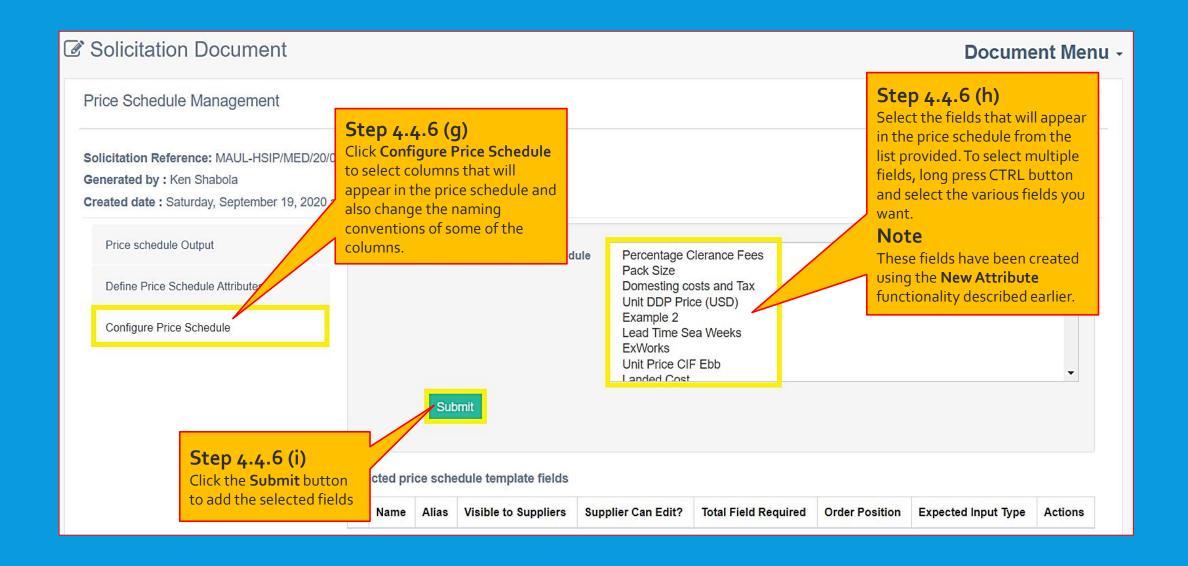
#### Note

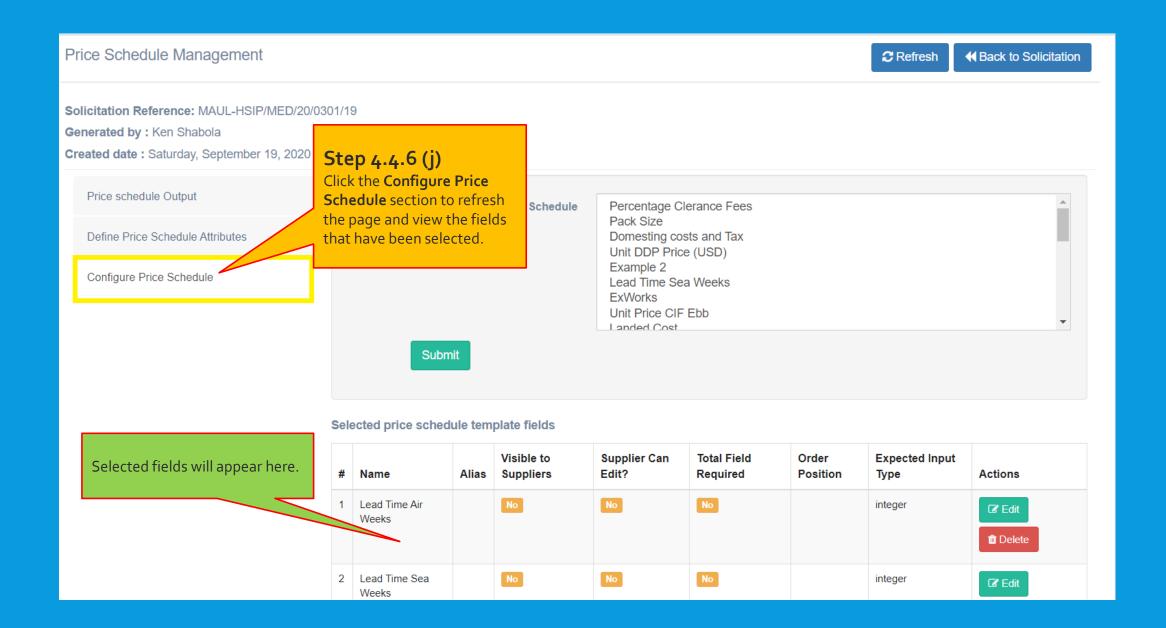
- 1. The Bid Manager is able to add new columns to the price schedule that are relevant to this solicitation document by using the 'New Attribute' functionality.
- 2. You cannot delete columns that have been used in other transactions. You can only edit the Description details of these columns
- 3. To change the Name of an attribute say from 'FOB Price' to 'Unit Price FOB', use the Configure Price Schedule feature.





The new attribute will appear here.





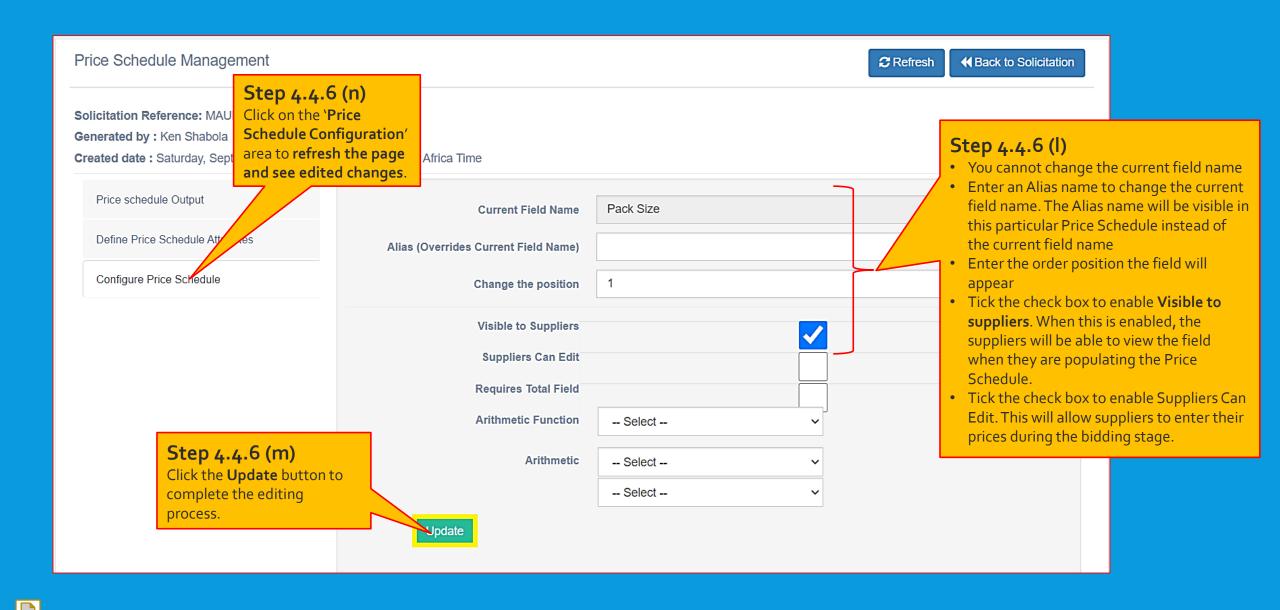


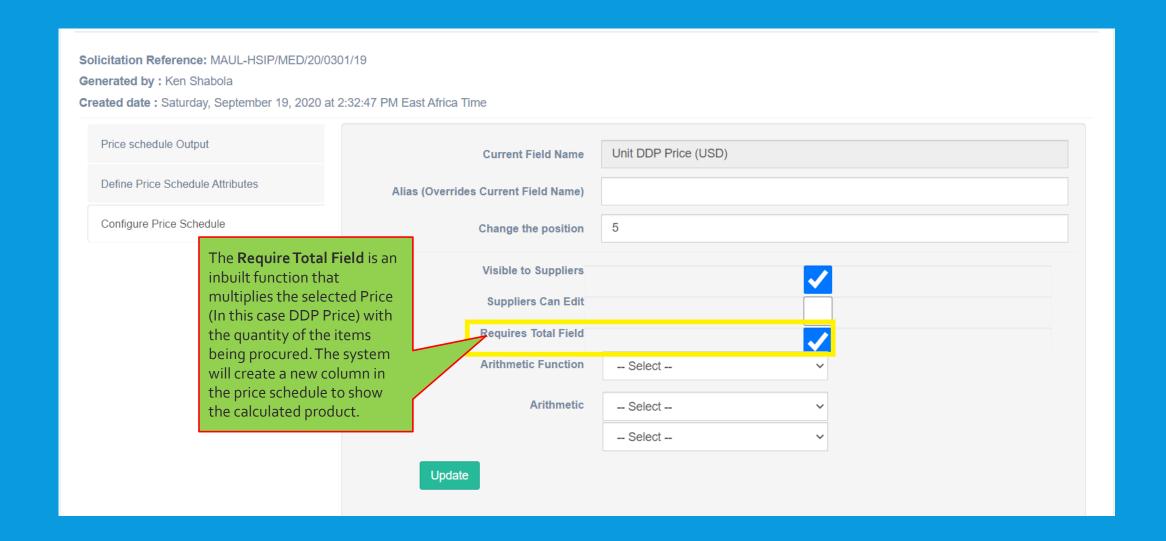
### You can use the Price Schedule Configuration area to perform the following activities:

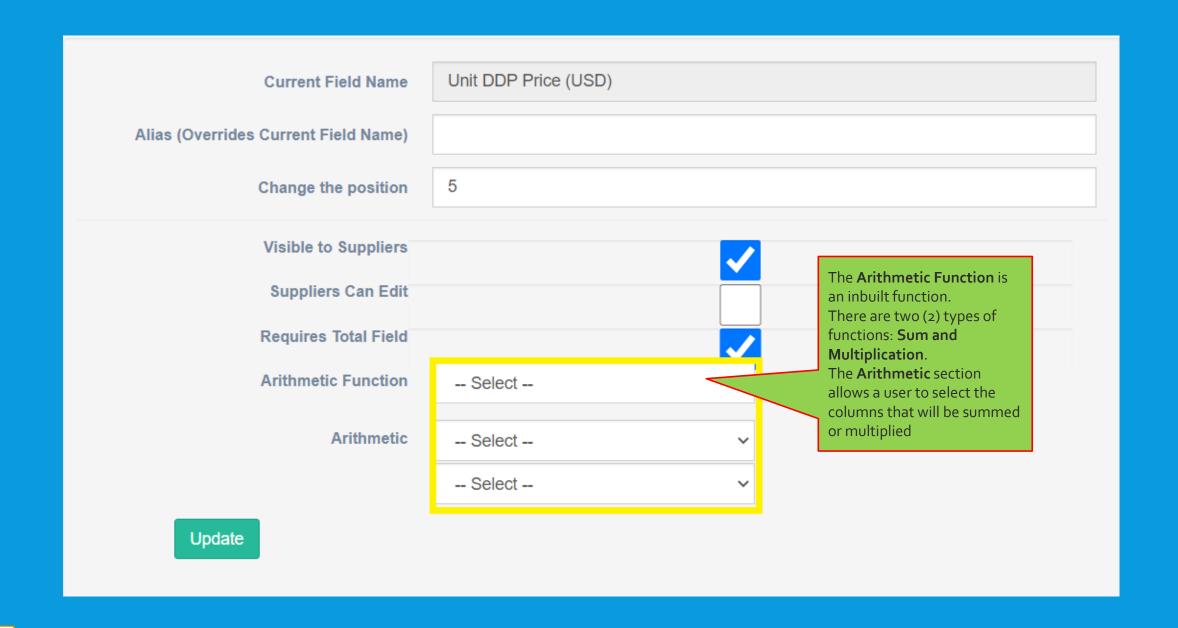
- Configure the numerical order in which selected fields will appear in the price schedule
  Change the naming conventions of the fields using the Edit functionality. For Example from 'FOB Price' to 'Unit Price FOB'
- Delete fields that are not needed

#### Selected price schedule template fields

#	Name	Alias	Visible to Suppliers	Supplier Can Edit?	Total Field Required	Order Position	Expected Input Type	Actions	
1	Lead Time Air Weeks		No	No	No		integer	☑ Edit  ☐ Delete	
2	Lead Time Sea Weeks		No	No	No		integer	<b>☑</b> Edit  ☐ Delete	
3	Unit DDP Price (USD)		No	No	No		decimal	E Edit  Delete	
4	Unit FOB (USD)		No	No	No		decimal	☑ Edit  iii Delete	
5	Unit Price CIF		No	No	No		decimal	Clic det	ep 4.4.6 (k) k the Edit button to edit the ails of the fields that will ear in the Price Schedule.
6	Pack Size		No	No	No		string	☑ Edit  iii Delete	93







Once you have edited the fields. The **Selected Price Schedule Template Fields** area should look like the image shown below.

Sele	Selected price schedule template fields							
#	Name	Alias	Visible to Suppliers	Supplier Can Edit?	Total Field Required	Order Position	Expected Input Type	Actions
1	Pack Size		Yes	No	No	1	string	Edit Delete
2	Unit FOB (USD)		Yes	No	No	2	decimal	Edit  Delete
3	Unit CIP Air (USD)		Yes	No	No	3	decimal	Edit  Delete
4	Unit Price CIF		Yes	No	No	4	decimal	Edit  Delete
5	Unit DDP Price (USD)		Yes	No	Yes	5	decimal	Edit Delete
6	Lead Time Air Weeks		Yes	No	No	6	integer	Edit Delete
7	Lead Time Sea Weeks		Yes	No	No	7	integer	Edit Delete



Click the Back To Solicitation button to view the solicitation document.

**Document Menu** -

← Back to Solicitation

Price Schedule Managen Step 4.4.6 (o)

Solicitation Reference: MAUL Generated by : Ken Shabola

Created date : Saturday, Se en

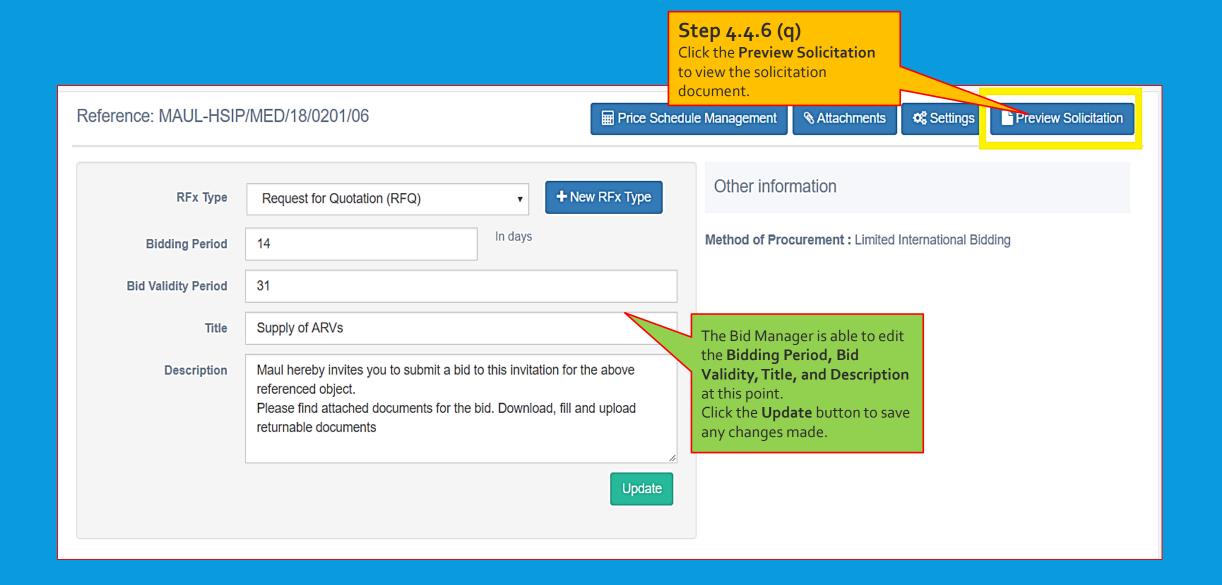
Click the **Price Schedule** Output area to refresh the page and view the fields that have been edited.

Price schedule Output

Define Price Schedule Attributes

Configure Price Schedule

#	Item Code	Description	Pack Size	Quantity	Pack Size	Unit FOB (USD)	Unit CIP Air (USD)	Unit Price CIF	Unit DDP Price (USD)	Lead Time Air Weeks	Lead Time Sea Weeks	Actions
1	110010	Efavirenz 50mg, Capsules, 30 Caps	30	1000								<b>⊘</b> Edit
2	110001	Abacavir 60mg, Tablets, 30 Tabs	30	1000								<b>☑</b> Edit
3	110007	Atazanavir 300mg, Capsules, 30 Caps	30	1000								<b>⊘</b> Edit



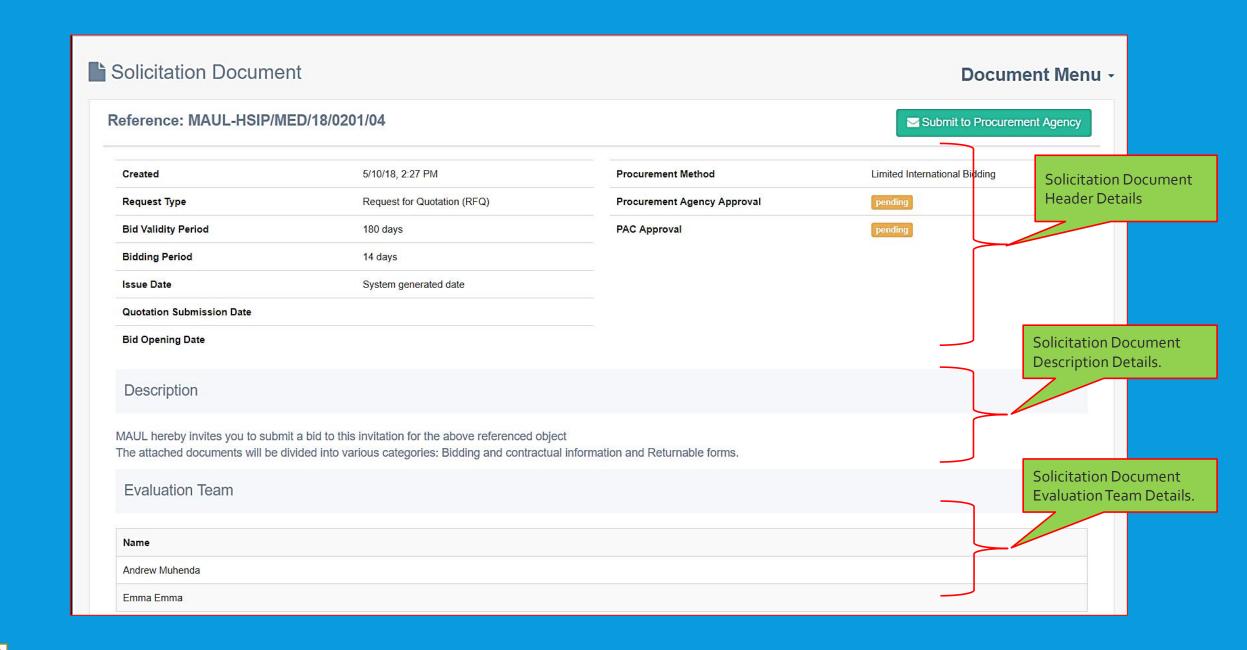
### 4.4.7 Solicitation Documents View 🗪

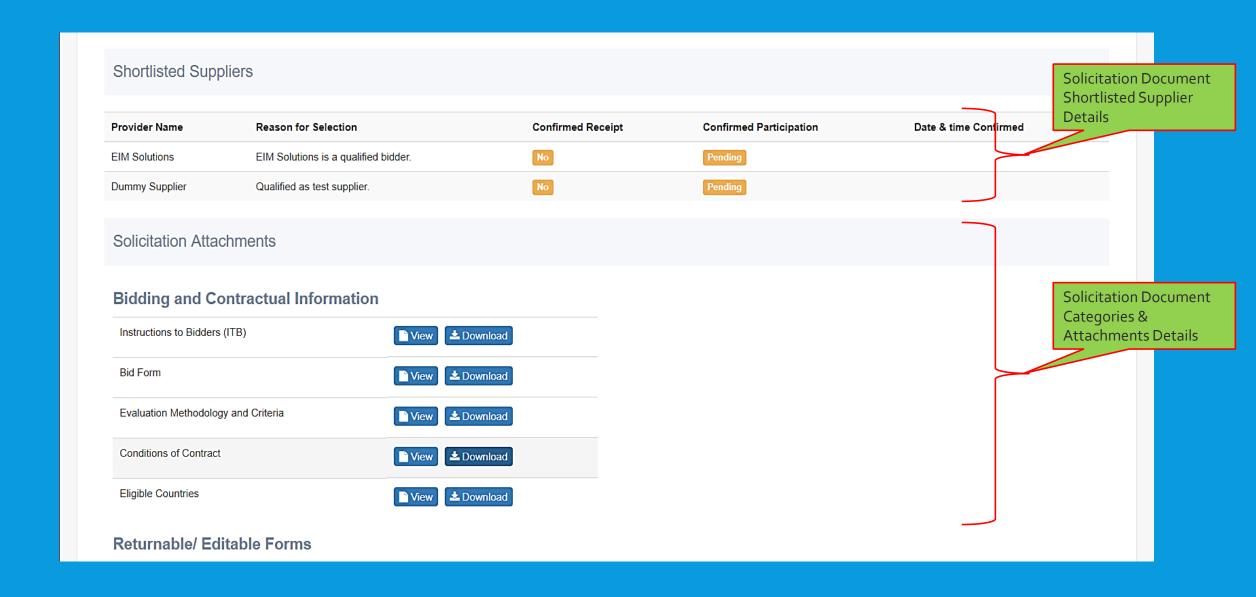


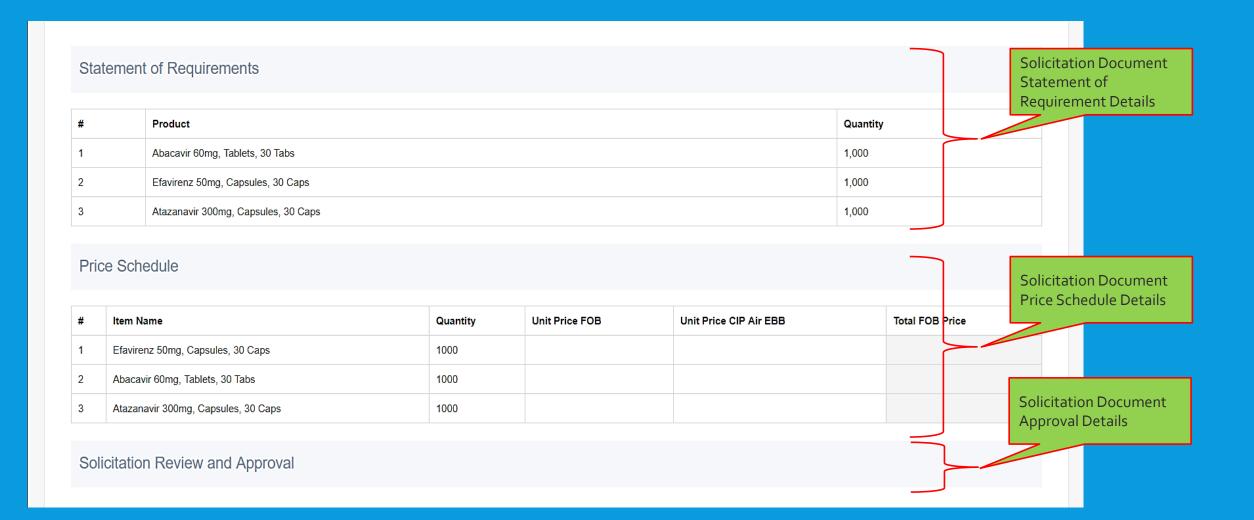
After completing input of data and settings as defined in the steps under section 4.0 (Preparing Solicitation Documents), your Solicitation Document will contain the details below

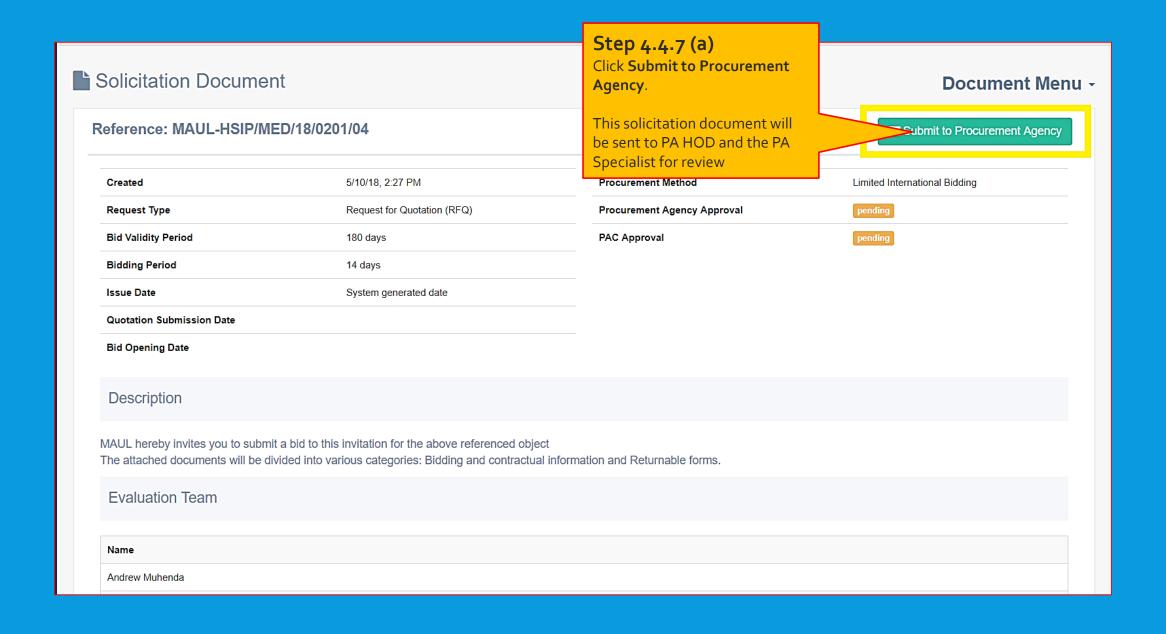


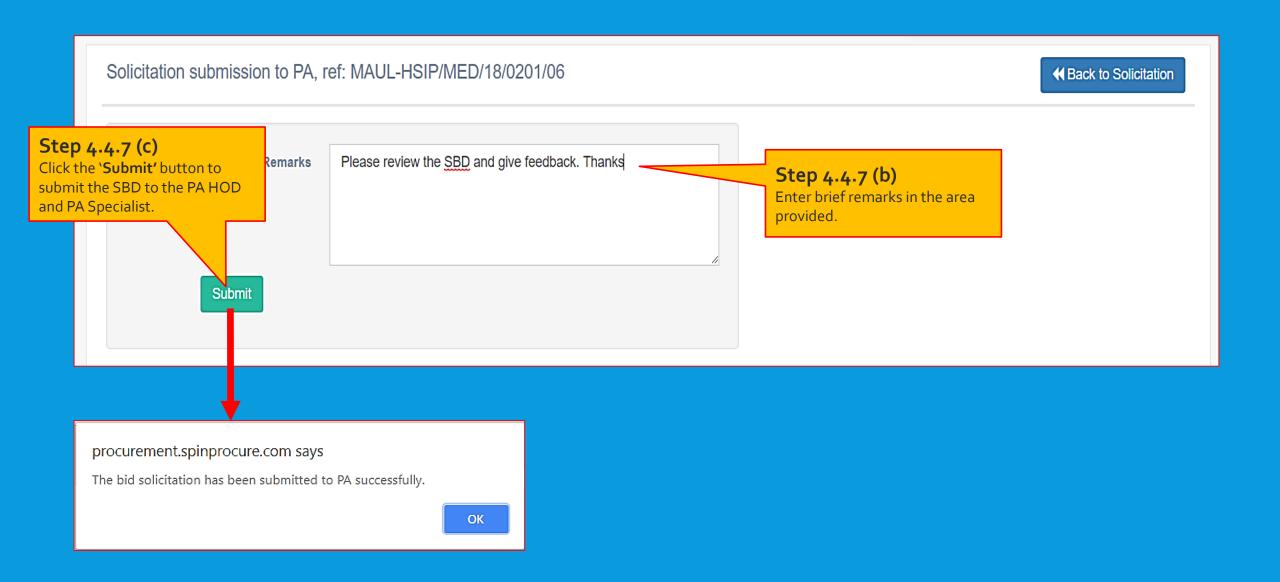
- **Header** Some of the information contain in the header section include: Creation Date, Request type, Bid validity period, bidding period, and procurement method
- **Description** This is a brief description about the bid to help bidders gain understanding.
- Evaluation team
- Shortlisted Suppliers
- Solicitation Attachments
- Statement of Requirements
- Price Schedule
- Solicitation Document Review and Approval Details When the Bid Manager is confident that the Solicitation Document has the relevant and required information, he/she can send it to the PA HOD or PA Specialist for review before submission to the PAC Team for approval. The review and approval feedback will appear here



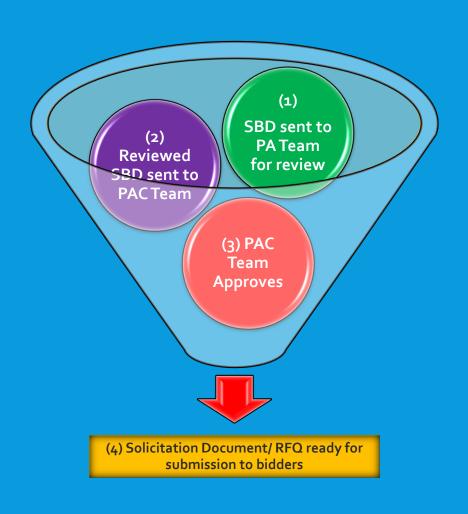


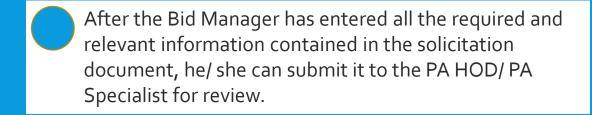






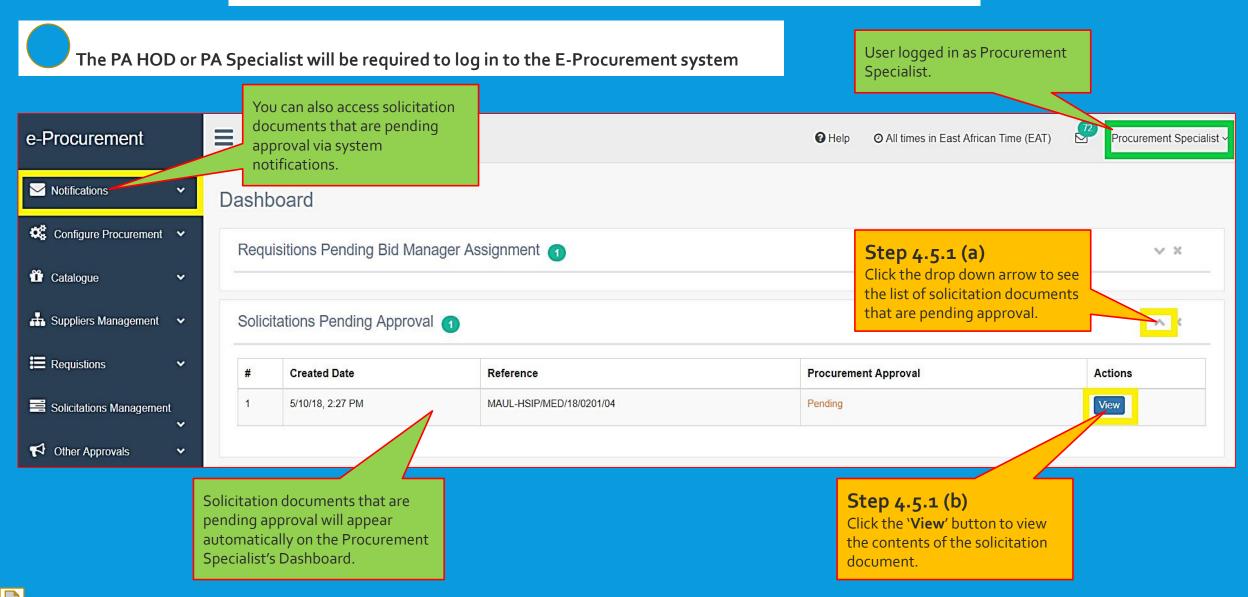
# 4.5 Solicitation Documents – Review & Approval





- SBD Reviews can be done by the PA HOD or the PA Specialist; both will be notified via email and also via the system notification functionality in the E-Procurement system.
- Reviewers will be able to view the contents of the solicitation document and give feedback to the Bid Manager in case of adjustments. If the solicitation document is in order, it is forwarded to the (Procurement Adjudication Committee) PAC members for approval before being sent out to pre-qualified bidders by the PA Team.

### 4.5.1 Solicitation Document Review By PA HOD or PA Specialist



## Solicitation Document

#### **Document Menu** -

#### Reference: MAUL-HSIP/MED/18/0201/04

Created	5/10/18, 2:27 PM
Request Type	Request for Quotation (RFQ)
Bid Validity Period	180 days
Bidding Period	14 days
Issue Date	System generated date
Quotation Submission Date	
Bid Opening Date	

Procurement Method

Limited International Bidding

Procurement Agency Approval

pendir

PAC Approval

pending

Pacturement Method

Limited International Bidding

Solicitation Document Review

Step 4.5.1 (c)
Click 'Solicitation
Document Review' to open
the review window.

#### Description

MAUL hereby invites you to submit a bid to this invitation for the above referenced object

The attached documents will be divided into various categories: Bidding and contractual information and Returnable forms.

#### **Evaluation Team**

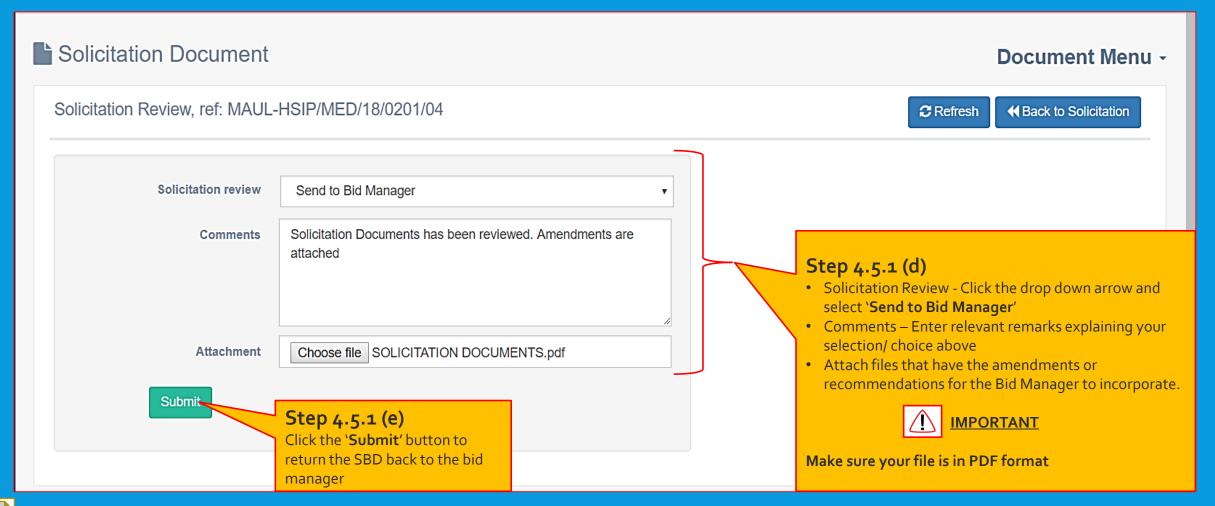
#### Name

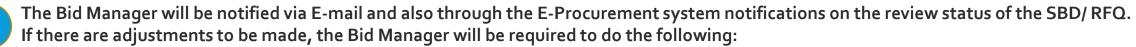
Andrew Muhenda

Emma Emma

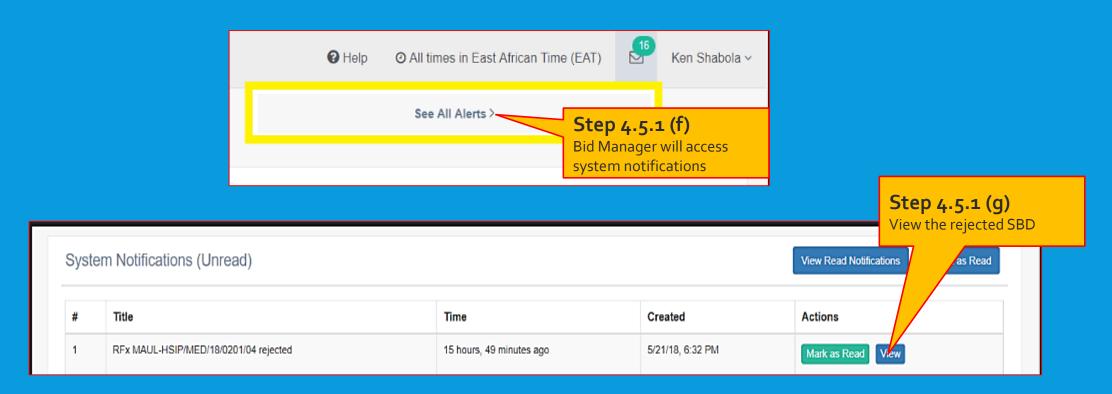
### Rejecting a Solicitation Document During Review by PA Team

The PA HOD or PA Specialist can recommend adjustments for a solicitation document before submission to the PAC members. Below is an example of a rejected SBD.





- 1. Log into the system
- 2. Access system notifications (Step 4.5.1 (f))
- 3. View the rejected solicitation document (Step 4.5.1(f) (g))
- 4. Edit Solicitation Document (Step 4.5.1 (h))
- 5. Re-submit the solicitation document to the PA Team (Step 4.5.1 (i))





**Note:** Once the SBD opens, scroll down and see the recommendations given by PA HOD/ PA Specialist

//AUL-HSIP/MED/18/0201/04 rejected

rocurement agency has rejected the MAUL-HSIP/MED/18/0201/04 RFx.

**View Procurement** 

Mark as Read

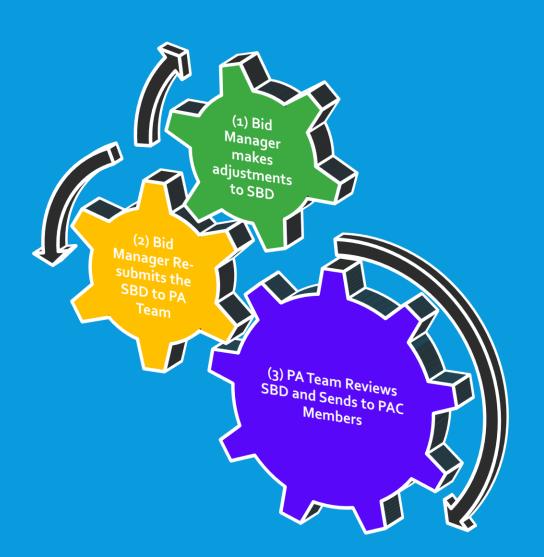
Step 4.5.1 (i)

Click **Document Menu** → **Edit**Solicitation document

Amend the solicitation document as requested before re-submitting to PA HOD/ PA Specialist



### Approving an amended Solicitation Document During Review by PA Team



- After the Bid Manager applies the required changes, he/ she will submit the SBD back to the PA Team for another review. If the PA HOD or PA Specialist is satisfied with all the contents of the document, it is then sent to the PAC Members.
- The Bid Manager will be notified via E-mail and through the E-Procurement system notifications functionality on the review status of the SBD/ RFQ . The Bid manager will make necessary changes as advised by PA team.
- The PA Specialist/ PA HOD will follow **Steps** 4.5.1 (a) to 4.5.1 (b) to view the SBD

### Solicitation Document

#### **Document Menu** -

#### Reference: MAUL-HSIP/MED/18/0201/04

Created	5/10/18, 2:27 PM
Request Type	Request for Quotation (RFQ)
Bid Validity Period	180 days
Bidding Period	14 days
Issue Date	System generated date
Quotation Submission Date	
Bid Opening Date	

Procurement Method

Limited International Bidding

Procurement Agency Approval

PAC Approval

Pendin

pendin

pendin

Step 4.5.1 (k)
Click 'Solicitation
Document Review'

#### Description

MAUL hereby invites you to submit a bid to this invitation for the above referenced object

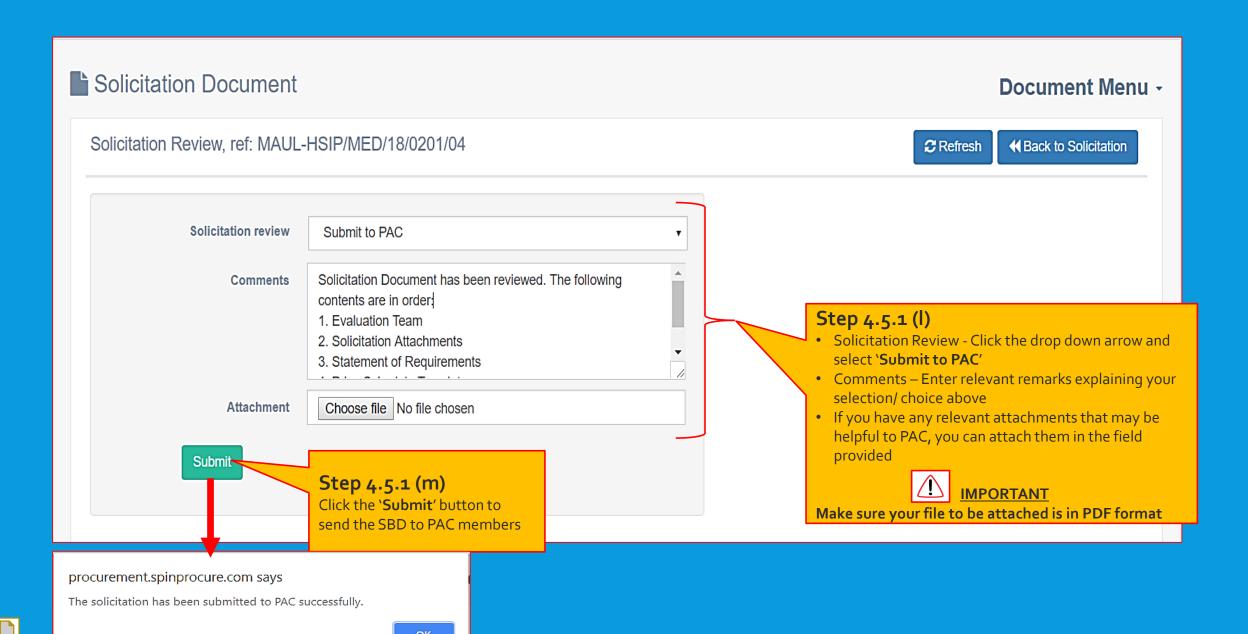
The attached documents will be divided into various categories: Bidding and contractual information and Returnable forms.

#### **Evaluation Team**

#### Name

Andrew Muhenda

Emma Emma



### 4.5.2 Solicitation Document Approval/Rejection By Procurement Adjudication Committee (PAC) Members

- Once the PA HOD or the PA Specialist has reviewed and submitted the SBD, all PAC members will receive notifications via E-mail and also via system notifications in the E-Procurement.

PAC team members will schedule a meeting to carefully review the following components of the SBD:

- List of Short-listed suppliers
- Evaluation Team
- Procurement Method
- SBD Attachments and
- Any other information that is key concerning the SBD

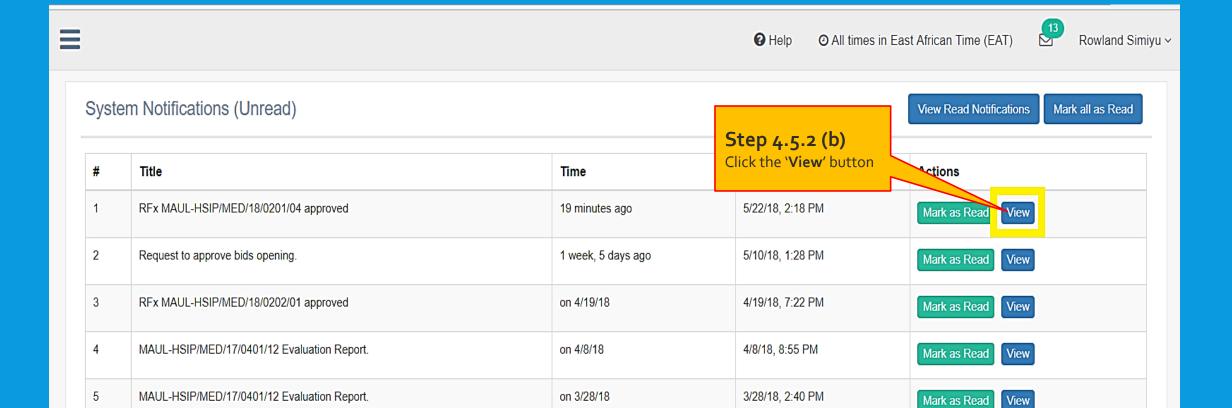
PAC can either Approve or Reject the SBD.

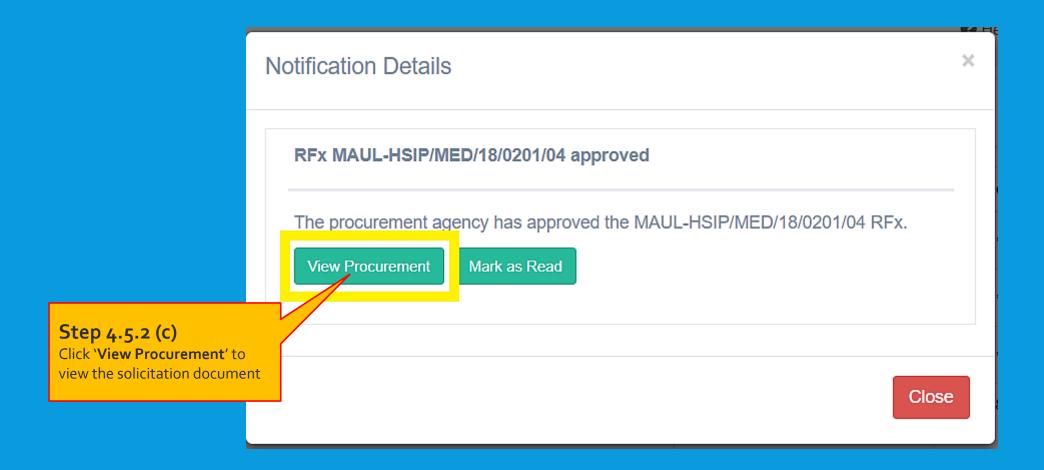
In case of rejection, E-mail and System notifications are sent to the PA HOD, PA Specialist, and the Bid Manager. The PA HOD/ PA Specialist will submit the rejected document back to the Bid Manager who will incorporate amendments as requested by PAC members, and re-submit the SBD to the PA HOD who will then re-submit the document to the PAC Team.

In case of an approval, E-mail and System notifications are sent to the PA HOD, PA Specialist, Evaluation Team, and the Bid Manager. The PA HOD will then be responsible for sending the SBD to shortlisted bidders. PAC Approval in the system will be effected by the PAC Chairman/ a PAC Member who has been given this mandate by the PAC Team

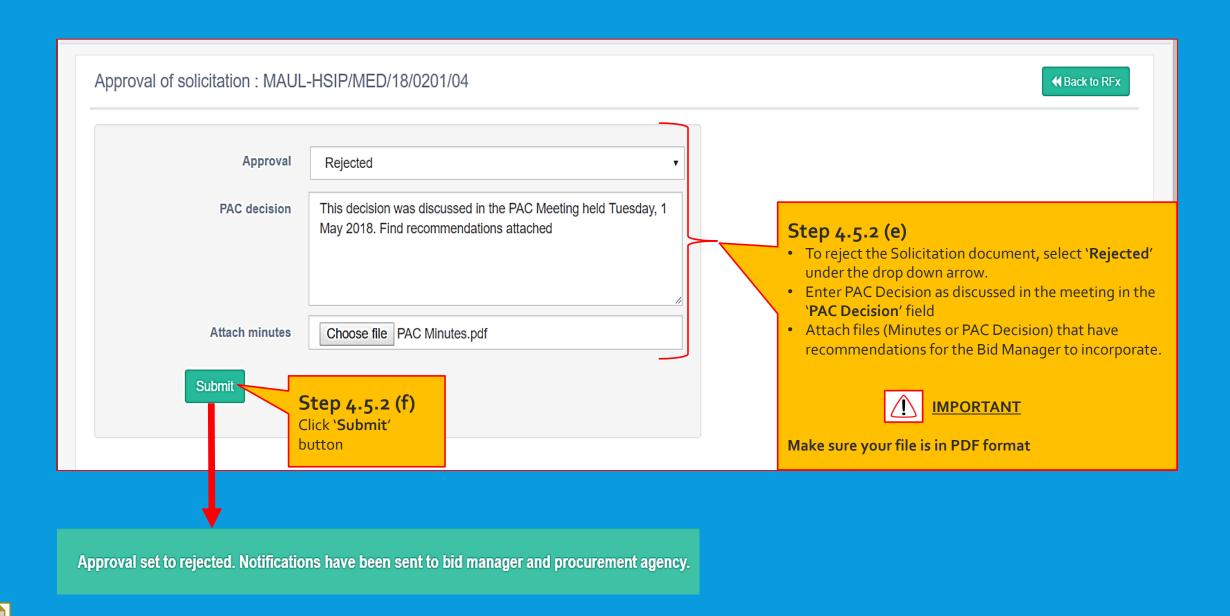
### Rejecting a Solicitation Document By Procurement Adjudication Committee (PAC) Members







#### Solicitation Document **Document Menu** -Reference: MAUL-HSIP/MED/18/0201/04 5/10/18, 2:27 PM Limited International Bidding Created Procurement Method Request Type Request for Quotation (RFQ) Procurement Agency Approval approved on 5/22/18, 2:18 PM **Bid Validity Period** 180 days PAC Approval ☑ Approve Solicitation Document **Bidding Period** 14 days **Issue Date** System generated date Step 4.5.2 (d) After the scheduled meeting, a **Quotation Submission Date** PAC member will be given the **Bid Opening Date** mandate to post PAC decision in the system Click 'Approve Solicitation Description **Document**' to 'Reject' the SBD if amendments are required MAUL hereby invites you to submit a bid to this invitation for the above referenced object The attached documents will be divided into various categories: Bidding and contractual information and Returnable forms. **Evaluation Team** Name Andrew Muhenda Emma Emma





- The PA Specialist or PA HOD will receive notifications (Email & E-Procurement system messages) on the rejection of SBD. PA HOD or PA Specialist will log into the system and follow **Steps 4.5.2** (g) – **4.5.1** (k) to access, review, and re-submit the SBD back to the Bid Manager.
- 2. The Bid Manager will receive notifications (Email & E-Procurement system messages) from the PA team on the rejection of SBD by PAC. He/ she will log in to the system and follow Steps 4.5.2 (I) - 4.5.2 (p) to access, view, and make adjustments to the solicitation document as advised by the PAC members. Recommendations from PAC Team will be found at the bottom of the Solicitation Document under the 'Solicitation Review and Approval' Section (See image below). Once necessary adjustments are made, the bid manager will re-submit the SBD to the PA Team who will then forward the it to the all PAC members.
- 3. All PAC members will receive notifications (Email & E-Procurement system messages) from the PA team on the SBD adjustments. They will schedule another meeting to review the SBD with incorporated amendments and then designate a member to post their approval on the E-Procurement system.

#### Solicitation Review and Approval-

Review and Approval details from the PA Team and PAC members are located



User: Rowland Simiyu

Status: rejected, on Tuesday, May 22, 2018 at 5:5 here

This decision was discussed in the PAC Meeting held Tuesday, 1 May 2018. Find recommendations attached



**User: Procurement Specialist** 

Status: approved, on Tuesday, May 22, 2018 at 12:30:42 PM East Africa Time Solicitation Document has been reviewed. The following contents are in order:

- 1. Evaluation Team
- 2. Solicitation Attachments
- 3. Statement of Requirements
- 4. Price Schedule Template
- 5. Short-listed Suppilers

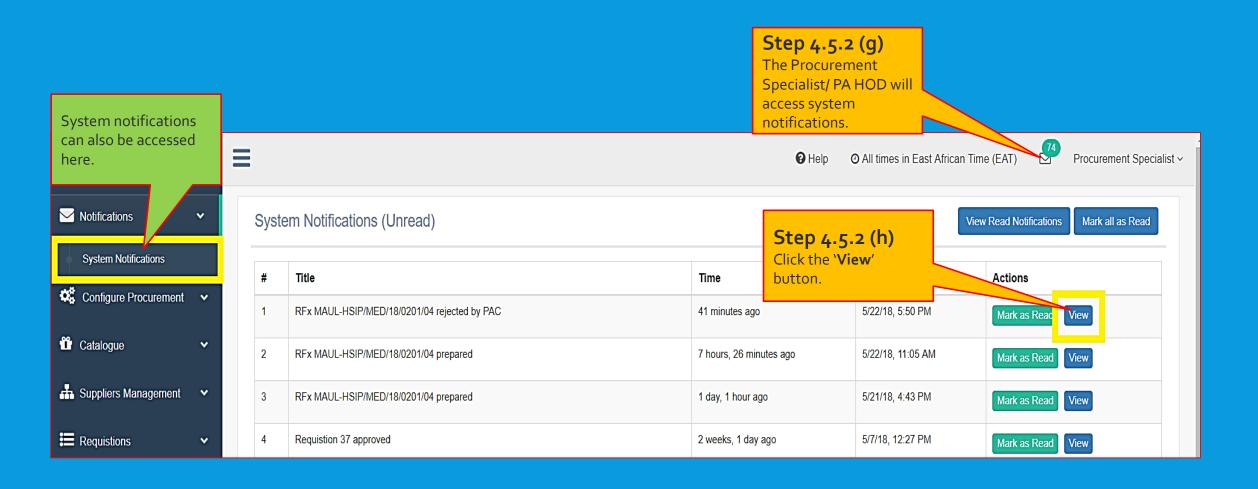
Review Attachments:

SOLICITATION DOCUMENTS.pdf View



Download

Attached Minutes: PAC Minutes.pdf Download



# Solicitation Document

#### **Document Menu** -

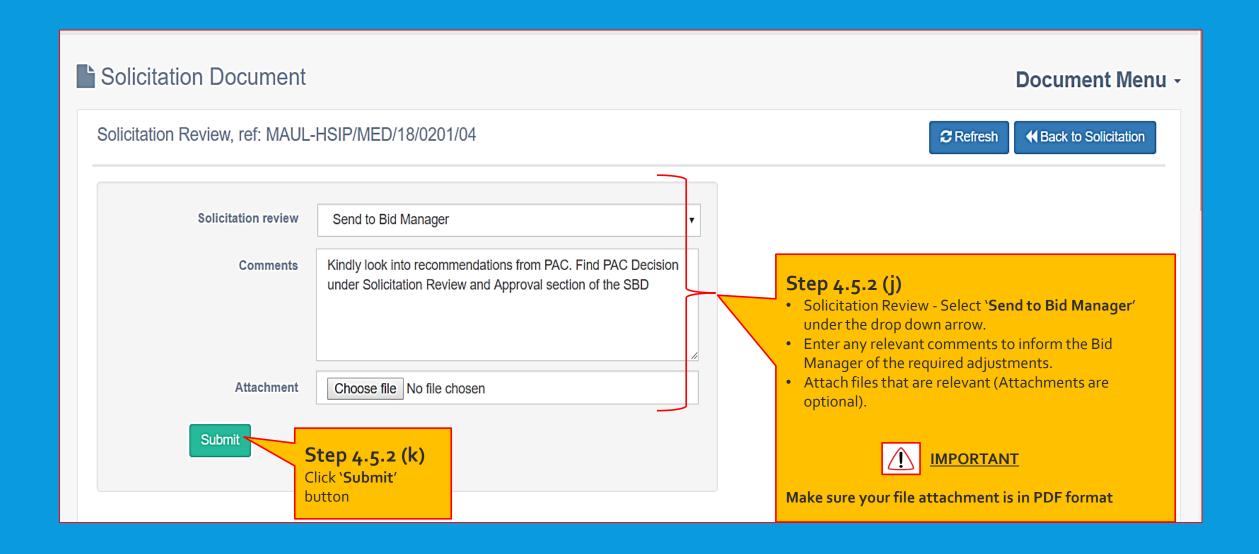


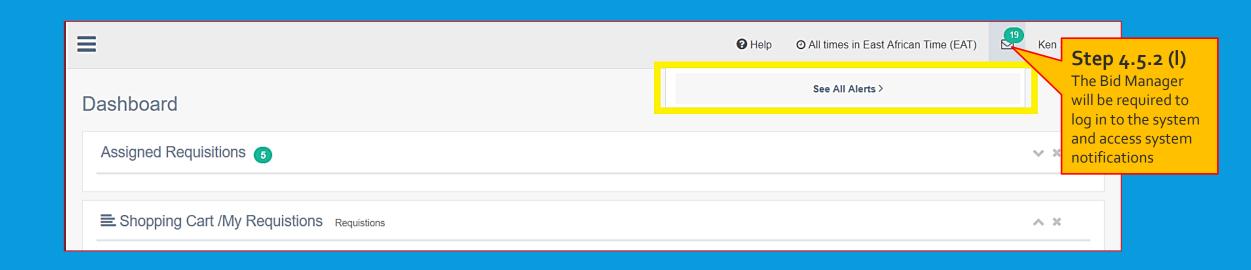
Description

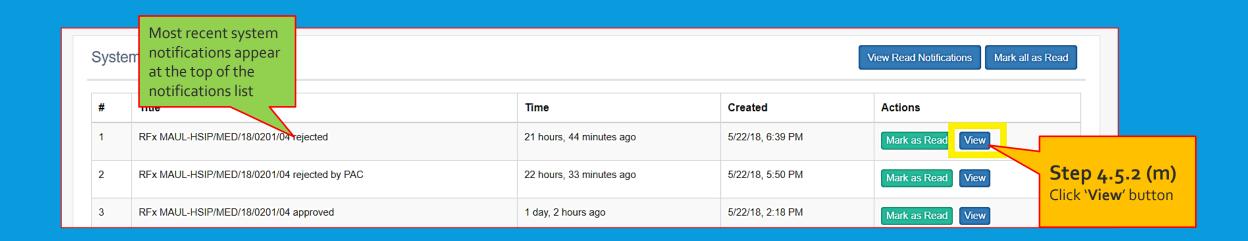
MAUL hereby invites you to submit a bid to this invitation for the above referenced object

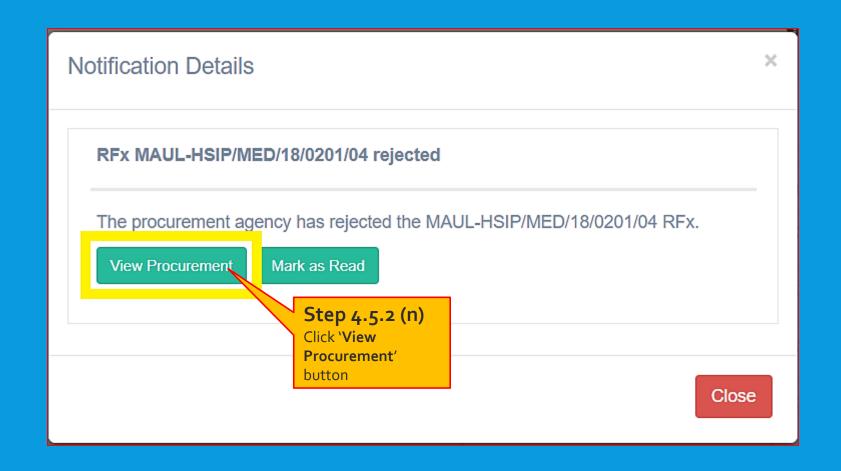
The attached documents will be divided into various categories: Bidding and contractual information and Returnable forms.

**Evaluation Team** 



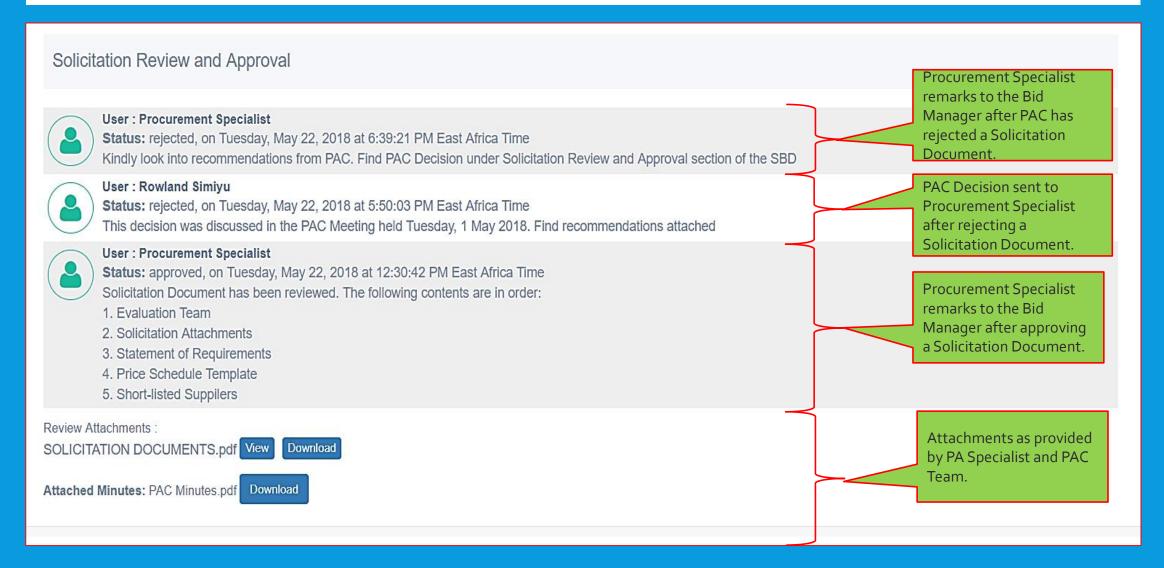




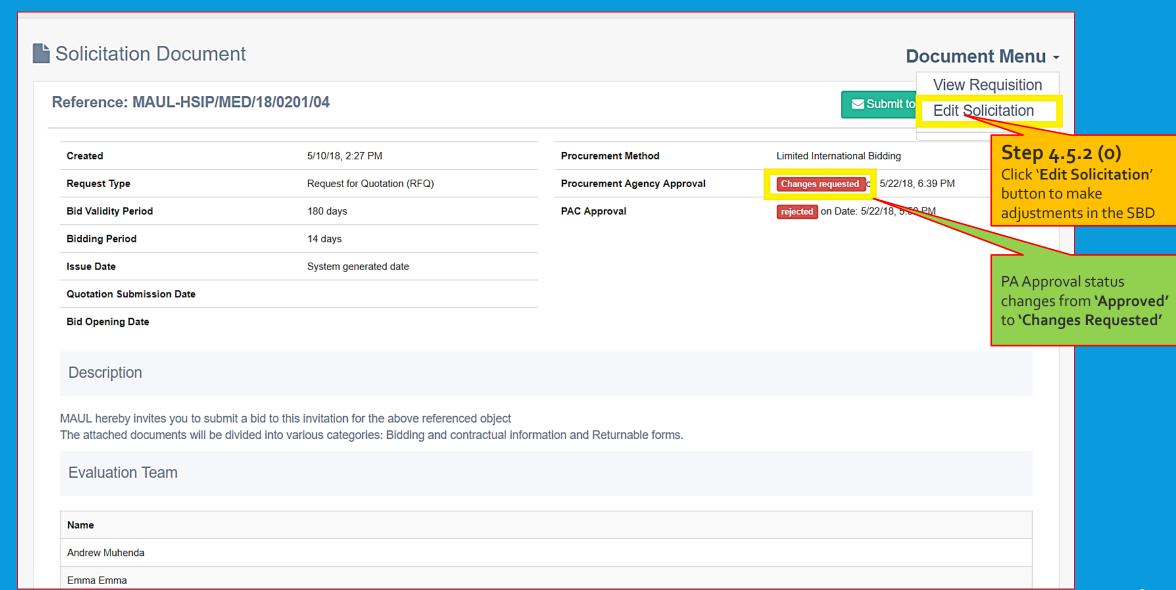




After executing **Step 4.5.2 (n),** the BM will scroll down the solicitation document and view the Review and Approval details from PA Team and PAC members. Relevant attachments can be found at the bottom of the page

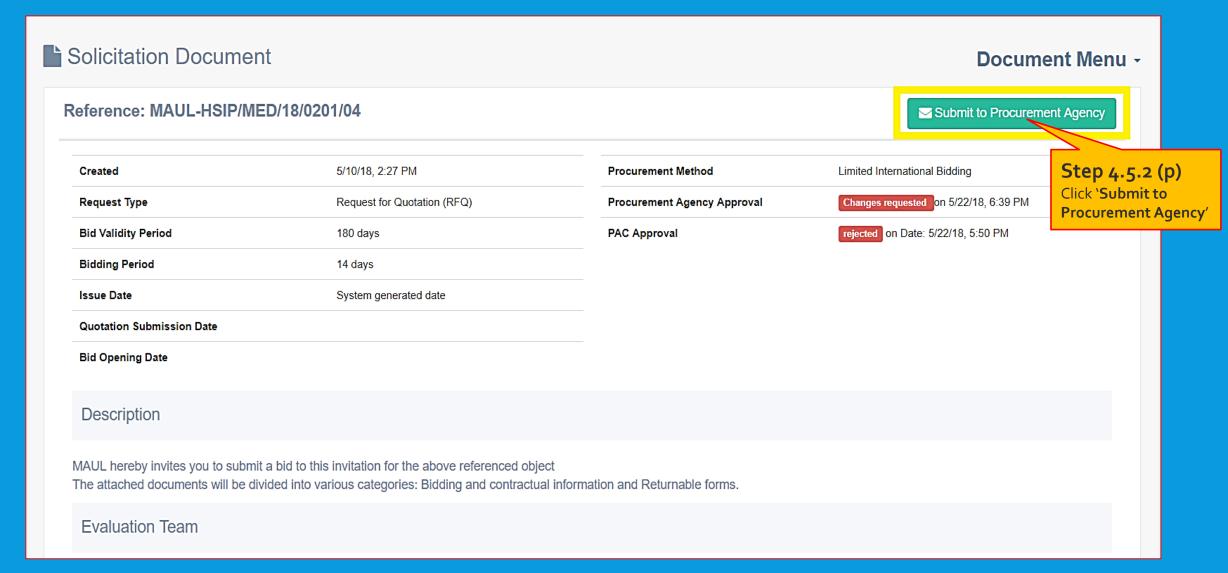


The BM will then scroll up and select **Document Menu**  $\rightarrow$  **Edit Solicitation**. After clicking 'Edit Solicitation', the bid manager can edit solicitation attachments and solicitation settings.





After making recommended adjustments, the bid manager can then submit the solicitation document back to the PA HOD and PA Specialist for review and submission to the PAC members.



### Re-submitting an Amended Solicitation Document to (PAC) Members

- The PA HOD and PA Specialist will be notified via E-mail and system notifications
- The PA HOD or PA Specialist will log into the system and review the amended solicitation document as described earlier. After PA HOD/ PA Specialist approval, the amended SBD will be re-submitted to PAC members. (Steps 4.5.1 (a) (b)) and (Steps 4.5.1 (k) (m))
- BM and PAC members will be notified via E-mail and system notifications on the PA HOD/ Specialist decision
- PAC members will follow the approval process as described in the next section.

### Approving an amended Solicitation Document By Procurement Adjudication Committee (PAC) Members



PAC members will be notified via E-mail and also through the e-Procurement system notifications functionality to take action on the amended SBD/RFQ.



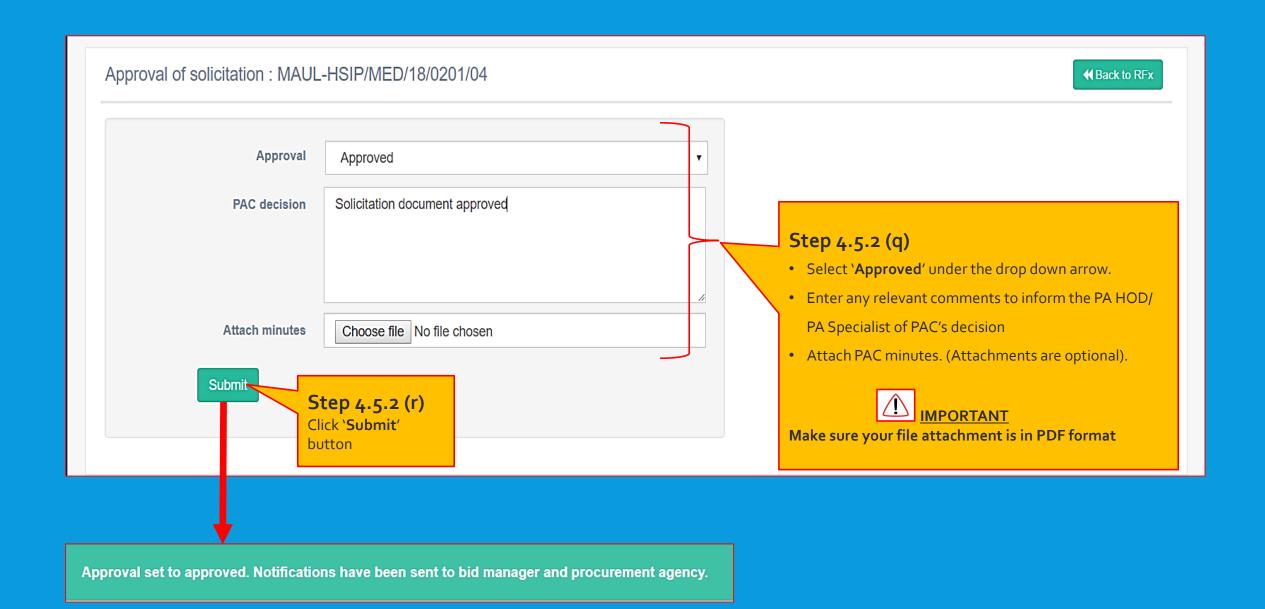
PAC team will schedule a meeting to review the amended SBD before assigning a member to post the decision in the e-Procurement System



The PAC members will be required to do the following:

- 1. Log into the system
- 2. Access system notifications from the dashboard (See 4.5.2 (a))
- 3. View the amended solicitation document (See Step 4.5.2 (b) 4.5.2 (c))
- 4. If satisfied with adjustments, a PAC member will approve the SBD, give remarks based on what was discussed at the meeting, and submit the approved SBD (See next page).

The Bid Manager, Evaluation Team, PA HOD and PA specialist will receive email and system notifications. This will give the PA HOD the go-ahead to send the RFQ to pre-qualified bidders.



### Solicitation Document

#### **Document Menu** -

#### Reference: MAUL-HSIP/MED/18/0201/04

Created	5/10/18, 2:27 PM	Procurement Method	Limited International Bidding
Request Type	Request for Quotation (RFQ)	Procurement Agency Approval	approved on 5/23/18, 6:12 PM
Bid Validity Period	180 days	PAC Approval	approved on 5/23/18, 6:44 PM
Bidding Period	14 days		
Issue Date	System generated date		
Quotation Submission Date			After PA Te
Bid Opening Date			Members'

fter PA Team and PAC lembers' Approval, the status of the SBD reads 'Approved'

#### Description

MAUL hereby invites you to submit a bid to this invitation for the above referenced object

The attached documents will be divided into various categories: Bidding and contractual information and Returnable forms.

#### **Evaluation Team**

#### Name

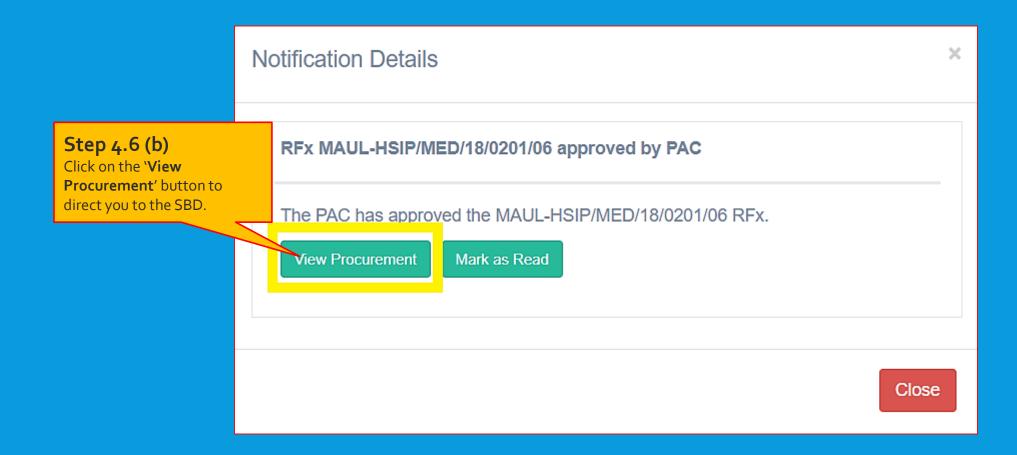
Andrew Muhenda

Emma Emma

## 4.6 Invite Bidders.

After PAC members have approved a solicitation document, they will submit it to the Procurement Agency HOD and PA Specialist. The PA HOD or the Specialist will then invite bidders by submitting the SBD. Step 4.6 (a) After the PA HOD has logged in to the PAC Approved SBD system, accessed system notifications, and Document. located the PAC approved SBD, he/ she will Click on the 'View' button. RFx MAUL-HSIP/MED/18/0201/06 approved by PAC 4 hours, 10 minutes ago 7/3/18, 11:25 AM Mark as Read RFx MAUL-HSIP/MED/18/0201/06 prepared 4 hours, 33 minutes ago 7/3/18, 11:02 AM Mark as Read View 5 Bid manager has added a clarification 5 hours, 28 minutes ago 7/3/18, 10:07 AM Mark as Read View 6 Supplier requests clarification for MAUL-HSIP/MED/18/0201/07. 3 days, 23 hours ago 6/29/18, 4:14 PM Mark as Read View RFx MAUL-HSIP/MED/18/0201/07 approved by PAC 6/29/18, 2:45 PM 4 days ago Mark as Read View







Click on the 'Invite Suppliers' button to send the SBD to pre-qualified bidders and start bidding timer.

**─**Document Menu →

Invite Suppliers

### Solicitation Document

#### Reference: MAUL-HSIP/MED/18/0201/04

Title:	Supply of ARVs
Created	5/10/18, 2:27 PM
Request Type	Request for Quotation (RFQ)
Bid Validity Period	180 days
Bidding Period	14 days
Issue Date	System generated date
Quotation Submission Date	
Bid Opening Date	

Procurement Method	Limited International Bidding
Procurement Agency Approval	approved on 5/23/18, 6:12 PM
PAC Approval	approved on 5/23/18, 6:44 PM

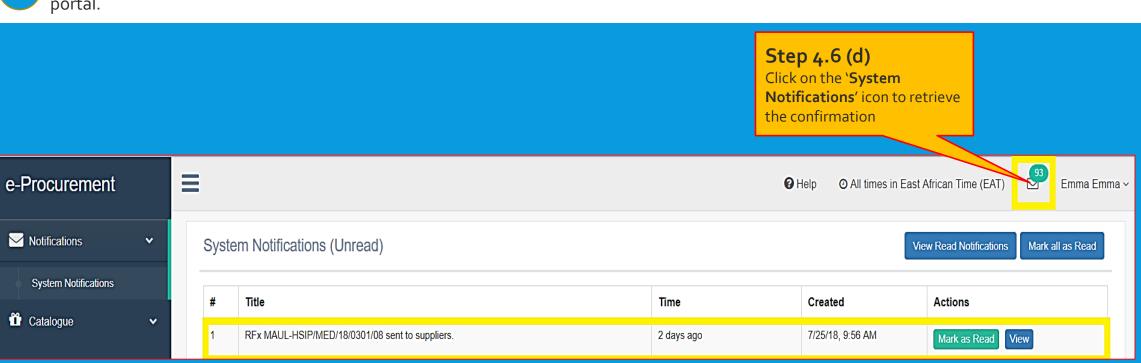


#### **Document Menu** -





Once the PA HOD has sent bid invitations to bidders, a confirmation will be sent to the HOD's email and system notification in the e-Procurement portal.



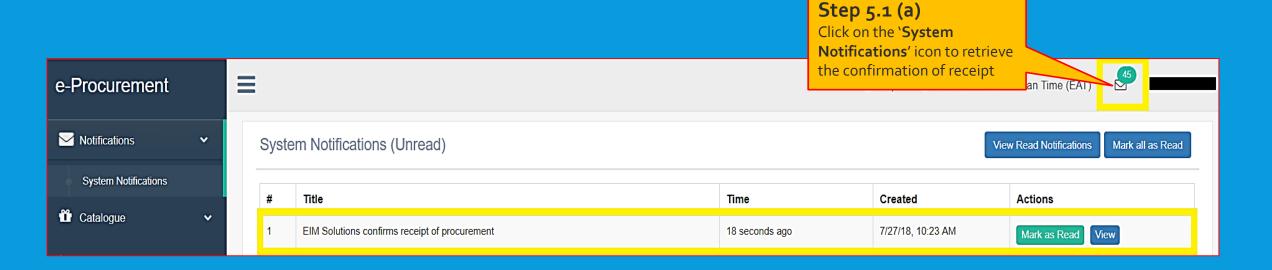
## 5.0 BIDDING

### This section will deal with the following areas:

- 1. Receiving procurement confirmations from bidders
- 2. Responding to bidders' clarification requests by the Bid Manager
- 3. Review and approvals of clarification response by the PA HOD/ Specialist and the PAC Team respectively
- 4. Sending fully approved clarification responses to suppliers by PA HOD/ Specialist

# 5.1 Confirmation of Bid Invitation Receipt From Bidders

After bidders have received their bid invitations via E-mail and e-Procurement system notifications, they will be required to confirm receipt of invitation, and state whether they will participate in bidding or not. The MAUL Procurement Team (Bid manager, PA HOD, PA Specialist, and Evaluation Team) will receive notifications of the receipt via E-mail and e-Procurement portal

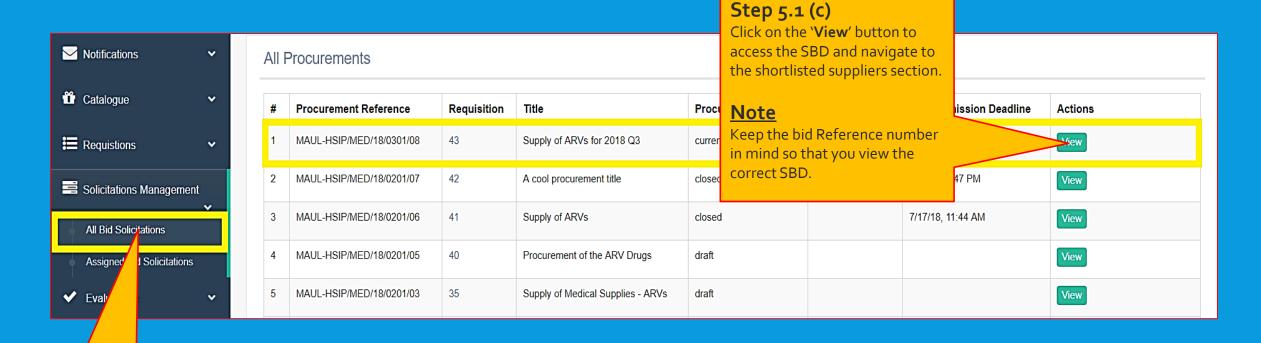


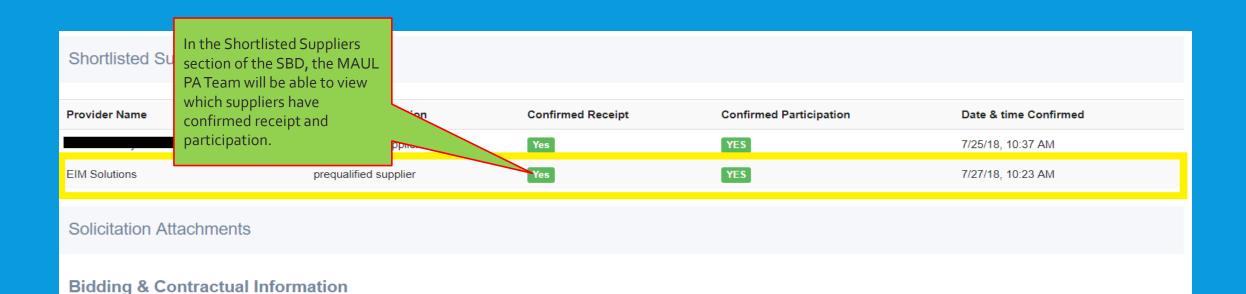
Step 5.1 (b)

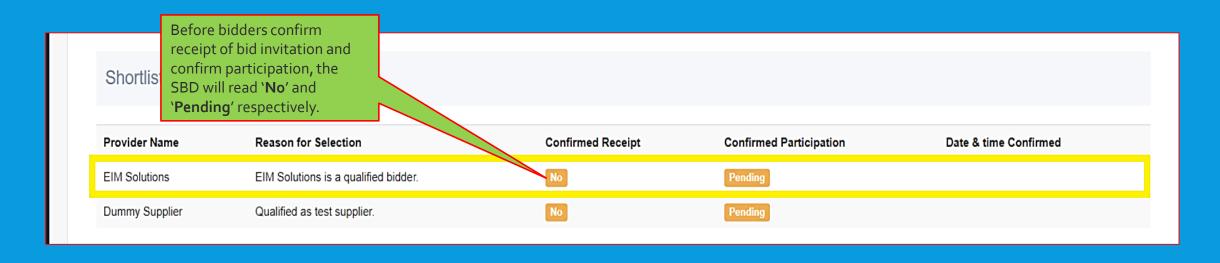
select the 'All Bid Solicitations' option.

Click on the 'Solicitations Management' feature and

After confirmation of receipt by bidders, the MAUL Procurement Team (PA HOD, Bid Manager, PA Specialist, and evaluation team) will be able to view the status of confirmation in the 'Shortlisted Suppliers' section of the SBD.



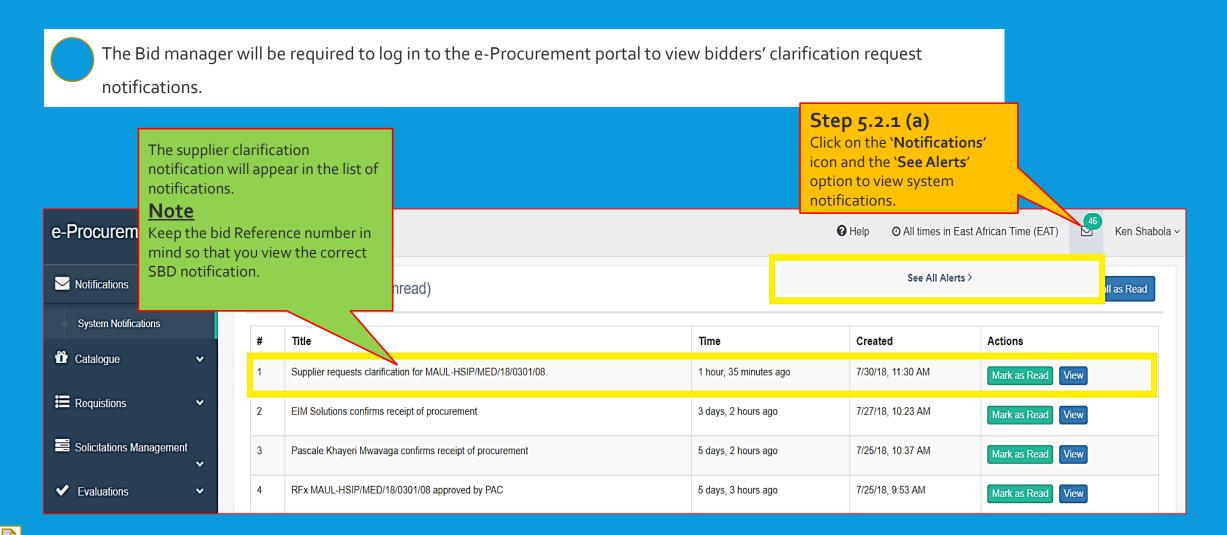




# 5.2 Replying To Bidders' Clarification Requests

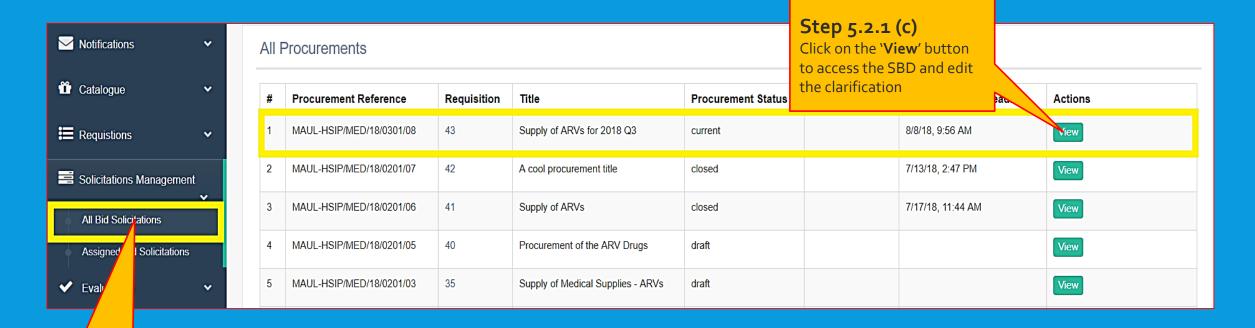
- Bidders may require to seek clarifications on specific bid as they attempt to meet requirements set out by MAUL. Bidder/ supplier clarification notifications will be received via E-mail and e-Procurement portal by the
- Bid Manager
- PA HOD
- PA Specialist
- The **Bid Manager** will be responsible for responding to the bidder clarification requests. The **PA HOD/ Specialist** will review the bid manager's response and then forward the same to **PAC members** for final approval. The **PA HOD/ Specialist** will send the approved response to bidders.

### 5.2.1 Response to Bidders' Clarifications by Bid Manager





The Bid Manager will be required to access the solicitation document from the main navigation menu. **See image** below

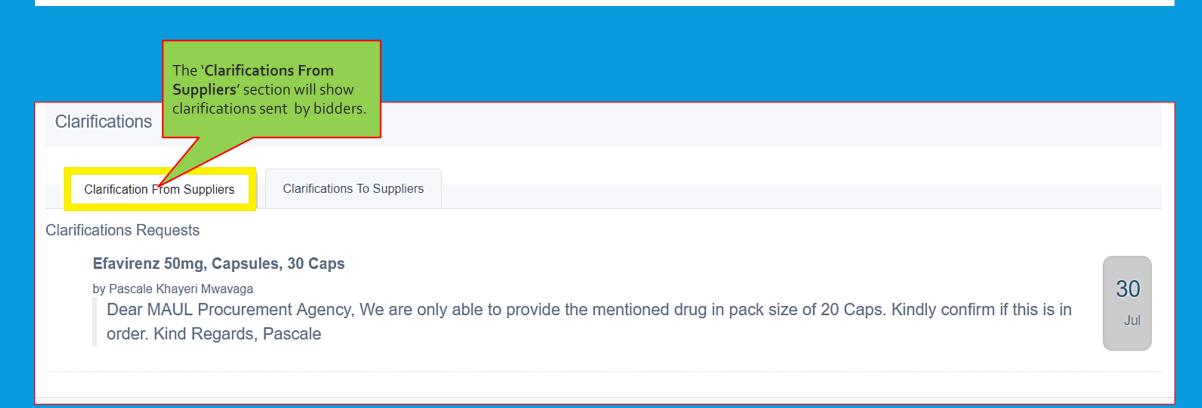


Step 5.2.1 (b)
Click on the 'Solicitations
Management' feature and

select the 'All Bid Solicitations' option.



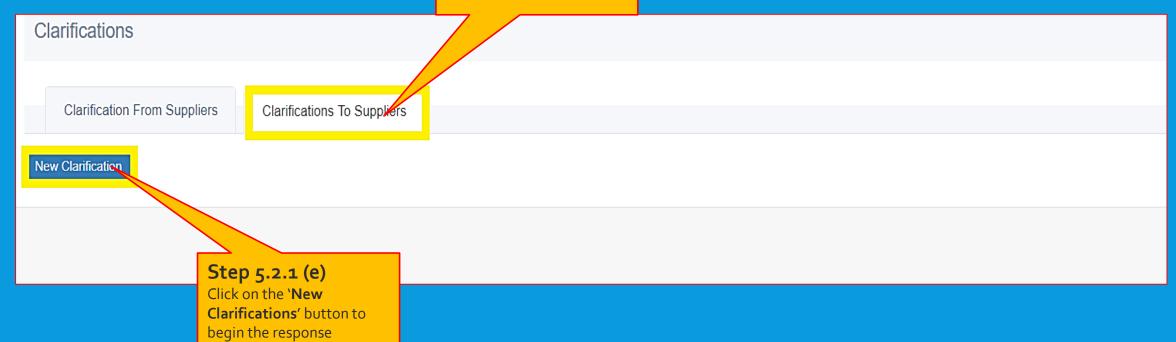
Once the SBD has been accessed, the Bid Manager will be required to scroll down to the bottom section of the document where the clarifications feature is located.

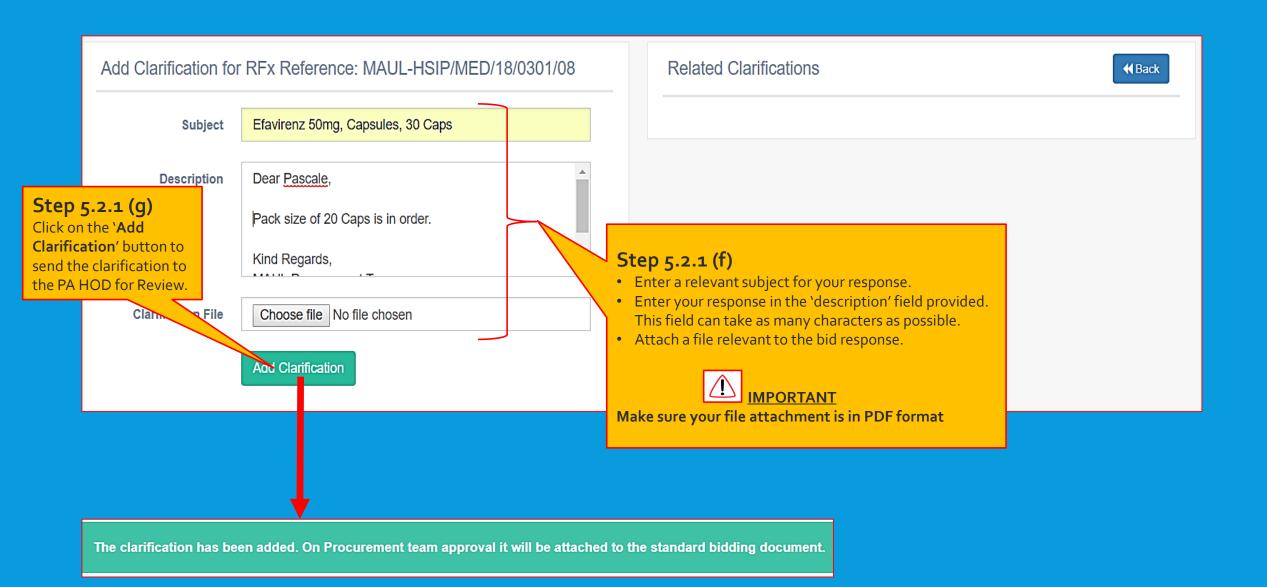


## Step 5.2.1 (d)

process.

Click on the 'Clarifications
To Suppliers' tab to
commence the Bid
Manager's response to
bidders.

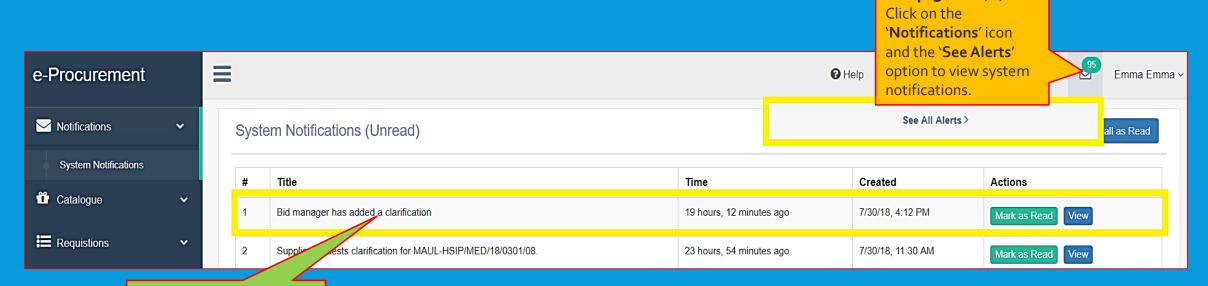




## 5.2.2 PA HOD/ Specialist Review of Bid Manager's Response to Bidders

## Request Change

The PA HOD/ Specialist will receive an E-mail notification and system notification when the bid manager responds to bidders. The PA HOD/ Specialist will be required to log in to the system and access system notifications.

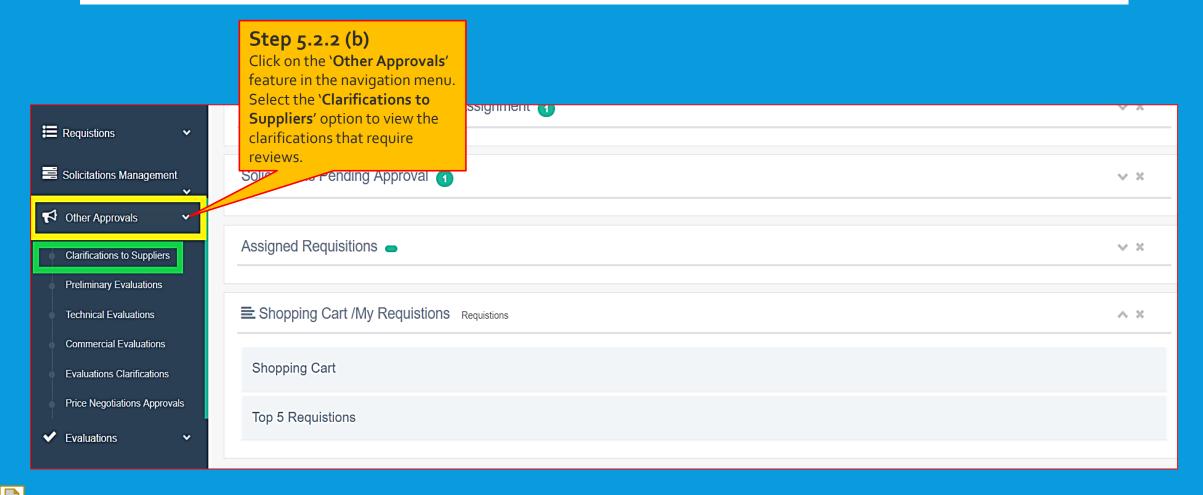


The PA HOD/ Specialist will receive a notification on the bid manager's response.

Step 5.2.2 (a)



To view the clarification response from the Bid Manager and act accordingly, the PA HOD/ Specialist will access the 'Other Approvals' functionality in the portal's main navigation menu and select 'Clarifications To Suppliers'.



## Step 5.2.2 (c)

Click on the 'View' button to access the response in question.

#### **Note**

Keep the bid Reference number in mind so that you view the correct clarification response.

#### Clarifications to Suppliers

#	Bid Solicitation	Bid Manager	Reference_number	Status	Subject	Created	Modified	Actions
1	Supply of ARVs for 2018 Q3	Ken Shabola	MAUL-HSIP/MED/18/0301/08	Pending	Efavirenz 50mg, Capsules, 30 Caps	7/30/18, 4:12 PM	7/30/18, 4:12 PM	View
2	A cool procurement title	Dennis Kibunja	MAUL-HSIP/MED/18/0201/07	Approved	Test Clarification	7/3/18, 10:07 AM	7/3/18, 3:20 PM	View
3	Supply of Ols	Ken Shabola	MAUL-HSIP/MED/18/0202/01	Approved	Clarification to suppliers	4/19/18, 9:06 PM	4/19/18, 9:10 PM	View
4	Purchase of ARVs	Ken Shabola	MAUL-HSIP/MED/17/0401/12	Approved	MAUL-HSIP/MED/17/0401/12 Clarification 1	2/7/18, 11:49 AM	2/7/18, 11:50 AM	View
5	ARVs RFQ	Andrew Muhenda	MAUL-PSSP/MED/17/0301/03	Approved	Clarification To Supplier	8/31/17, 12:24 PM	8/31/17, 12:25 PM	View



**⊀** Clarifications

Dear Pascale,

Pack size of 20 Caps is in order.

Kind Regards, MAUL Procurement Team If the PA HOD/ Specialist is comfortable with the Bid Manager's response, they have an option of sending the clarification response directly to bidders without having to go through PAC Team members. The 'Approve and Send to Suppliers' button can be used in this case.

Created: O Monday, July 30, 2018 at 4:12 PM, Bid manager:

and Solicitation: Supply of ARVs for 2018 Q3, Reference number: MAUL-HSIP/MED/18/0301/08

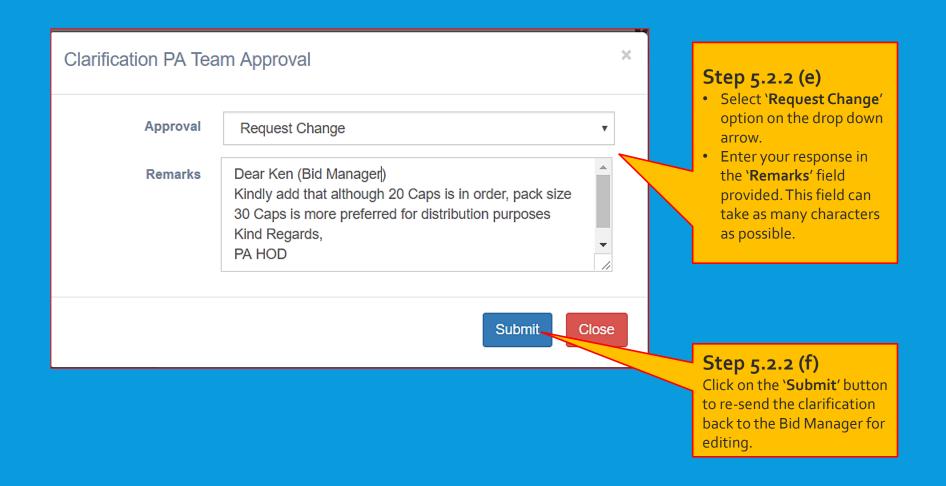


✓ Approve and Send to Suppliers

#### Step 5.2.2 (d)

Click on the 'Approval' button to access the approval window.

The e-Procurement portal provides a drop down with various selection options where the PA HOD/ Specialist can select the 'Request Change' option.



Status: Under Review

**≪** Clarifications

Dear Pascale,

Pack size of 20 Caps is in order.

Subject: Efavirenz 50mg, Capsules, 30 Caps

Kind Regards,

MAUL Procurement Team

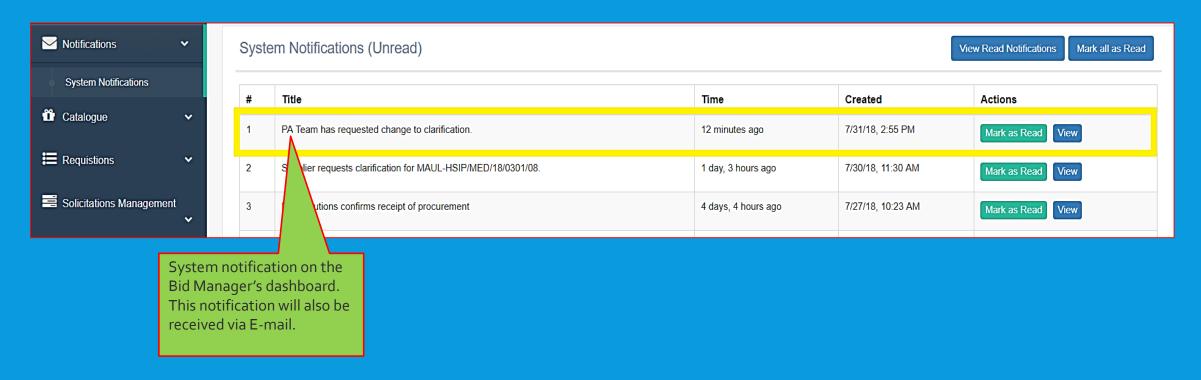
Created: O Monday, July 30, 2018 at 4:12 PM, Bid manager: Ken, Bid Solicitation: Supply of ARVs for 2018 Q3, Reference number: MAUL-HSIP/MED/18/0301/08

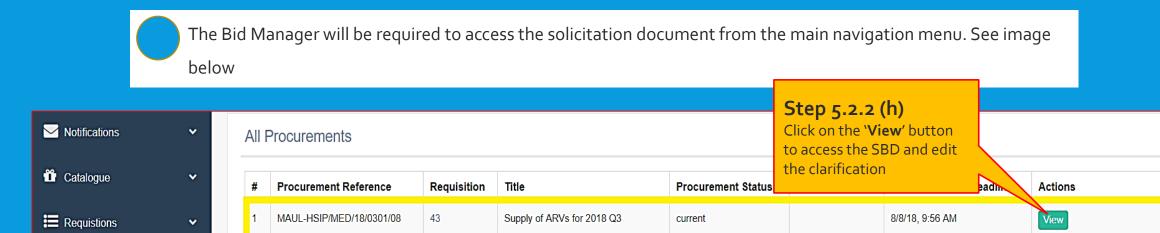


#### Emma Emma

Review - Dear Ken (Bid Manager) Kindly add that although 20 Caps is in order, pack size 30 Caps is more preferred for distribution purposes Kind Regards, PA HOD Created: ② Tuesday, July 31, 2018 at 2:55 PM

The Bid Manager will receive E-mail and system notifications on the PA HOD/ Specialist review. The Bid Manager be required to log in to the portal and access the solicitation document to make adjustments as requested by the PA HOD/ Specialist with regards to the clarification response.





A cool procurement title

Procurement of the ARV Drugs

Supply of Medical Supplies - ARVs

Supply of ARVs

closed

closed

draft

draft

Step 5.2.2 (g)
Click on the 'Solicitations
Management' feature and
select the 'All Bid
Solicitations' option.

Solicitations Management

All Bid Solicitations

I Solicitations

Assigned

✓ Eval

MAUL-HSIP/MED/18/0201/07

MAUL-HSIP/MED/18/0201/06

MAUL-HSIP/MED/18/0201/05

MAUL-HSIP/MED/18/0201/03

42

41

40

35

7/13/18, 2:47 PM

7/17/18, 11:44 AM

View

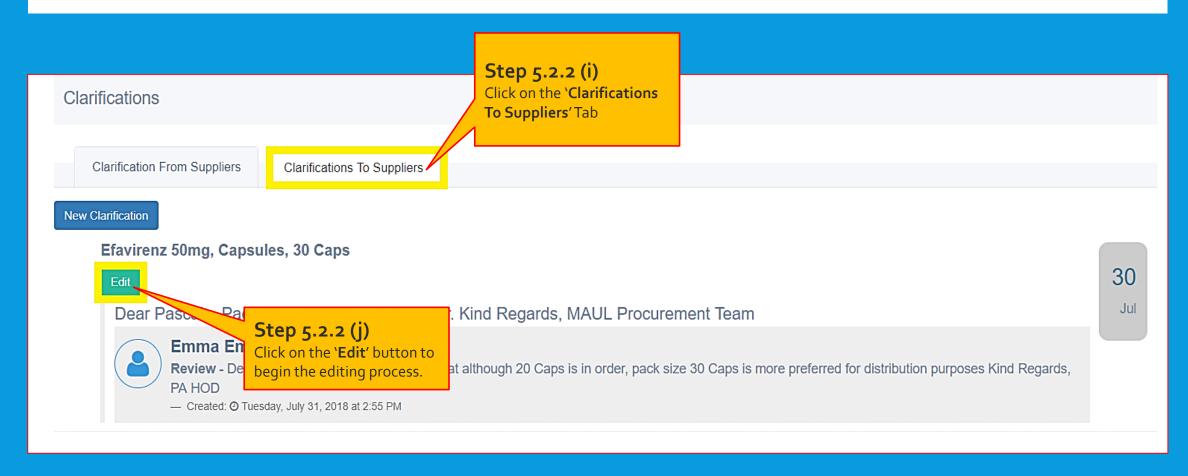
View

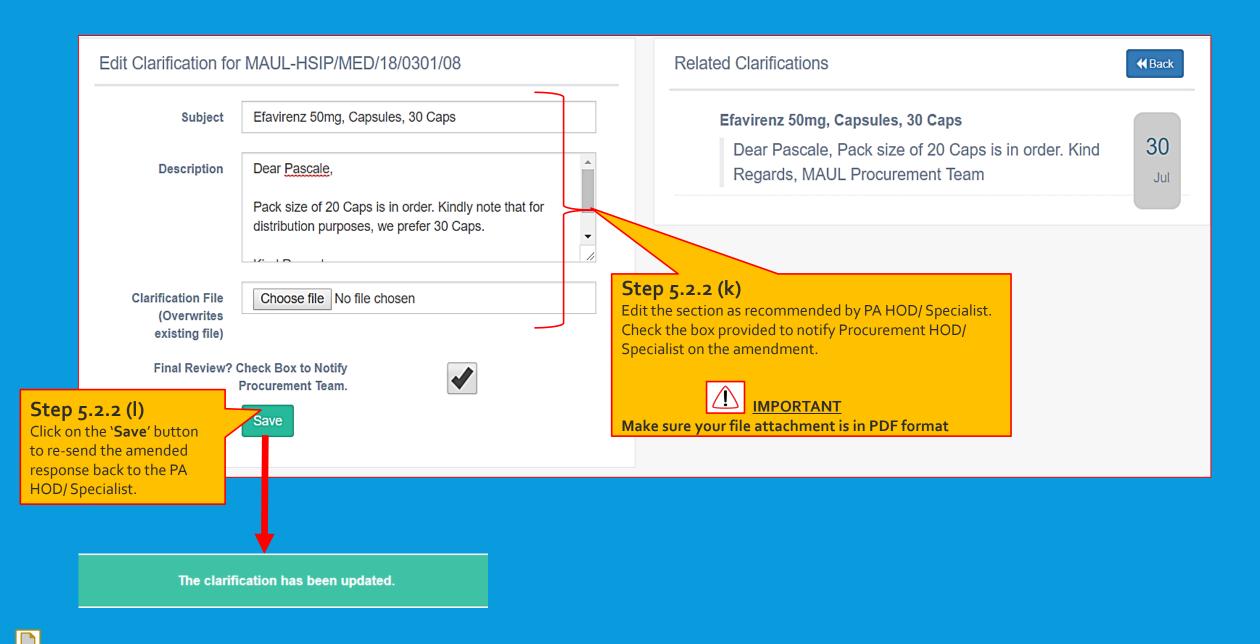
View

View



Once the SBD has been accessed, the Bid Manager will be required to scroll down to the bottom section of the document where the clarifications feature is located.

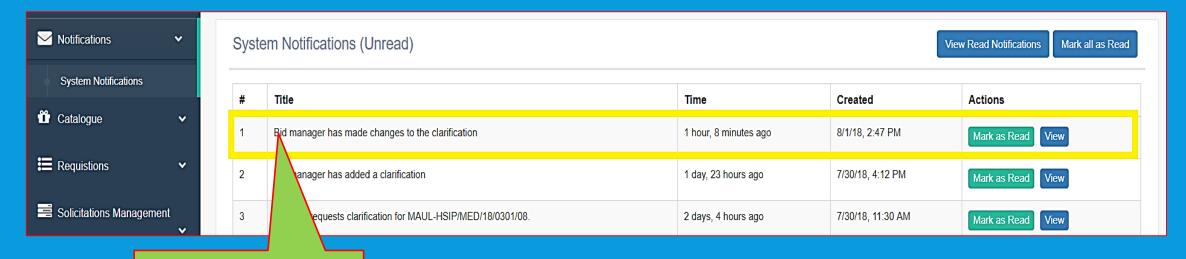




## 5.2.2 PA HOD/ Specialist Review of Bid Manager's Response to Bidders

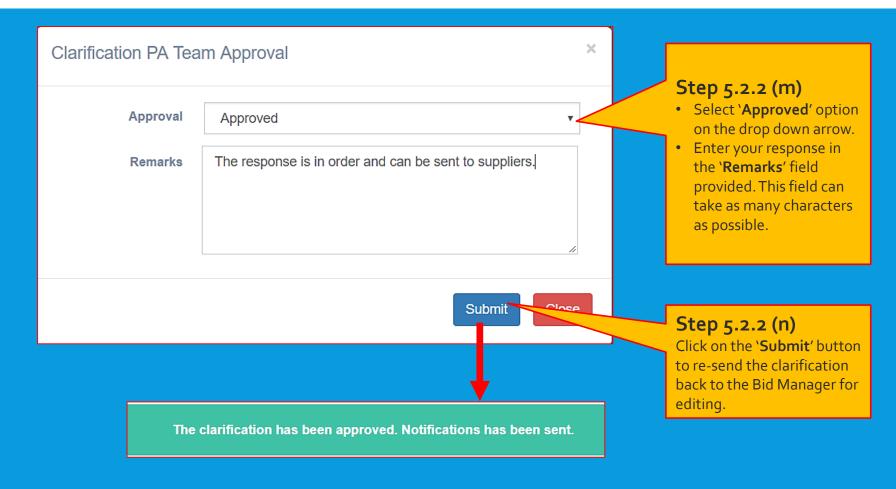
## **Approvals**

Once the Bid Manager has re-submitted the clarification response to the PA HOD/ Specialist, the latter will be required to log in to the portal approve the adjusted response.



System notification on the PA HOD/ Specialist's dashboard. This notification will also be received via E-mail.

- The PA HOD/ Specialist will follow **Steps 5.2.2 (b) 5.2.2 (d),** and perform the following actions:
- 1. Click the 'Other Approvals' feature in the main navigation menu.
- 2. Select 'Clarification to Suppliers' option
- 3. Click the 'View' button to access the amended response.
- 4. Click the 'Approval' button to access the approval window shown in the image below.



#### The clarification has been approved. Notifications has been sent.

#### Subject: Efavirenz 50mg, Capsules, 30 Caps

Status: Approved



Dear Pascale,

Pack size of 20 Caps is in order. Kindly note that for distribution purposes, we prefer 30 Caps.

Kind Regards,

MAUL Procurement Team

Created: O Monday, July 30, 2018 at 4:12 PM, Bid manager: Ken, Bid Solicitation: Supply of ARVs for 2018 Q3, Reference number: MAUL-HSIP/MED/18/0301/08



#### Emma Emma

Review - Dear Ken (Bid Manager) Kindly add that although 20 Caps is in order, pack size 30 Caps is more preferred for distribution purposes Kind Regards, PA HOD Created: O Tuesday, July 31, 2018 at 2:55 PM

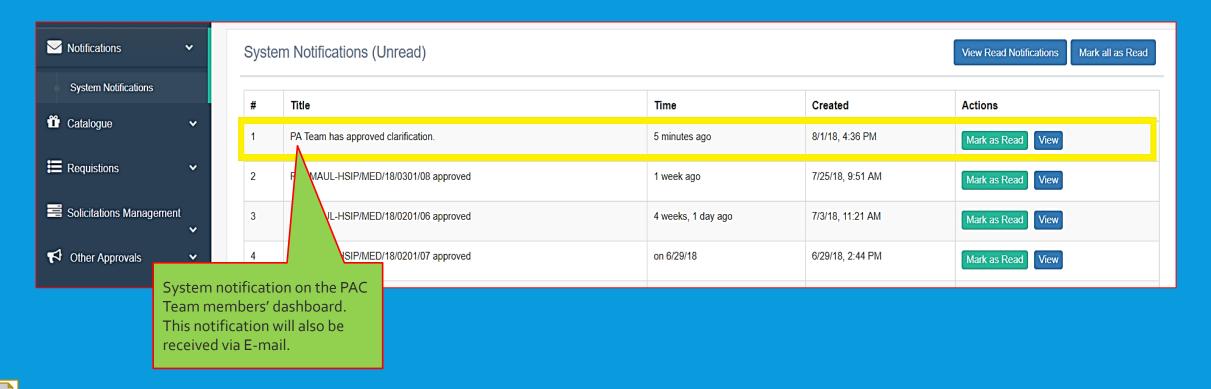


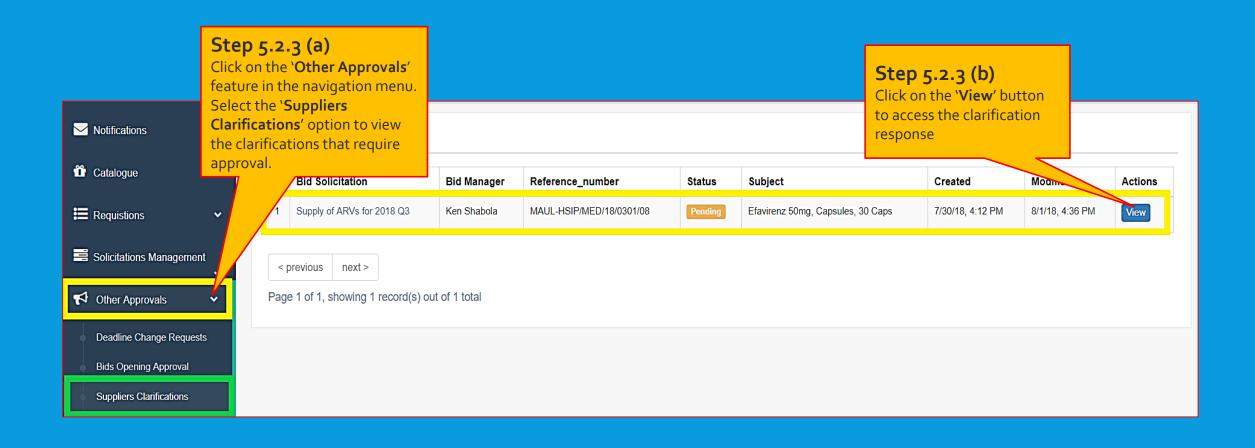
#### Emma Emma

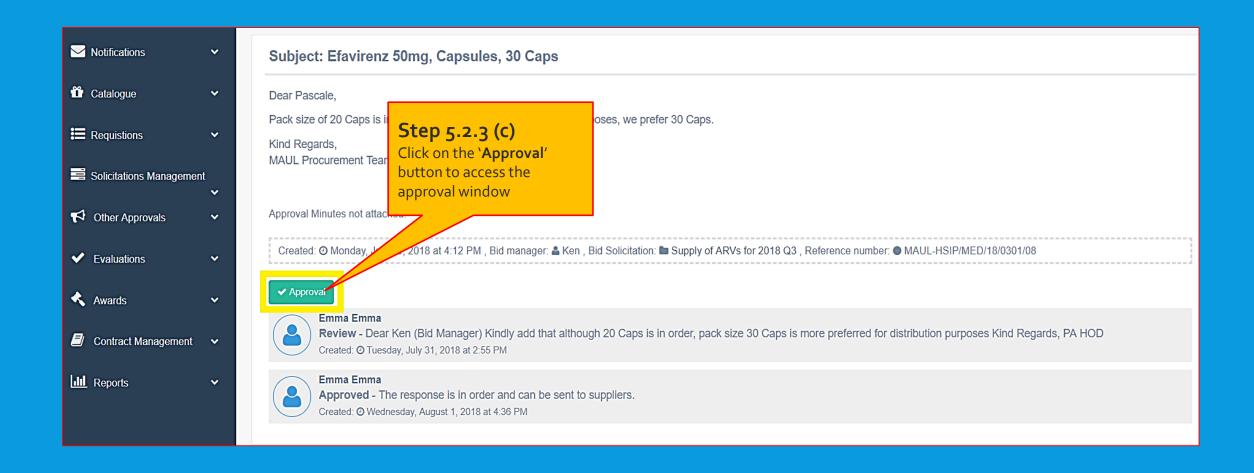
Approved - The response is in order and can be sent to suppliers.

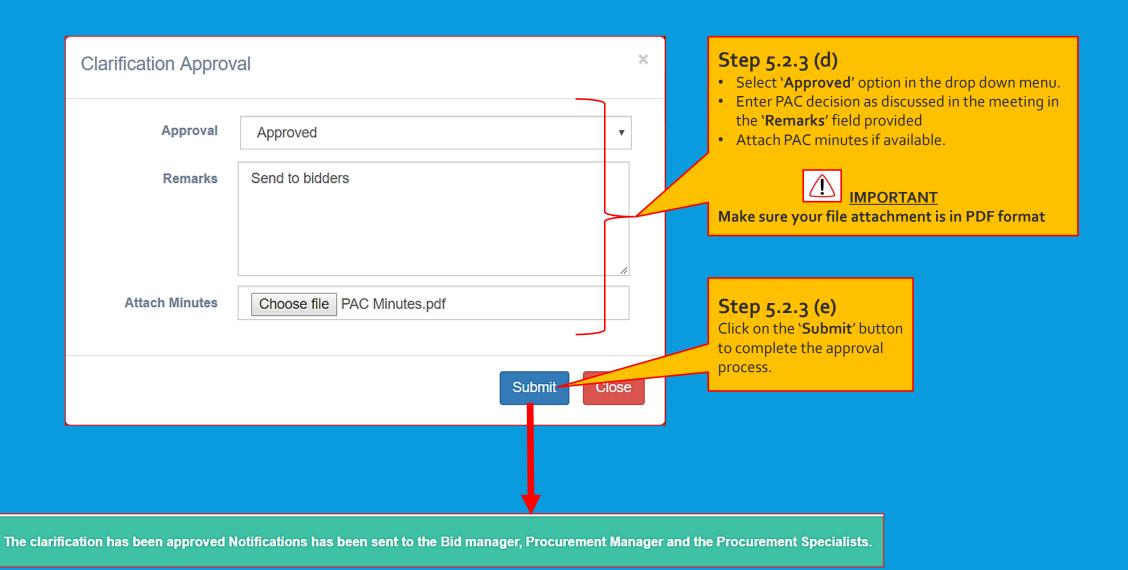
## 5.2.3 PAC Team Approval of Bid Manager's Response to Bidders

The PAC Team members will receive an E-mail notification and system notifications after the PA HOD/ Specialist reviews and gives a go ahead for the response to be submitted to bidders. The PAC Team members after a scheduled meeting will assign a member/ PAC Chair to log in to and post their final approval in the e-Procurement system.

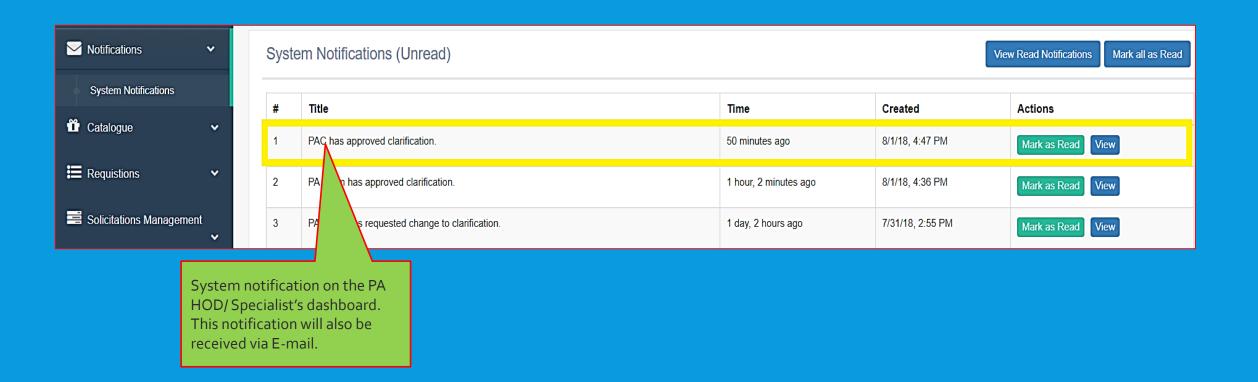


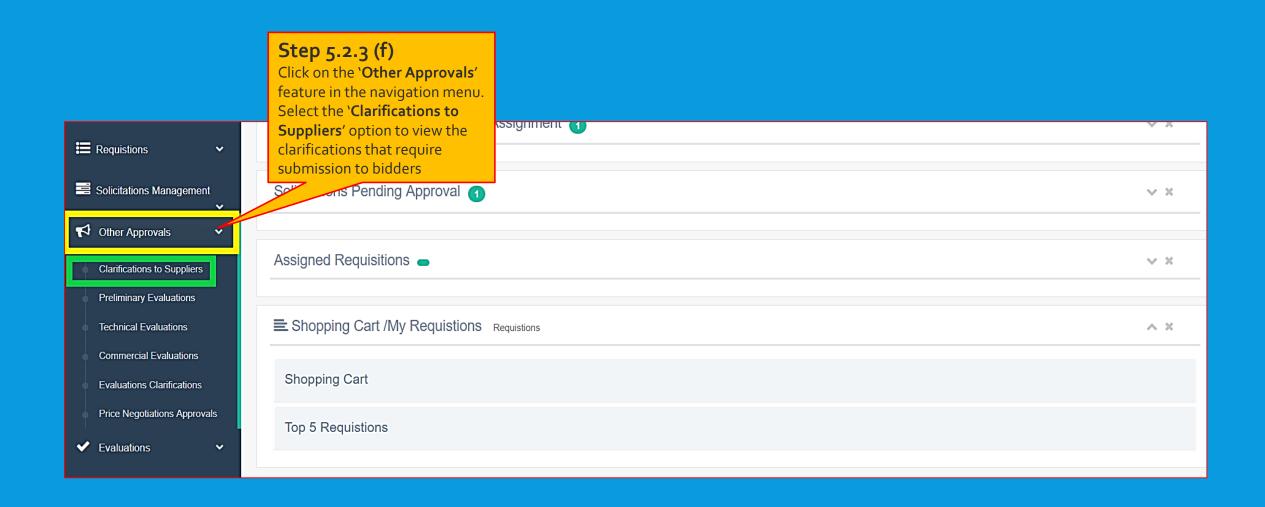






Once the PAC Team members have approved the Bid Manager's response, the MAUL PA team (Bid manager, PA HOD, and PA Specialist) will receive both E-mail and system notifications on the decision. PA HOD/ PA Specialist will be responsible for sending the approved response to bidders.

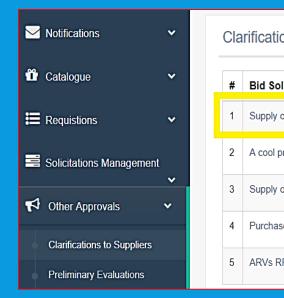




Step 5.2.3 (g)
Click on the 'View' button to access the response and send to bidders.

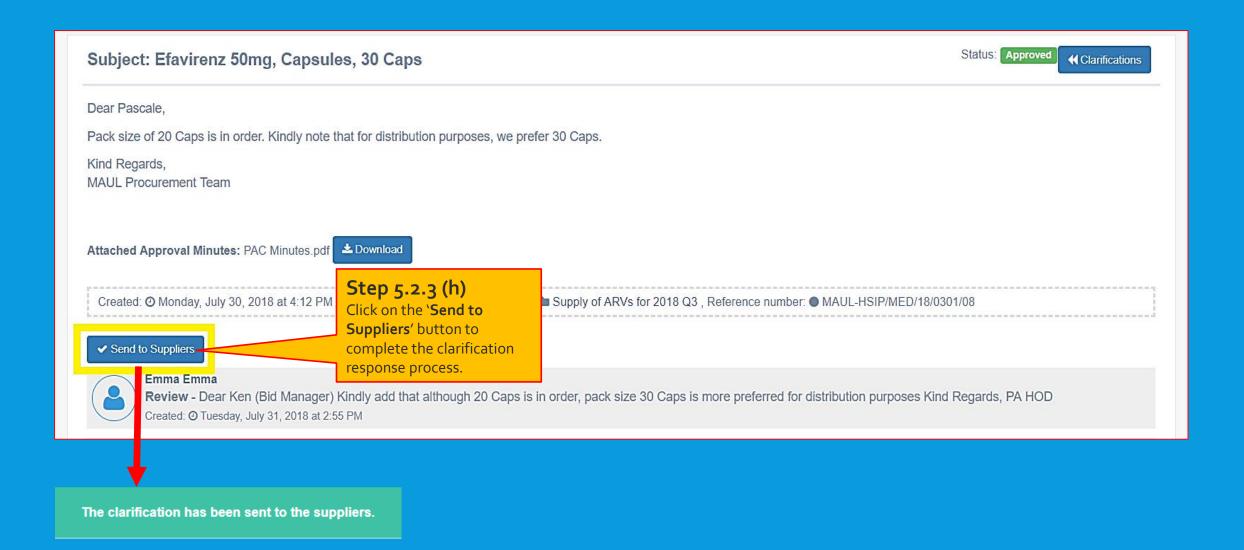
#### <u>Note</u>

Keep the bid Reference number in mind so that you view the correct clarification response.



# Clarifications to Suppliers

#	Bid Solicitation	Bid Manager	Reference_number	Status	Subject	Created	Modified	Actions
1	Supply of ARVs for 2018 Q3	Ken Shabola	MAUL-HSIP/MED/18/0301/08	Approved	Efavirenz 50mg, Capsules, 30 Caps	7/30/18, 4:12 PM	8/1/18, 4:47 PM	View
2	A cool procurement title	Dennis Kibunja	MAUL-HSIP/MED/18/0201/07	Approved	Test Clarification	7/3/18, 10:07 AM	7/3/18, 3:20 PM	View
3	Supply of Ols	Ken Shabola	MAUL-HSIP/MED/18/0202/01	Approved	Clarification to suppliers	4/19/18, 9:06 PM	4/19/18, 9:10 PM	View
4	Purchase of ARVs	Ken Shabola	MAUL-HSIP/MED/17/0401/12	Approved	MAUL-HSIP/MED/17/0401/12 Clarification 1	2/7/18, 11:49 AM	2/7/18, 11:50 AM	View
5	ARVs RFQ	Andrew Muhenda	MAUL-PSSP/MED/17/0301/03	Approved	Clarification To Supplier	8/31/17, 12:24 PM	8/31/17, 12:25 PM	View



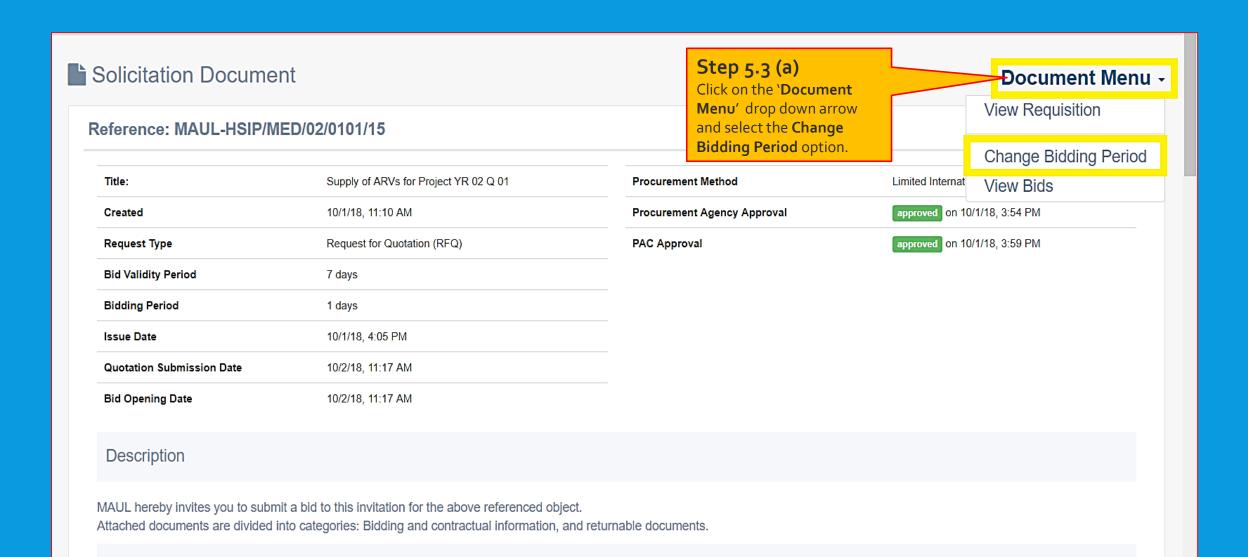
# 5.3 Changing Bidding Period

The bidding period is the time given to bidders to submit their bids to MAUL procurement team after which, the bid is closed. The bidding period is automatically displayed during preparation of the solicitation document. During configuration of the various Procurement Methods, the bidding period is defined.

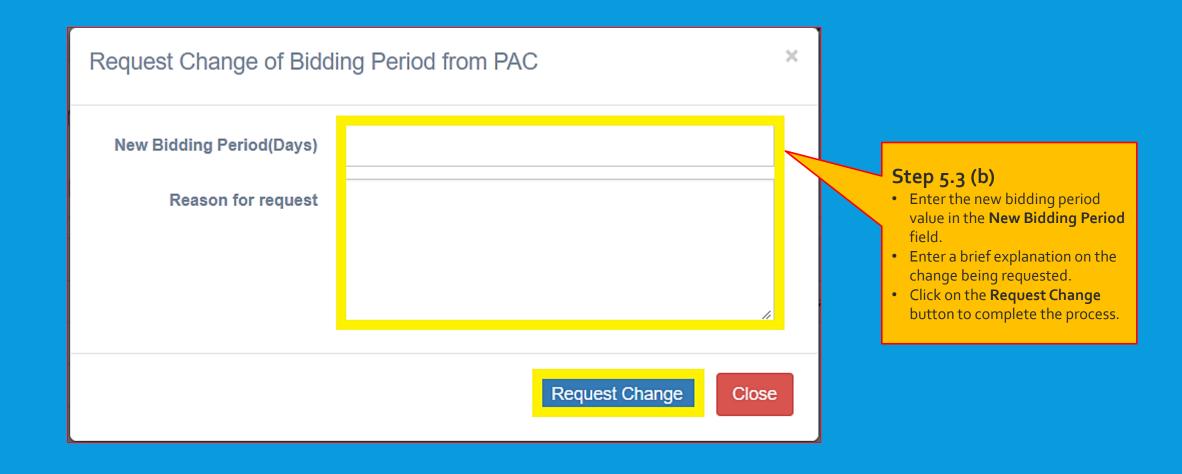
The Bid Manager can request change of bidding period if an extension or time reduction is needed. The request will go through proper authorization channels.

The bidding period can only be changed if the initial time stipulated has not elapsed. The PAC team will be required to approve this request.

The Bid Manager will be required to log into the system and follow the following path: On the Main Menu click **Solicitations**Management → All Bid Solicitations. The system will display ALL solicitation documents that have been prepared and sent out by the Procurement Team. Click the View button next to the Solicitation Document you want to amend the bidding period. The specific solicitation document will be displayed (See Next Page). The BM can extend the bidding period even after the bidding period has elapsed.

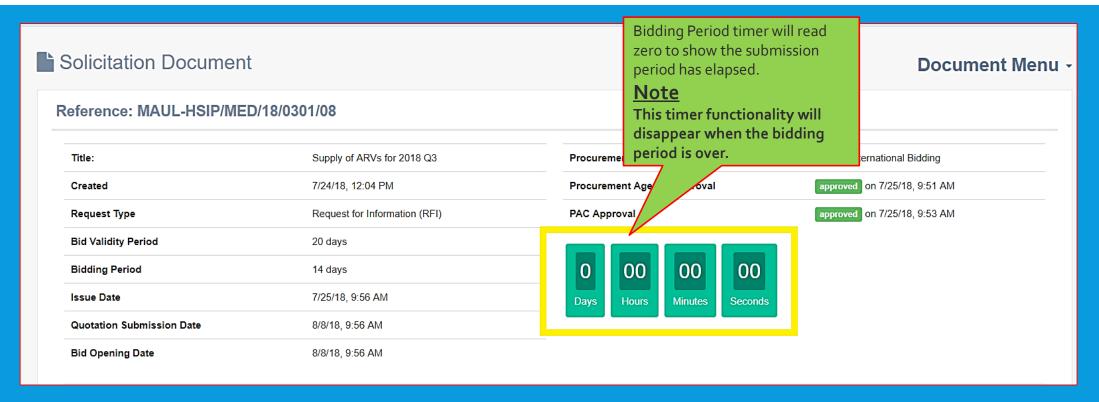


**Evaluation Team** 

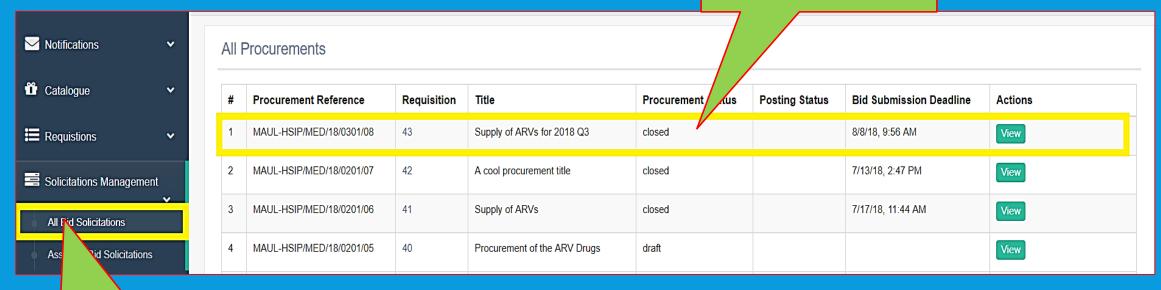


## 6.0 BID/ QUOTATION OPENING

The MAUL PA Team will not be able retrieve suppliers' bids until the countdown timer has elapsed. Once the bidding period is complete, the Bid Manager will submit a request for bid opening to PAC for authorization. A designated **PAC Team member** will authorize bid opening in the system. This is stipulated during preparation of the solicitation document (**See Section 4.4.4**).



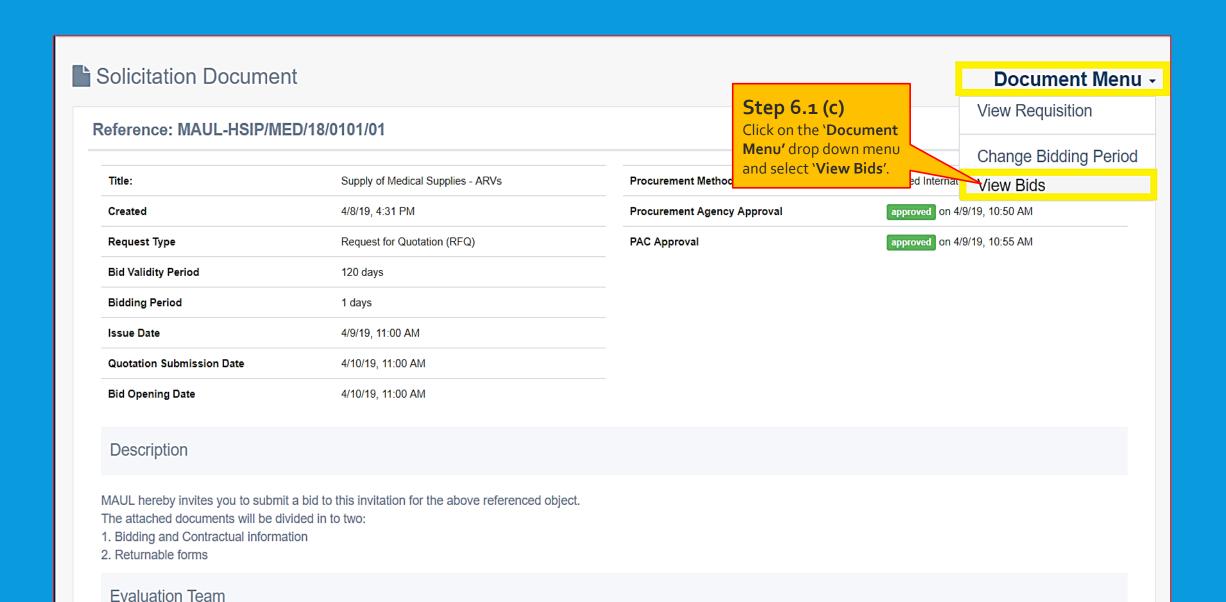
ALL solicitation documents whose Bidding period has elapsed, will have procurement status 'Closed'. If the timer is still counting down, the status will read 'Current'.

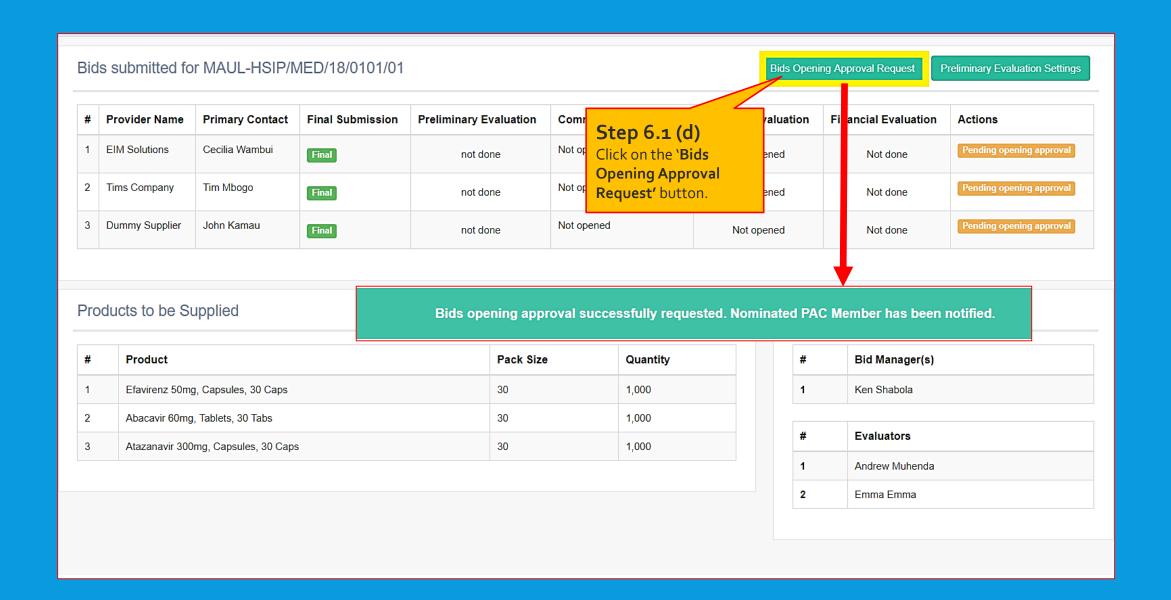


The Bid Manager, PA HOD, PA Specialist, Evaluation Team, and PAC Team members will be able to view ALL solicitation documents that have been prepared and sent out by the Procurement Team.

# 6.1 Bid Opening Approval Request







# 6.2 Bid Opening Approval

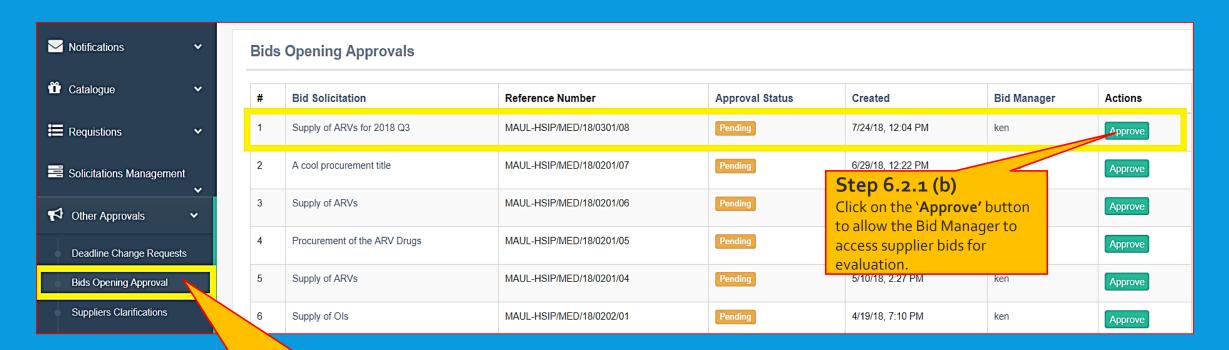
- After the Bid Manager has sent the Bid Approval Opening Request to the designated PAC member, the latter will be required to log into the system to approve the request. The Bid Opening Request can be approved in two ways:
- 1. By accessing **System Notifications** on the Main Menu
- 2. By Accessing Other Approvals on the Main Menu

## **IMPORTANT**

The designated PAC member is assigned this task during preparation of the Solicitation document. See section 4.4.4 -

'Nominate PAC Member to Authorize Bids Opening'

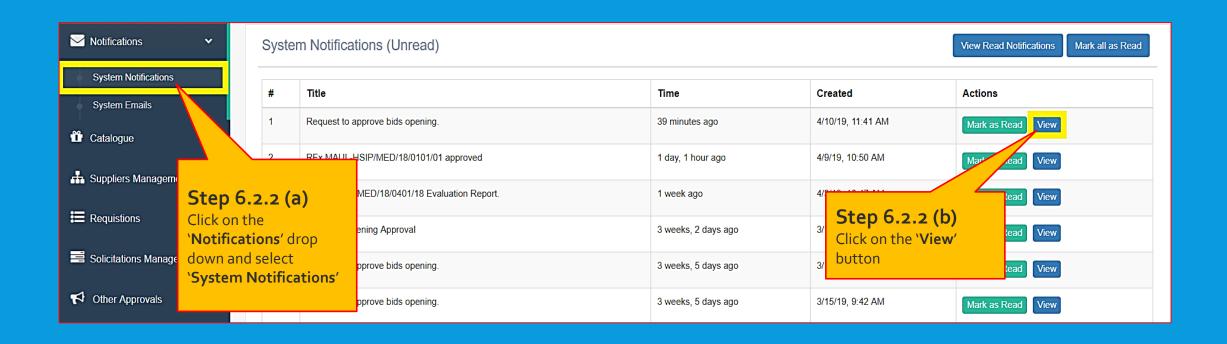
#### 6.2.1 Bid Opening Approval – Other Approvals

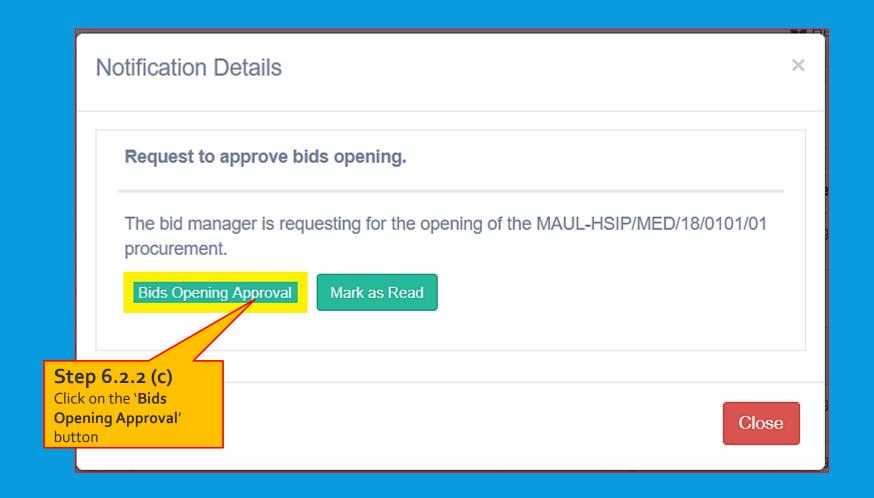


#### Step 6.2.1 (a)

The designated PAC Team member authorized to approve bid opening, will log in to the portal and access the main navigation menu. Click on the 'Other Approvals' drop down and select 'Bids opening Approval'

## <u>6.2.2 Bid Opening Approval – System Notifications</u>





# Bids Solicitation Openings - Pending Approval

Approved

#	Bid Solicitation	Reference Number	Approval Status	Created	Bid Manager	Actions
1	Supply of Medical Supplies - ARVs	MAUL-HSIP/MED/18/0101/01	Pending	4/8/19, 4:31 PM	ken	Approve
2	A Procurement Here	MAUL-HSIP/MED/02/0101/10	Pending	9/20/18, 1:04 PM	ken	App ve

### **Note**

Once a PAC member approves the Bid Opening Request, the Bid Solicitation document will no longer be visible in the listing.

Step 6.2.2 (d)
Click on the 'Approve'
button.

Approved successfully.

# 7.0 EVALUATION OF BIDS

Bid evaluation is the process that takes place after the bid submission deadline has elapsed. It involves the opening and examination of the bids to identify if the preferred supplier(s) for the goods and services have complied with the terms stipulated in the procurement.

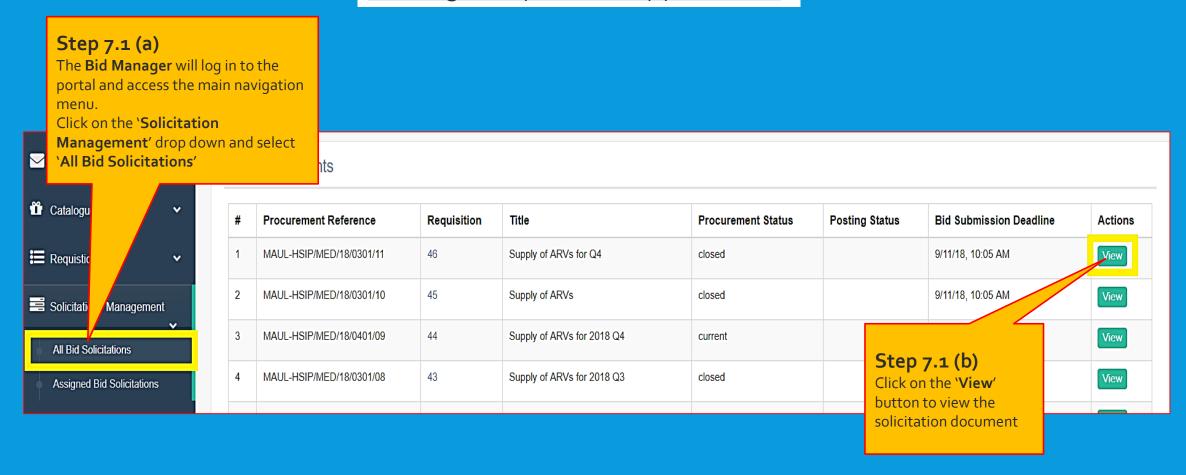
Once the designated PAC team member has authorized bid opening, the Bid Manager will be able to commence the evaluation process. The Bid Manager will be responsible for completing the evaluation within the system.

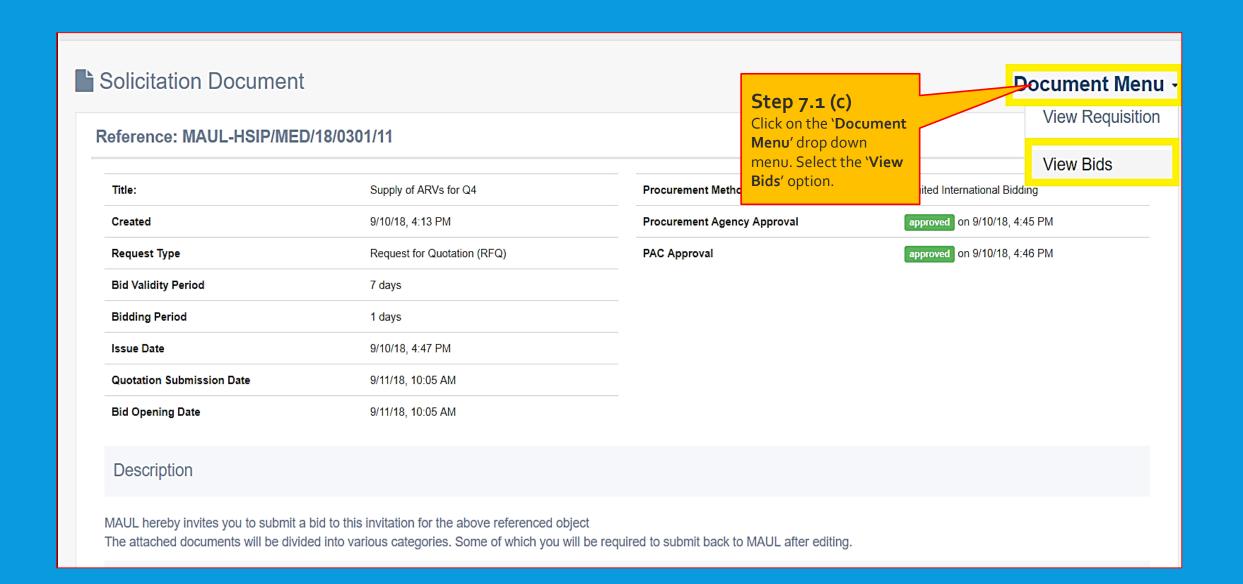
- This section will deal with the following areas of the Evaluation stages:
- 1. Preliminary Evaluation
- 2. Commercial Evaluation
- 3. Technical Evaluation
- 4. Financial Evaluation

# 7.1 Preliminary Evaluation

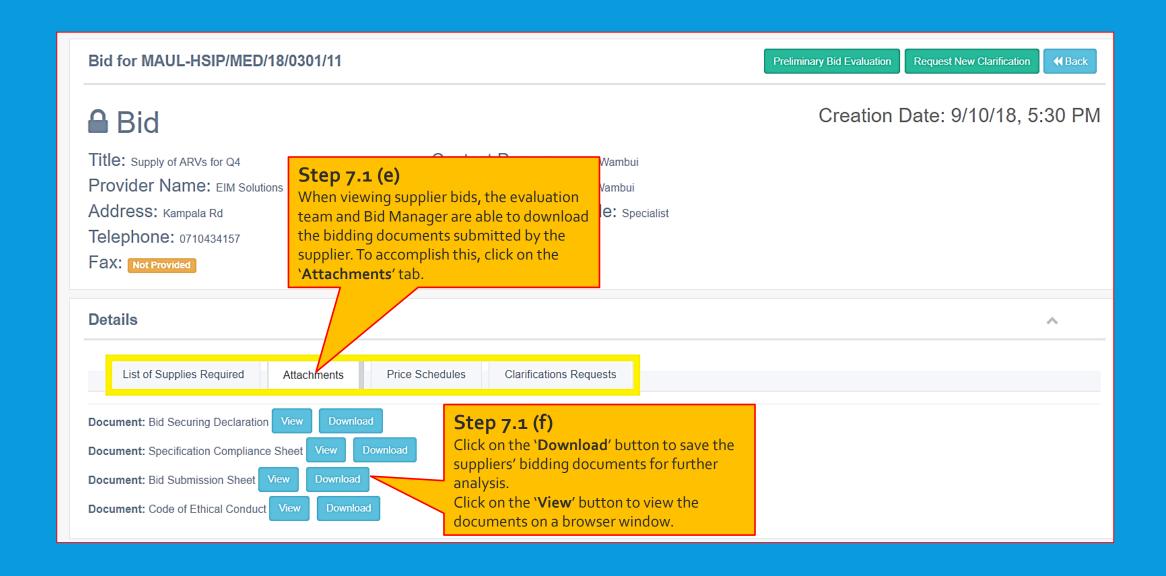
- The preliminary evaluation stage ascertains whether the pre-qualified suppliers/ vendors have complied with the requirements as stipulated in the various solicitation documents submitted to them by MAUL Procurement Agency Team.
- The Bid Manager will be responsible for completing the preliminary evaluation within the system. This will be done on screen/projector during evaluation team meeting. The Bid Manager will therefore be required to log into the system and post relevant preliminary evaluation transactions.
  - Some of the criteria used during the preliminary evaluation stage may include:
    - Completeness of bidding documents
    - Eligibility of bidders
    - Furnishing of required securities
    - Proper signatories in bidding documents

# <u>Viewing Pre-qualified Suppliers' Bids</u>





#### Bids submitted for MAUL-HSIP/MED/18/0301/11 Preliminary Evaluation Settings Final Preliminary **Primary** Commercial Technical Financial Provider Name Address City Contact Submission Evaluation Evaluation Evaluation Evaluation Actions Cecilia Wambui EIM Solutions Kampala Nairobi View Bid Final Not done not done Not opened Rd Pascale Khayeri 123456 Nairobi Blaise Pascal View Bid Final Not done not done Not opened Mwavaga Step 7.1 (d) Click on the 'View Bid' button to view the specific supplier's bid.

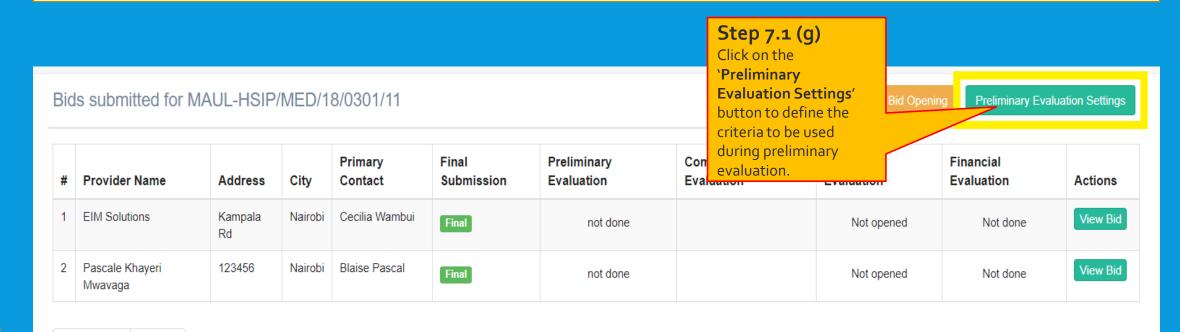


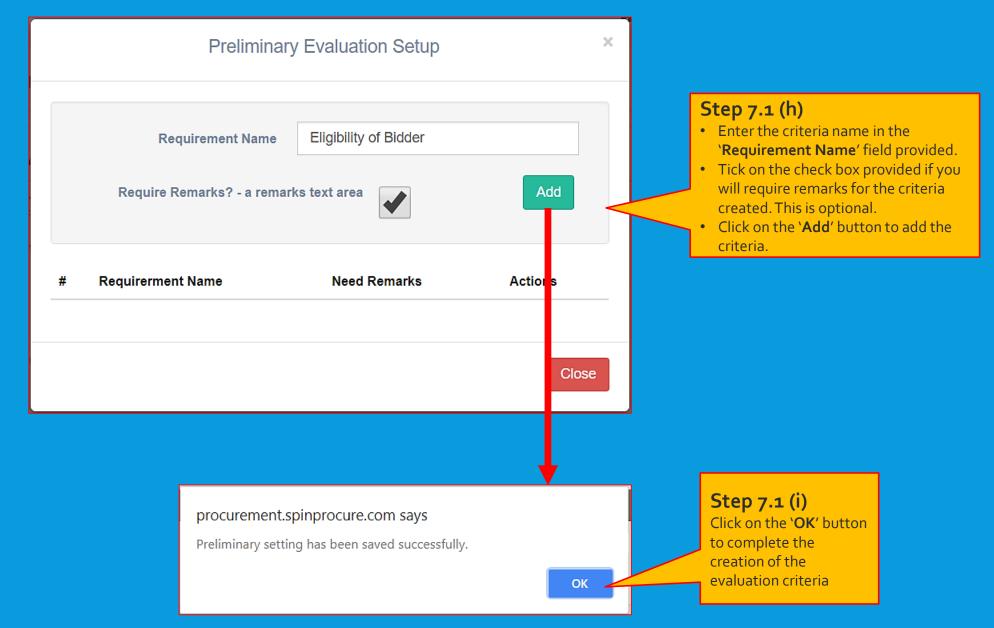
# <u>Defining Preliminary Evaluation Settings</u>

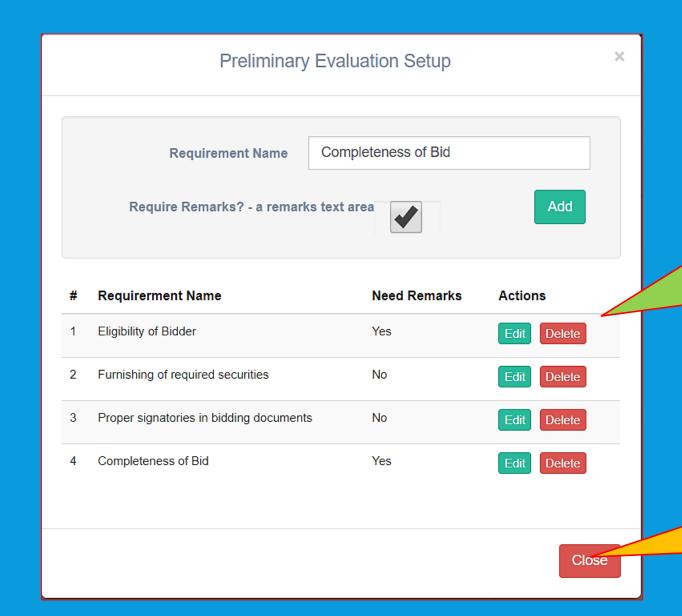
Some of the criteria used during the preliminary evaluation stage include:

- Completeness of bidding documents
- Eligibility of bidders
- Furnishing of required securities
- Proper signatories in bidding documents

These evaluation criteria need to be defined in the portal. Once you setup preliminary evaluation settings, they will apply to all suppliers. The settings need to be defined only once for the specific bids being evaluated.







Repeat steps 7.1 (h) –

7.1 (i) to define more criteria. Your preliminary evaluation setup window will look as shown in the image. The system allows editing and deleting of the criteria parameters.

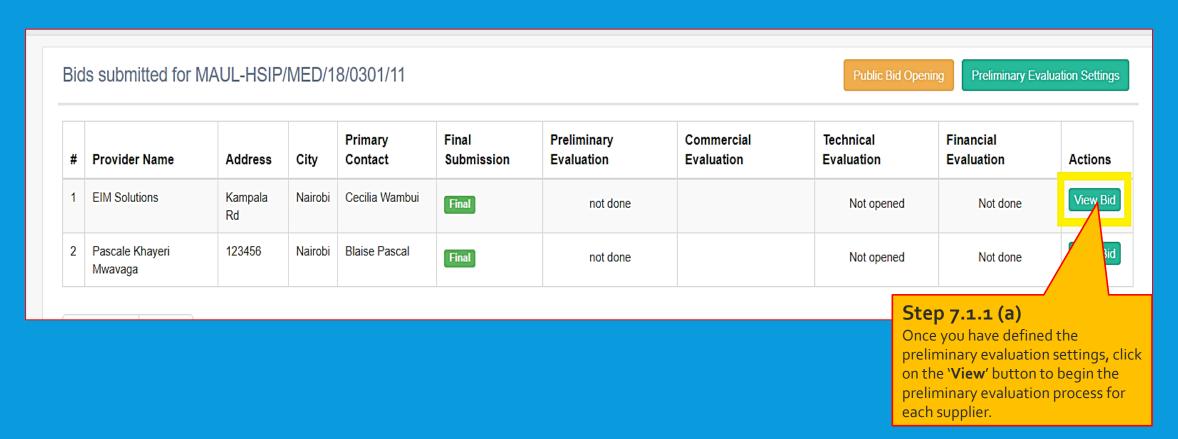
### **Step 7.1 (j)**

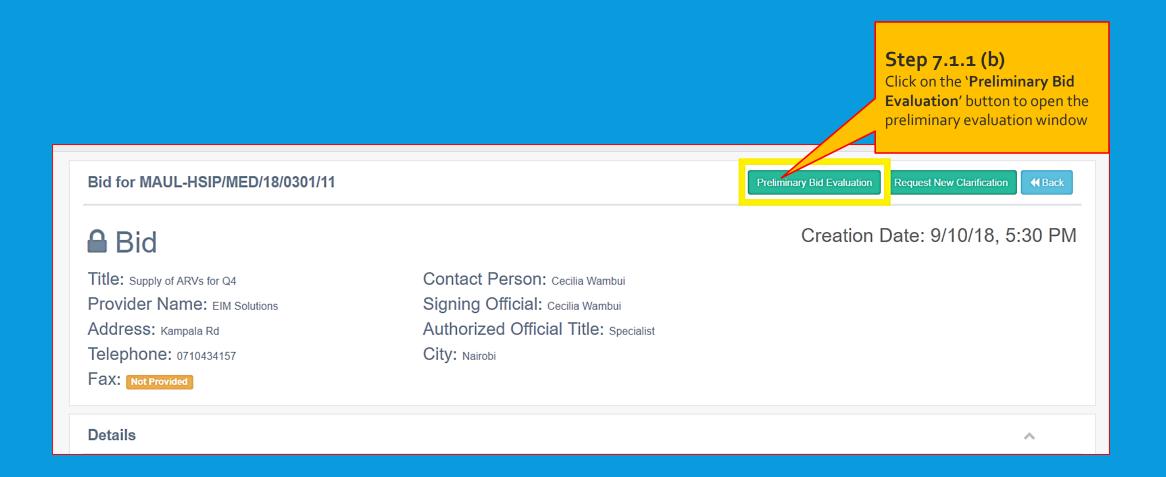
After defining the preliminary evaluation criteria, click on the 'Close' button to exit the setup window.

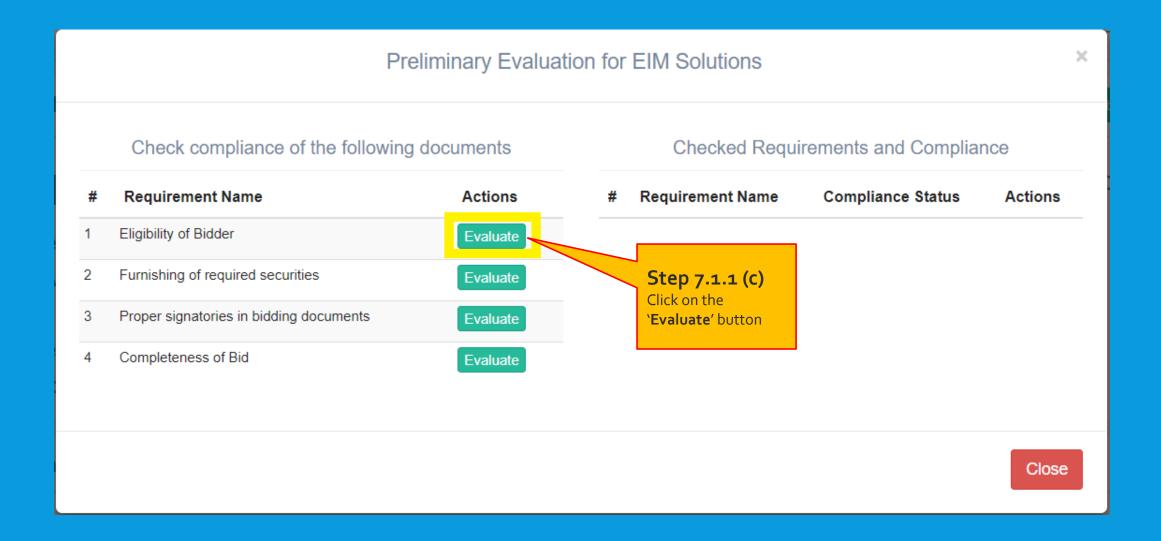
# 7.1.1 Preliminary Evaluation - Comply

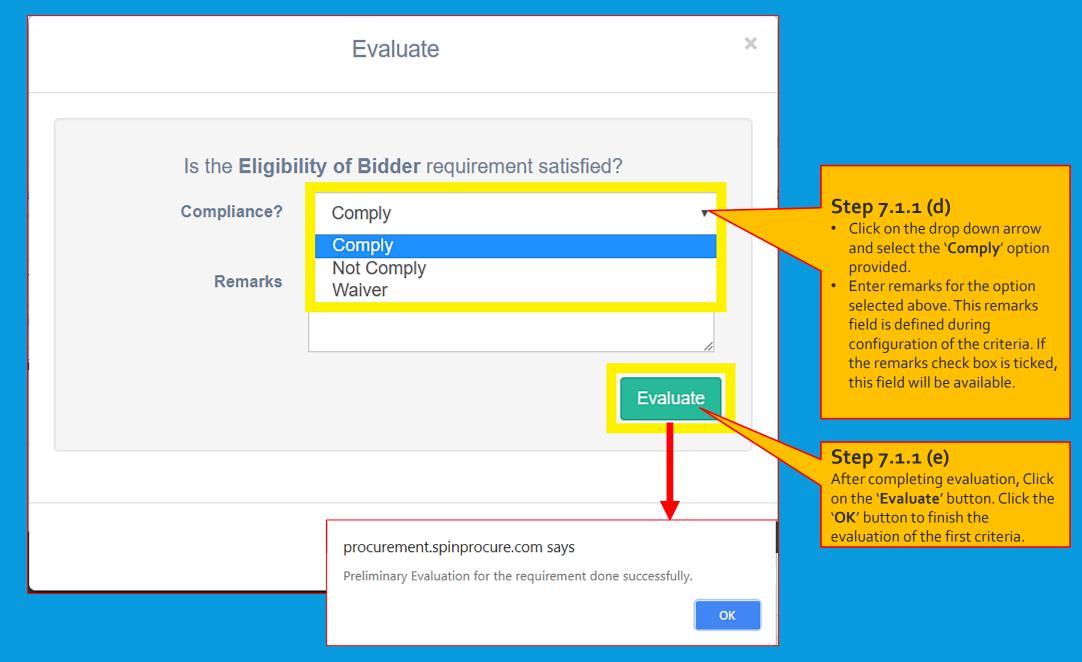


This section will deal with evaluating a supplier bid with respect to the preliminary evaluation settings defined in Steps 7.1 (a) - 7.1 (h). This supplier will **comply** with stipulated guidelines.











### Check compliance of the following documents

### # Requirement Name

Repeat **steps 7.1 (l) – 7.1** 

(n) to evaluate more criteria. Once all the criteria has been evaluated, they will be represented on the Right side of the window.

Use the 'Amend' button to edit the criteria results.

### Checked Requirements and Compliance

#	Requirement Name	Compliance Status	Actions
1	Completeness of Bid	С	Ammend
2	Furnishing of required securities	С	Ammend
3	Eligibility of Bidder	С	Ammend
4	Proper signatories in bidding documents	С	Ammend

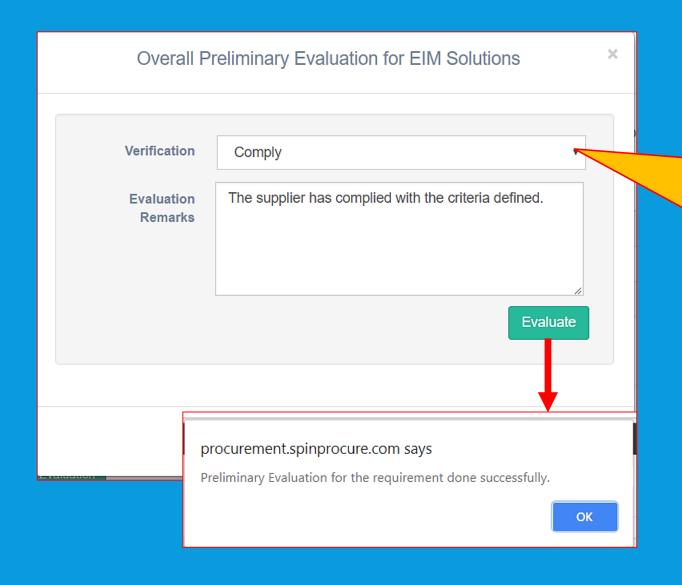
Next Action - Overall Preliminary evaluation decision

Overall Preliminary Evaluation

Step 7.1.1 (f)

Click the 'Overall Preliminary Evaluation' button to give an overall evaluation result.

Close



## **Step 7.1.1 (g)**

- Click on the drop down arrow and select the 'Comply' option provided.
- Enter Evaluation remarks for the option selected above.
- Click the 'Evaluate' button below to complete the process.

## Preliminary Evaluation for EIM Solutions Check compliance of the following documents Checked Requirements and Compliance **Requirement Name** Actions Compliance **Requirement Name** Actions Status С Completeness of Bid Furnishing of required securities С Eligibility of Bidder С Proper signatories in bidding С documents Step 7.1.1 (h) Click the '**OK**' button to close the window Close

# Step 7.1.1 (i)

Click the 'Back' button to return to the bids.

Bid for MAUL-HSIP/MED/18/0301/11

Preliminary Bid Evaluation

Request New Clarification

**₩** Back



Title: Supply of ARVs for Q4

Provider Name: EIM Solutions

Address: Kampala Rd

Telephone: 0710434157

Fax: Not Provided

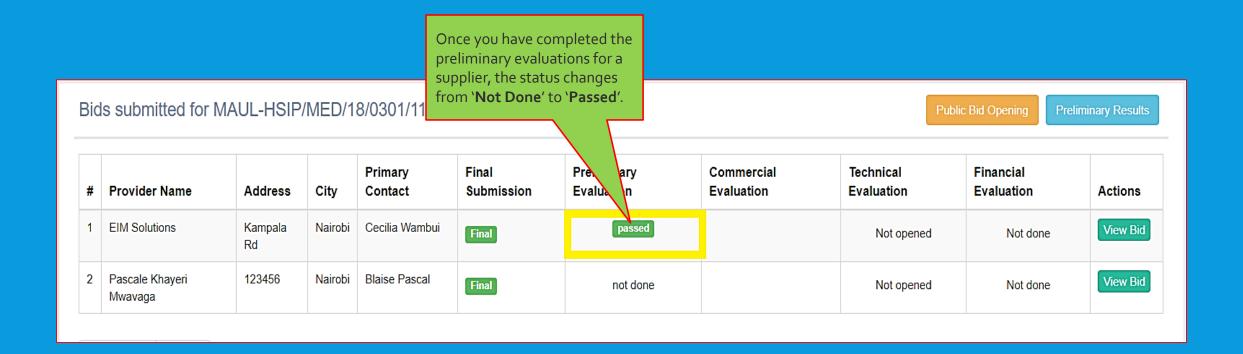
Contact Person: Cecilia Wambui

Signing Official: Cecilia Wambui

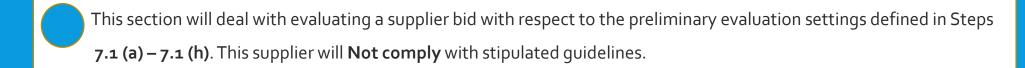
Authorized Official Title: Specialist

City: Nairobi

Creation Date: 9/10/18, 5:30 PM



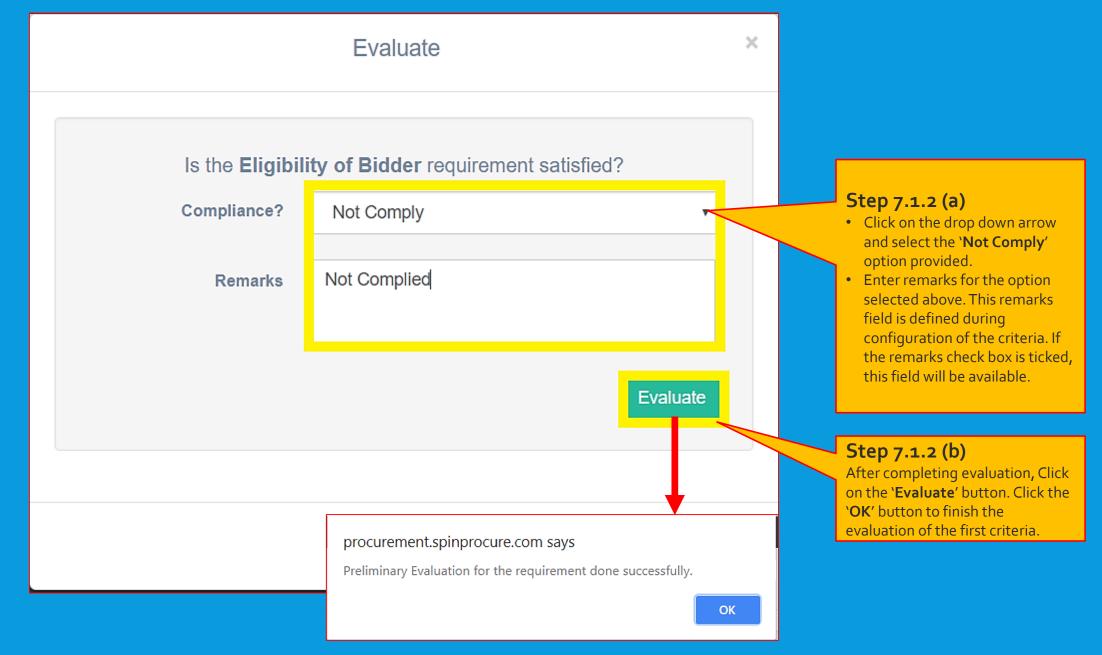
# 7.1.2 Preliminary Evaluation – Not Comply

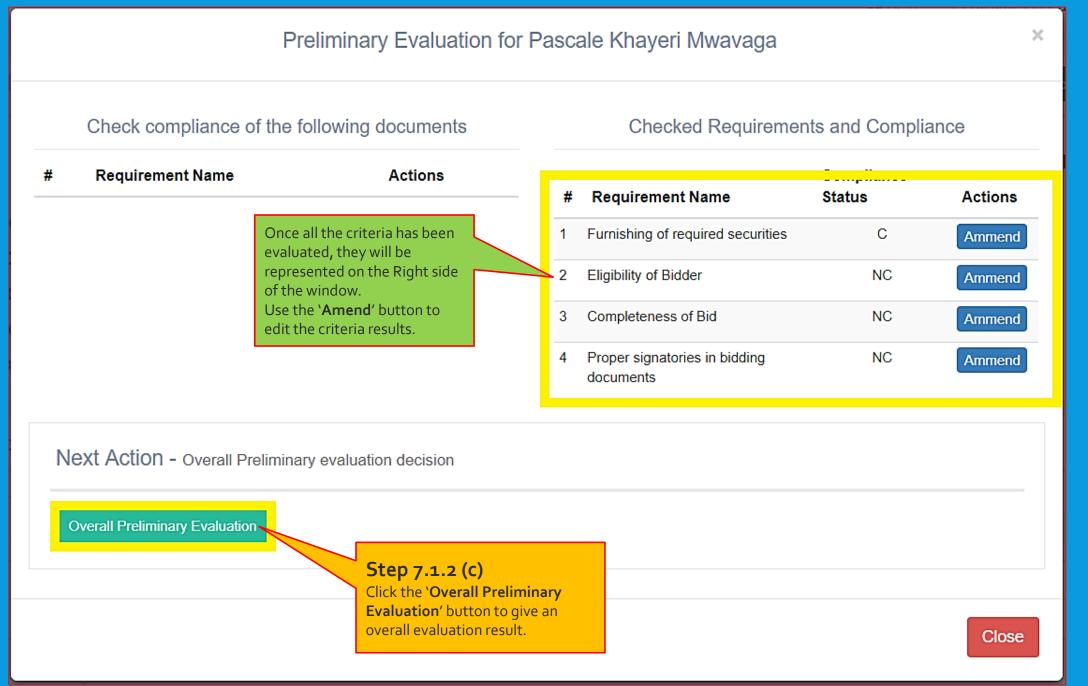


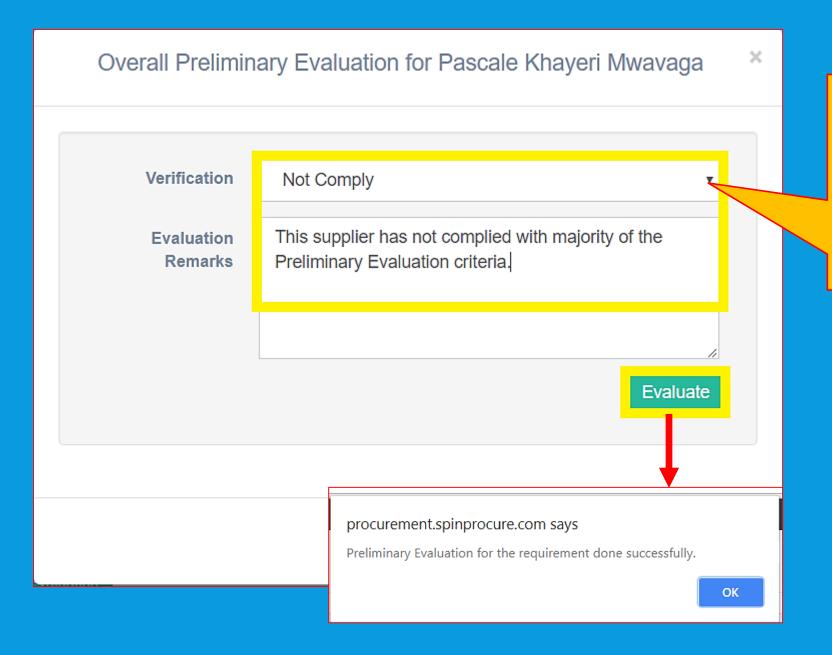
The BM will be required to log into the system and follow **Steps 7.1 (a) – 7.1 (f)** in order to view a supplier's bid contents. The BM will then follow **Steps 7.1.1 (a) – 7.1.1 (c)** to access the 'Evaluation' window where he/ she will select '**Not Comply**' to the specific preliminary evaluation criteria that the supplier has failed to comply.



The BM will not be required to redefine the preliminary evaluation criteria as they have already been configured as described earlier.







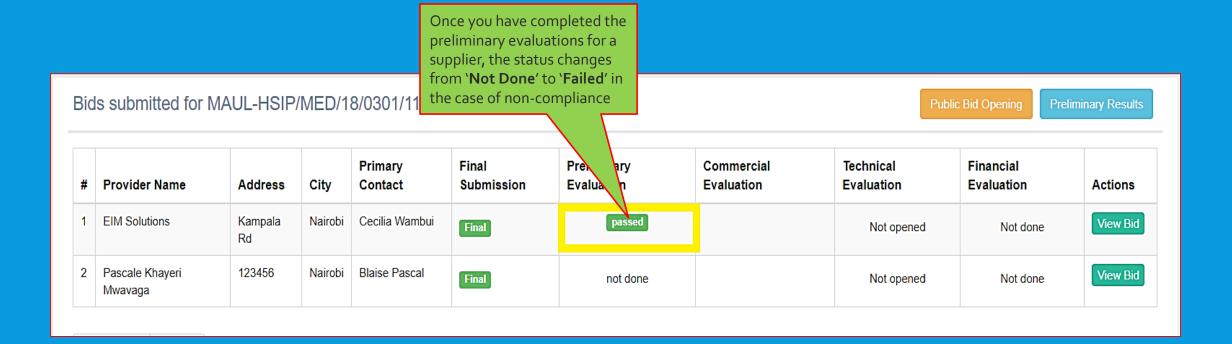
### Step 7.1.2 (d)

- Click on the drop down arrow and select the 'Not Comply' option provided.
- Enter Evaluation remarks for the option selected above.
- Click the **'Evaluate'** button below to complete the process.

# $\triangle$

#### **IMPORTANT**

If a supplier's overall preliminary evaluation result is 'Not Complied', they will be disqualified and will not be able to progress to the next evaluation stages

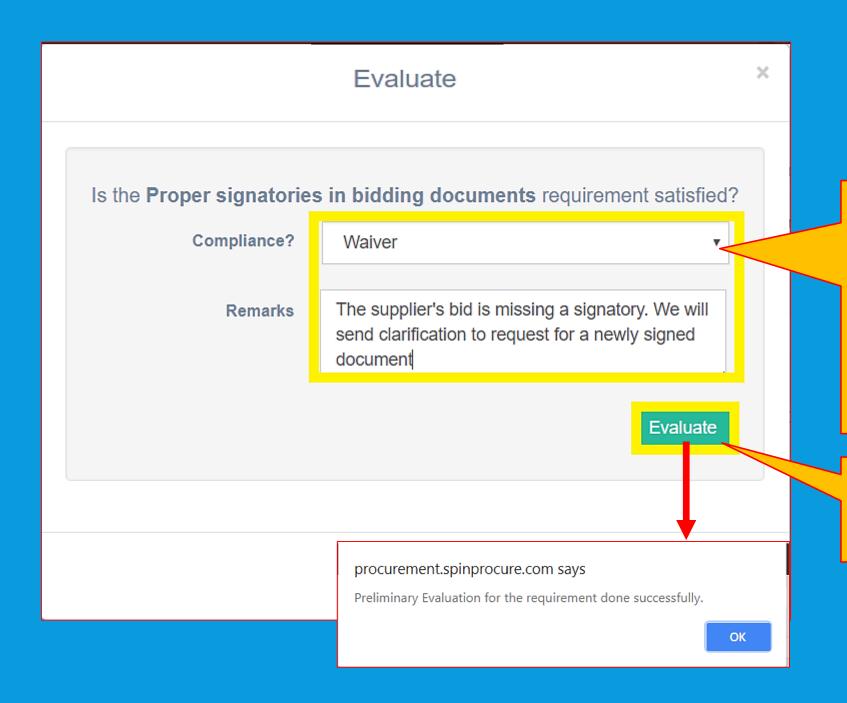


# 7.1.3 Preliminary Evaluation – Waiver

- This section will deal with evaluating a supplier bid with respect to the preliminary evaluation settings defined in Steps 7.1 (a) 7.1 (h). This supplier's bid will be Waivered.
- The BM will be required to log into the system and follow **Steps 7.1 (a) 7.1 (f)** in order to view a supplier's bid contents. The BM will then follow **Steps 7.1.1 (a) 7.1.1 (c)** to access the '**Evaluation**' window where he/ she will select '**Waiver**' to the specific preliminary evaluation criteria that the supplier has been waivered.



The BM will not be required to redefine the preliminary evaluation criteria; they have already been configured as described earlier.



### Step 7.1.3 (a)

- Click on the drop down arrow and select the 'Waiver' option provided.
- Enter remarks for the option selected above. This remarks field is defined during configuration of the criteria. If the remarks check box is ticked, this field will be available.

### Step 7.1.3 (b)

After completing evaluation, Click on the 'Evaluate' button. Click the 'OK' button to finish the evaluation of the first criteria.

# Preliminary Evaluation for Pascale Khayeri Mwavaga



### Check compliance of the following documents

### Checked Requirements and Compliance

### # Requirement Name Actions

Once all the criteria has been evaluated, they will be represented on the Right side of the window.

Use the 'Amend' button to edit the criteria results.

#	Requirement Name	Compliance Status	Actions
1	Furnishing of required securities	С	Ammend
2	Eligibility of Bidder	С	Ammend
3	Completeness of Bid	С	Ammend
4	Proper signatories in bidding documents	W	Ammend

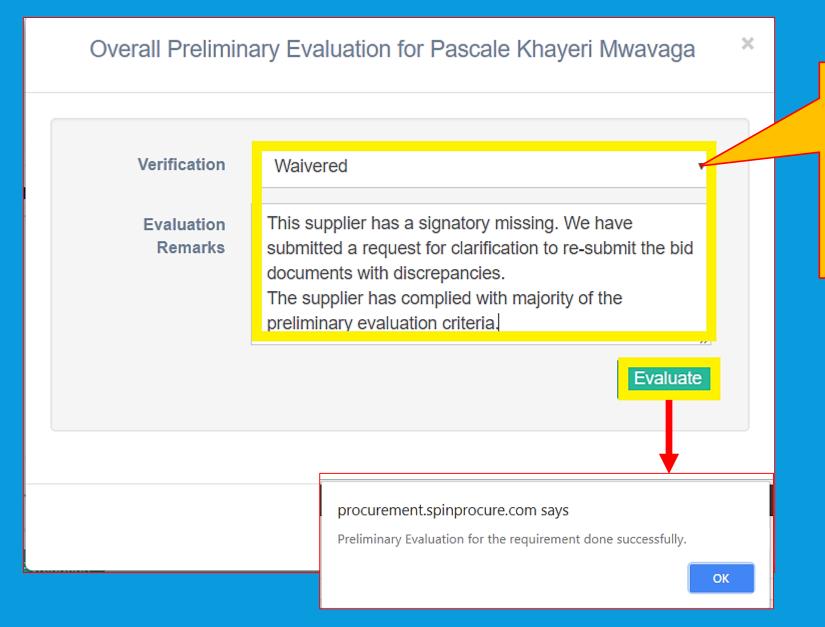
Next Action - Overall Preliminary evaluation decision

Overall Preliminary Evaluation

Step 7.1.3 (c)

Click the 'Overall Preliminary Evaluation' button to give an overall evaluation result.

Close



### Step 7.1.3 (d)

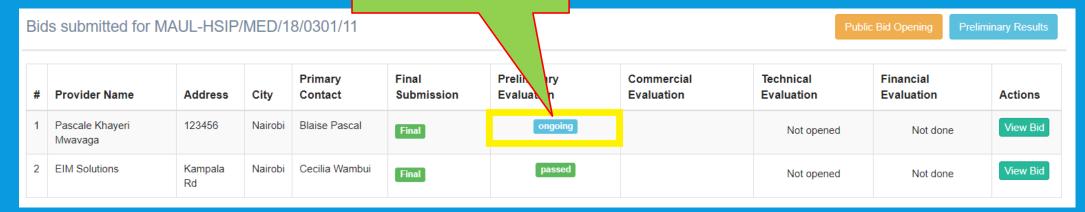
- Click on the drop down arrow and select the 'Waivered' option provided.
- Enter Evaluation remarks for the option selected above.
- Click the **'Evaluate'** button below to complete the process.

### **IMPORTANT**

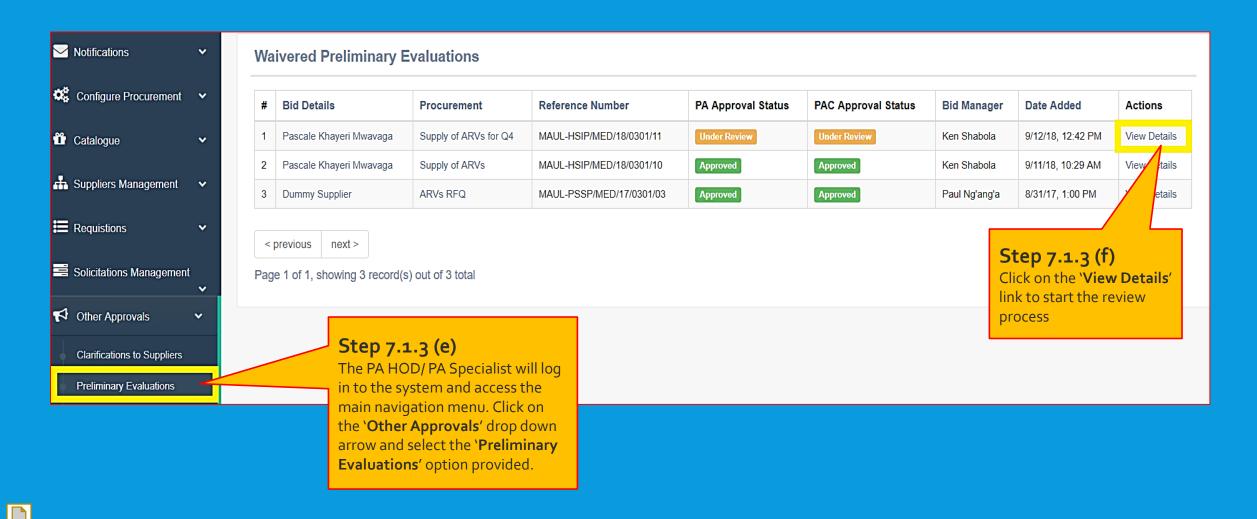
If a supplier's overall preliminary evaluation result is 'Waivered', they will still be able to progress to the next evaluation stages after proper approvals have been made in the system. This will be explained in the next sections.

The PA HOD and PA Specialist will receive E-mail and E-Procurement portal notifications informing them of the evaluation team's waiver of a supplier's bid.

Once you have completed the preliminary evaluations for a supplier, the status changes from 'Not Done' to 'Ongoing' in the case of a waiver.



# <u>Preliminary Evaluation – PA HOD/ PA Specialist Review of Waiver</u>



### **Preliminary Evaluation Review**

View the details of the waiver as explained by the evaluation team before approval/rejection of waiver.

Evaluation Status: waivered

Details

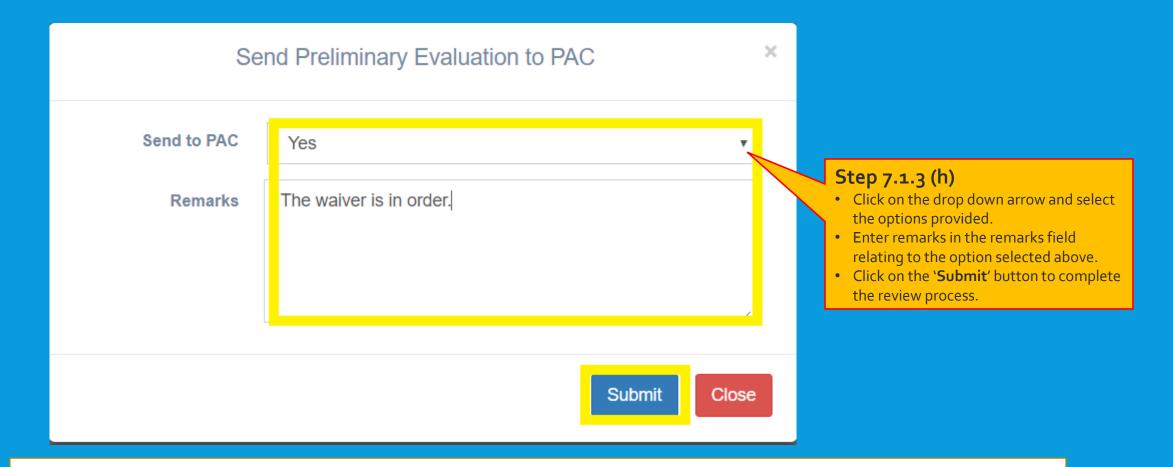
This supplier has a signatory missing. We have submitted a request for clarification to re-submit the bid documents with discrepancies. The supplier has complied with majority of the preliminary evaluation criteria.

Created: ② Wednesday, September 12, 2018 at 12:42 PM, Bid manager: 🆀 Ken, Bid Solicitation: 🖿 Supply of ARVs for Q4, Reference number: ④ MAUL-HSIP/MED/18/0301/11

Review and Send to PAC

Step 7.1.3 (g)

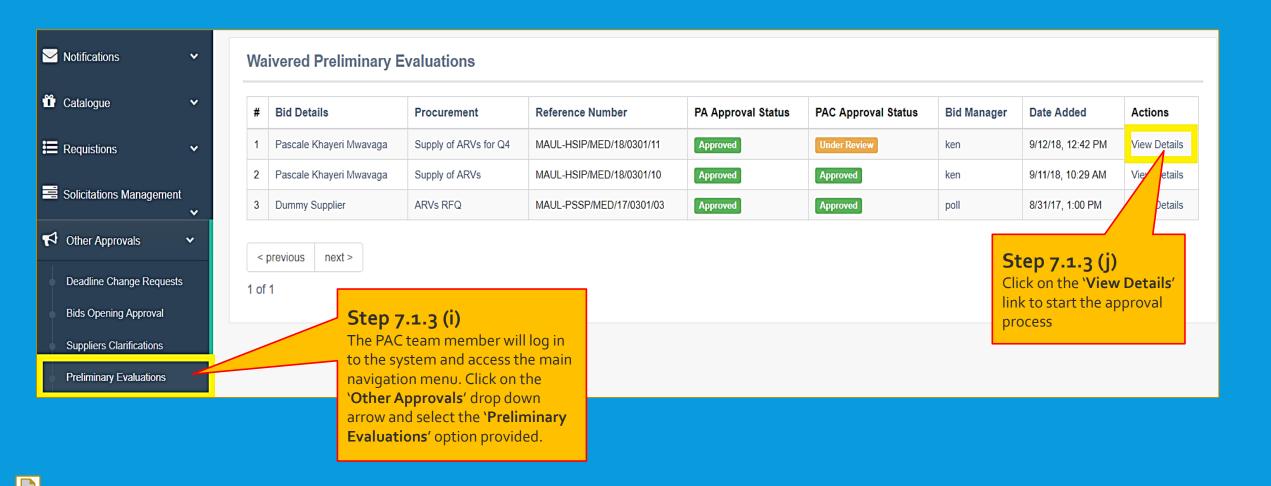
Click on the 'Review and Send to PAC' button.

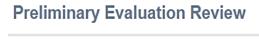


Once the PA HOD/ PA Specialist has completed the review process and submitted to the PAC team, the Bid Manager will receive both E-mail and system notifications on the review results.

PAC team members will also receive E-mail and system notifications on the Preliminary Evaluation Request.

# <u>Preliminary Evaluation – PAC Approval of Waiver</u>





View the details of the waiver as explained by the evaluation team before approval/rejection of waiver.

Evaluation Status: waivered

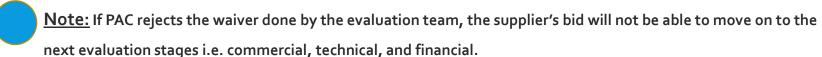
Details

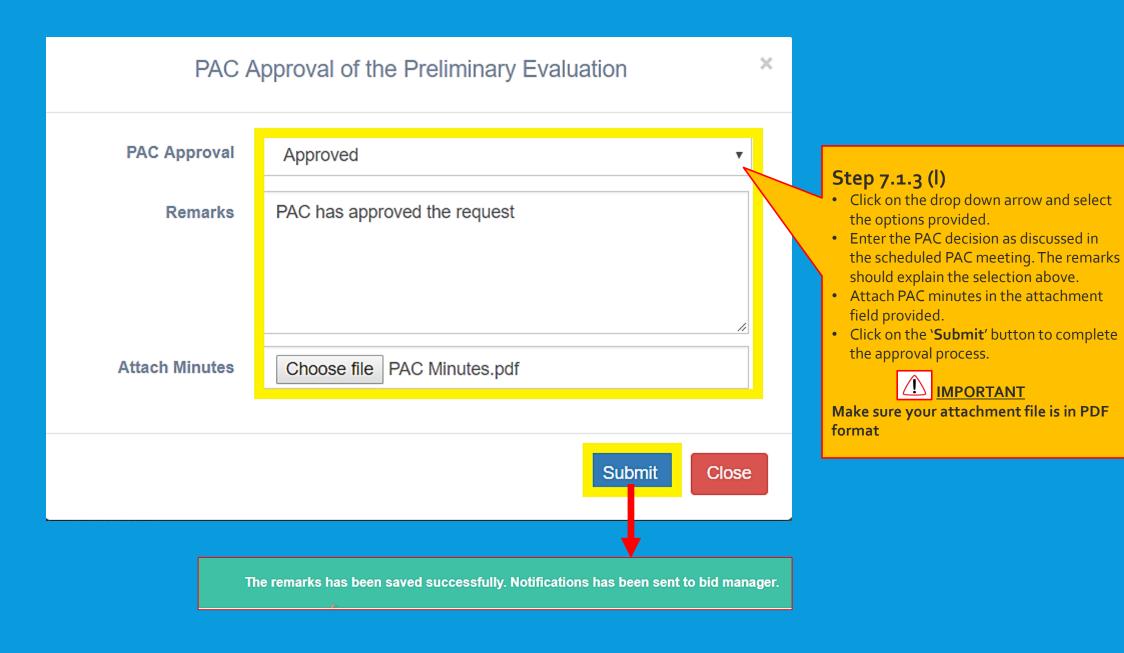
This supplier has a signatory missing. We have submitted a request for clarification to re-submit the bid documents with discrepancies. The supplier has complied with majority of the preliminary evaluation criteria.

Created: ② Wednesday, September 12, 2018 at 12:42 PM, Bid manager: & Ken, Bid Solicitation: Supply of ARVs for Q4, Reference number: MAUL-HSIP/MED/18/0301/11

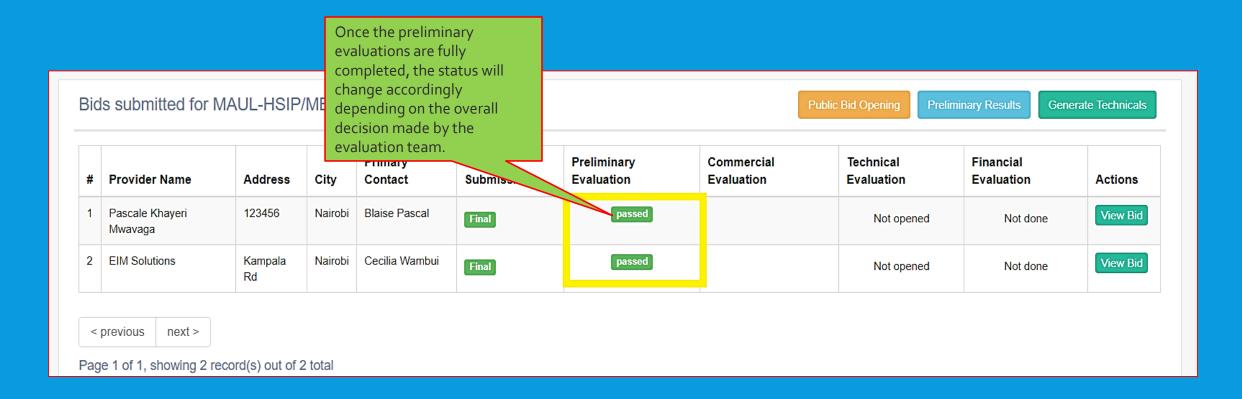
Review and Approral

Step 7.1.3 (k)
Click on the 'Review and Approval' button.





# Viewing Preliminary Evaluation Results



### Bids submitted for MAUL-HSIP/MED/18/0101/01

#	Provider Name	Primary Contact	Final Submission	Preliminary Evaluation	Commercial Evaluation	Techni	Step 7.1.3	(m)	ation	Actions
1	Dummy Supplier	John Kamau	Final	passed	Not opened		'Preliminary Results' button to open the		one	View Bid
2	Tims Company	Tim Mbogo	Final	passed	Not opened		results window		one	View Bid
3	EIM Solutions	Cecilia Wambui	Final	passed	Not opened	Not opened		Not	done	View Bid

# Products to be Supplied

#	Product	Pack Size	Quantity
1	Efavirenz 50mg, Capsules, 30 Caps	30	1,000
2	Abacavir 60mg, Tablets, 30 Tabs	30	1,000
3	Atazanavir 300mg, Capsules, 30 Caps	30	1,000

## Bid managers & evaluators

#	Bid Manager(s)
1	Ken Shabola

	#	Evaluators
	1	Andrew Muhenda
	2	Emma Emma

Preliminary Results

## Preliminary evaluation results for MAUL-HSIP/MED/18/0301/11

**₭** Back to Bids

Print Results

Export To CSV

### Summary

#	Requirements Check	EIM Solutions	Pascale Khayeri Mwavaga
1	Eligibility of Bidder	С	С
2	Proper signatories in bidding documents	С	W
3	Completeness of Bid	С	С
4	Furnishing of required securities	С	С
	Conclusion	С	w

### Legend

- · C Compliant
- NC Not Compliant
- W Waivered

# 7.2 Request For Clarification During Evaluation

This section will deal with sending a request for clarification to a supplier. During the various stages of evaluation (Preliminary, Commercial, Technical, and Financial), the evaluation team may have inquiries that need clarifications from bidders.

The evaluation team can be able to send clarification requests via the e-Procurement portal. Responses from bidders will also be received in the portal. The BM will be responsible for initiating the process.



The request for clarification process is the same for all evaluation stages. The system provides drop down options for users to select the stages that are applicable for the request

### Bids submitted for MAUL-HSIP/MED/18/0301/11

Public Bid Opening

Preliminary Evaluation Settings

#	Provider Name	Address	City	Primary Contact	Final Submission	Preliminary Evaluation	Commercial Evaluation	Technical Evaluation	Financial Evaluation	Actions
1	EIM Solutions	Kampala Rd	Nairobi	Cecilia Wambui	Final	not done		Not opened	Not done	View Bid
2	Pascale Khayeri Mwavaga	123456	Nairobi	Blaise Pascal	Final	not done		Not opened	Not done	id

## Step 7.2 (a)

The Bid Manager will follow Steps
7.1 (a) - 7.1 (c)

Once these steps are done, click on the 'View' button to access the Request for Clarification functionality.

## Step 7.2 (b)

Click on the 'Request New Clarification' button to access the Request for Clarification window.

#### Bid for MAUL-HSIP/MED/18/0301/11

Request New Clarification

**≪** Back



Title: Supply of ARVs for Q4

Provider Name: Pascale Khayeri Mwavaga

Address: 123456

Telephone: (+254) 720 123 456

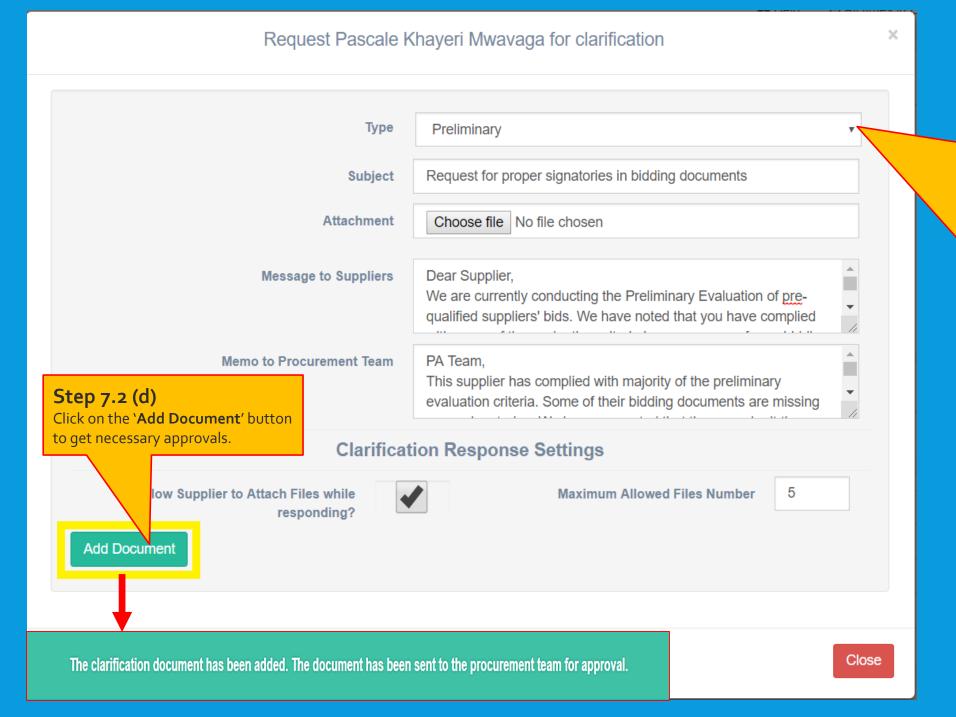
Fax: Not Provided

Contact Person: Blaise Pascal Signing Official: Blaise Pascal

Authorized Official Title: Managing Director

City: Nairobi

Creation Date: 9/10/18, 5:12 PM

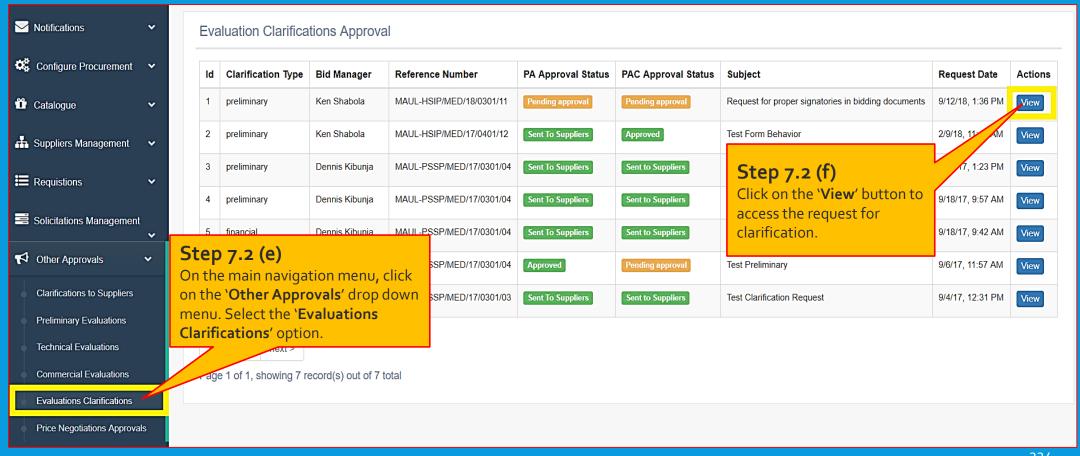


### Step 7.2 (c)

- Click on the drop down arrow and select the evaluation stages provided (Preliminary, Technical, or Financial).
- Enter the subject matter
- Attach any relevant document to send to the supplier
- Enter the message to the supplier you wish to request fro clarification.
- Enter a brief memo to the PA team to describe the reasons for sending the request.
- If you want the supplier to attach documents while responding, tick the check box provided
- Indicate the maximum number of attachments allowed when bidders are responding to the request.

## PA HOD/ PA Specialist Review of Request For Clarification

The PA HOD or PA Specialist will be required to review the preliminary request for clarification that was generated by the Bid Manager. The PA HOD or the PA Specialist will be required to log into the e-Procurement portal to perform the required tasks.



### Step 7.2 (g)

Click on the 'Edit' button to add additional information to the request such as 'Memo to PAC'

Approval View Bid ◀ Back

Clarification Status: In Approval

Procurement Reference: MAUL-HSIP/MED/18/0301/11

Clarification Subject: Request for proper signatories in bidding documents

Supplier Requested: Pascale Khayeri Mwavaga

Clarification Request Type: preliminary

#### Message to Supplier

Dear Supplier,

We are currently conducting the Preliminary Evaluation of pre-qualified suppliers' bids. We have noted that you have complied with some of the evaluation criteria however some of your bidding documents have a discrepancy in signatories. Please check all your submitted attachments and make sure relevant signatories have been included. Re-submit the documents with issues.

Kind Regards,

MAUL Evaluation Team.

#### **Memo to Procurement Team**

PA Team.

This supplier has complied with majority of the preliminary evaluation criteria. Some of their bidding documents are missing some signatories. We have requested that they re-submit these documents with relevant signatories. We will waiver their bid.

Evaluation Team.

#### Memo to PAC

Attachment

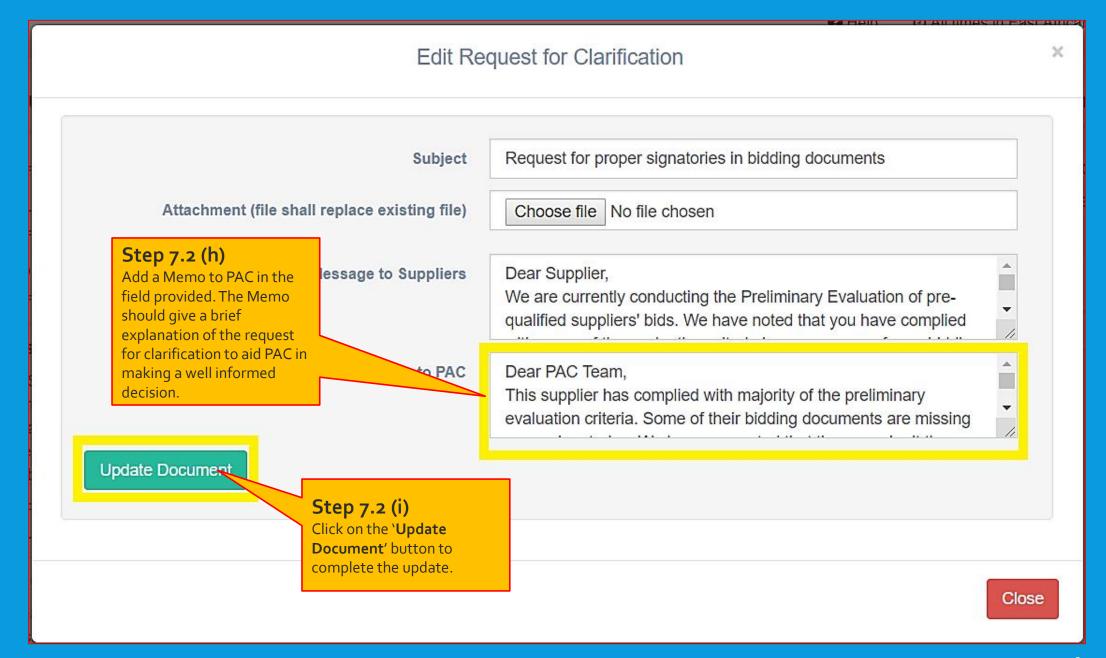
### **Evaluation Clarification Settings**

Allow Supplier to Attach Documents: Yes

Maximum Allowed Attachments: 5

Remarks

The PA HOD/ PA Specialist can review the contents of the request for clarification before making updates.



### **Step 7.2 (j)**

Click on the 'Approval' button to access the clarification request approval window.

Evaluation - Request for d

Approva

View Bid

**≪** Back

Clarification Status: In Approval

Procurement Reference: MAUL-HSIP/MED/18/0301/11

Clarification Subject: Request for proper signatories in bidding documents

Supplier Requested: Pascale Khayeri Mwavaga

Clarification Request Type: preliminary

#### Message to Supplier

Dear Supplier,

We are currently conducting the Preliminary Evaluation of pre-qualified suppliers' bids. We have noted that you have complied with some of the evaluation criteria however some of your bidding documents have a discrepancy in signatories. Please check all your submitted attachments and make sure relevant signatories have been included. Re-submit the documents with issues.

Kind Regards,

MAUL Evaluation Team.

#### Memo to Procurement Team

PA Team,

This supplier has complied with majority of the preliminary evaluation criteria. Some of their bidding documents are missing some signatories. We have requested that they re-submit these documents with relevant signatories. We will waiver their bid.

Evaluation Team.

Memo to PAC

**Attachment** 

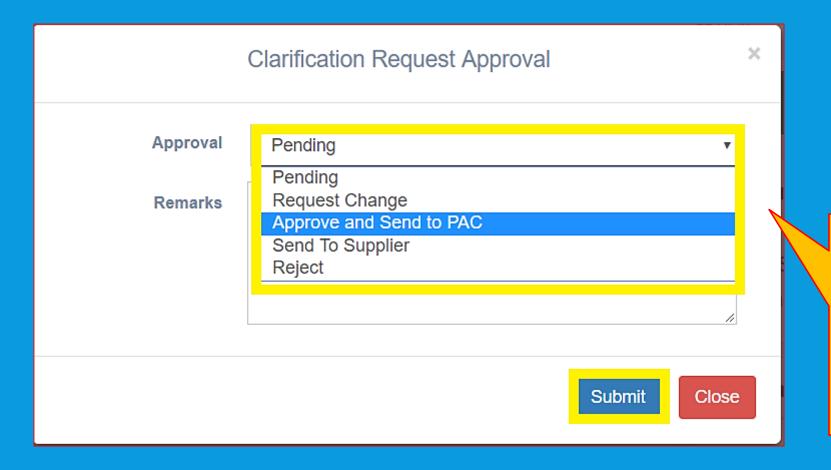
### **Evaluation Clarification Settings**

Allow Supplier to Attach Documents: Yes

Maximum Allowed Attachments: 5

#### Remarks

The PA HOD/ PA Specialist can review the contents of the request for clarification before sending to supplier of PAC members.



### **Step 7.2 (k)**

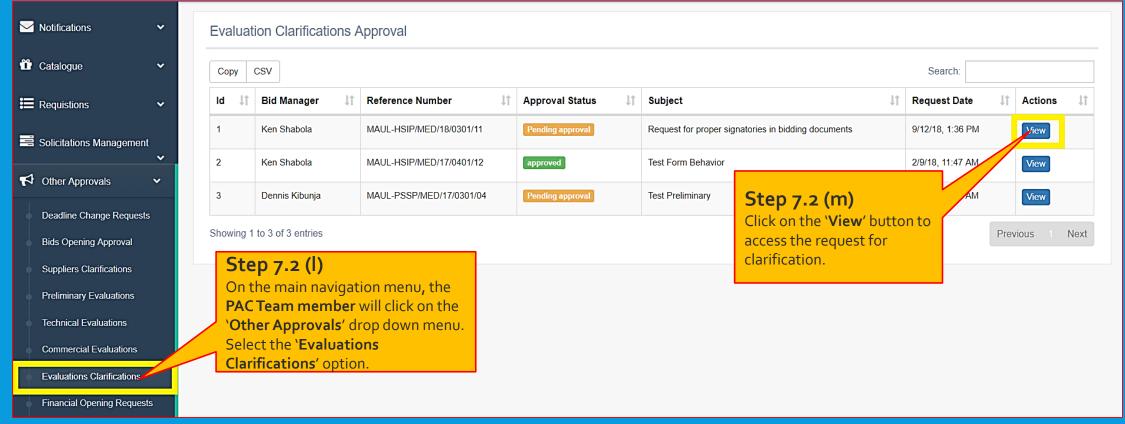
- Click on the drop down arrow and select the approval options provided. In this case 'Approve and Send to PAC'
- Enter remarks to give an explanation on the option selected above.
- Click on the 'Submit' button below to complete the review process by PA HOD/ PA Specialist

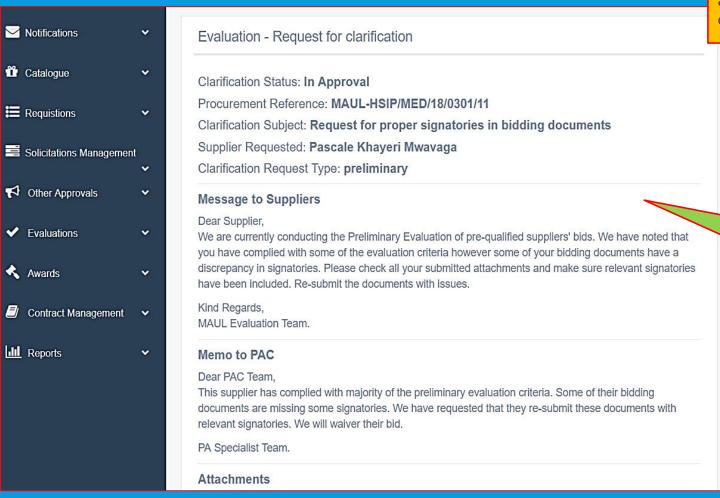
# IMPORTANT

The PA HOD/ PA Specialist is at liberty to send the request for clarification directly to the suppliers instead of submitting to the PAC team.

# PAC Approval of Request For Clarifications

Once the **PA HOD or PA Specialist** has reviewed the preliminary evaluation request for clarification, he/ she can forward the request to PAC for further review and approval. A designated PAC Team member will be required to log in to the system and perform necessary approval tasks.





Step 7.2 (n)

Click on the 'View' button to access the request for clarification.

**≪** Back Approval

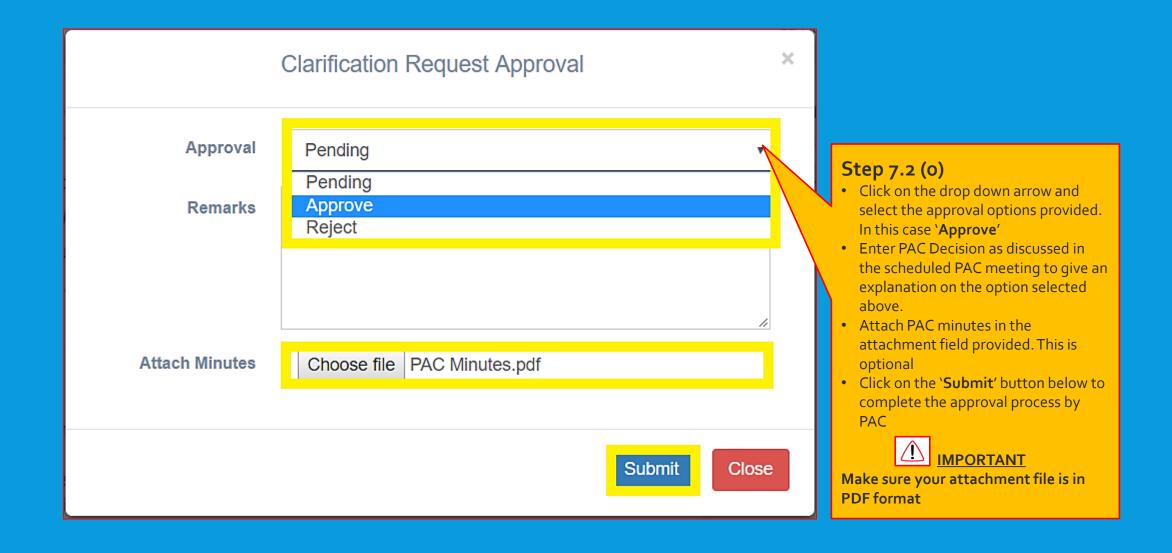


Procurement Specialist

Status: Approved - Please approve the request from

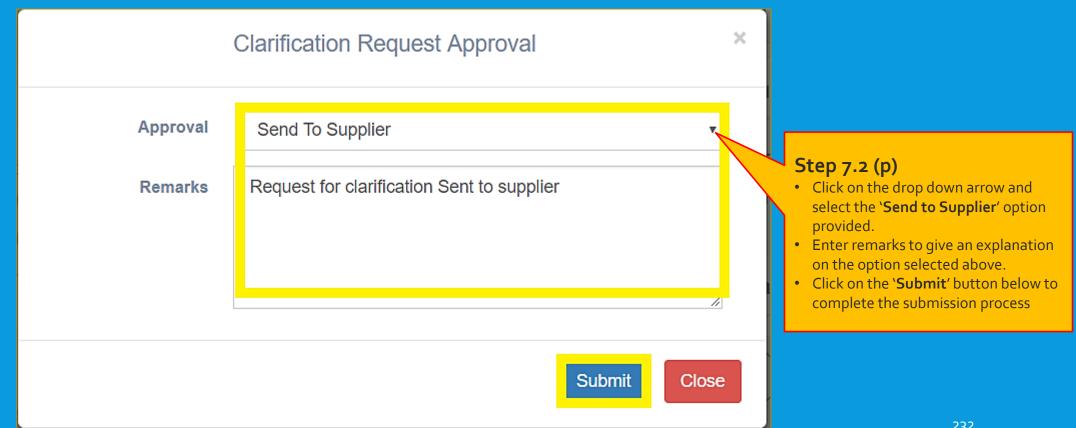
**Evaluation Team** 

The PAC Team members can review the contents of the request for clarification before approval.



# PA HOD/ PA Specialist submission of Request For Clarifications to Suppliers

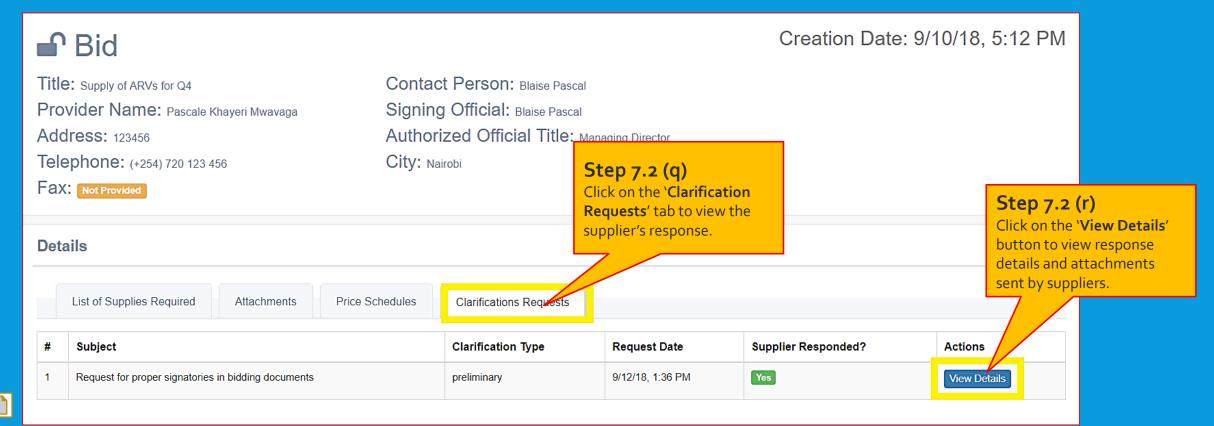
- Once the PAC Team has approved the request for clarification, the PA HOD/ PA Specialist will send the clarification to the supplier. The PA HOD/ PA Specialist will:
  - Log in to the e-Procurement portal
  - Follow steps 7.2 (e)  $\rightarrow$  7.2 (f)  $\rightarrow$  7.2(j) to access the 'Clarification Request Approval' window below.



# Receiving Clarification Responses from Bidders

Once bidders respond to evaluation clarifications, the evaluation team and bid manager will be able to view the response. The PA Bid Manager will:

- Log in to the e-Procurement portal
- Follow steps 7.1 (a) 7.1 (d) to access the specific supplier's bid.
- Click the 'Clarification Requests' tab to view the response. See image below



#### **Memo to Procurement Team**

PA Team.

This supplier has complied with majority of the preliminary evaluation criteria. Some of their bidding documents are missing some signatories. We have requested that they re-submit these documents with relevant signatories. We will waiver their bid.

Evaluation Team.

#### Memo to PAC

Dear PAC Team,

This supplier has complied with majority of the prelimin documents are missing some signatories. We have requelevant signatories. We will waiver their bid.

PA Specialist Team.

Attachment

Once you execute **Step 7.2 (r),** the request for clarification window will be displayed. Scroll down to see the supplier response as shown in the image.

nts with

### Supplier Response Details

Dear MAUL Evaluation Team,

Thank you for the clarification. Attached please find all returnable bidding documents with relevant signatories.

Kind Regards,

#	#	Attachment name	Actions
1	1	Bid Submission Sheet.pdf	View Download

# 7.3 Commercial Evaluation

- The commercial evaluation stage involves comparison of cost related items and conditions among the various bidders.
- The Bid Manager will be responsible for completing this evaluation within the system. This will be done on screen/projector during evaluation team meeting. The Bid Manager will therefore be required to log into the system and post relevant commercial evaluation transactions.
  - Some of the criteria used during commercial evaluation stage may include:
  - Conditions of Contract
  - Payment Terms
  - Acceptable Delivery Schedule
  - Proposed currency
  - Bond and Insurance
  - Guarantee and Liability



The Bid Manager will follow **Steps 7.1 (a)** - **7.1 (d)** to view a particular supplier's bid and access the commercial evaluation functionality.



Click on the 'Commercial Evaluation' button to open the results valuation window

Bid for MAUL-HSIP/MED/18/0301/11

Preliminary Evaluation Complete

Commercial Evaluation

Request New Clarification

Creation Date: 9/10/18, 5:12 PM





Title: Supply of ARVs for Q4

Provider Name: Pascale Khayeri Mwavaga

Address: 123456

Telephone: (+254) 720 123 456

Fax: Not Provided

Contact Person: Blaise Pascal

Signing Official: Blaise Pascal

Authorized Official Title: Managing Director

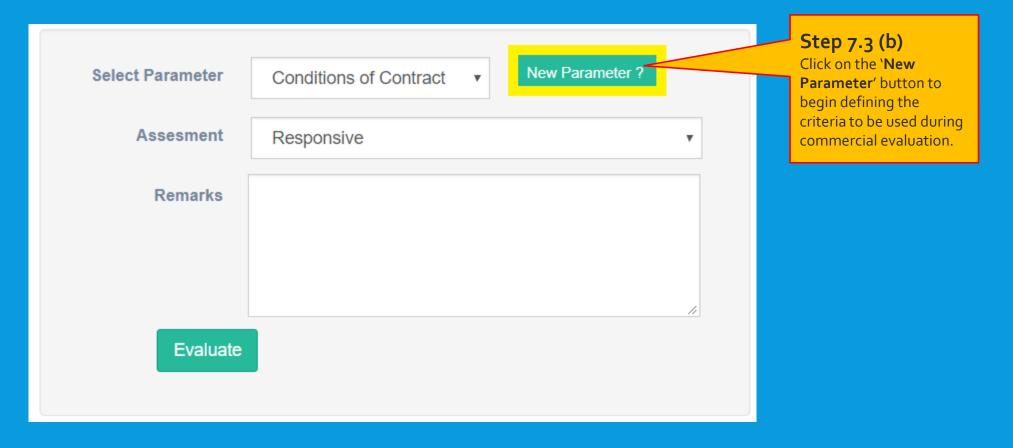
City: Nairobi

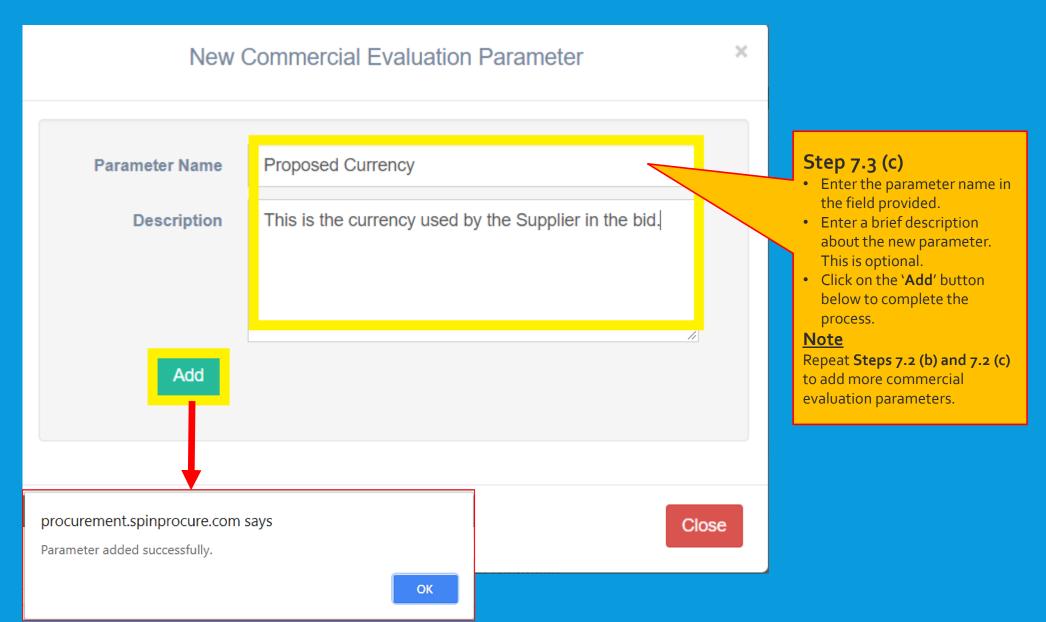
 $\wedge$ 

**Details** 

# <u>Commercial Evaluation - Settings</u>

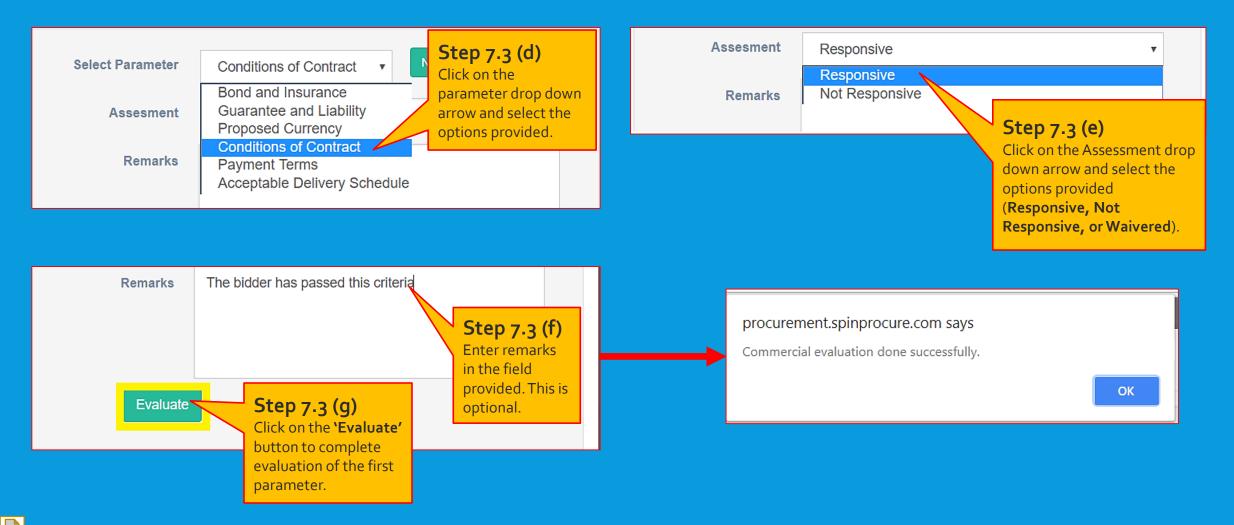
Commercial evaluation is executed against various criteria. These evaluation criteria need to be defined in the portal as was the case during preliminary evaluation. Once these parameters have been setup, they will apply to all suppliers. The settings need to be defined only once for the specific bids being evaluated.



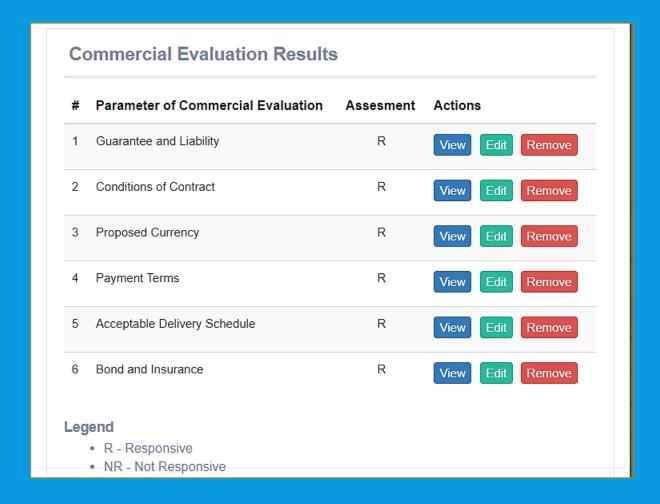




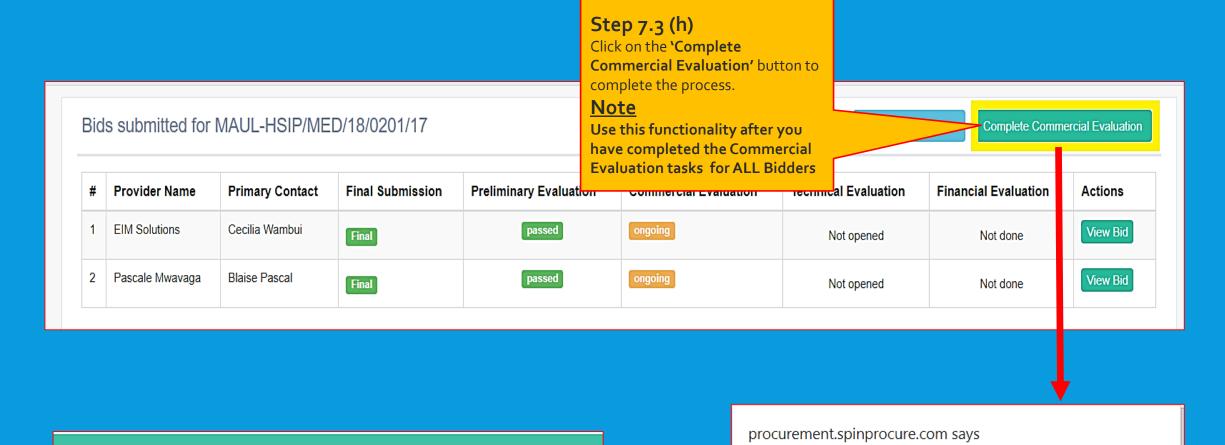
Once the commercial evaluation criteria is defined, the evaluation team can begin to compare bidders against the various parameters.



Repeat Steps 7.3 (d) – (g) to complete analysis for other commercial evaluation criteria. Once this is done, the commercial results for the particular bidder will appear at the bottom part of the commercial evaluation window as shown in the image below. Repeat the same evaluation process for other bidders.



# **Completing Commercial Evaluation**

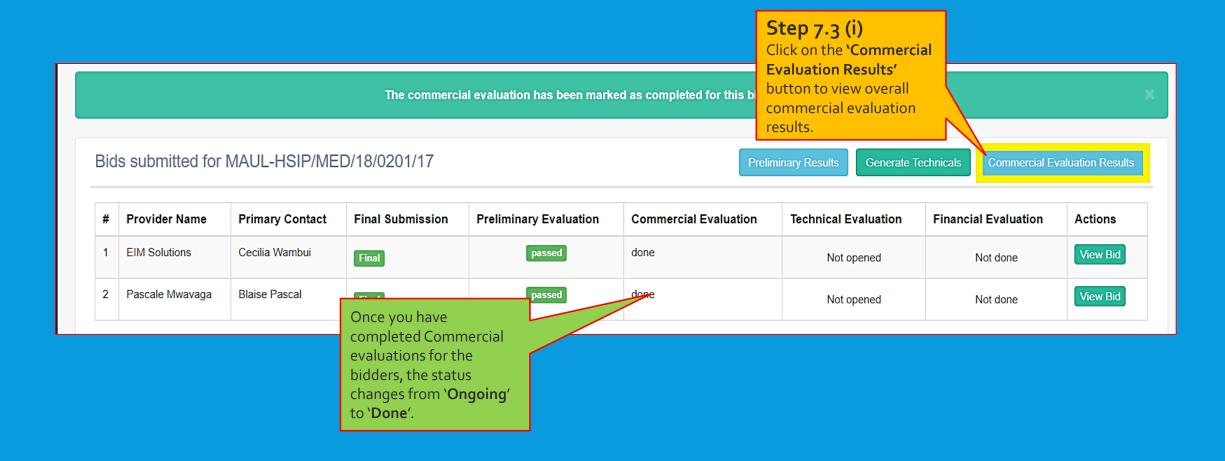


The commercial evaluation has been marked as completed for this bid solicitation.

Cancel

Are you sure you want to complete the commercial evaluation?

# <u>Viewing Commercial Evaluation Results</u>



### Commercial Evaluation Results for MAUL-HSIP/MED/18/0301/11

**€** Back to Bids

Print

#	Parameters of Commercial Evaluation	ers of Commercial Evaluation EIM Solutions	
1	Acceptable Delivery Schedule	R	R
2	Bond and Insurance	R	R
3	Conditions of Contract	R	R
4	Guarantee and Liability	R	R
5	Payment Terms	R	R
6	Proposed Currency	R	R

### Legend

- R Responsive
- NR Not Responsive

# 7.4 Technical Evaluation

- The technical evaluation stage involves evaluating bids by studying and testing bidder samples to determine technical suitability of goods and services specified in the bid.
- The Bid Manager will be responsible for completing this evaluation within the system. This will be done on screen/projector during evaluation team meeting. The Bid Manager will therefore be required to log into the system and post relevant technical evaluation transactions.
- In the case of MAUL, the Specification Compliance Sheet will be used for this process. Each bidder is required to upload a fully filled Specification compliance sheet while submitting a bid. The technical evaluation will involve personnel who are have relevant expertise in evaluating the technical requirements.



The Bid Manager will follow **Steps 7.1 (a) – 7.1 (c)** to access the technical evaluation functionality (**Generate Technicals**).

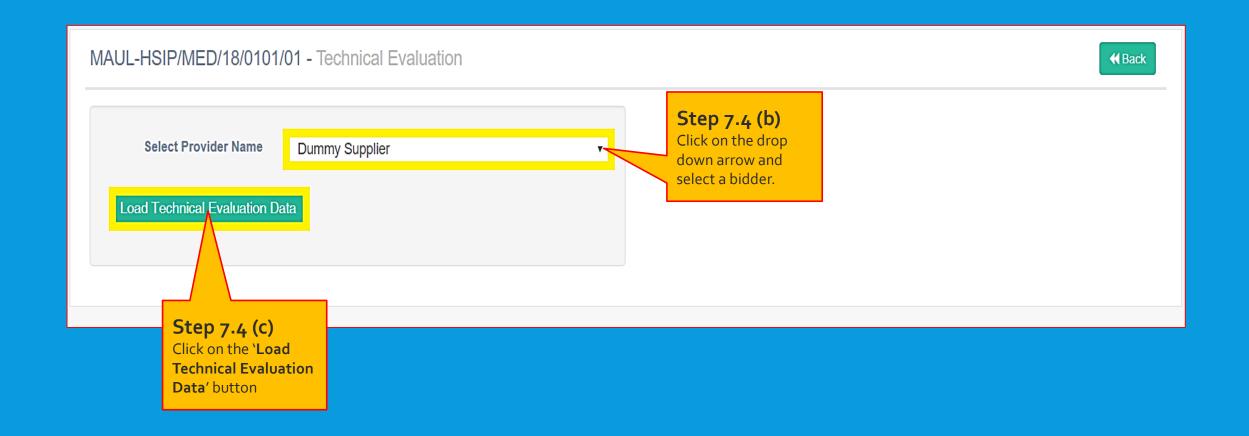
Bids submitted for MAUL-HSIP/MED/18/0101/01					Step 7.4 (a) After clicking on		∠valu	Evaluate Technicals Preliminary Results Commercial Evaluation Results			
#	Provider Name	Primary Contact	Final Submission	Prelin	<b>Technicals</b> butto	on, click on	valuation	Technical Evaluation	Financial Evaluation	Actions	
1	Dummy Supplier	John Kamau	Final		the <b>'Evaluate Technica</b> button.			not complete	Not done	View Bid	
2	EIM Solutions	Cecilia Wambui	Final		passed	done		not complete	Not done	View Bid	
3	Tims Company	Tim Mbogo	Final		passed	done		not complete	Not done	View Bid	

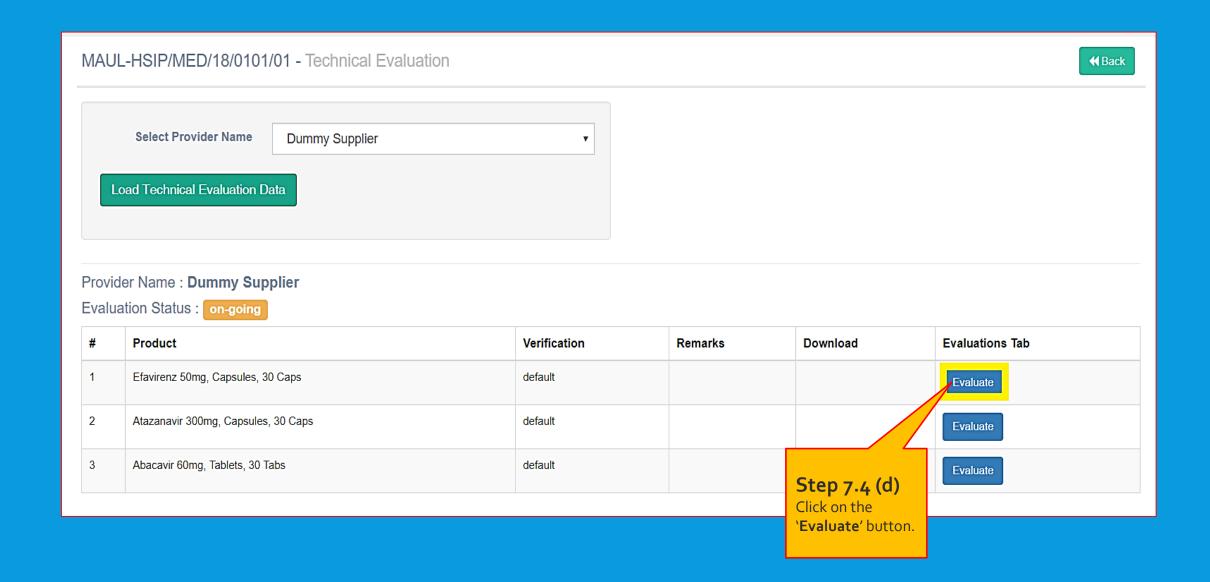
### Products to be Supplied

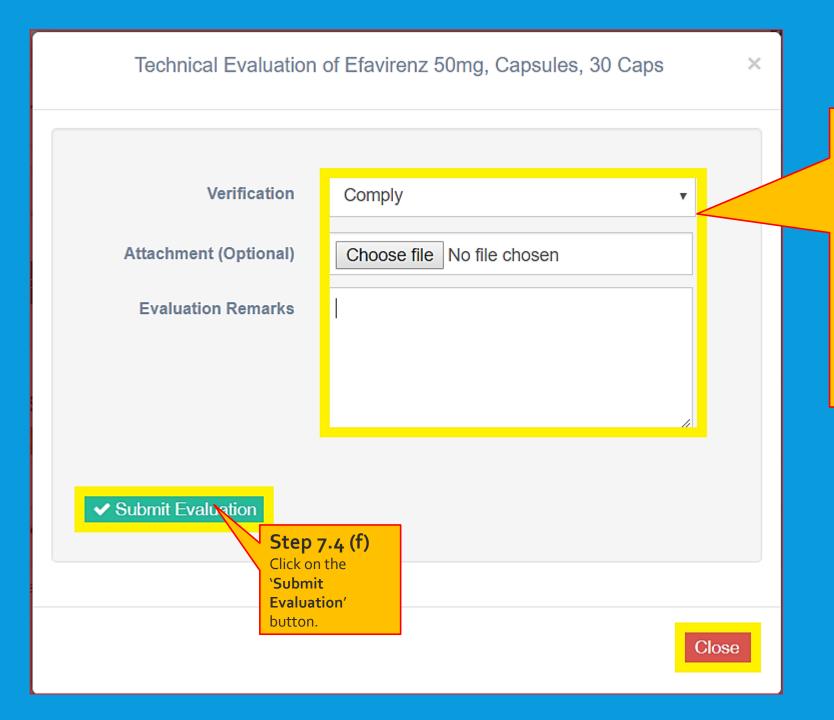
#	Product	Pack Size	Quantity
1	Efavirenz 50mg, Capsules, 30 Caps	30	1,000
2	Abacavir 60mg, Tablets, 30 Tabs	30	1,000
3	Atazanavir 300mg, Capsules, 30 Caps	30	1,000

# Bid managers & evaluators

#	Bid Manager(s)				
1	Ken Shabola				
#	Evaluators				
1	Andrew Muhenda				







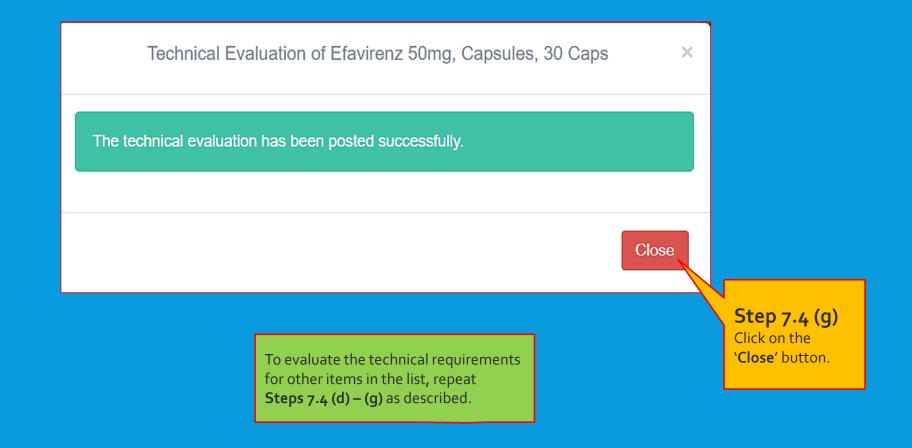
### Step 7.4 (e)

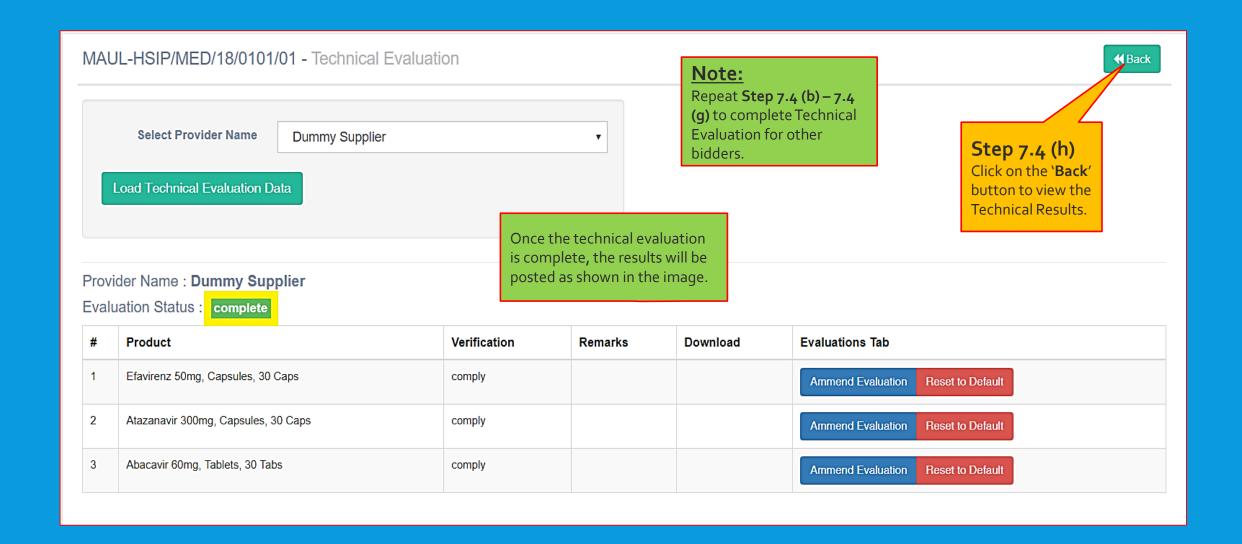
- Click on the 'Verification' drop down arrow and select the options provided
- Upload a relevant attachment file in the **Attachment** area
- Provide **Evaluation Remarks** for the evaluation decision made for the specific item.



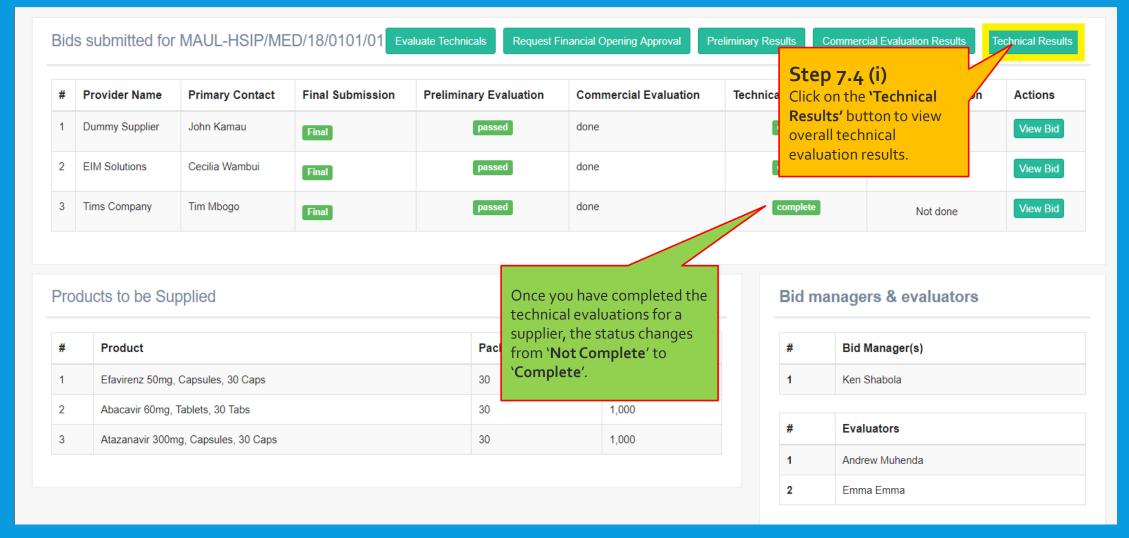
# 1 IMPORTANT

Make sure your attachment file is in PDF format





# <u>Viewing Technical Evaluation Results</u>



#### Technical evaluation results for MAUL-HSIP/MED/18/0101/01

**≪** Back to Bids

rint Results

### 1. Item Name: Efavirenz 50mg, Capsules, 30 Caps | Quantity: 1000 | Unit of Measure: pack

#	Provider Name	Verification	Remarks	Action
1	Dummy Supplier	comply		
2	Tims Company	comply		
3	EIM Solutions	comply		

### 2. Item Name: Atazanavir 300mg, Capsules, 30 Caps | Quantity: 1000 | Unit of Measure: pack

#	Provider Name	Verification	Remarks	Action
1	Dummy Supplier	comply		
2	Tims Company	comply		
3	EIM Solutions	comply		

### 3. Item Name: Abacavir 60mg, Tablets, 30 Tabs | Quantity: 1000 | Unit of Measure: Pack

#	Provider Name	Verification	Remarks	Action
1	EIM Solutions	comply		
2	Dummy Supplier	comply		
3	Tims Company	comply		

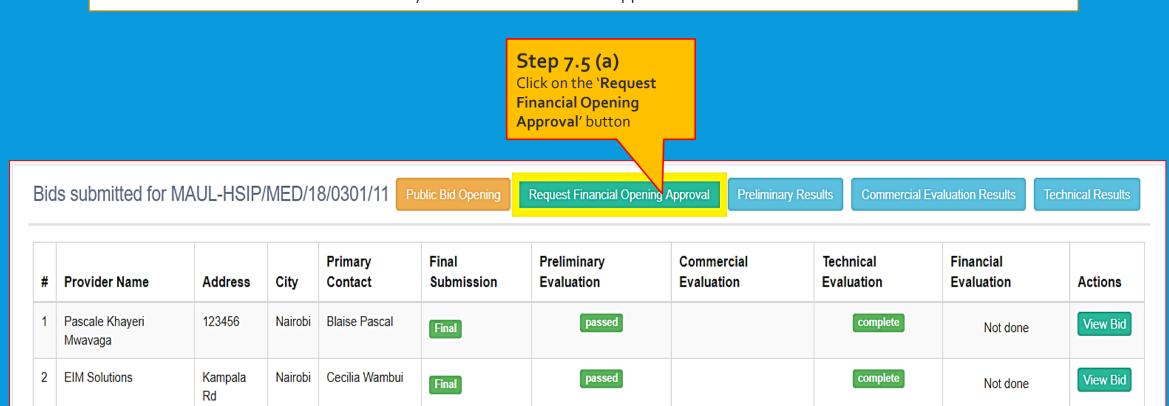
# 7.5 Financial Evaluation

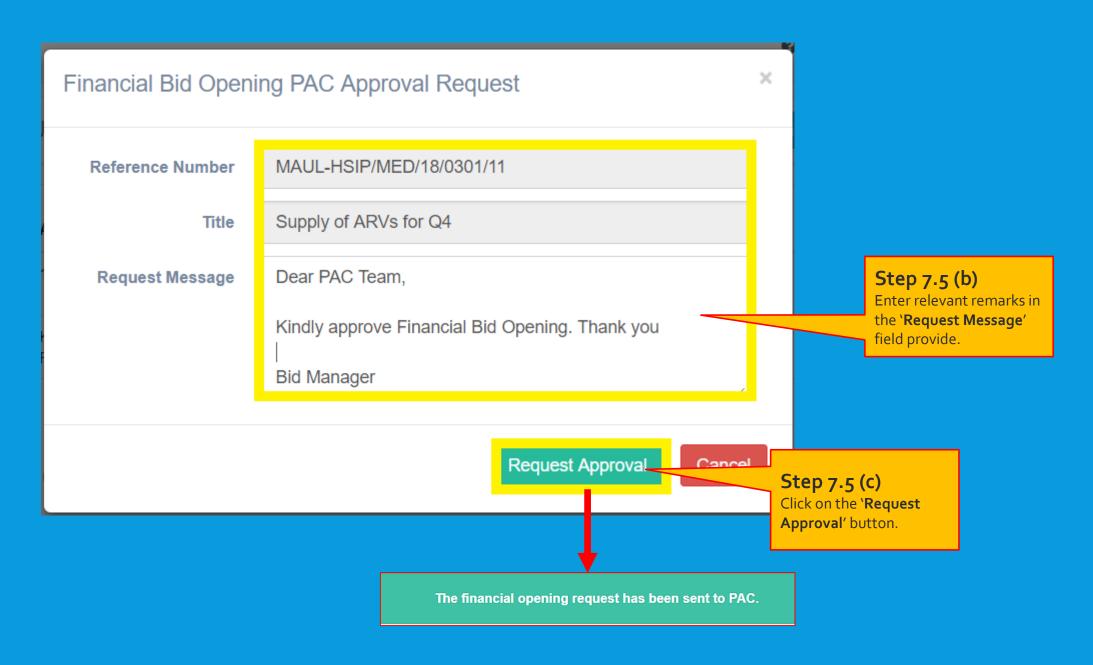
- The Financial evaluation stage involves evaluating bids to confirm that the prices of goods and services submitted by bidders go through the appropriate checks and balances, and ensure that bids are properly ranked in terms of price. Financial Evaluation will be performed when Technical Evaluation is completed.
- The Bid Manager will be responsible for completing this evaluation within the system. This will be done on screen/projector during evaluation team meeting. The Bid Manager will therefore be required to log into the system and post relevant Financial evaluation transactions.
- Financial Bid Opening approval may be required if this setting (Approval Before Financial Opening) was applied during preparation of the solicitation document (See Section 4.4.4). The Bid Manager will submit a request for approval to PAC. A PAC member will be required to log in to the e-Procurement Portal to approve the request.

Price Benchmarking will also be executed if the setting is enabled during preparation of the solicitation document.



The Bid Manager will follow **Steps 7.1 (a)** - **7.1 (c)** to access the **'Request Financial Opening Approval'** functionality. The PACTeam members will receive a system notification on the approval.





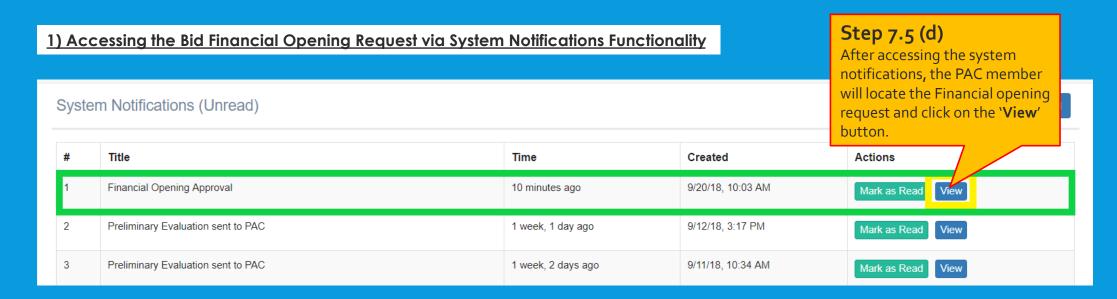
# <u>Financial Evaluation – PAC Approval of Financial Opening Request</u>

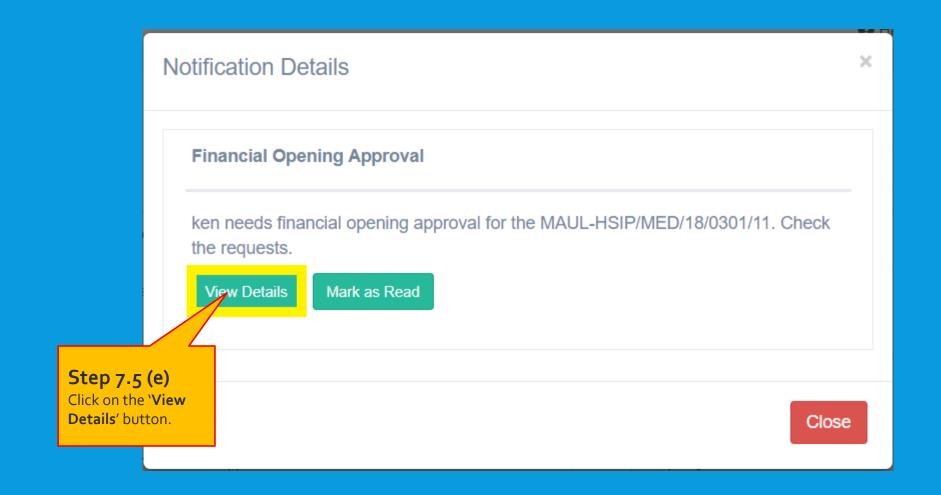


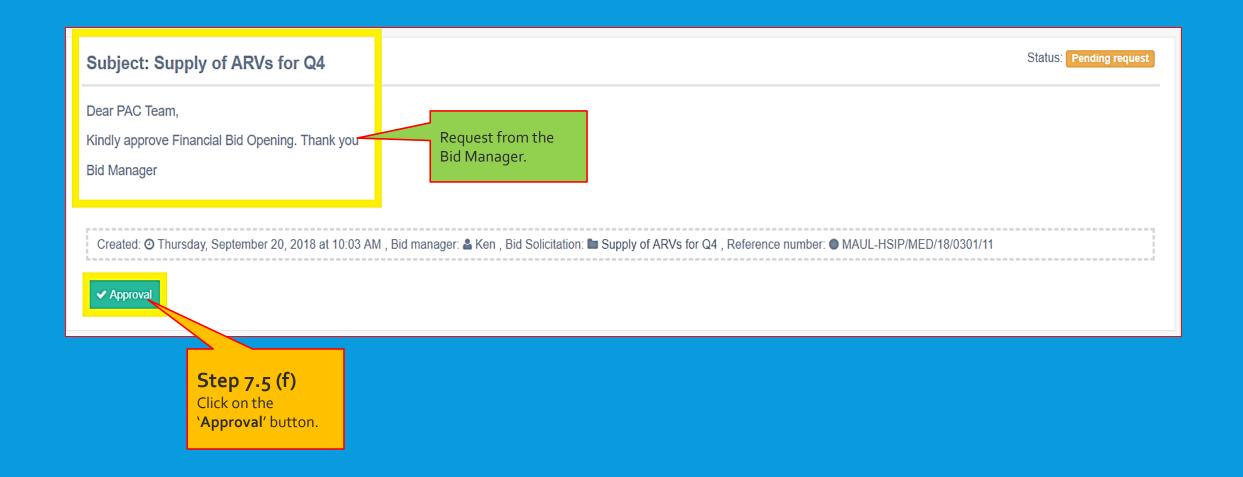
A PAC member will be required to log in to the portal and approve the Financial Opening request sent by the Bid Manager. The approval window can be accessed by the PAC member in two (2) ways:

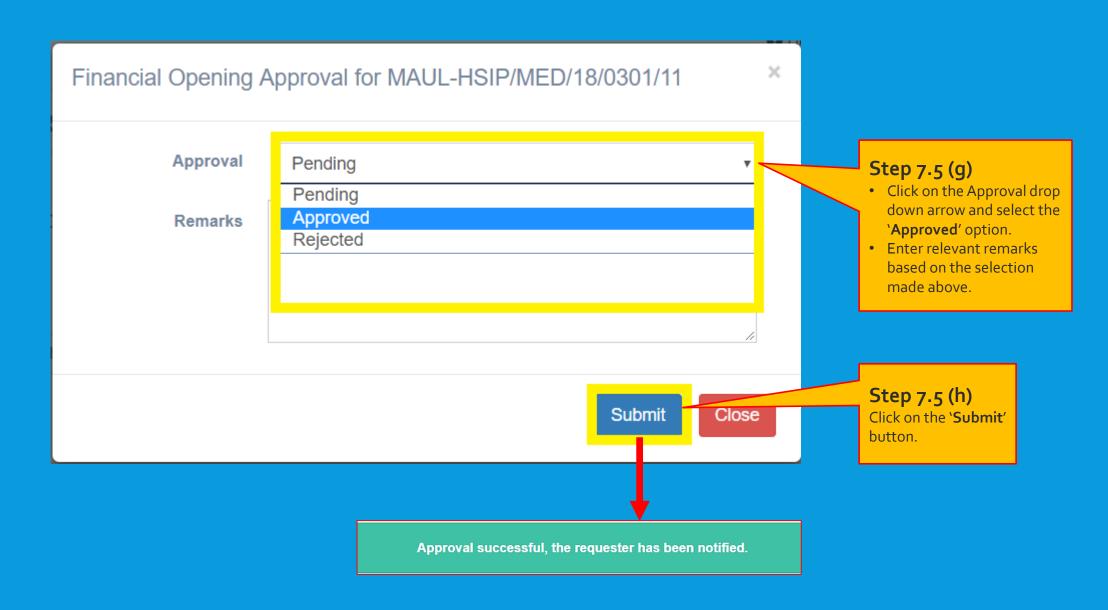
#### 1. System Notifications

- Access the system notification icon located at the top right hand-side and retrieve the Financial Opening Request Notification
- Access system notification on the main menu and retrieve the Financial Opening Request Notification
- 2. Main Menu (Other Approvals → Financial opening Requests)

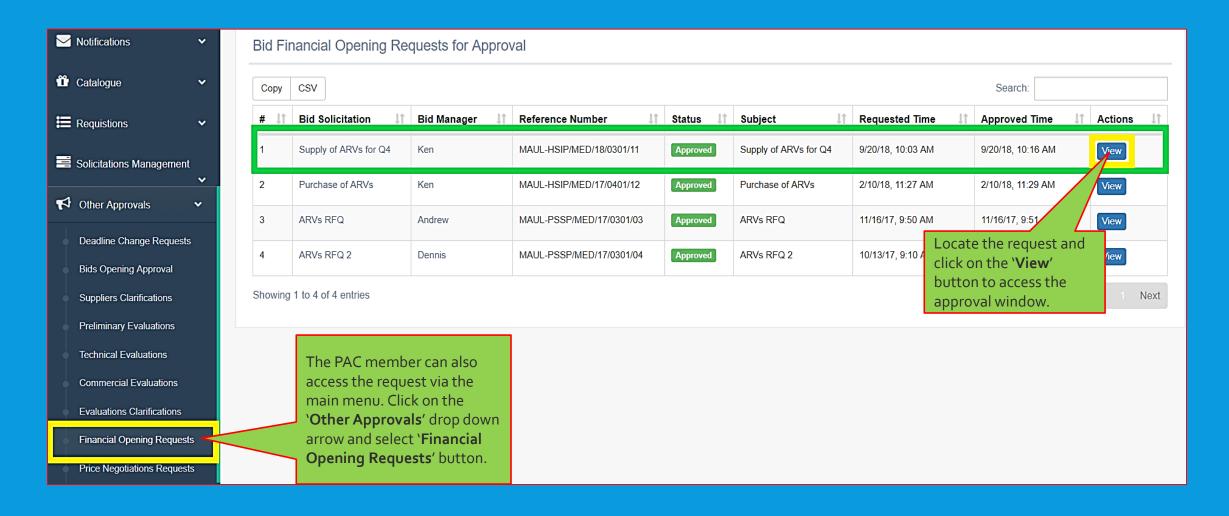


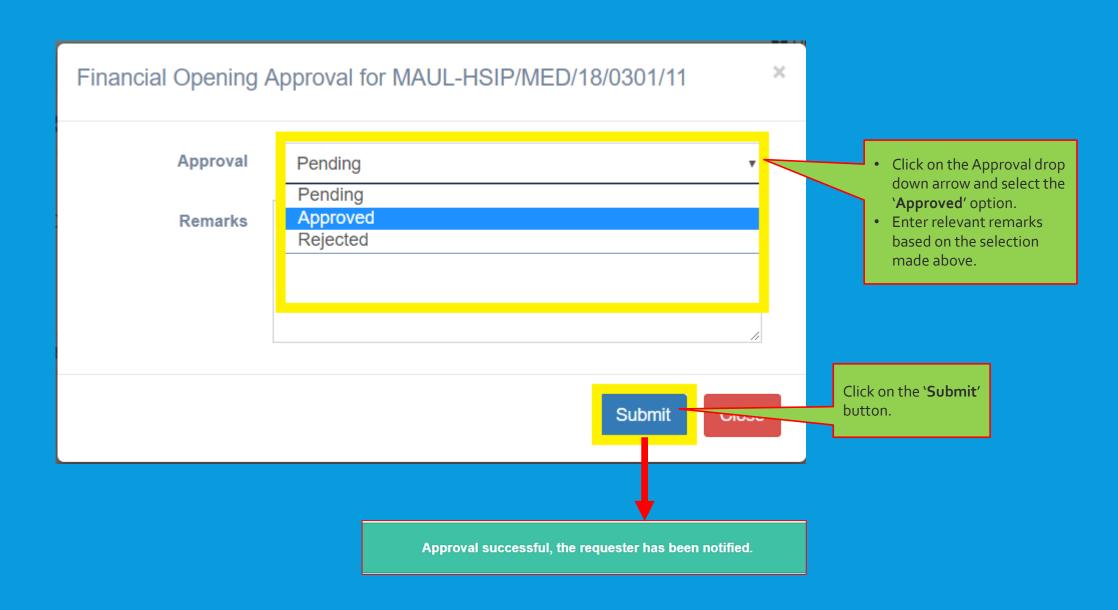






#### 2) Accessing the Bid Financial Opening Request via the Main Menu

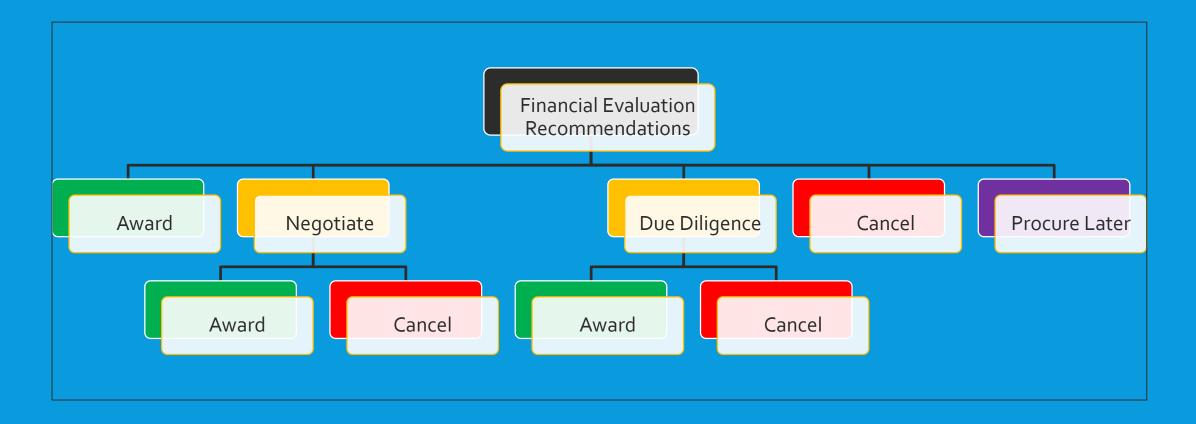




Once the PAC members approve the Financial opening request, the Bid Manager will receive a **system notification** about the PAC members decision. The evaluation team will be able to progress with the Financial Bid Evaluation process.

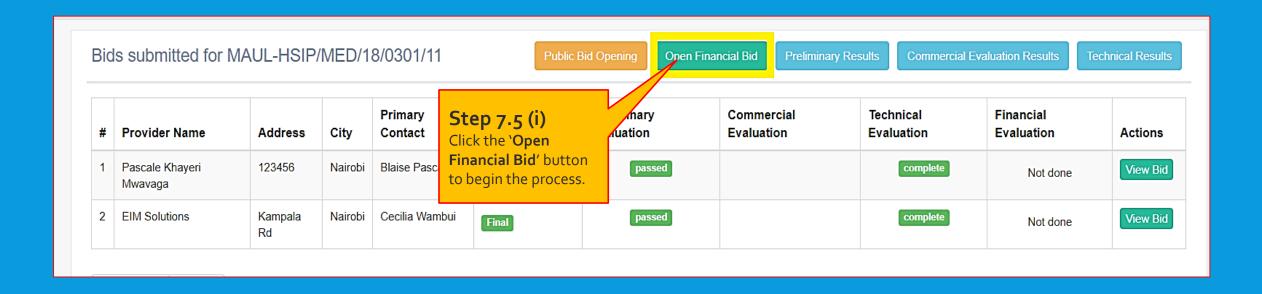
Syst	em Notifications (Unread)	View Read Notifications Mark all as Read					
#	Title	Time	Created	Actions			
1	MAUL-HSIP/MED/18/0301/11 financials opening approval	4 days ago	9/20/18, 10:16 AM	Mark as Read View			
2	Preliminary Evaluation approved by	1 week, 5 days ago	9/12/18, 3:21 PM	Mark as Read View			
3	Preli Locate the notification	1 week, 5 days ago	9/12/18, 3:17 PM	Mark as Read View			
	in the list of system notifications						

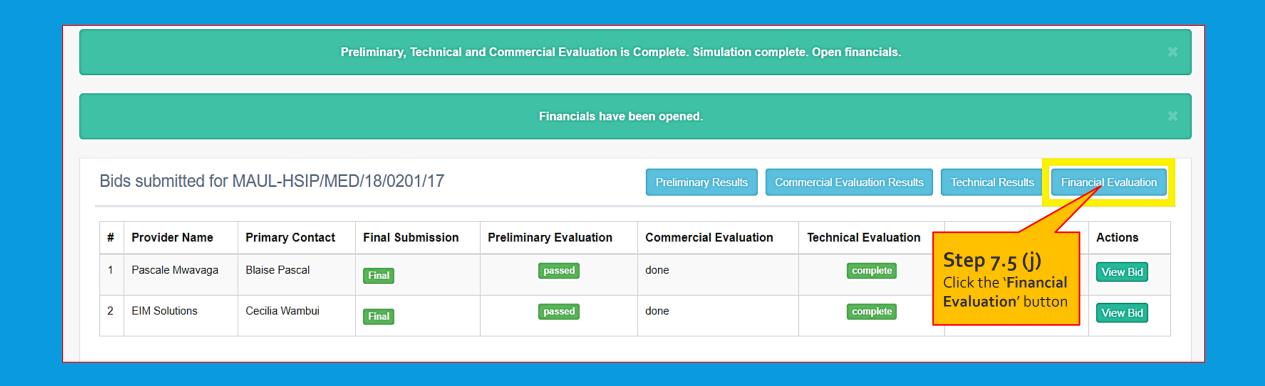
The Financial Evaluation process has the following recommendations/ outcomes from the evaluation team: **Awarding, Negotiation, Conduct Due Diligence, Procure Later and Cancel Bid.** The negotiation and due diligence recommendations will go through proper procurement channels to produce final outcomes (**Award or Cancel**)



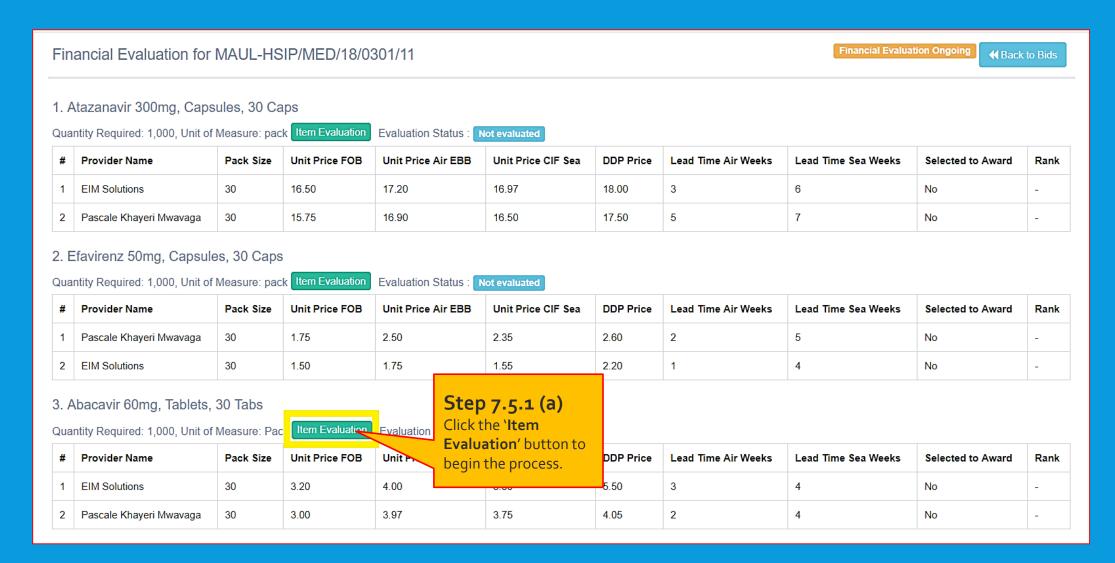
The

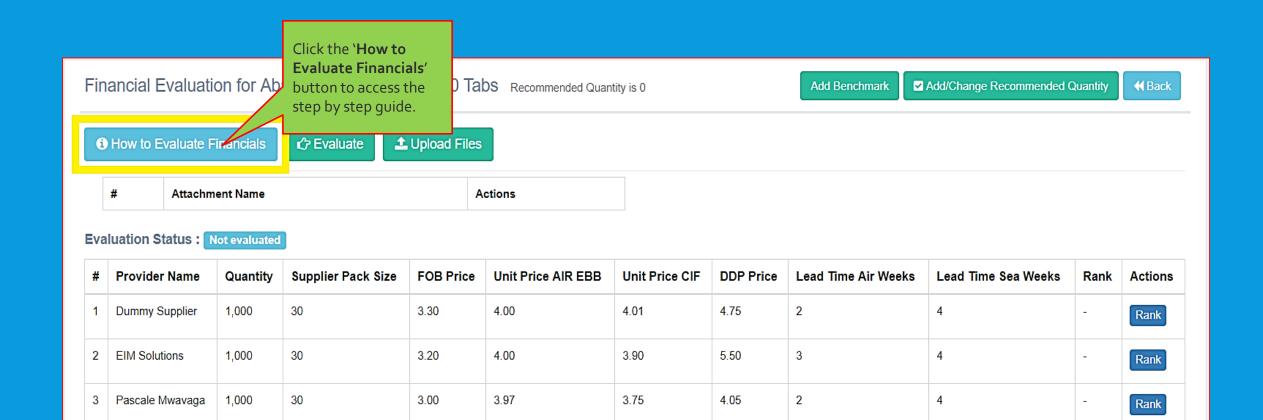
The Bid Manager will follow **Steps 7.1 (a) – 7.1 (c)** to access the **'Financial Evaluation**' functionality.





## 7.5.1 Financial Evaluation Recommendation – To Award





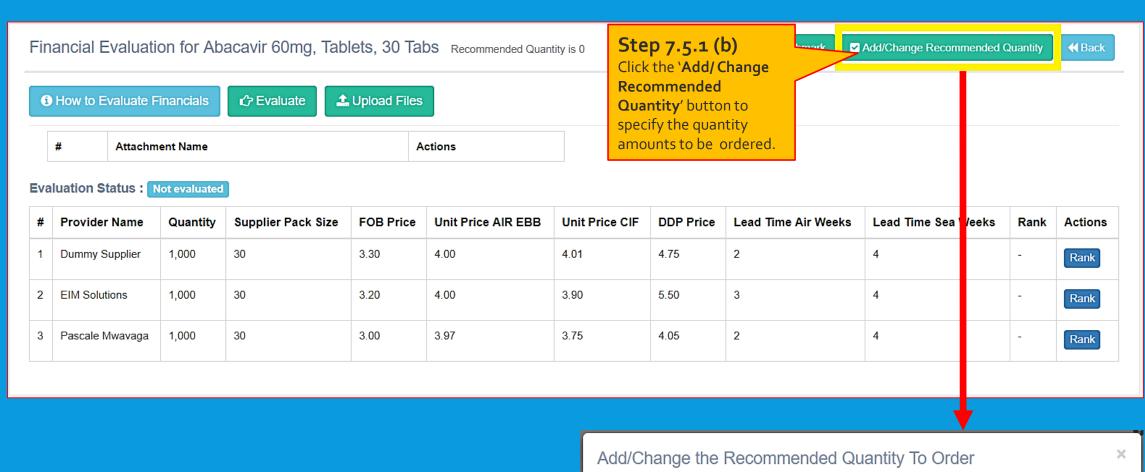
#### How to Evaluate

- Enter the quantity required to be ordered for this product. (Use Button "Add/Change Recommended Quantity")
- 2. Then if benchmarking is required, add a benchmark price for the product.
- Set up different type of rankings e.g. Create Rank By DDP. Select DDP Price from the list. Then view rank. Move Bidder's up or down based on their prices.
- 4. Then create awards contracts to accompany the evaluation report.

Note: Step No. 3 will be performed outside of the system to allow MAUL evaluation team to thoroughly execute the process according to the organization's evaluation policies and guidelines.

Close

X



The quantity required for Abacavir 60mg, Tablets, 30 Tabs has been changed successfully.

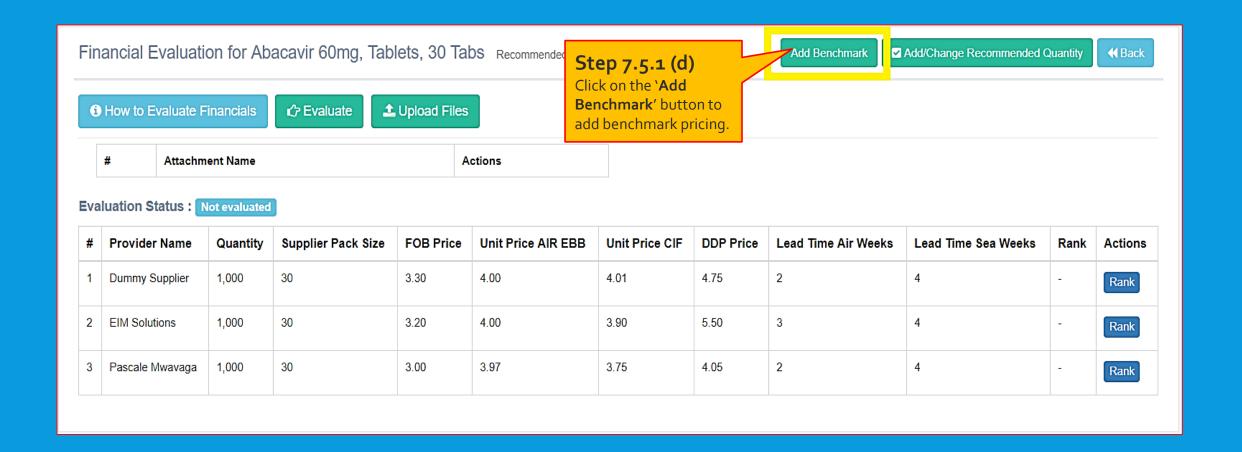
Recommended Quantity

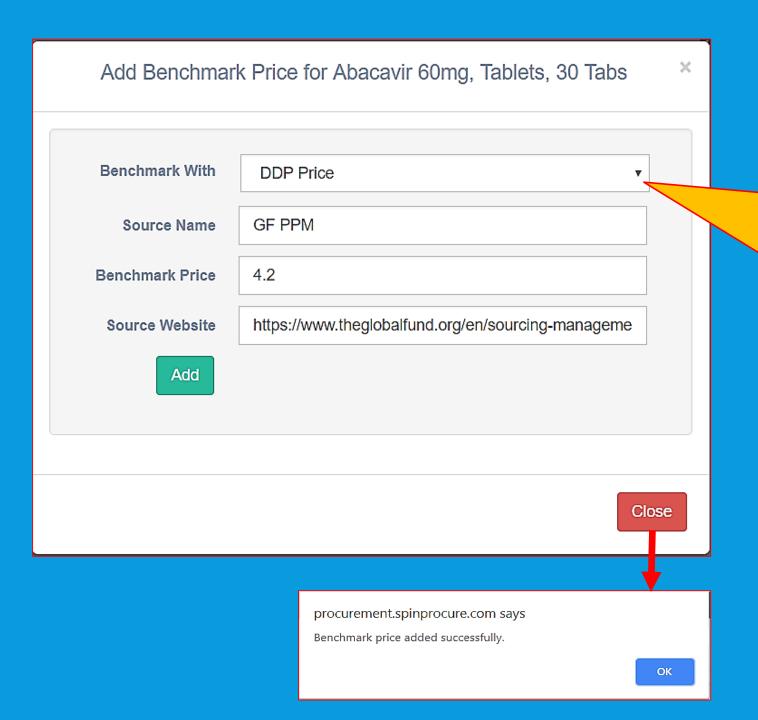
Step 7.5.1 (c)

Enter required quantities in the 'Recommended Quantity' field provided.

Click on the 'Save' button.

# <u>Financial Evaluation – Benchmarking</u>



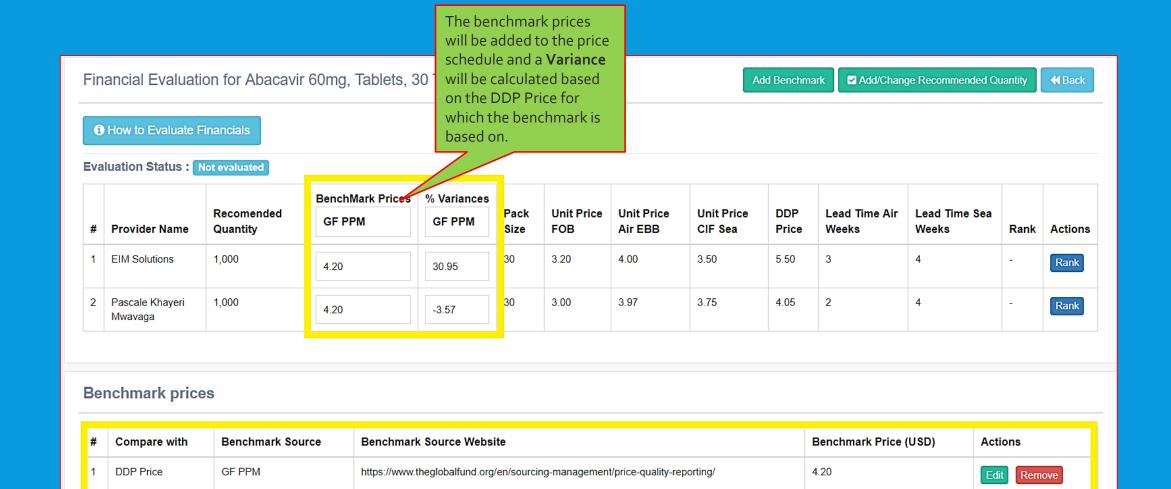


### Step 7.5.1 (e)

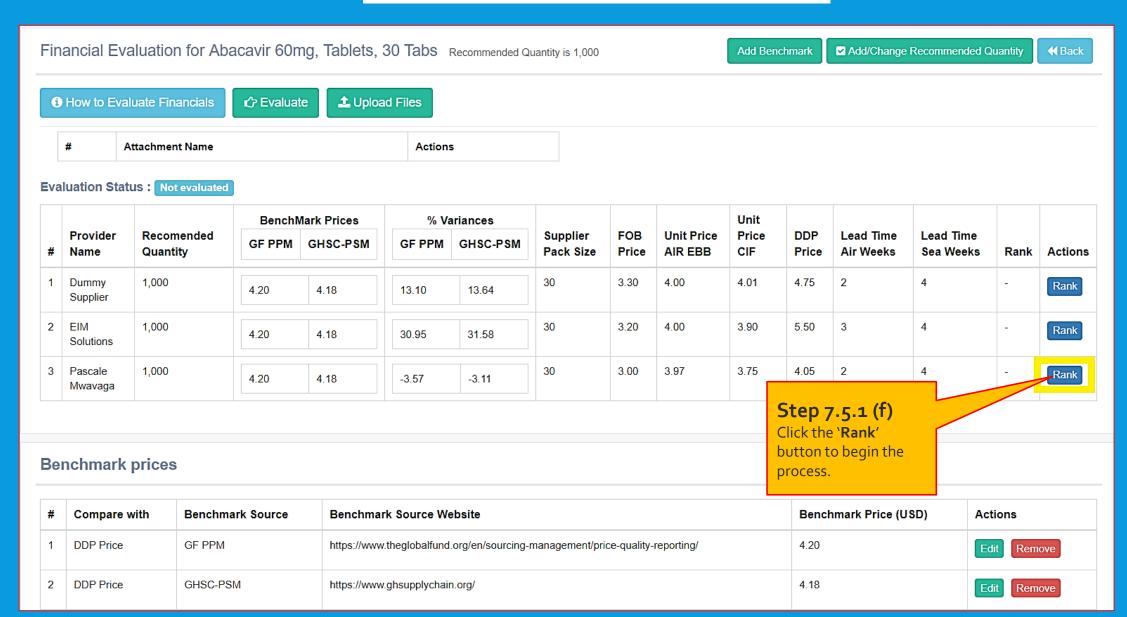
- Click the drop down arrow and select the prices for which the benchmark will apply.
- Enter the source name from where the benchmark price will be obtained from.
- Enter the benchmark price
- Enter the source website URL from where the benchmark is obtained.
- Click on the 'Add' button.

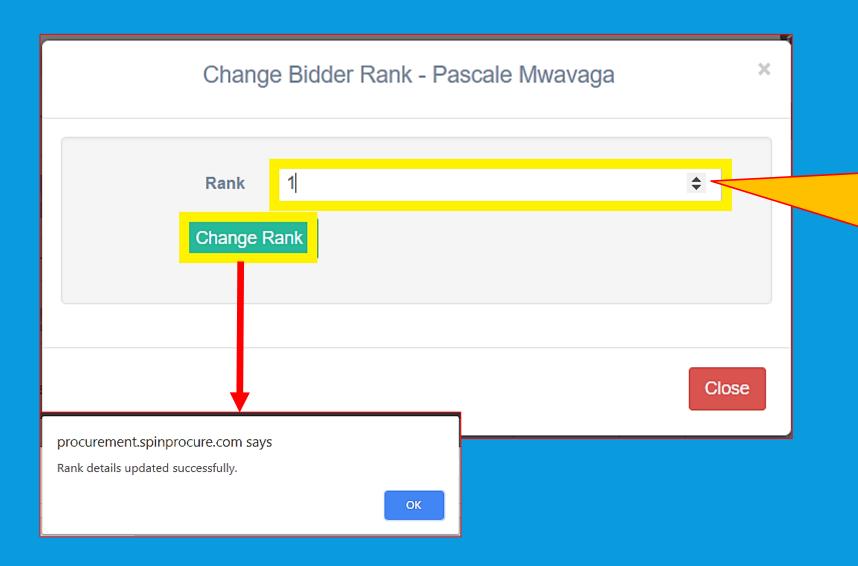
#### Note

Benchmarking is done per product.



# <u>Financial Evaluation – Overall Ranking</u>



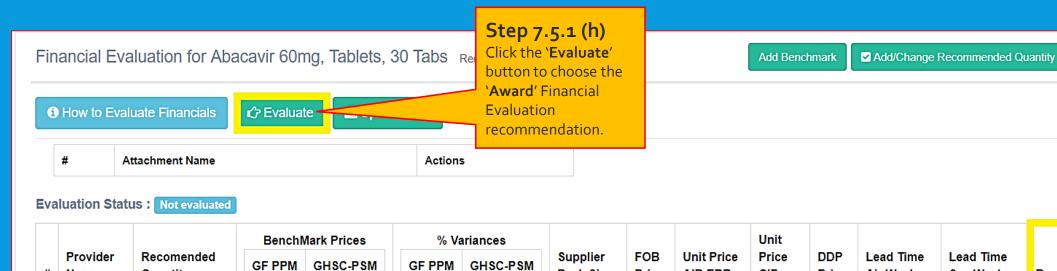


## Step 7.5.1 (g)

- Enter the numerical rank in the 'Rank' field provided in the format 1,2,3, ... and so on
- Click the 'Change Rank' button to save the rank.

#### **Note**

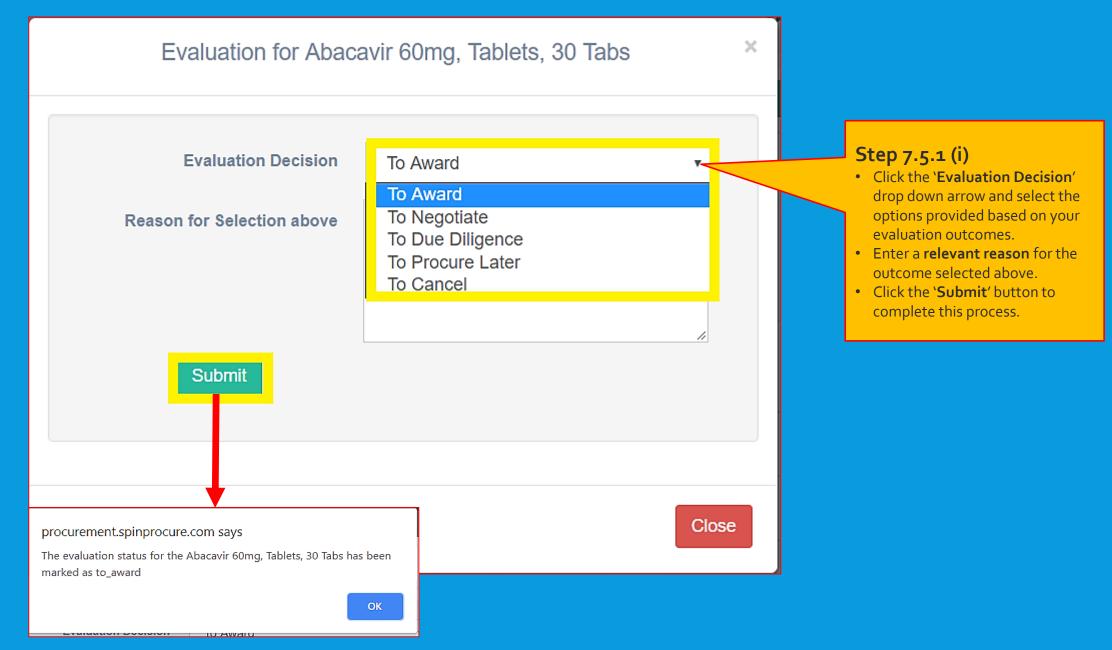
Repeat Steps 7.5.1 (f) and 7.5.1 (g) to rank other suppliers

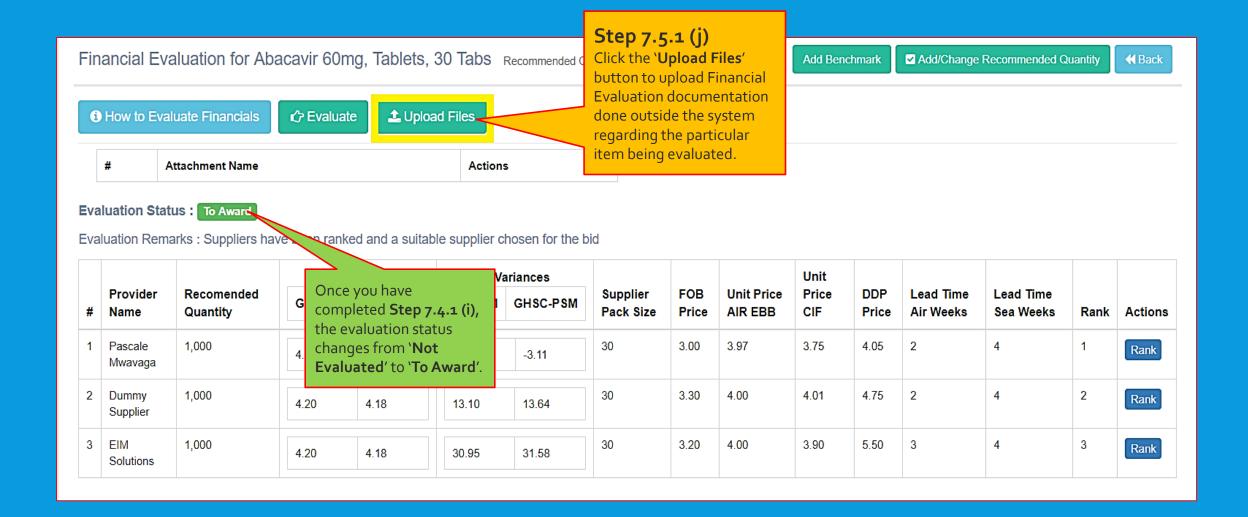


AIR EBB Air Weeks Sea Weeks Name Quantity Pack Size Price CIF Price Rank Actions 3.97 Pascale 1,000 30 3.00 3.75 4.05 2 Rank 4.20 4.18 -3.57 -3.11 Mwavaga 4.00 4.75 2 Dummy 1,000 30 3.30 4.01 Rank 4.20 4.18 13.64 13.10 Supplier 4.00 EIM 3.20 5.50 3 1,000 30 3.90 3 Rank 4.20 4.18 30.95 31.58 Solutions

After completing **Steps 7.5.1 (f) and 7.5.1 (g)**, the ranking will be visible as shown in the image.

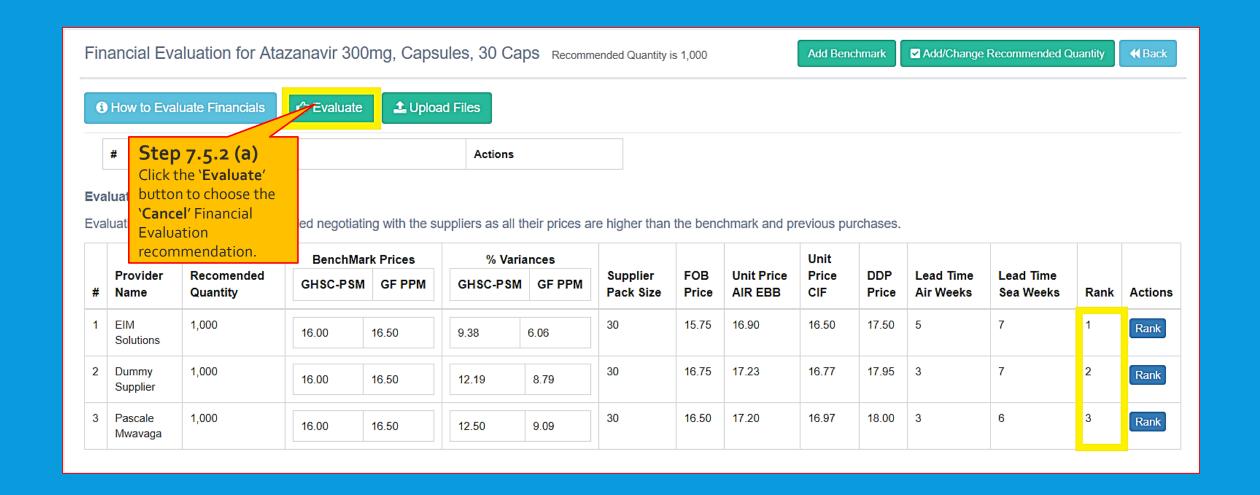
**≪** Back

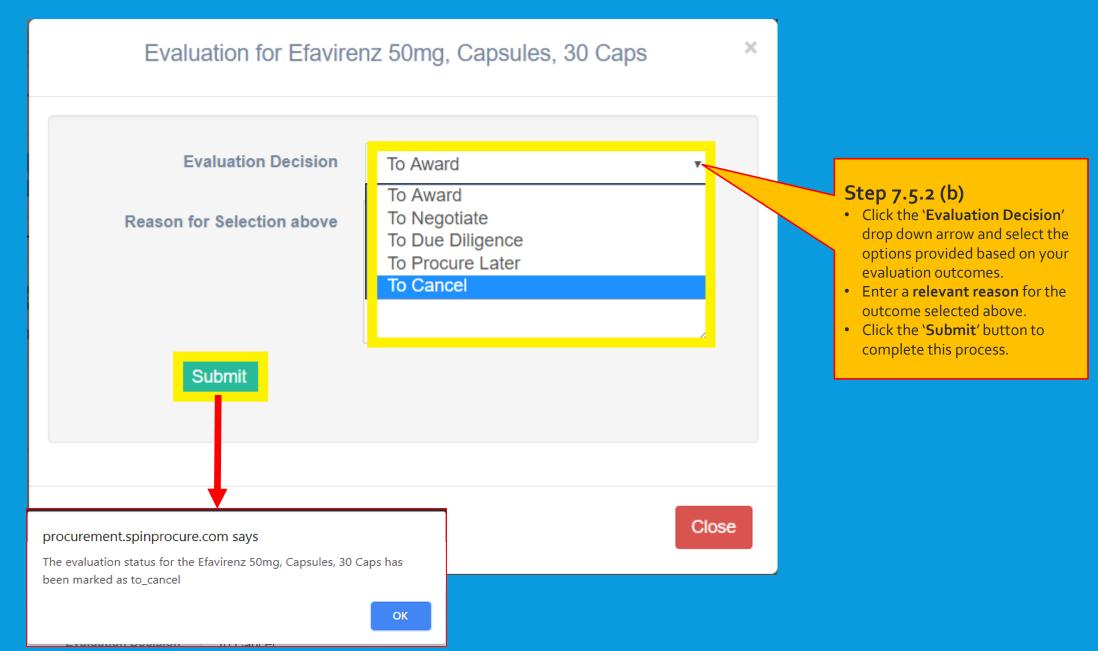




## 7.5.2 Financial Evaluation Recommendation – **To Cancel**

- The Bid Manager will perform the following tasks will regards to Financial Evaluation:
- 1. Begin the item evaluation process ( **Step 7.5.1 (a)** )
- 2. Add/ Change recommended quantity ( Step 7.5.1 (b) Step 7.5.1 (c) )
- 3. Perform benchmarking (Step 7.5.1 (d) 7.5.1 (e))
- 4. Perform additional evaluation tasks outside of the e-Procurement portal
- 5. Rank the suppliers based on the evaluation (Step 7.5.1 (f) 7.5.1 (g))
- 6. Use the 'Evaluate' button to open the evaluation window. (See next page)
- 7. Upload financial evaluation documentation done outside of the e-Procurement portal. ( Step 7.5.1 (i) )
- 8. Select relevant financial evaluation recommendation based on evaluation results. In this case **To Cancel.** This is a final decision, and no further evaluation tasks will be performed for the specific item.





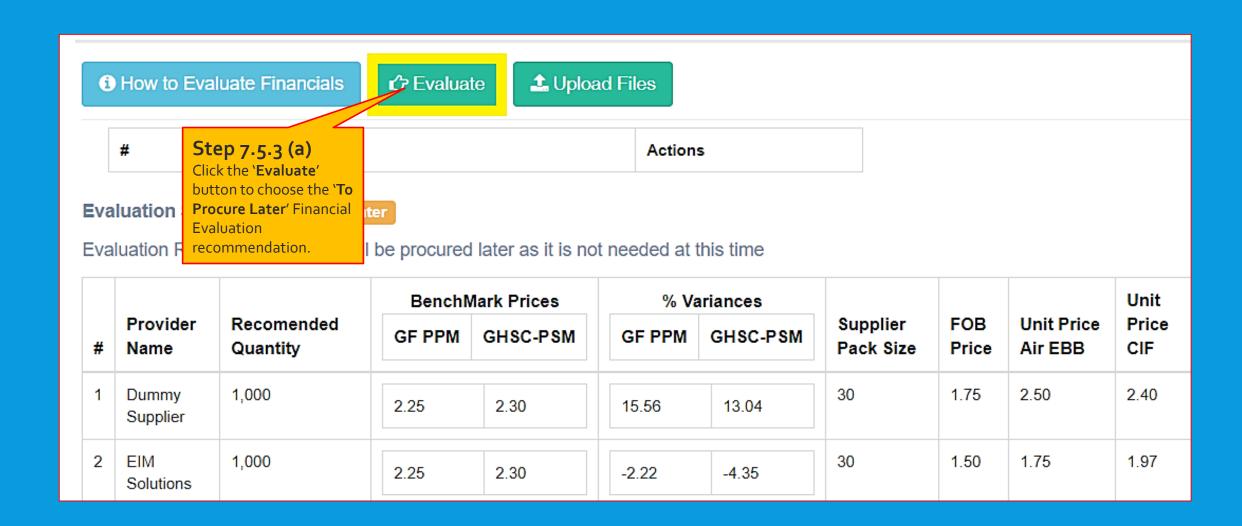
Evaluation Status : Cancelled

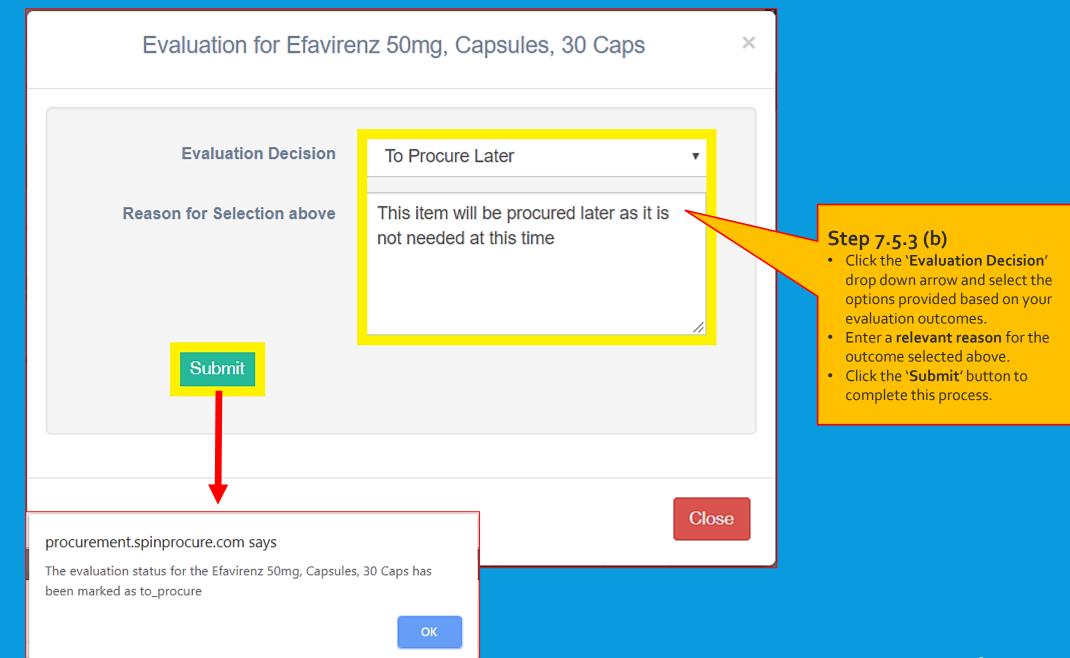
Evaluation Remarks : We do not no this item for this financial year

#	Provider Name	Quantity		Once you have	plier Pack	FOB Price	Unit Price AIR EBB	Unit Price CIF	DDP Price	Lead Time Air Weeks	Lead Time Sea Weeks	Rank	Actions
1	Pascale Mwavaga	1,000	2.25	changes from 'Not Evaluated' to 'Cancelled'		1.75	2.50	2.35	2.60	1	4	-	Rank
2	EIM Solutions	1,000	2.25	-2.22	)	1.50	1.75	1.55	2.20	1	4	-	Rank
3	Dummy Supplier	1,000	2.25	23.11	)	1.90	2.50	2.35	2.77	1	3	-	Rank

## 7.5.3 Financial Evaluation Recommendation – **To Procure Later**

- The Bid Manager will perform the following tasks will regards to Financial Evaluation:
- 1. Begin the item evaluation process ( Step 7.5.1 (a) )
- 2. Add/ Change recommended quantity ( Step 7.5.1 (b) Step 7.5.1 (c) )
- 3. Perform benchmarking (Step 7.5.1 (d) -7.5.1 (e))
- 4. Perform additional evaluation tasks outside of the e-Procurement portal
- 5. Rank the suppliers based on the evaluation (Step 7.5.1 (f) 7.5.1 (g))
- 6. Use the 'Evaluate' button to open the evaluation window. (See next page)
- 7. Upload financial evaluation documentation done outside of the e-Procurement portal. ( Step 7.5.1 (i) )
- 8. Select relevant financial evaluation recommendation based on evaluation results. In this case **To Procure Later.**





Attachment Name Actions

Evaluation Status : To Procure Later

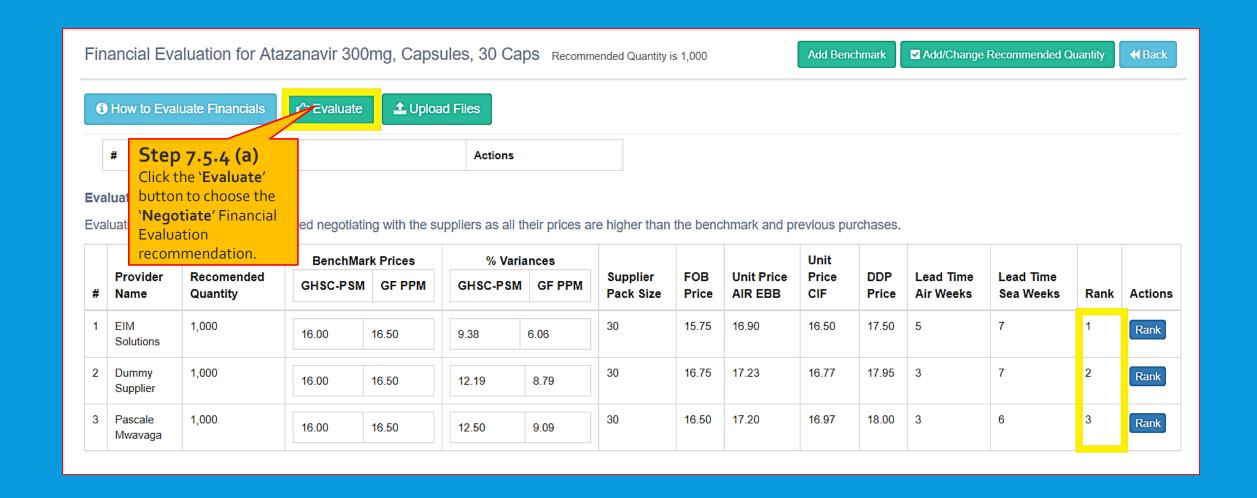
Evaluation Remarks : This item will be pured later as it is not needed at this time

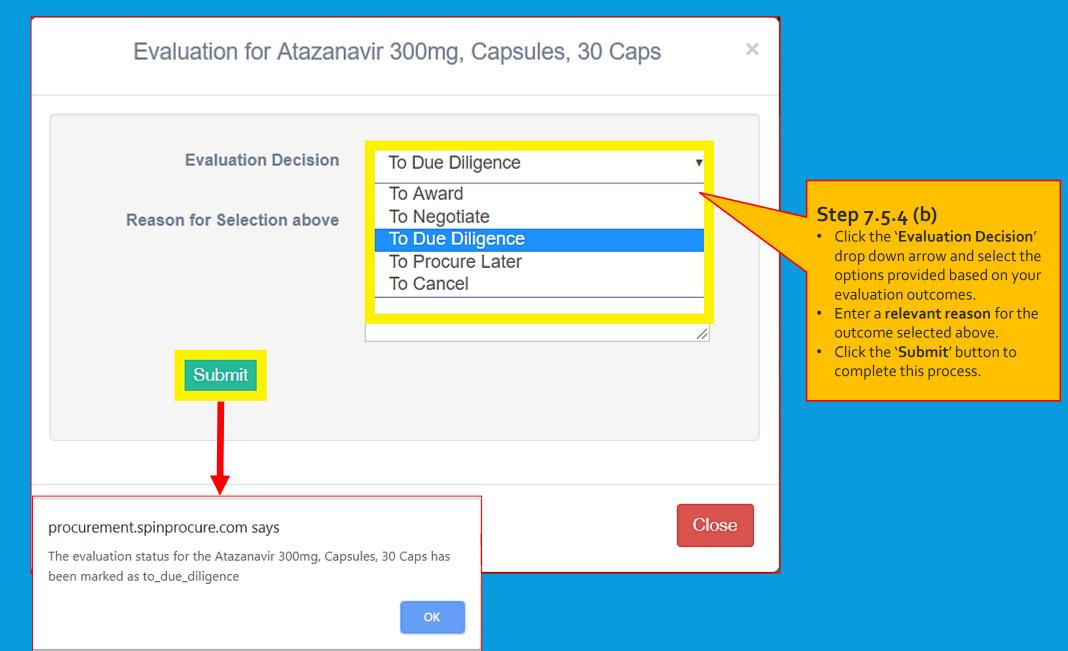
#	Provider Name	Recomended Quantity	Ber GF PI	Once you have		iances GHSC-PSM	Supplier Pack Size	FOB Price	Unit Price Air EBB	Unit Price CIF	DDP Price	Lead Time Air Weeks	Lead Time Sea Weeks	Rank	Actions
1	Dummy Supplier	1,000	2.25			13.04	30	1.75	2.50	2.40	2.60	2	5	-	Rank
2	EIM Solutions	1,000	2.25	2.30	-2.22	-4.35	30	1.50	1.75	1.97	2.20	1	4	-	Rank
3	Tims Company	1,000	2.25	2.30	23.11	20.43	30	1.90	2.50	2.35	2.77	2	4	-	Rank

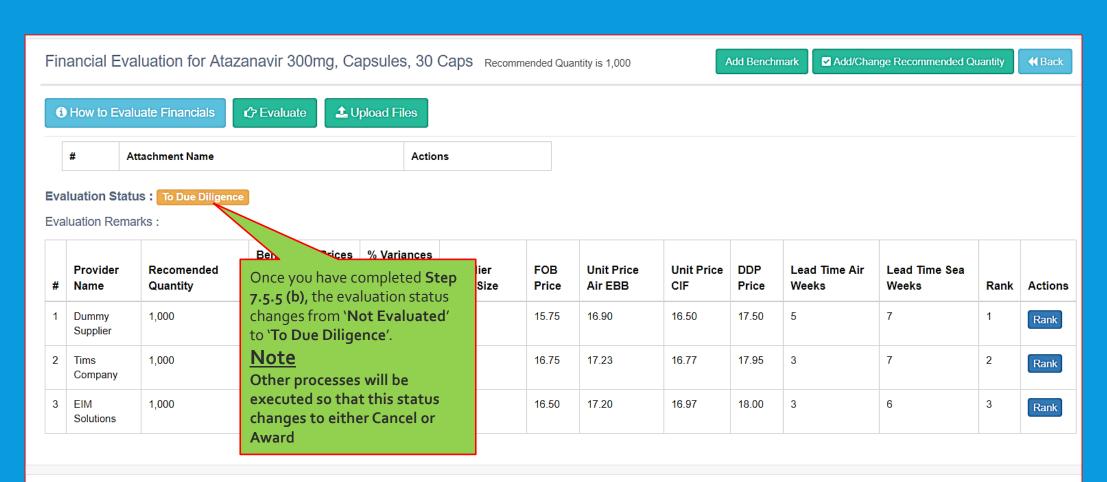
# 7.5.4 Financial Evaluation Recommendation – **To Due Diligence**

The Bid Manager will perform the following tasks will regards to Financial Evaluation:

- 1. Begin the item evaluation process ( Step 7.5.1 (a) )
- 2. Add/ Change recommended quantity ( Step 7.5.1 (b) Step 7.5.1 (c) )
- 3. Perform benchmarking (Step 7.5.1 (d) 7.5.1 (e))
- 4. Perform additional evaluation tasks outside of the e-Procurement portal
- 5. Rank the suppliers based on the evaluation (Step 7.5.1 (f) 7.5.1 (g))
- 6. Use the 'Evaluate' button to open the evaluation window. (See next page)
- 7. Upload financial evaluation documentation done outside of the e-Procurement portal. ( Step 7.5.1 (i) )
- 8. Select relevant financial evaluation recommendation based on evaluation results. In this case **To Due Diligence**.



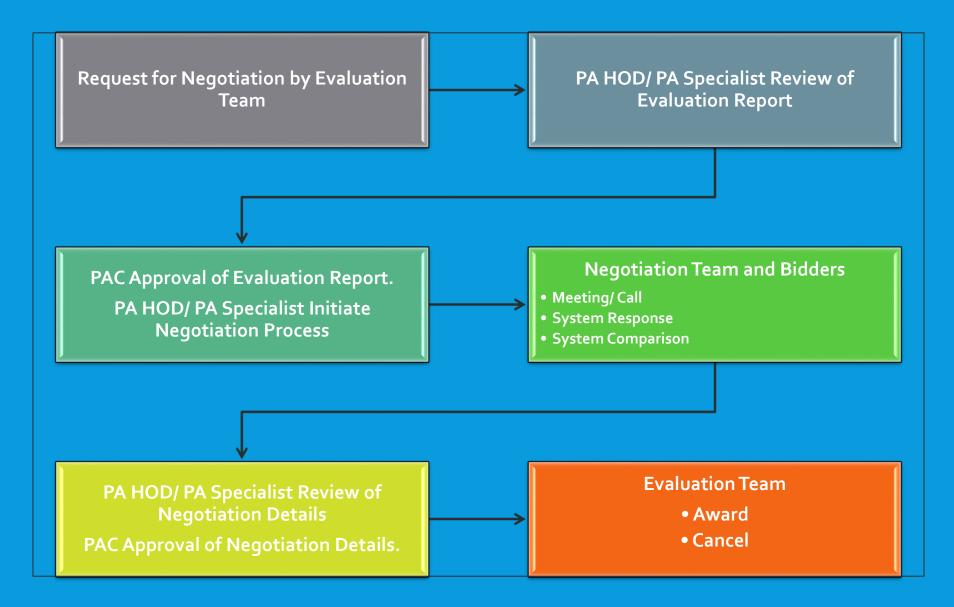




### **Benchmark prices**

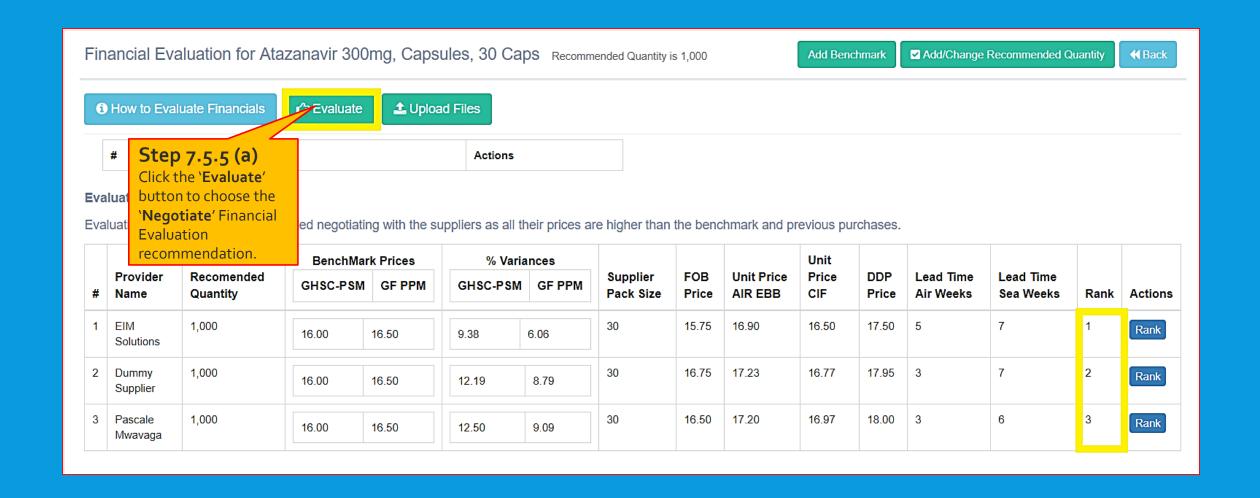
#	Compare with	Benchmark Source	Benchmark Source Website	Benchmark Price (USD)	Actions
1	DDP Price	GF PPM	https://www.globalfund.org	17.00	Edit Remove

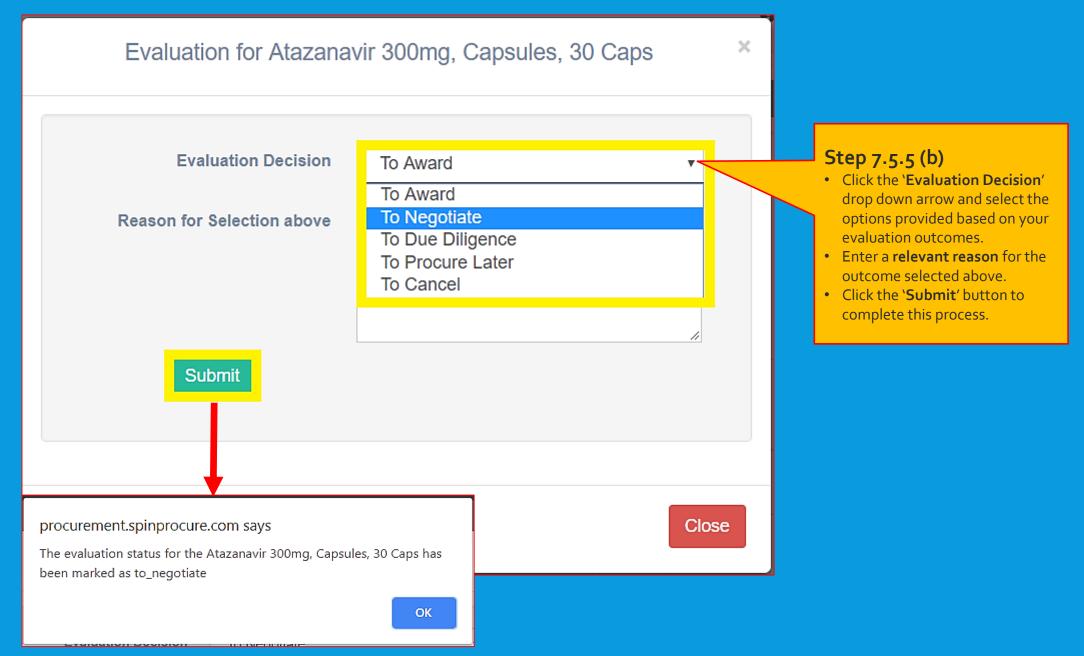
### 7.5.5 Financial Evaluation Recommendation - To Negotiate

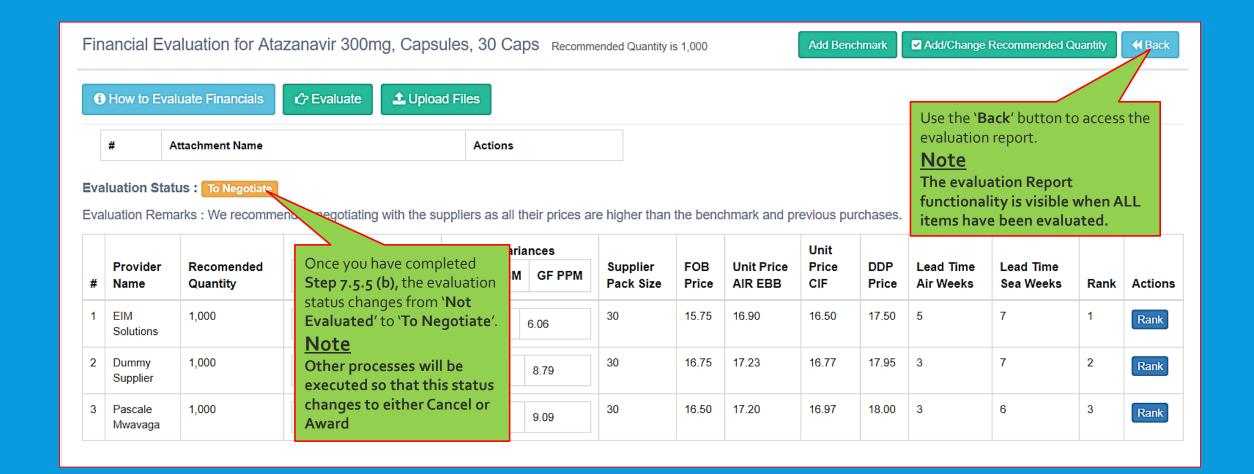


The Bid Manager will perform the following tasks will regards to Financial Evaluation:

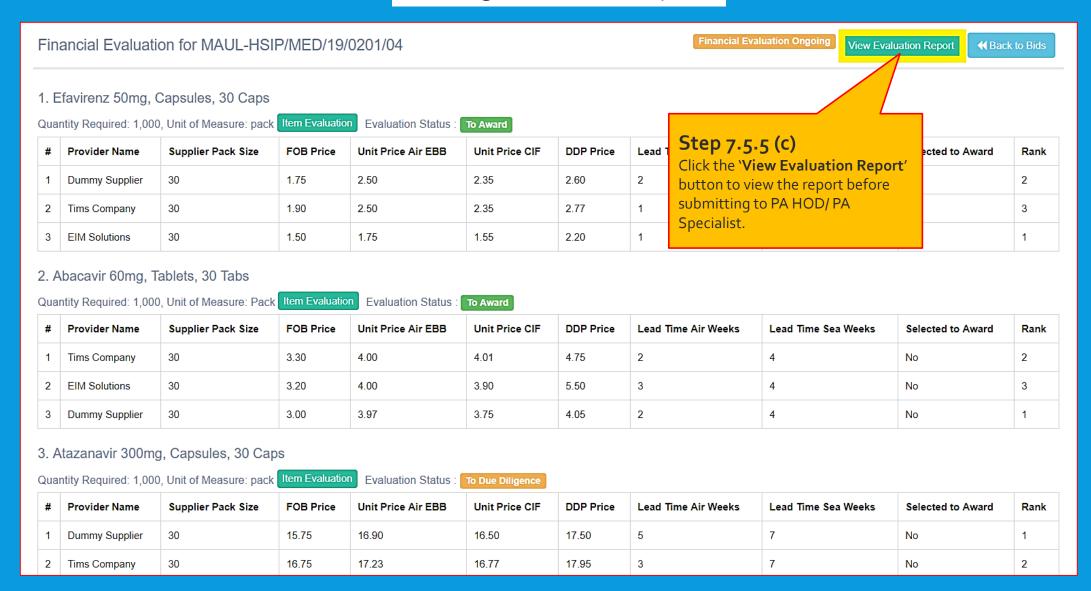
- 1. Begin the item evaluation process ( Step 7.5.1 (a) )
- 2. Add/ Change recommended quantity ( Step 7.5.1 (b) Step 7.5.1 (c) )
- 3. Perform benchmarking (Step 7.5.1 (d) 7.5.1 (e))
- 4. Perform additional evaluation tasks outside of the e-Procurement portal
- 5. Rank the suppliers based on the evaluation (Step 7.5.1 (f) 7.5.1 (g))
- 6. Use the 'Evaluate' button to open the evaluation window. (See next page)
- 7. Upload financial evaluation documentation done outside of the e-Procurement portal. ( **Step 7.5.1 (i)** )
- 8. Select relevant financial evaluation recommendation based on evaluation results. In this case **To Negotiate.**

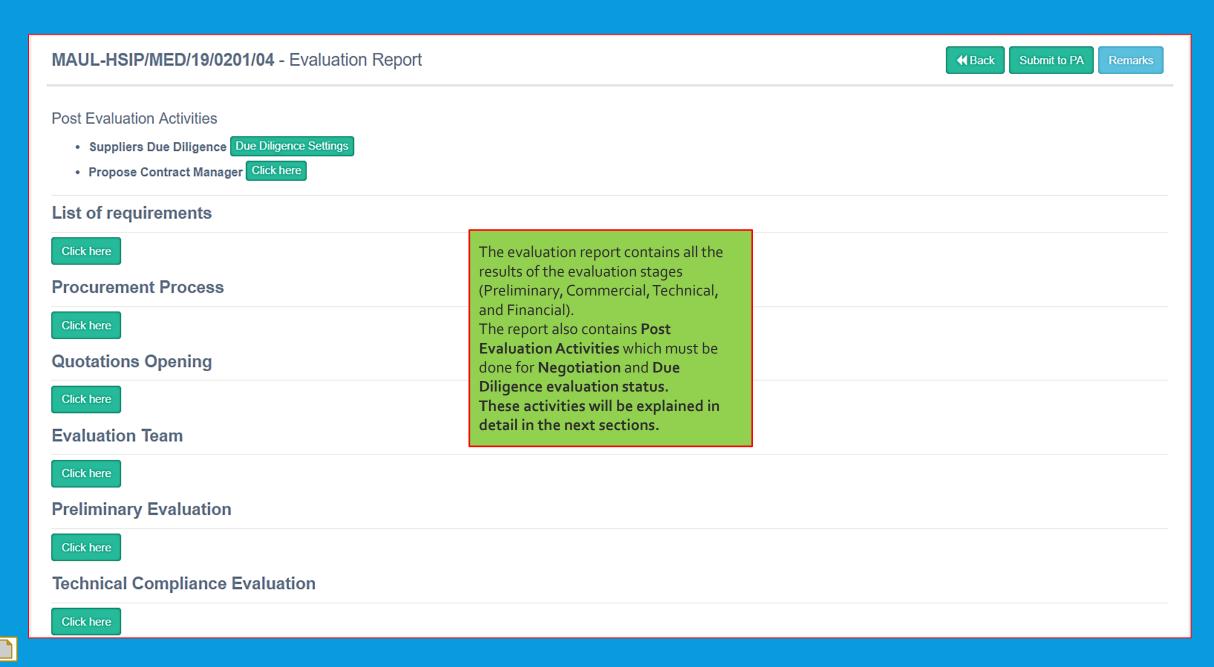






### <u>Viewing Evaluation Report</u>





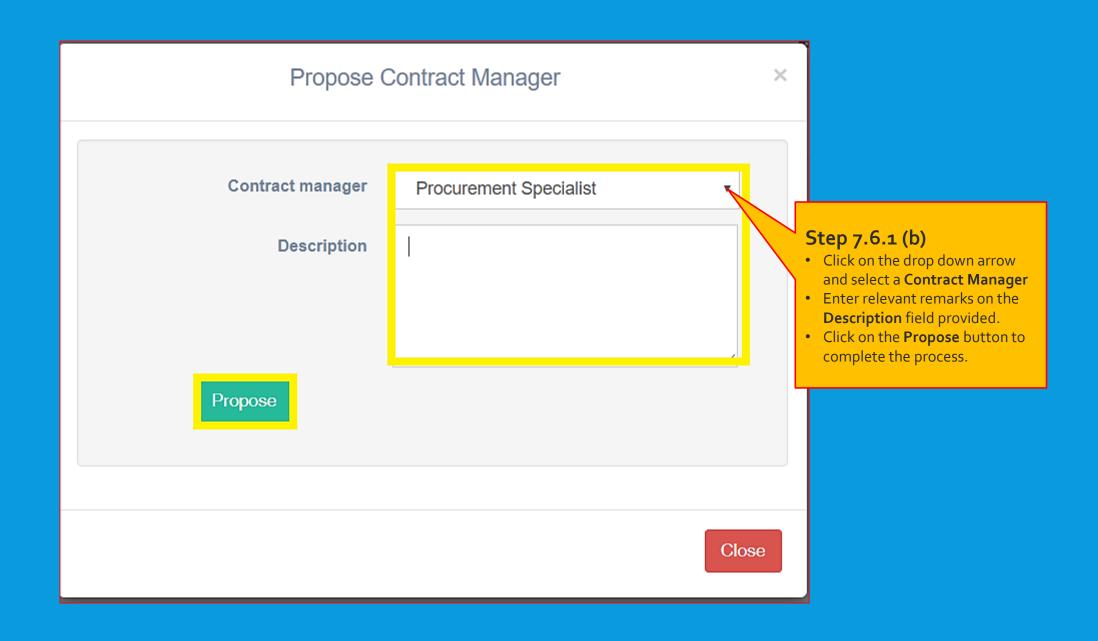
# 7.6 Financial Evaluation – Negotiation Settings

- If the financial evaluation status of a particular item has been set to **Negotiate**, additional settings must be configured so that they can be used in the negotiation process. The negotiation process enables MAUL's Procurement Agency in getting favorable terms and prices from bidders. This section will deal will the following configurations:
- Propose Contract Manager
- Price Negotiation Settings

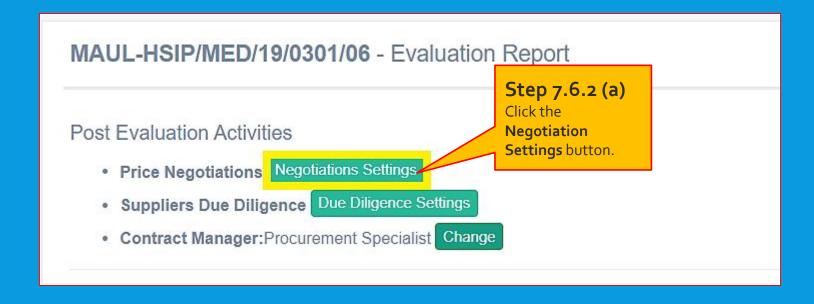
The additional negotiation settings will be done as part of post evaluation activities. The evaluation report contains functionalities that will enable creation of these configurations. The negotiation settings must be completed before the evaluation report is sent for review and approval.

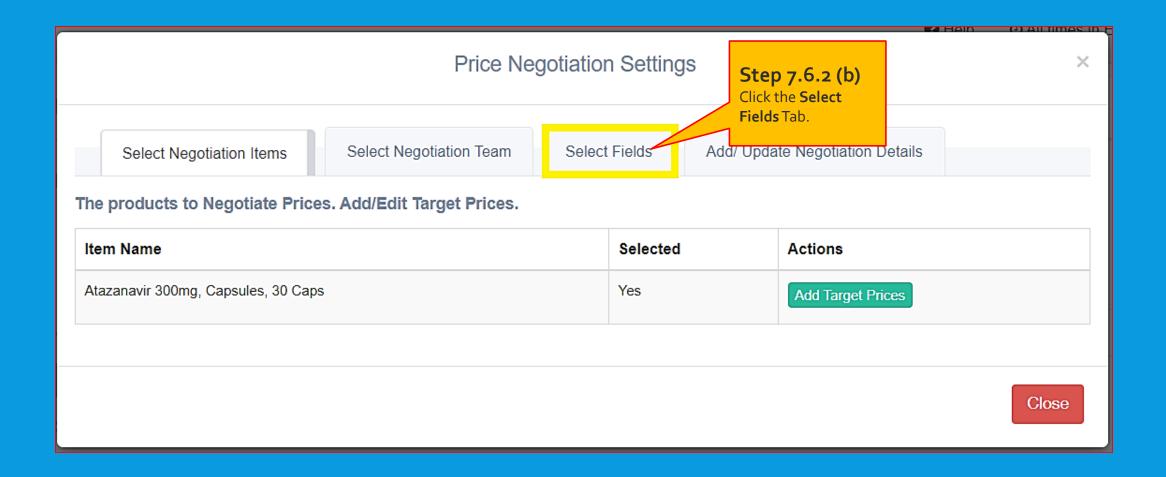
# 7.6.1 Propose Contract Manager

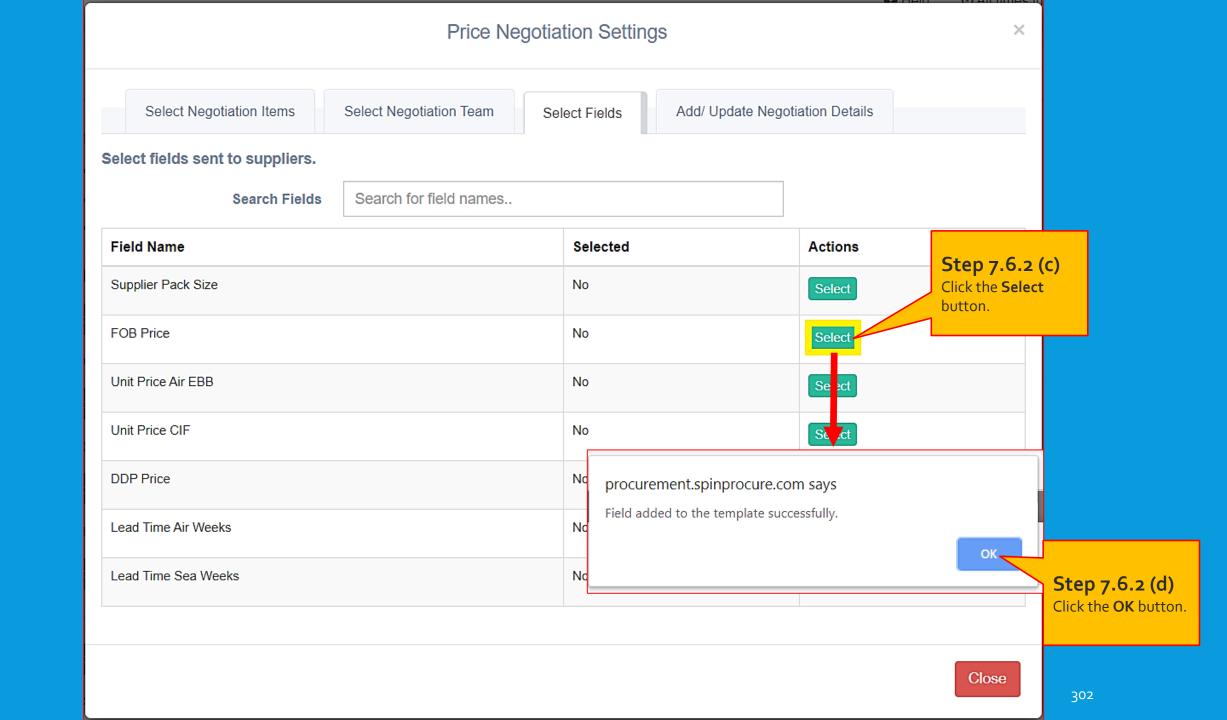


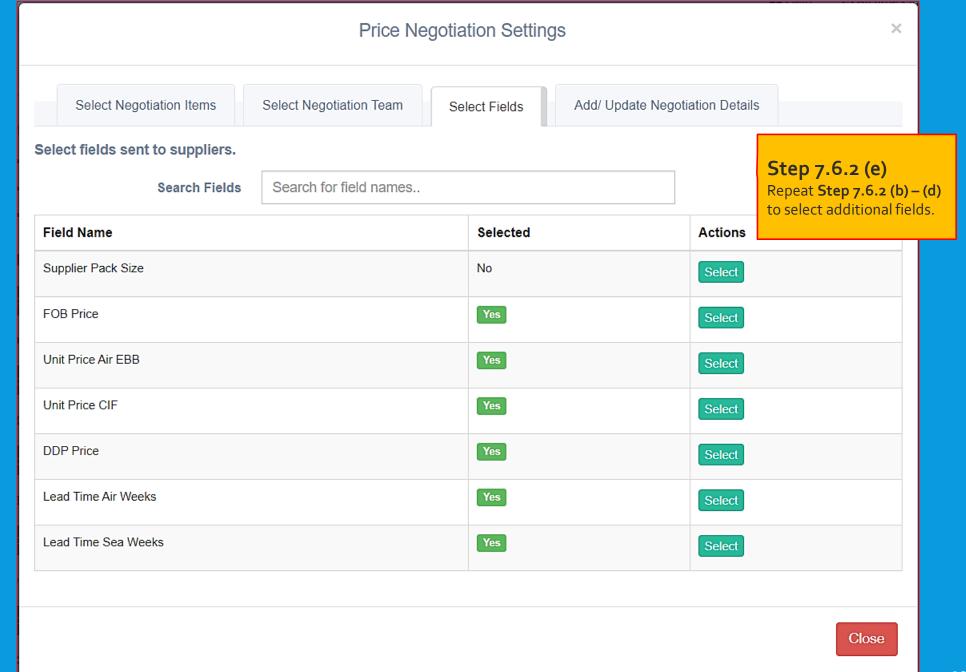


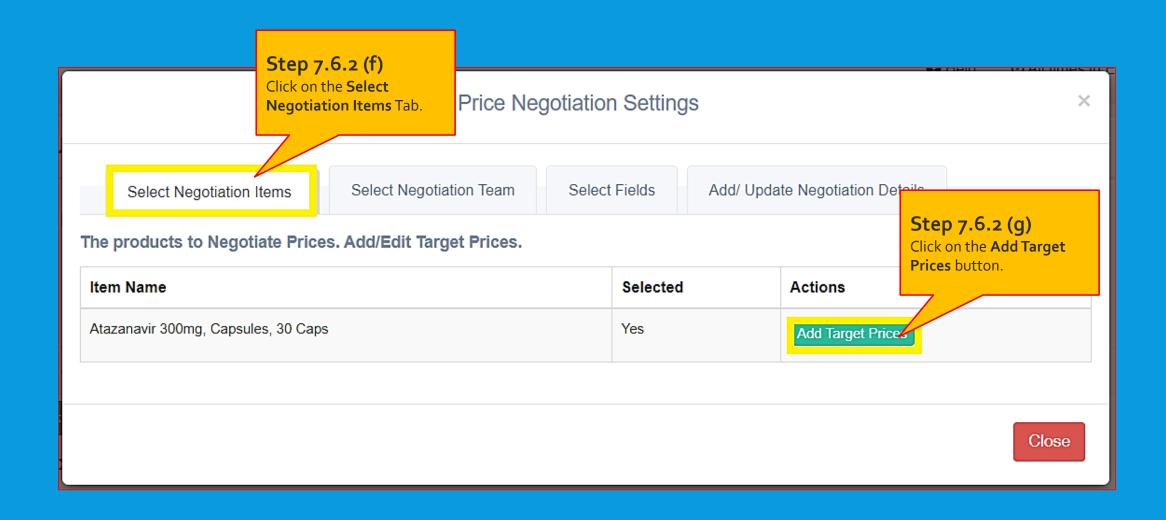
## 7.6.2 Price Negotiation Settings

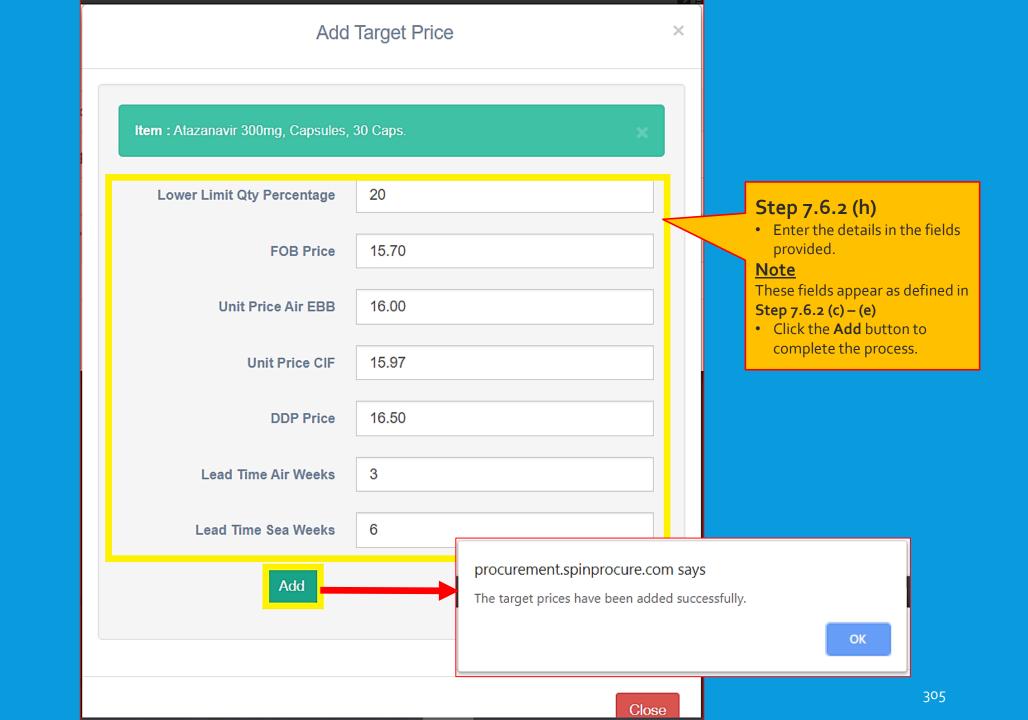


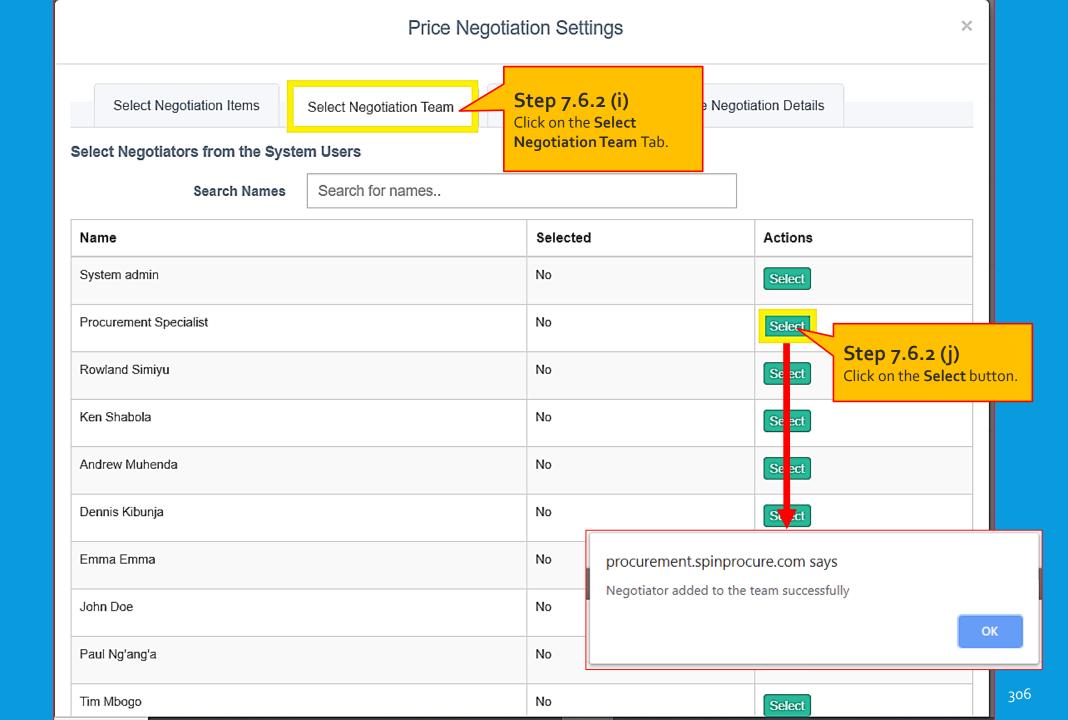


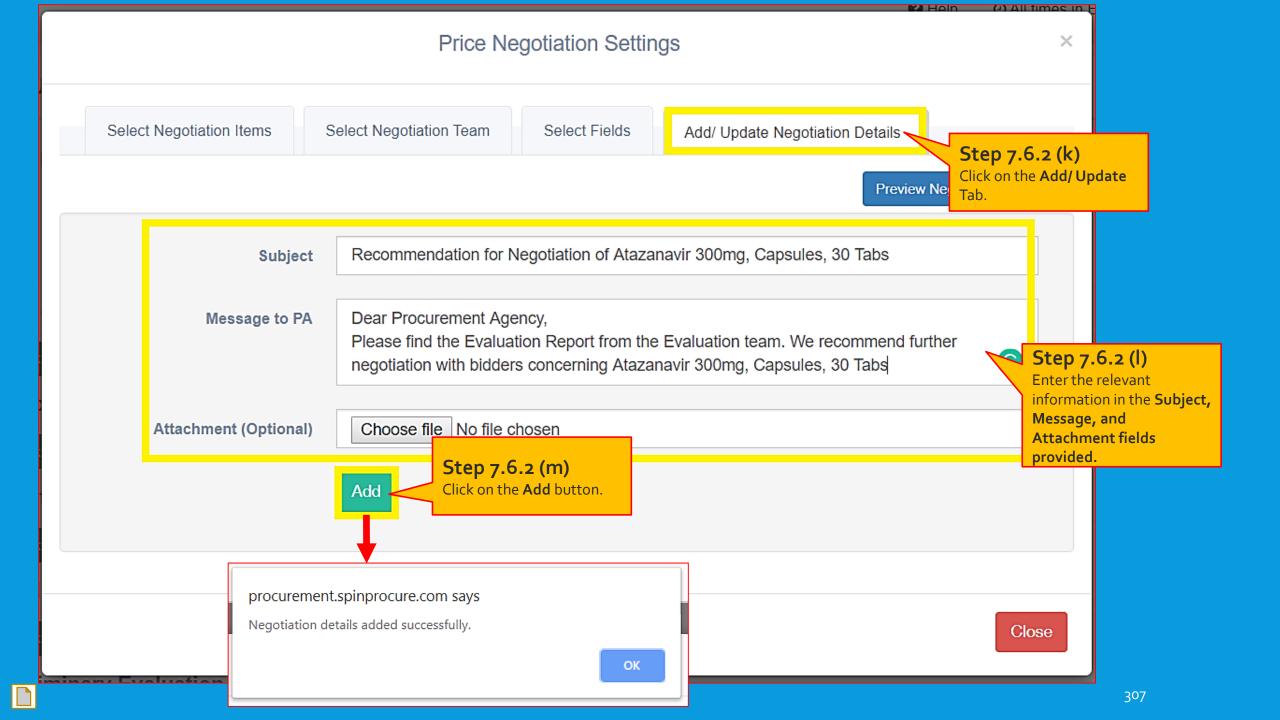












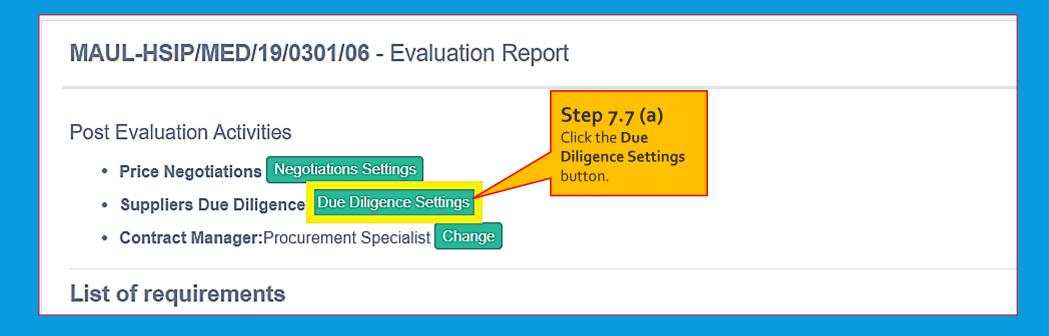
# 7.7 Financial Evaluation – Due Diligence Settings

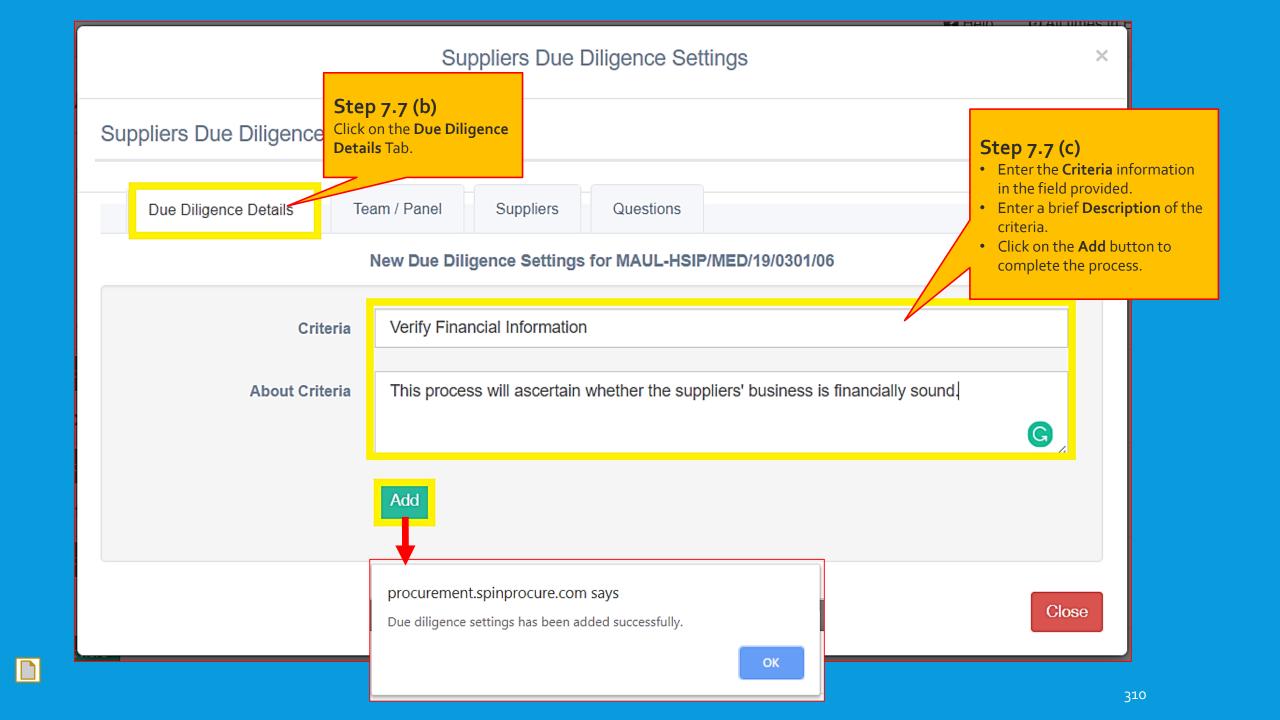
If the financial evaluation status of a particular item has been set to **Due Diligence**, additional settings must be configured so that they can be used in the due diligence process. Due diligence in procurement pertains verification of a supplier's capability to deliver goods or services in order to mitigate procurement risks.

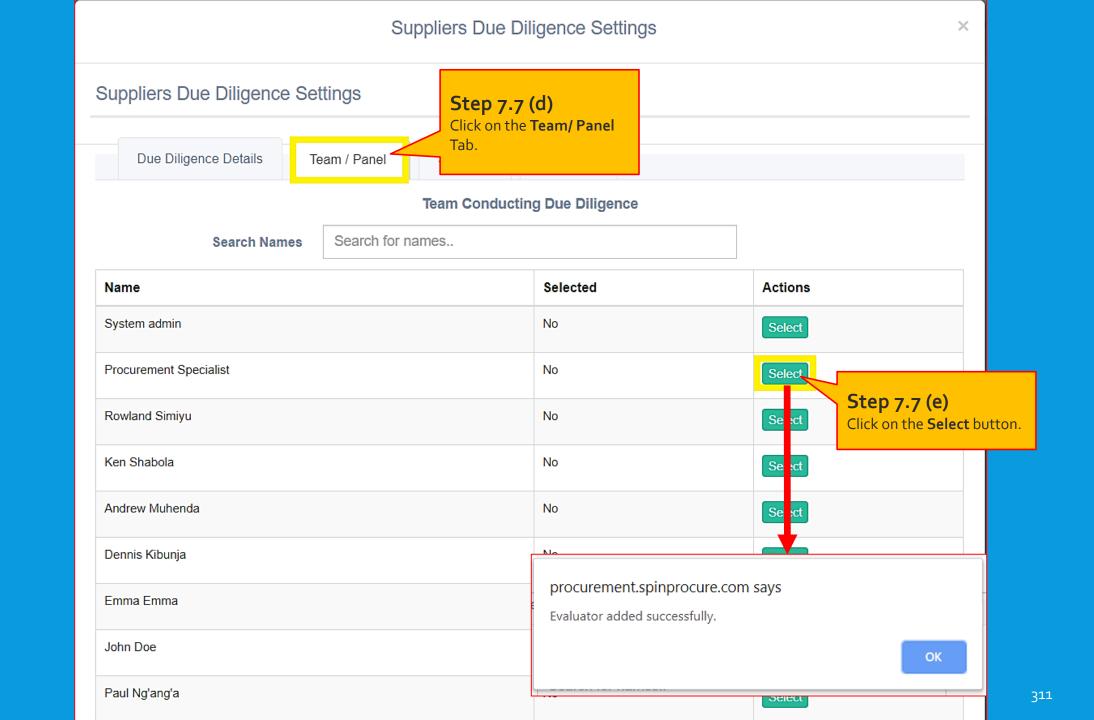
The additional due diligence settings will be done as part of post evaluation activities. The evaluation report contains functionalities that will enable creation of these configurations. The due diligence settings must be completed before the evaluation report is sent for review and approval.

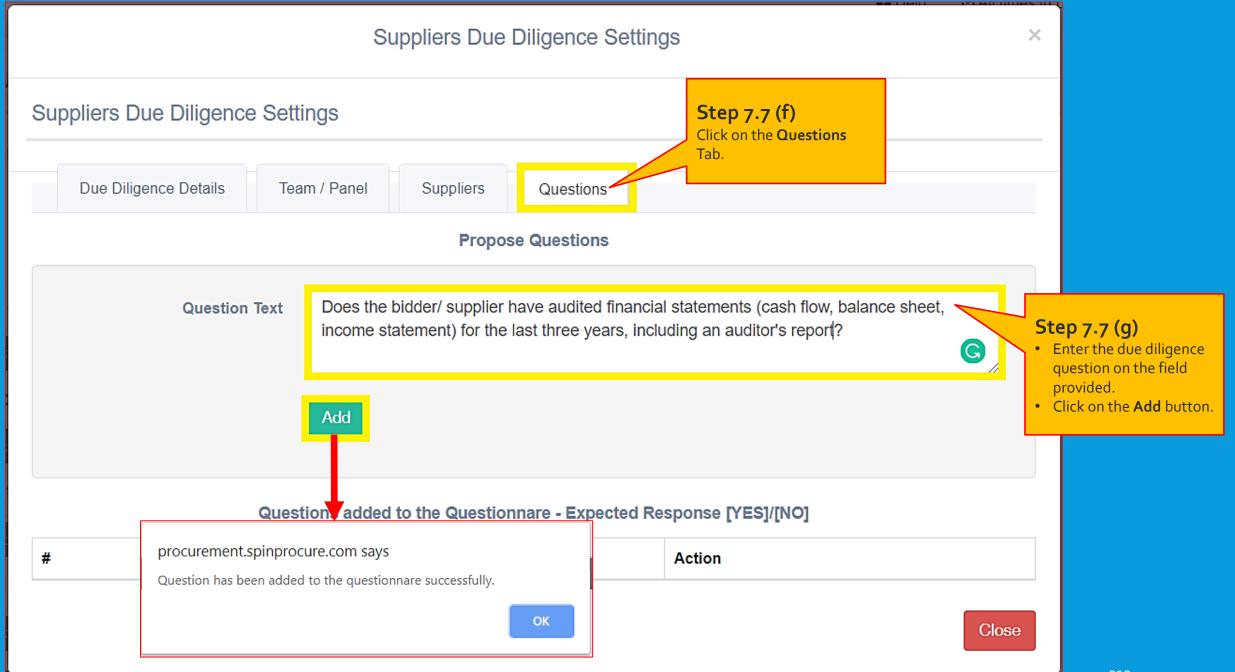
Due diligence configurations will include: Proposal of Contract Manager (**explained in section 7.6.1 (a) – (b**)) and Due diligence settings.

# <u>Due Diligence Settings</u>









### Suppliers Due Diligence Settings

Due Diligence Details

Team / Panel Suppliers Questions

Propose Questions

Question Text

Does the bidder/ supplier have a schedule of accounts receivable and accounts payable?

Add

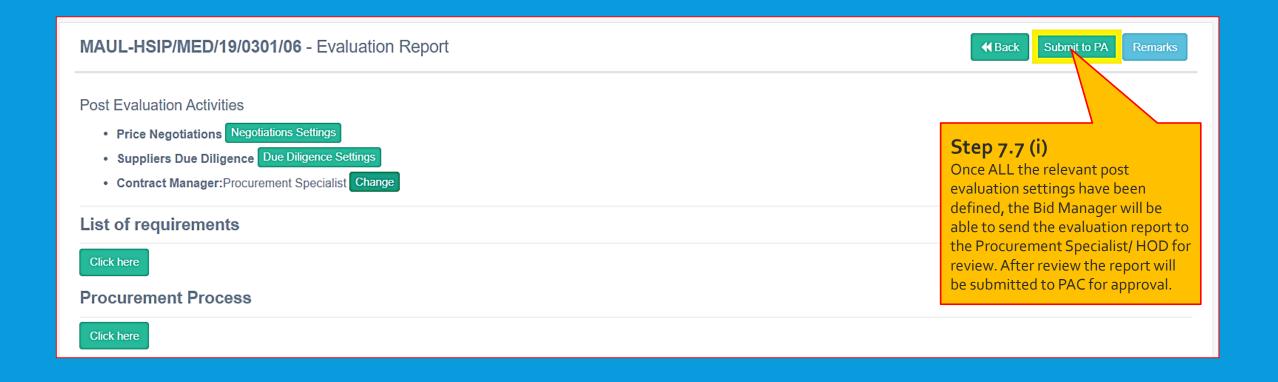
### Questions added to the Questionnare - Expected Response [YES]/[NO]

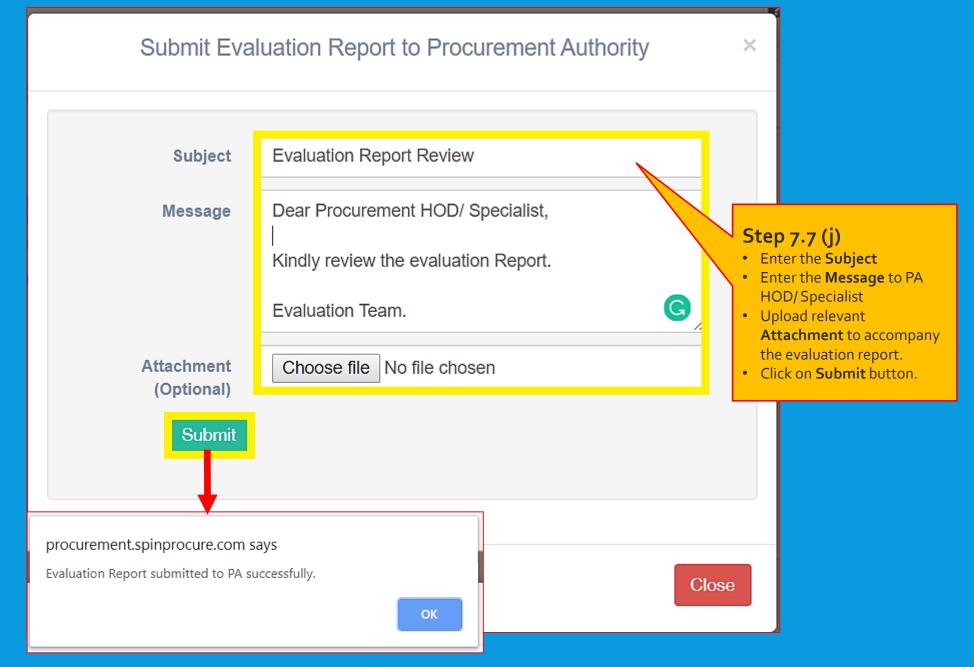
#	Question	Action
1	Does the bidder/ supplier have audited financial statements (cash flow, balance sheet, income statement) for the last three years, including an auditor's report?	Edit Remove
2	Does the bidder/ supplier have a schedule of accounts receivable and accounts payable?	Edit Remove

Step 7.7 (h)

Repeat **Step 7.7 (f) – (g)** to define additional questions.

# <u>Sending Evaluation Report for Review</u>



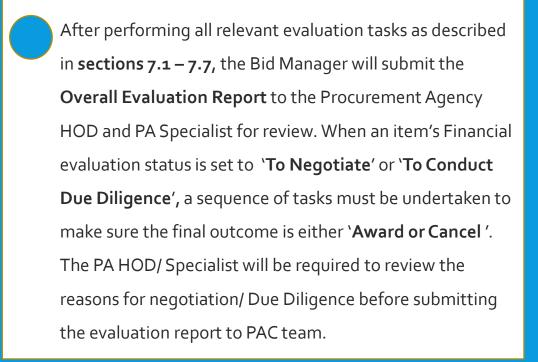


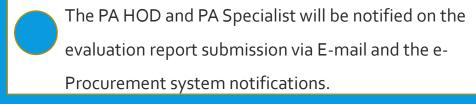
# 7.8 Review & Approval of Evaluation Report



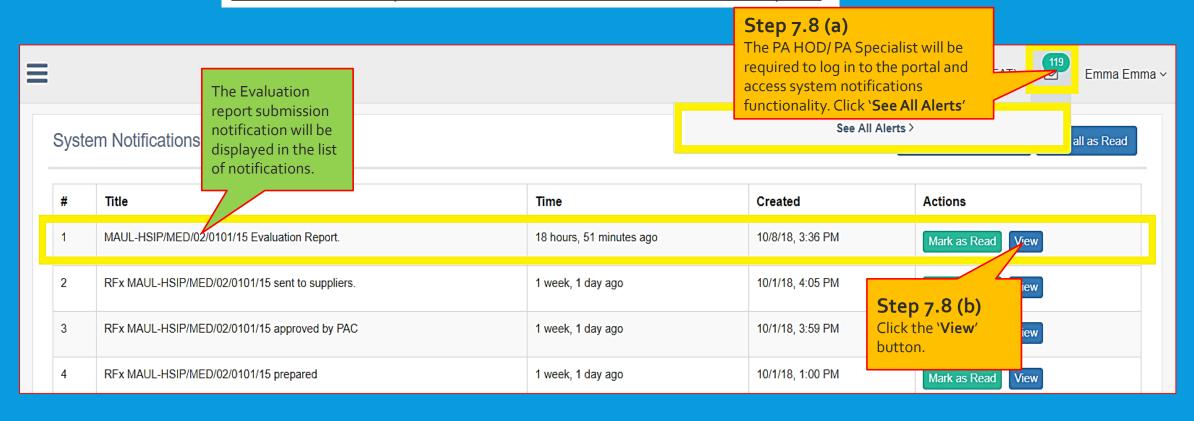
### **EVALUATION REPORT**

- 1. Contract Manager
- 2. Negotiation Settings
- 3. List of requirements
- 4. Procurement Process
- 5. Quotations Opening
- 6. Evaluation Team
- 7. Preliminary Evaluation
- 8. Technical Compliance Evaluation
- 9. Commercial Evaluation
- 10. Financial Evaluation
- 11. Price Benchmarking

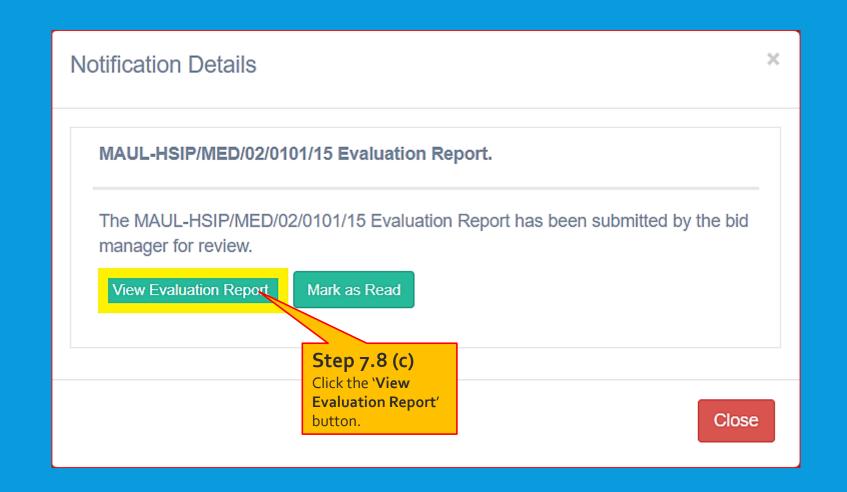


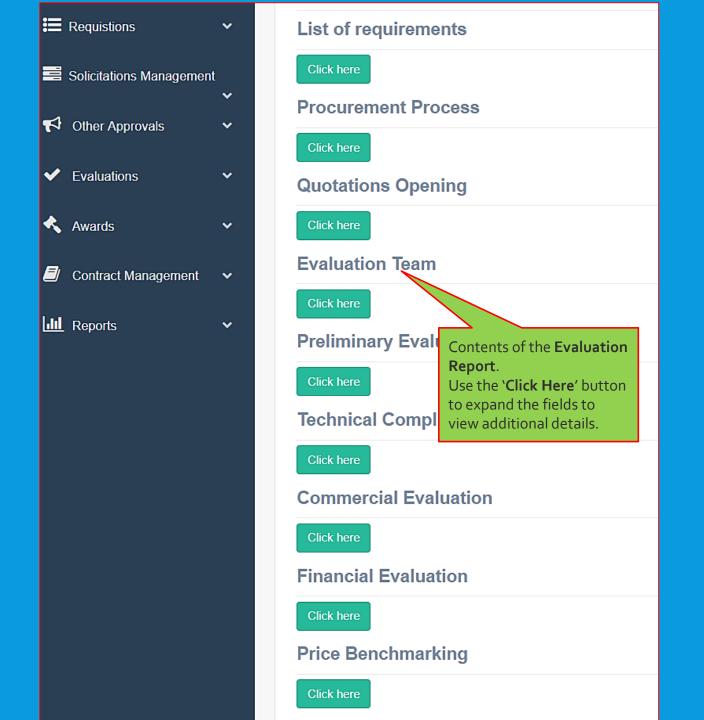


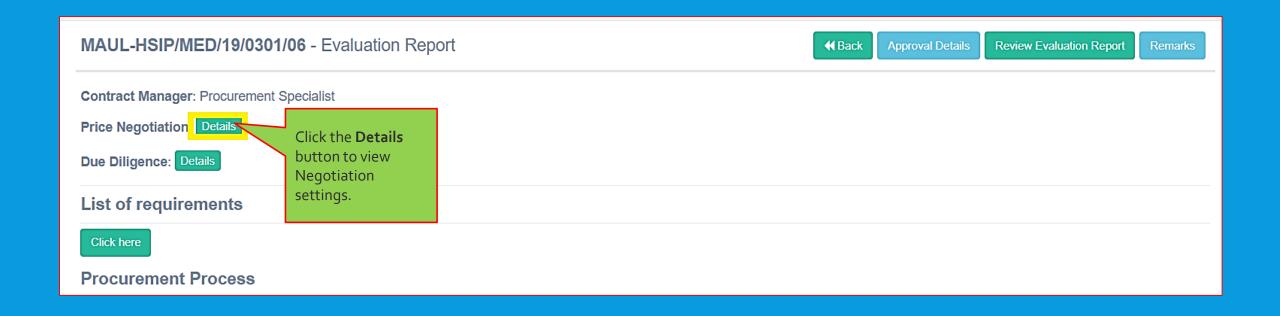
### PA HOD/ PA Specialist Review of Evaluation Report



You can also access the evaluation report by following this path: Solicitations Management (Main Menu) -> All Bid Solicitations -> Evaluation Report







### **Negotiation Team**

#### Name

Procurement Specialist

#### Products that requires price negotiation with target prices

#	Item Name	Lower Limit Qty	Upper Limit Qty	DDP Price	Lead Time Sea Weeks	Lead Time Air Weeks	FOB Price	Unit Price Air EBB	Unit Price CIF
1	Atazanavir 300mg, Capsules, 30 Caps	200	1,000	16.80	6	3	15.70	16.00	15.97

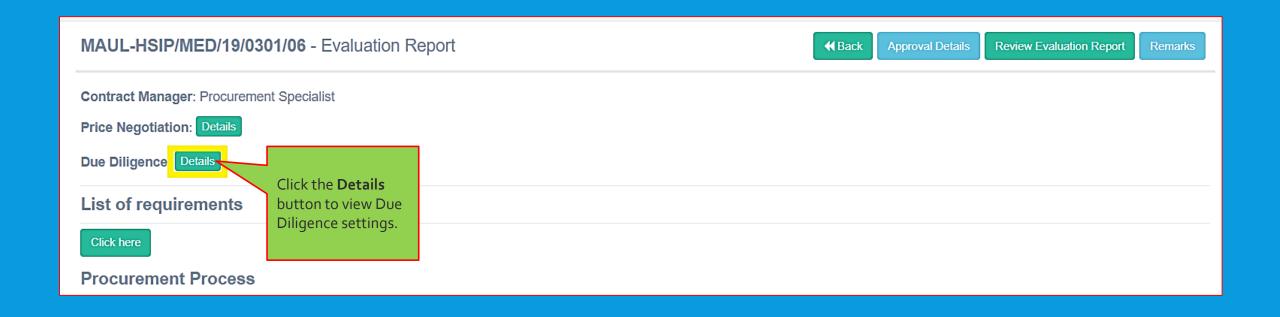
#### Message to Procurement Agency (PA)

Dear Procurement Agency,

Please find the Evaluation Report from the Evaluation team. We recommend further negotiation with bidders concerning Atazanavir 300mg, Capsules, 30 Tabs

**Evaluation Team** 

Close



### Due Diligence Details



### Criteria: Verify Financial Information

### Suppliers that require due diligence

#	Provider Name
1	EIM Solutions
2	Dummy Supplier

### Team conducting Due Diligence

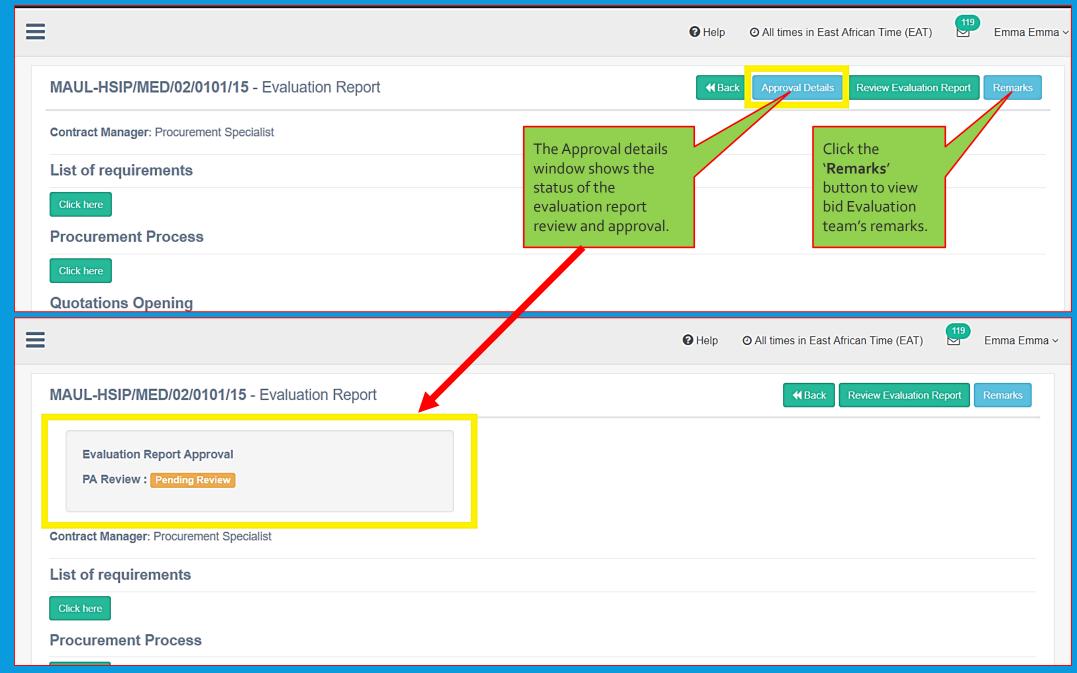
#	Name
1	Procurement Specialist

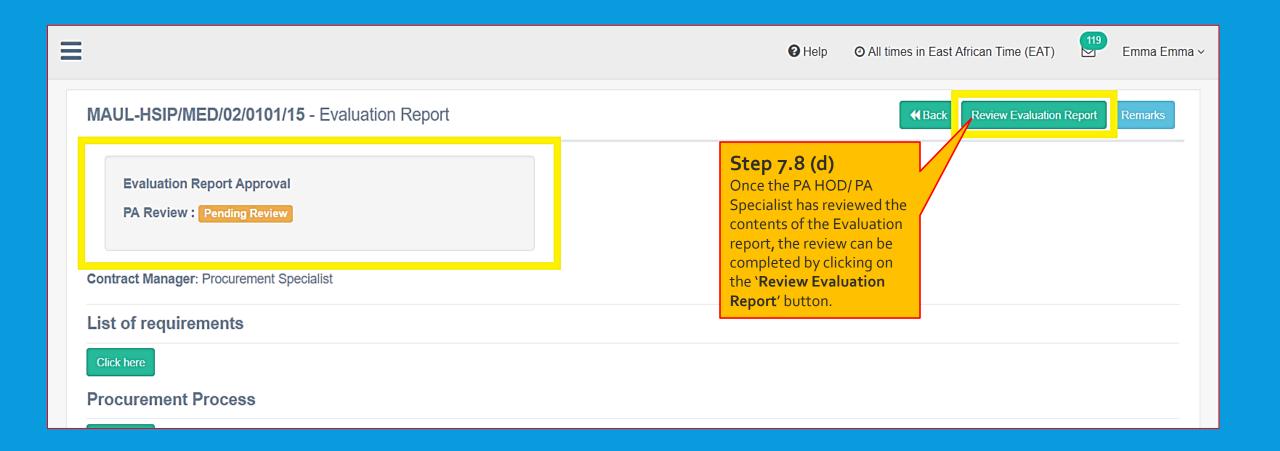
### Due Diligence Questionnare - Expected Response [YES]/[NO]

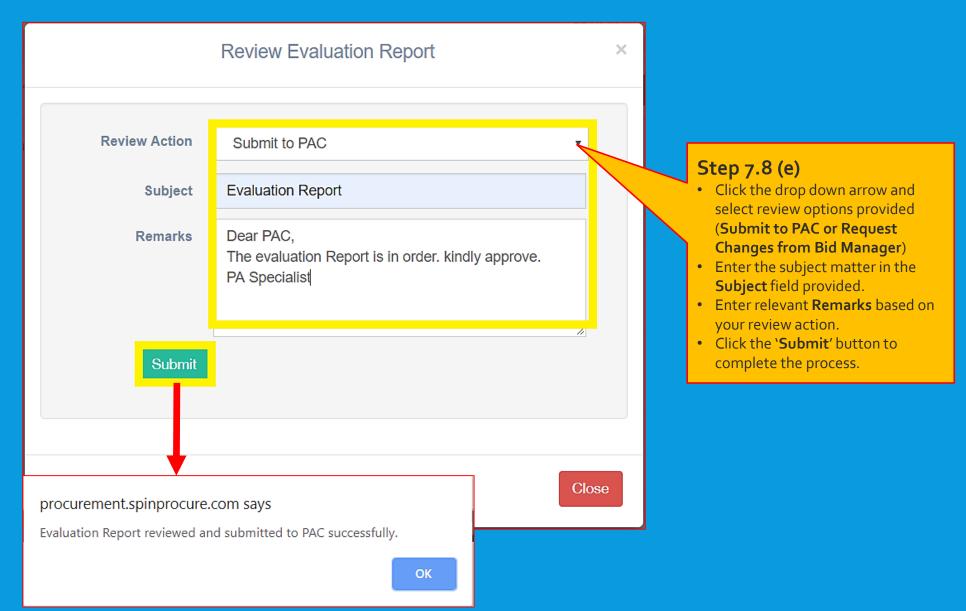
#	Question
1	Does the bidder/ supplier have audited financial statements (cash flow, balance sheet, income statement) for the last three years, including an auditor's report?
2	Does the bidder/ supplier have a schedule of accounts receivable and accounts payable?

#### **Details**

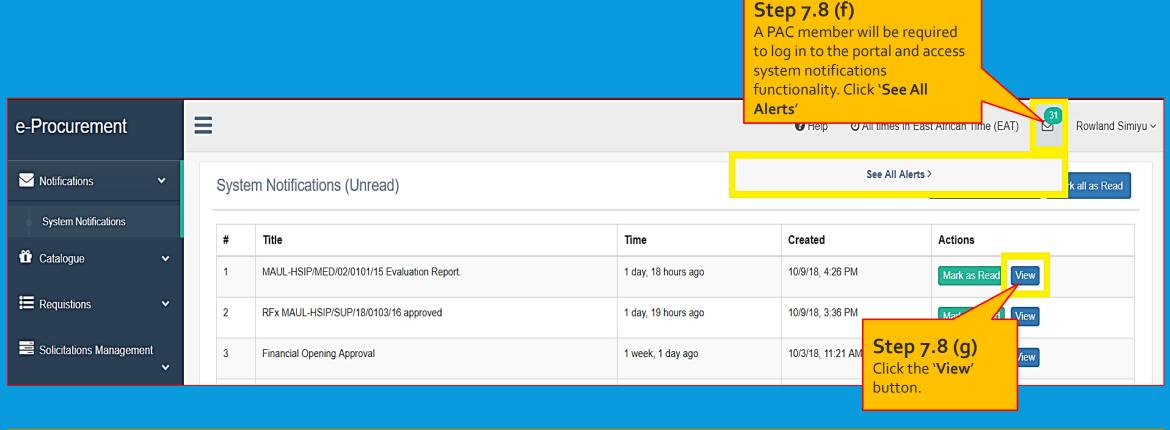
This process will ascertain whether the suppliers' business is financially sound.



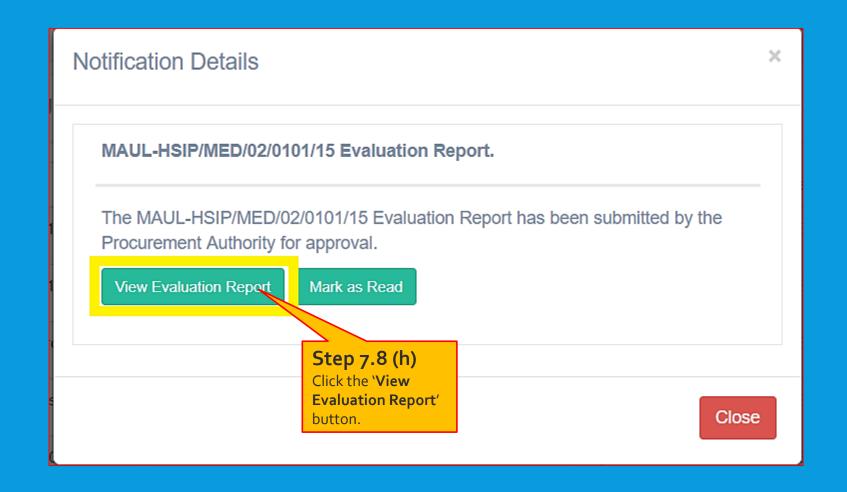


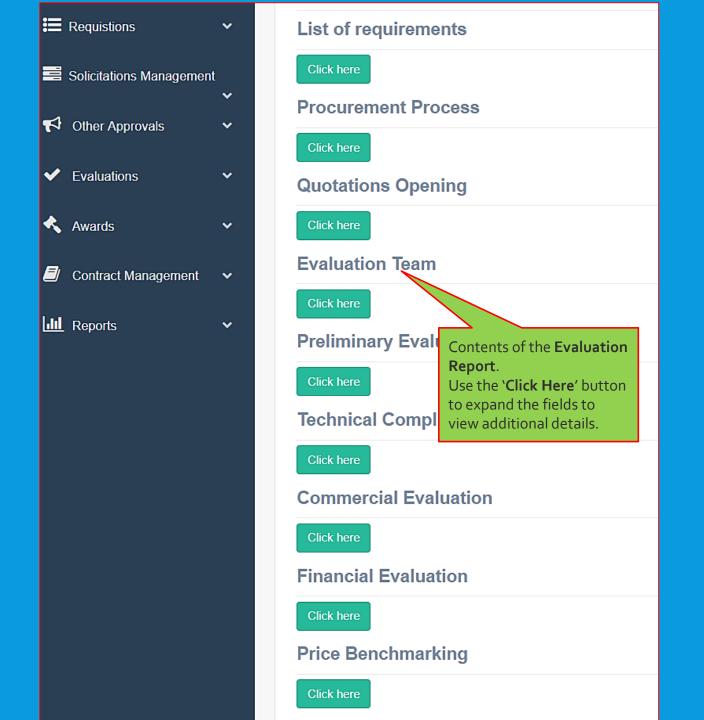


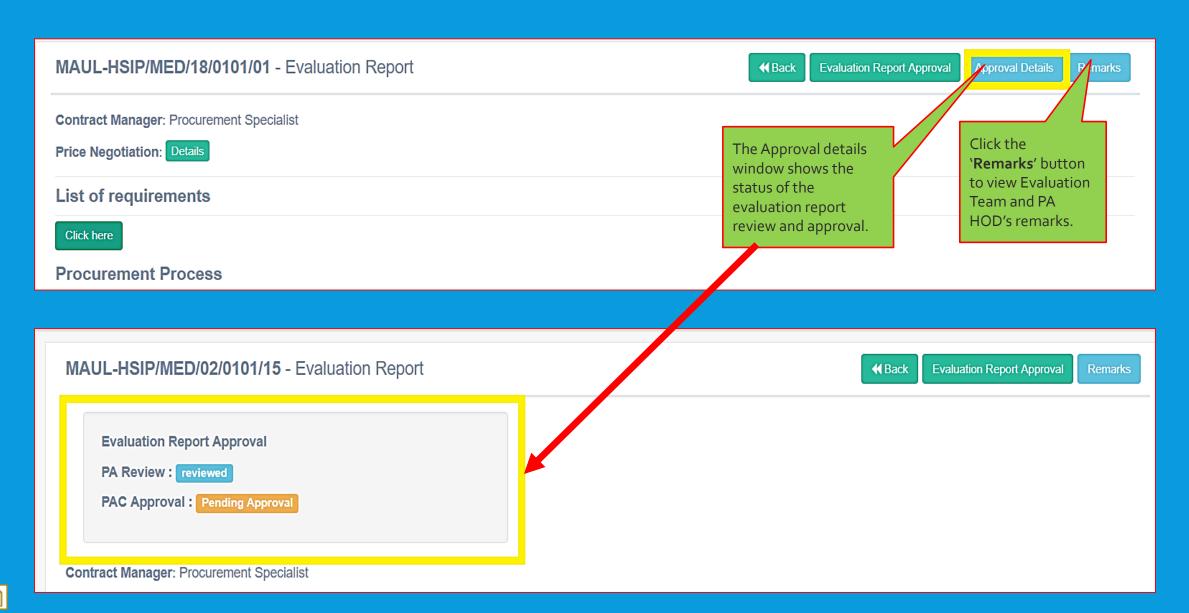
# PAC Approval/ Rejection of Evaluation Report

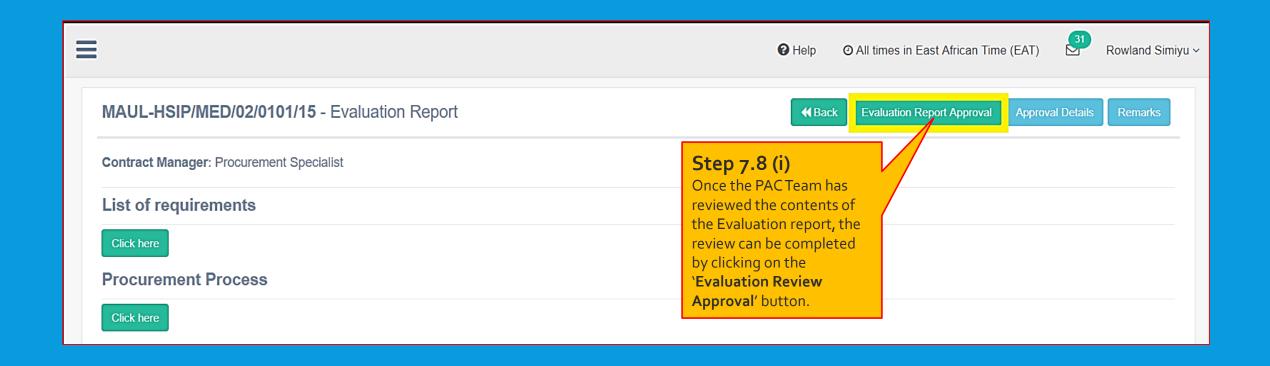


You can also access the evaluation report by following this path: Solicitations Management (main Menu) -> All Bid Solicitations -> Evaluation Report

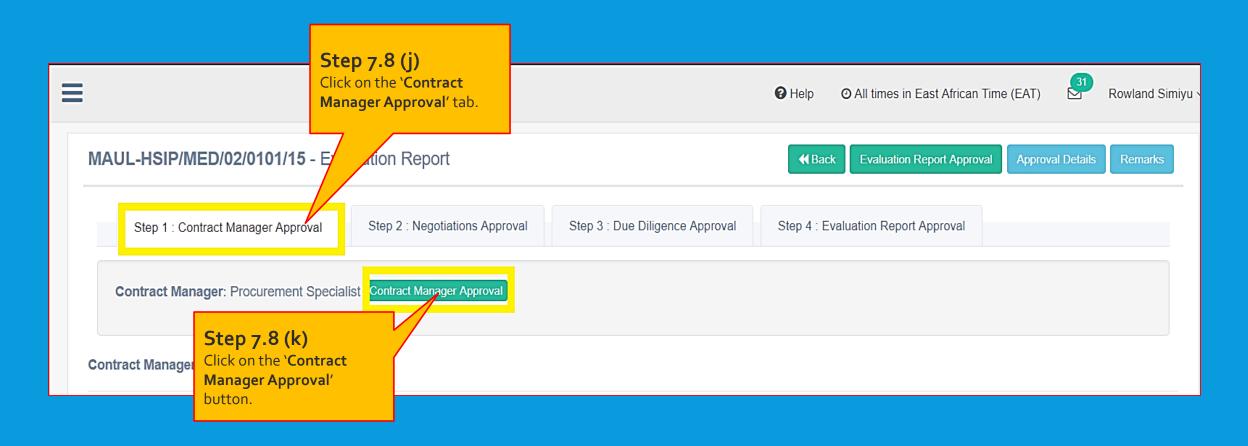


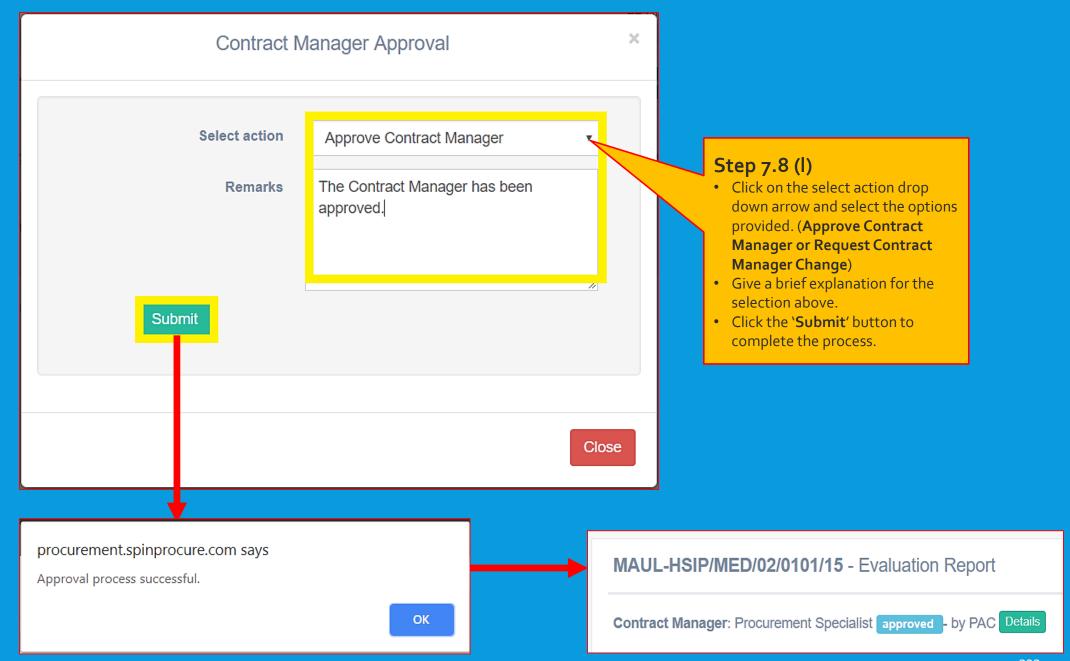




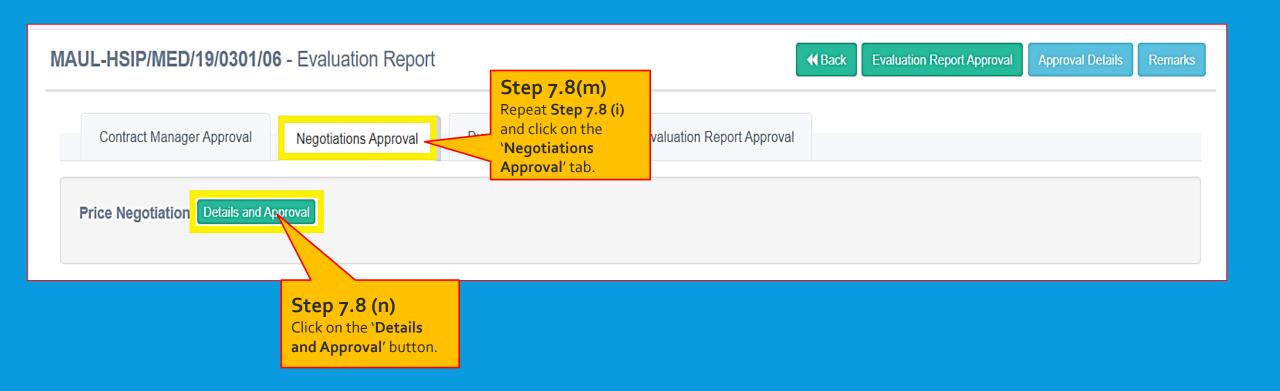


# PAC Approval/ Rejection of Evaluation Report - Contract Manager





# PAC Approval/ Rejection of Evaluation Report – Negotiations Approval



# Preview negotiation details and settings

 $\times$ 

#### Negotiation Team

Negotiation Details Approval

#### Name

Procurement Specialist

Ken Shabola

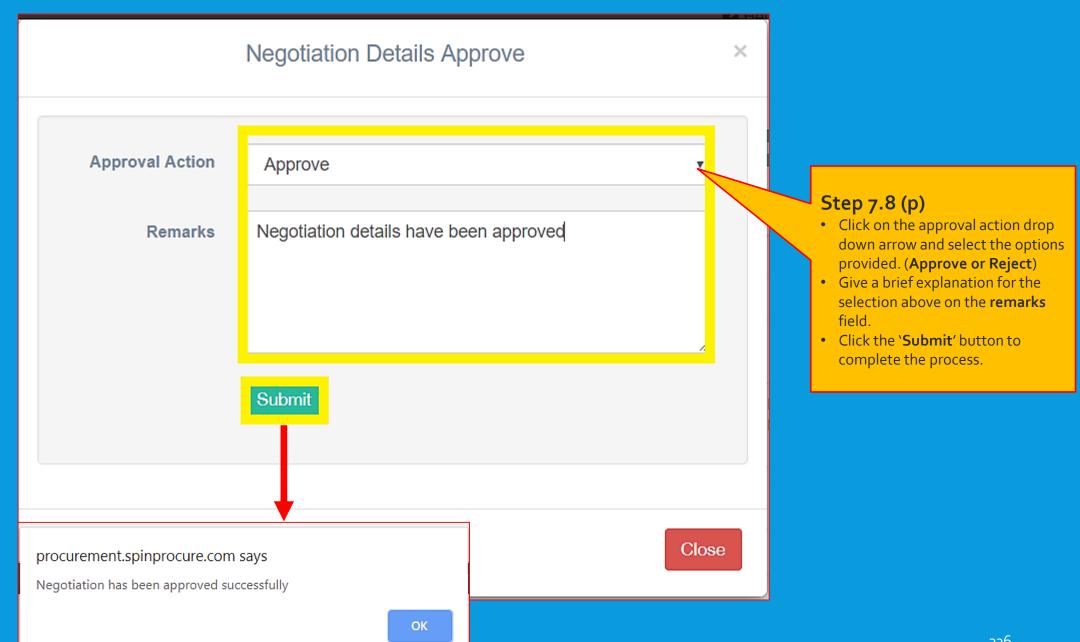
# Step 7.8 (o)

Click on the 'Negotiation Details Approval' button.

#### Products that requires price negotiation with target prices

#	Item Name	Lower Limit Qty	Upper Limit Qty	Unit Price Air EBB	Lead Time Sea Weeks	Lead Time Air Weeks	DDP Price	Pack Size	FOB Price	Unit Price CIF
1	Atazanavir 300mg, Capsules, 30 Caps	180	900	16.00	6	3	17.00	30	15.70	15.97

Close



# Preview negotiation details and settings

 $\times$ 

PAC approval status: approved

**Negotiation Team** 

#### Name

Procurement Specialist

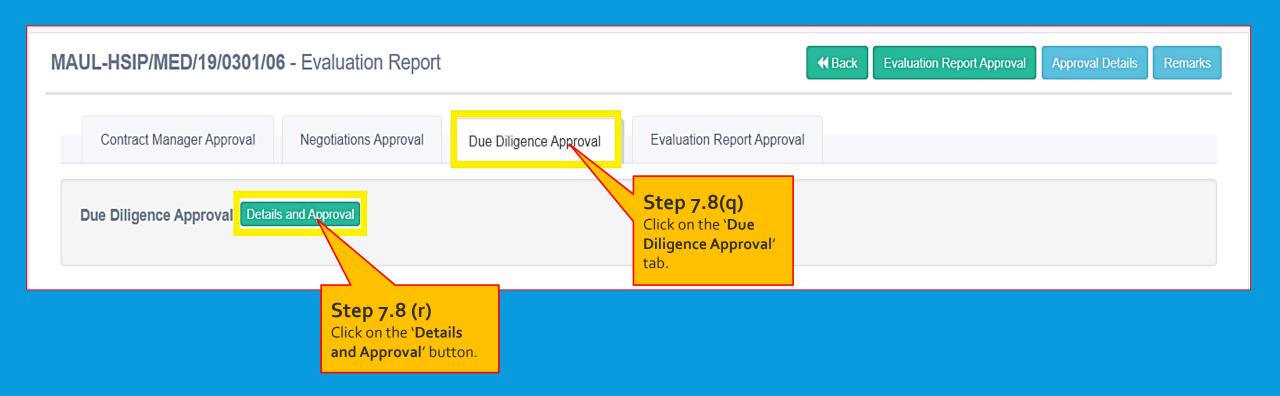
Ken Shabola

#### Products that requires price negotiation with target prices

#	Item Name	Lower Limit Qty	Upper Limit Qty	Unit Price Air EBB	Lead Time Sea Weeks	Lead Time Air Weeks	DDP Price	Pack Size	FOB Price	Unit Price CIF
1	Atazanavir 300mg, Capsules, 30 Caps	180	900	16.00	6	3	17.00	30	15.70	15.97

Close

# PAC Approval/ Rejection of Evaluation Report – **Due Diligence Approval**



#### 

#### Team conducting Due Diligence

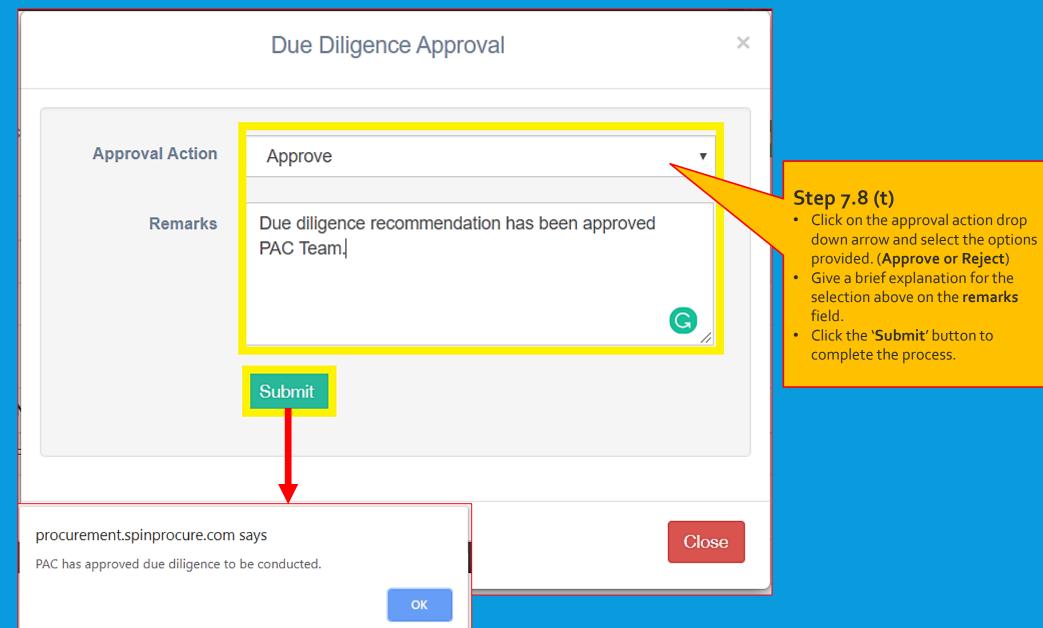
#	Name
1	Procurement Specialist

#### Due Diligence Questionnare - Expected Response [YES]/[NO]

#	Question
1	Does the bidder/ supplier have audited financial statements (cash flow, balance sheet, income statement) for the last three years, including an auditor's report?
2	Does the bidder/ supplier have a schedule of accounts receivable and accounts payable?

#### **Details**

This process will ascertain whether the suppliers' business is financially sound.



#### Due Diligence Details

×

PAC approval status: approved

Criteria: Verify Financial Information

#### Suppliers that require due diligence

#	Provider Name
1	EIM Solutions
2	Dummy Supplier

#### **Team conducting Due Diligence**

#	Name
1	Procurement Specialist

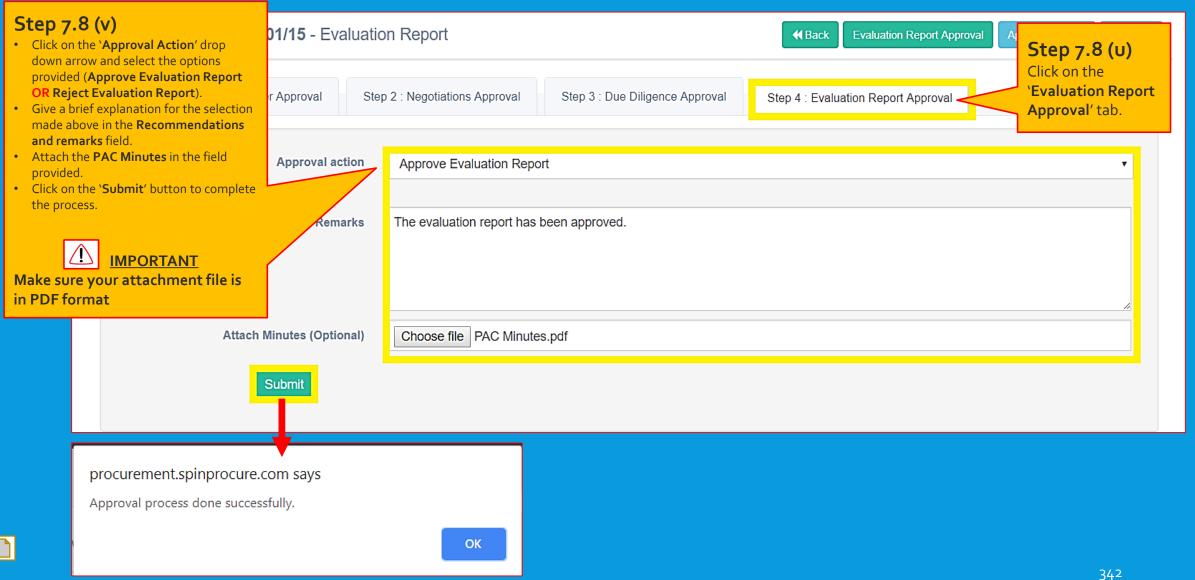
#### Due Diligence Questionnare - Expected Response [YES]/[NO]

#	Question
1	Does the bidder/ supplier have audited financial statements (cash flow, balance sheet, income statement) for the last three years, including an auditor's report?
2	Does the bidder/ supplier have a schedule of accounts receivable and accounts payable?

#### Details

This process will ascertain whether the suppliers' business is financially sound.

# PAC Overall Approval/ Rejection of Evaluation Report

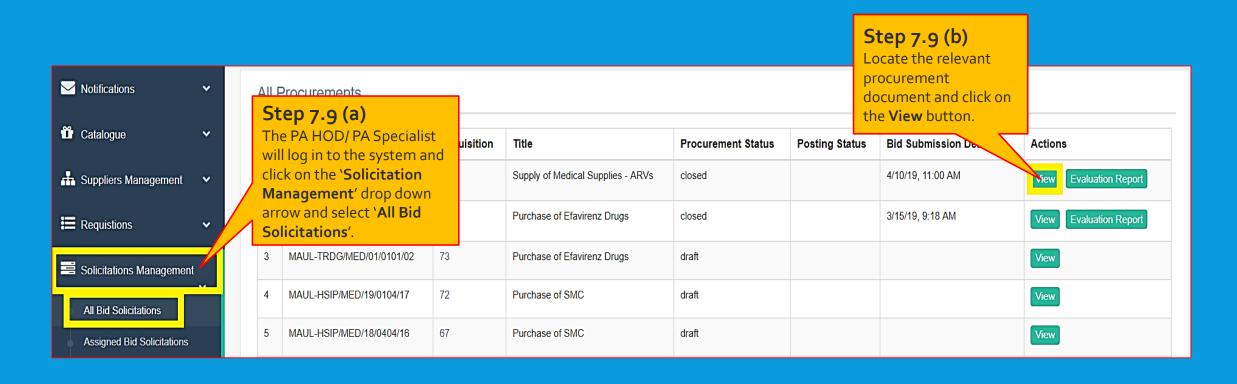


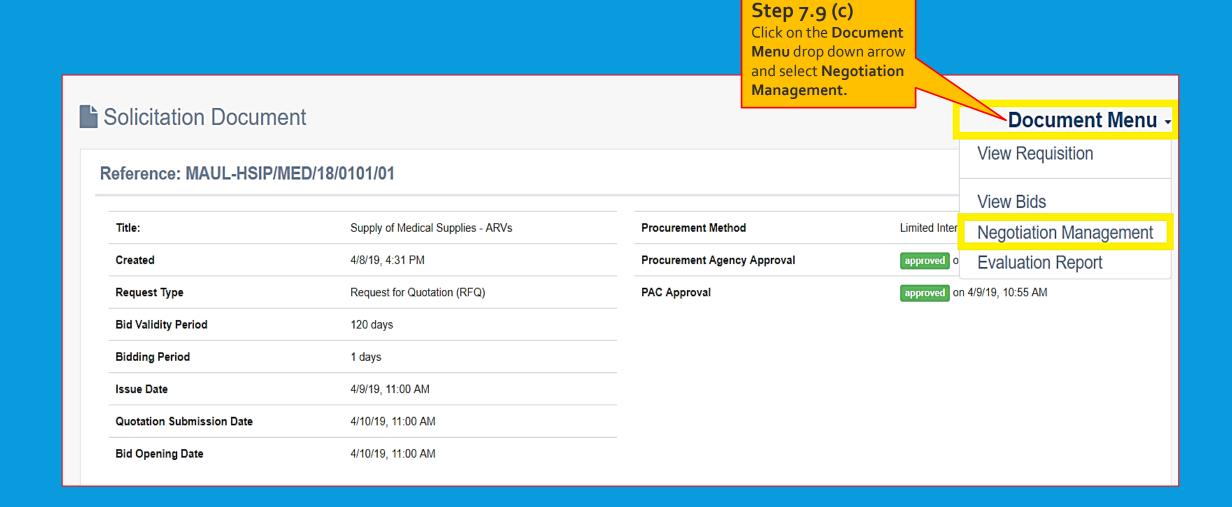
# 7.9 Financial Evaluation – Negotiation Process

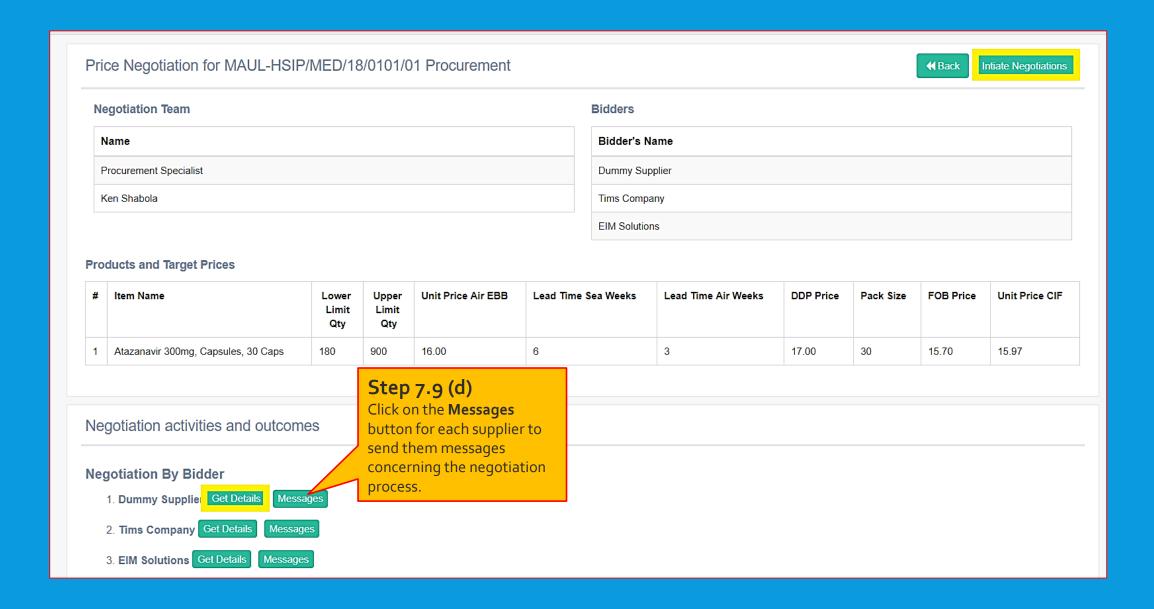
- This section will deal with the processes undertaken during the negotiation process between the bidders/ suppliers and MAUL negotiation team. This process will only take place if the PAC members approve the evaluation team's recommendation to conduct negotiation for a product (s)

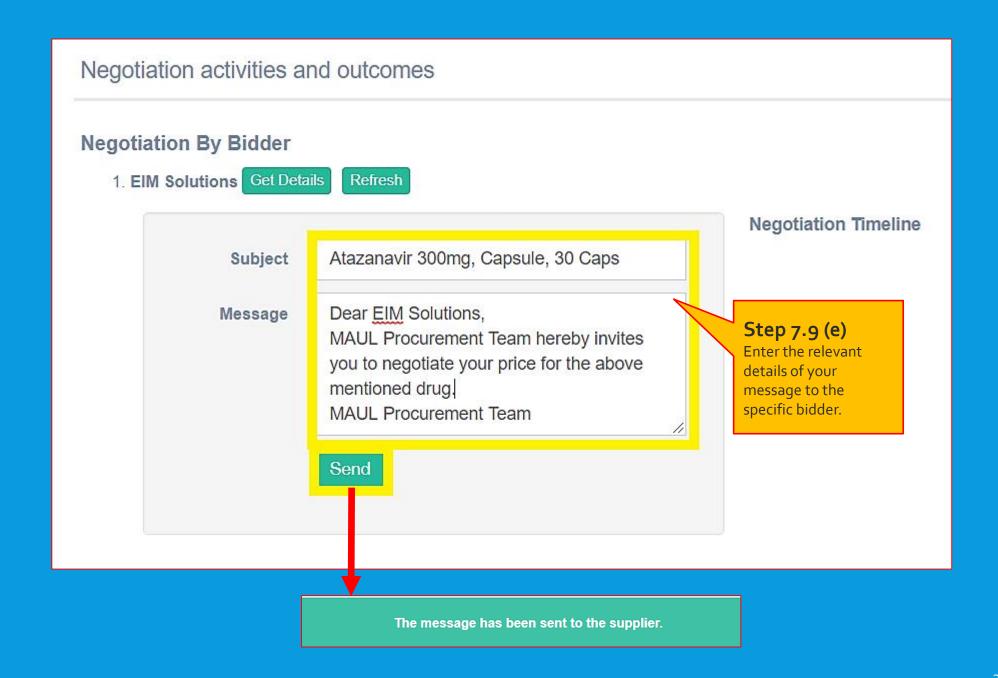
  The PA HOD/ PA Specialist will initiate the negotiation process using the e-Procurement's negotiation management feature. The following tasks will be performed in the system with regards to negotiation.
- The PA HOD/ PA Specialist and negotiation team will be able to send messages to bidders.
- The negotiation team will be able to view messages from both bidders and the PA HOD/ PA Specialist
- The negotiation team will be able to compare prices submitted by the bidders and perform price acceptance
- The negotiation team will be able to close the negotiation.

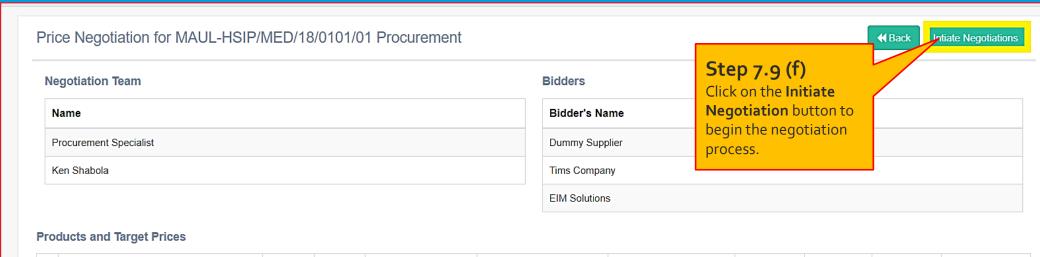
# <u>Negotiation Process – Sending Messages and Initiating Negotiation</u>



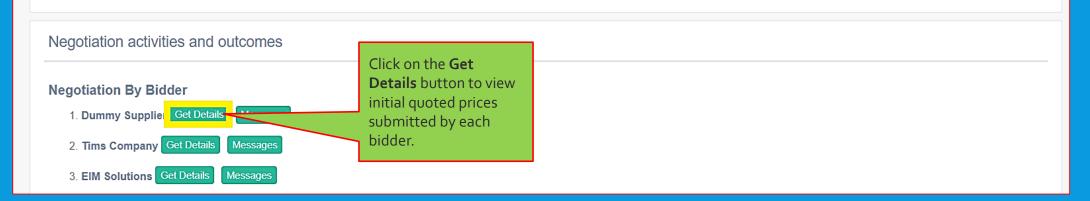


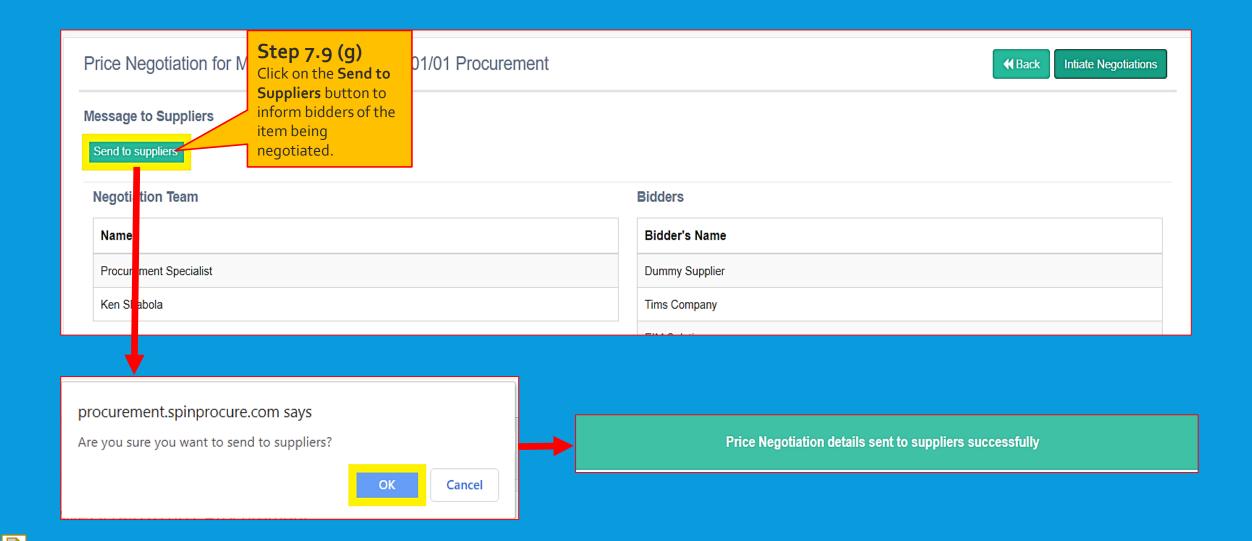


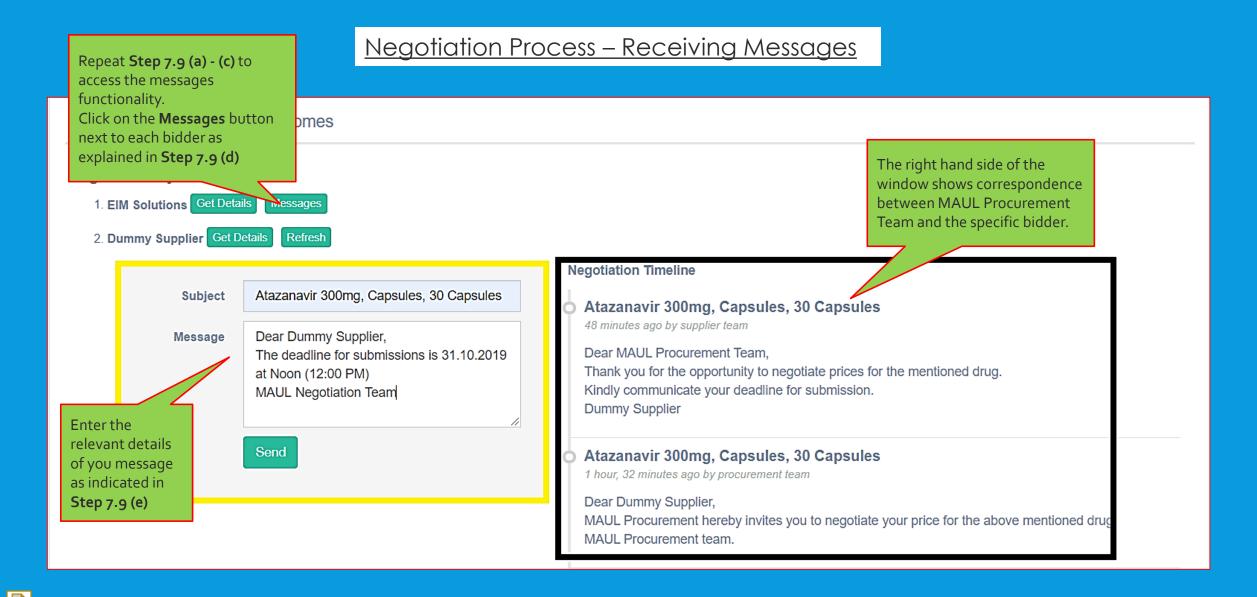




#	Item Name	Lower Limit Qty	Upper Limit Qty	Unit Price Air EBB	Lead Time Sea Weeks	Lead Time Air Weeks	DDP Price	Pack Size	FOB Price	Unit Price CIF
1	Atazanavir 300mg, Capsules, 30 Caps	180	900	16.00	6	3	17.00	30	15.70	15.97

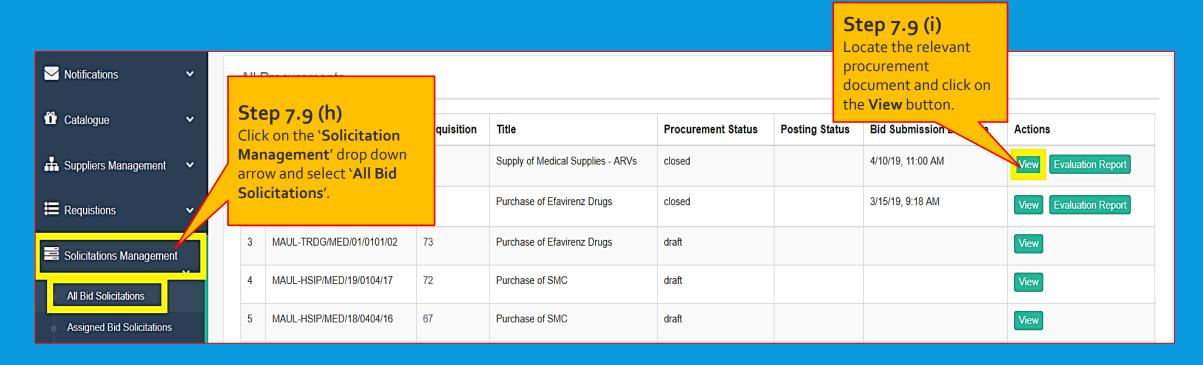


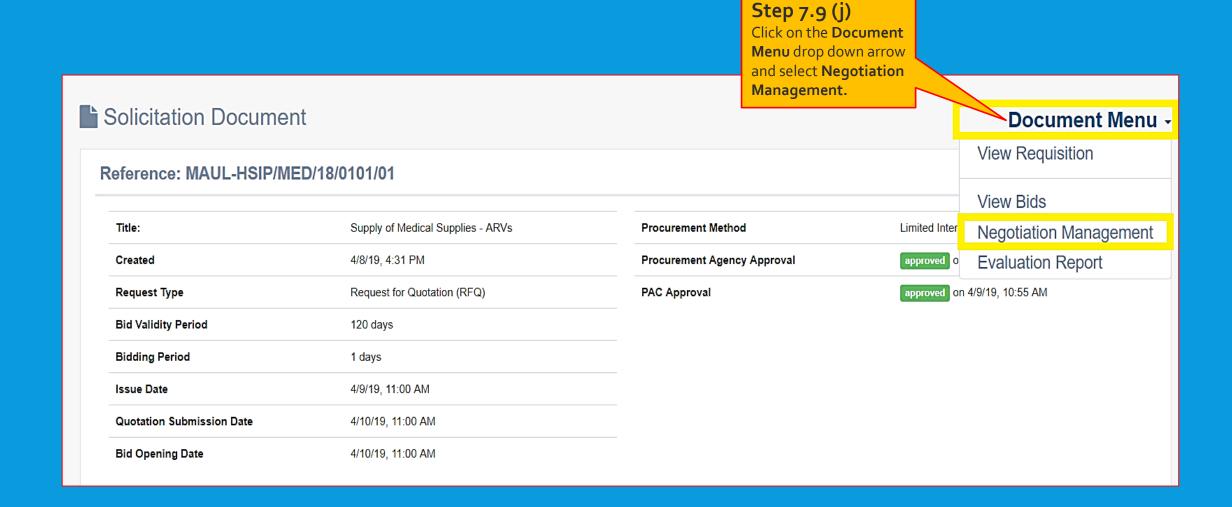


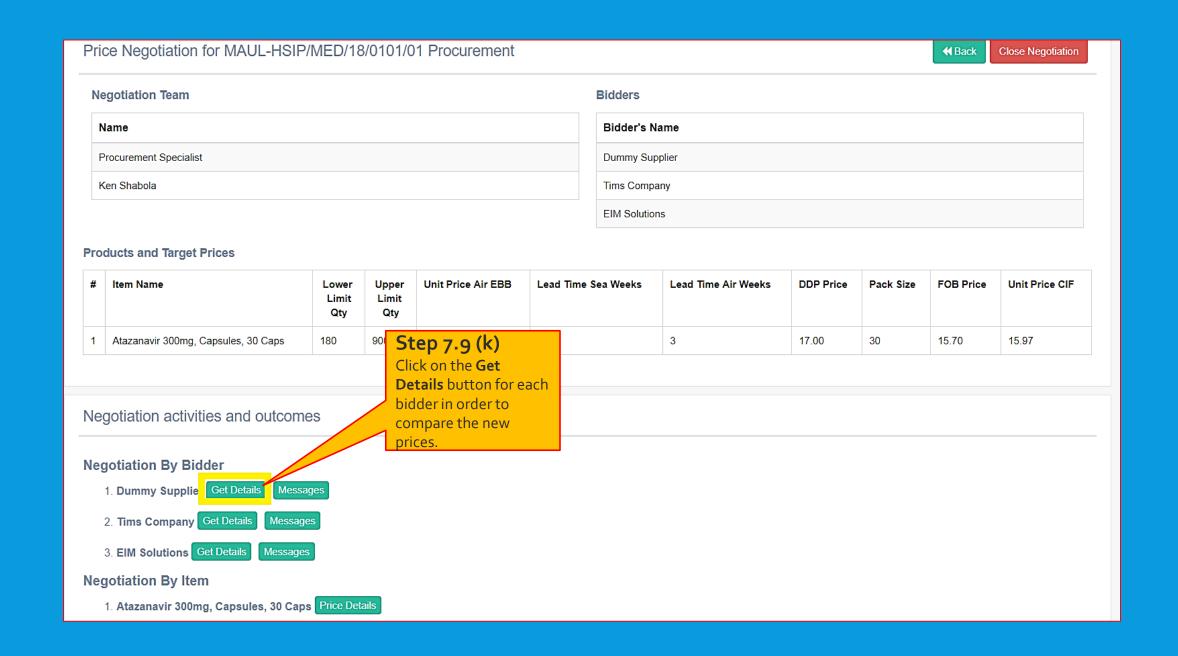


# <u>Negotiation Process – Price Acceptance</u>

After bidders have submitted their negotiated prices, a member of the negotiation team will log in to the system and perform price acceptance while comparing with the targeted prices preferred by MAUL. The negotiation team will receive system and email notifications after bidders' submission of negotiated prices.







### Negotiation activities and outcomes

#### Note:

The initial quoted **prices** submitted by the bidders are displayed here.

#### Note:

The **new negotiated prices** submitted by the bidders are displayed here.

#### **Negotiation By Bidder**

1. Dummy Supplier Refresh





Item Details							
	ltem	UOM	Negotiated Price Status				
	Atazanavir 300mg, Capsules, 30	30/pack	not accepted				

Capsules, 30
If price is accepted, the
negotiation price
status will change from
Not Accepted to
Accepted.

	Price as per quotation (USD)										
Unit Price Air EBB	Lead Time Sea Weeks	Lead Time Air Weeks	DDP Price	Pack Size	FOB Price	Unit Price CIF					
17.20	7	4	18.00	30	16.50	16.97					

Negotiated Prices (USD)									
Jnit Price Air EBB	Lead Time Sea Weeks	Lead Time Air Weeks	DDP Price	Pack Size	FOB Price	Unit Price CIF			
16.75	7	4	17.20	30	15.85	16.37			

Price Acceptance

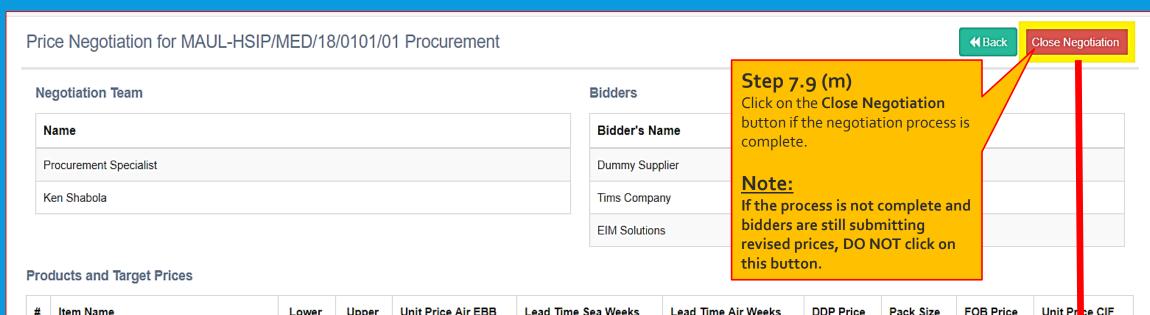
Actions

# **Step 7.9 (l)**

Click on the **Price Acceptance** button if the bidders' negotiated price is acceptable.

#### Note:

If the negotiated price is not acceptable, DO NOT click on this button.



#	Item Name	Lower Limit Qty	Upper Limit Qty	Unit Price Air EBB	Lead Time Sea Weeks	Lead Time Air Weeks	DDP Price	Pack Size	FOB Price	Unit Pr	e CIF
1	Atazanavir 300mg, Capsules, 30 Caps	180	900	16.00	6	3	17.00	30	15.70	15.97	

Negotiation has been closed.

Procurement.spinprocure.com says

Are you sure you want to close the price negotiations?

OK Cancel

After the negotiation team has completed the price acceptance, the bid manager will log in to the system and finalize on the financial evaluation of the item that required negotiation. The Bid Manager will perform the following tasks:

- 1. Log in to the system
- 2. Access the main menu, click on the **Solicitation Management** drop down arrow.
- 3. Select the **All Bids Solicitation** option.
- 4. Locate the relevant procurement document in the All Procurements section.
- 5. Click the View button
- 6. Click on the **Document Menu** Drop down arrow.
- 7. Select the **View Bids** option.
- 8. Click on the **Financial Evaluation** button to complete the financial evaluation of the item that was undergoing the negotiation process.

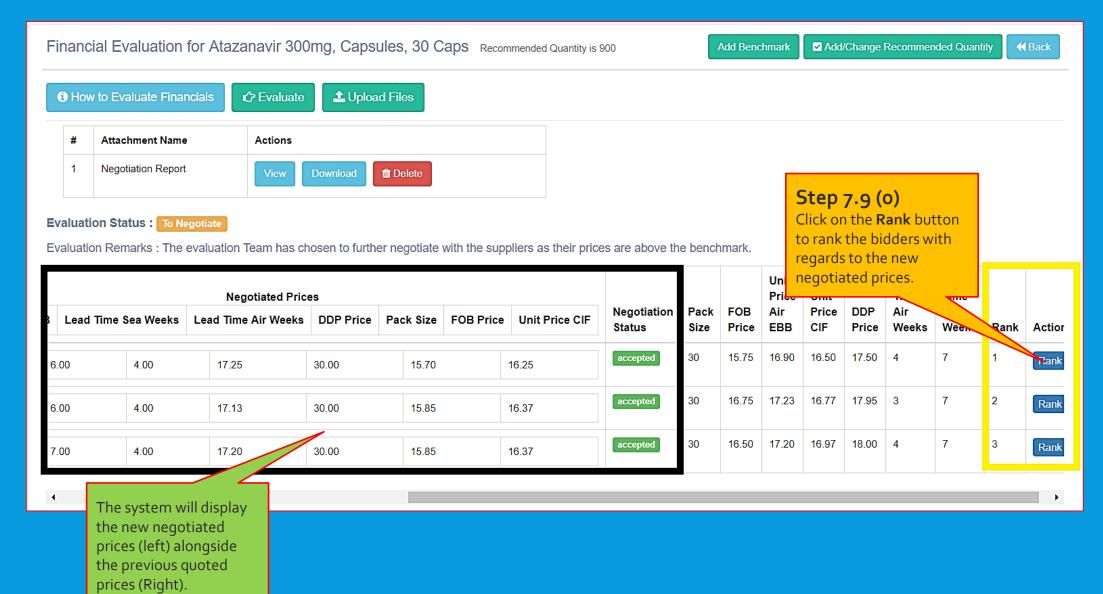
# Step 7.9 (n)

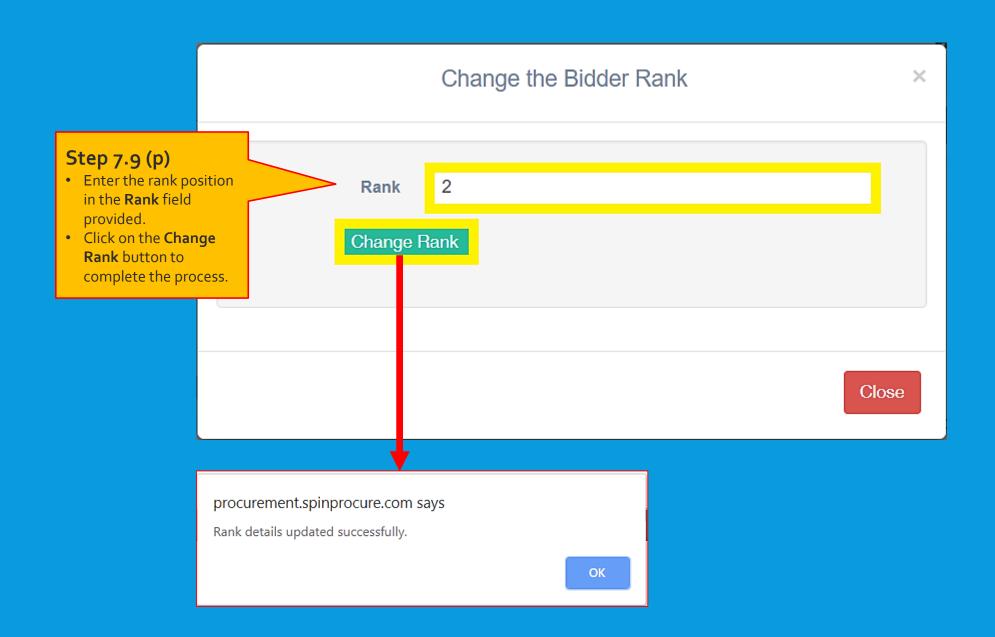
Click on the **Item Evaluation** button for the item that is in the negotiation phase.

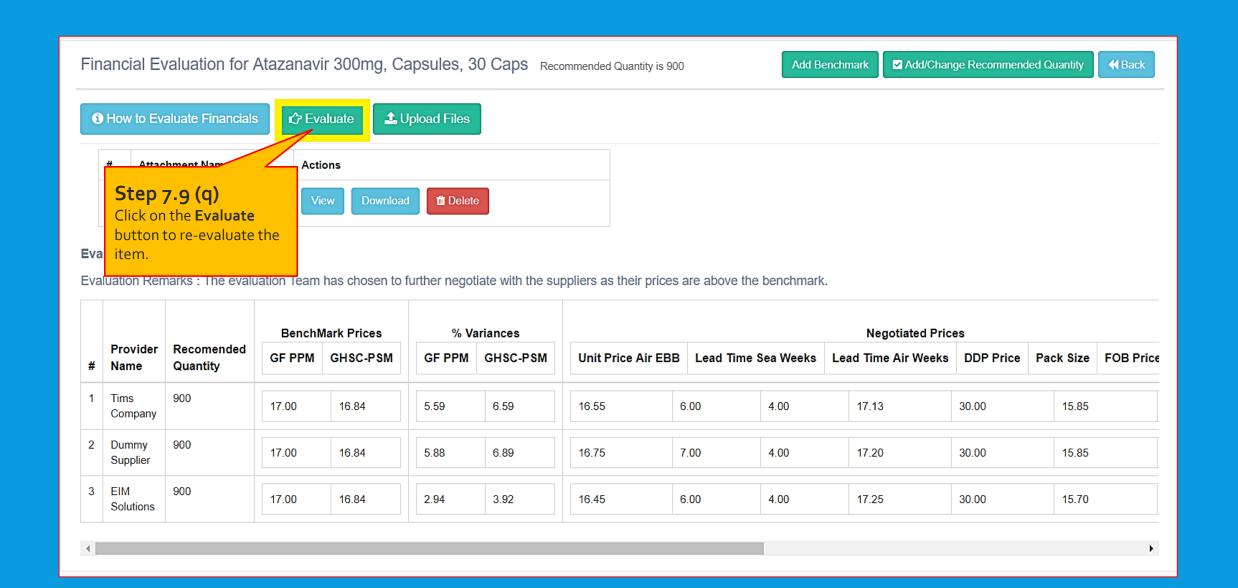
3. Atazanavir 300mg, Capsules, 30

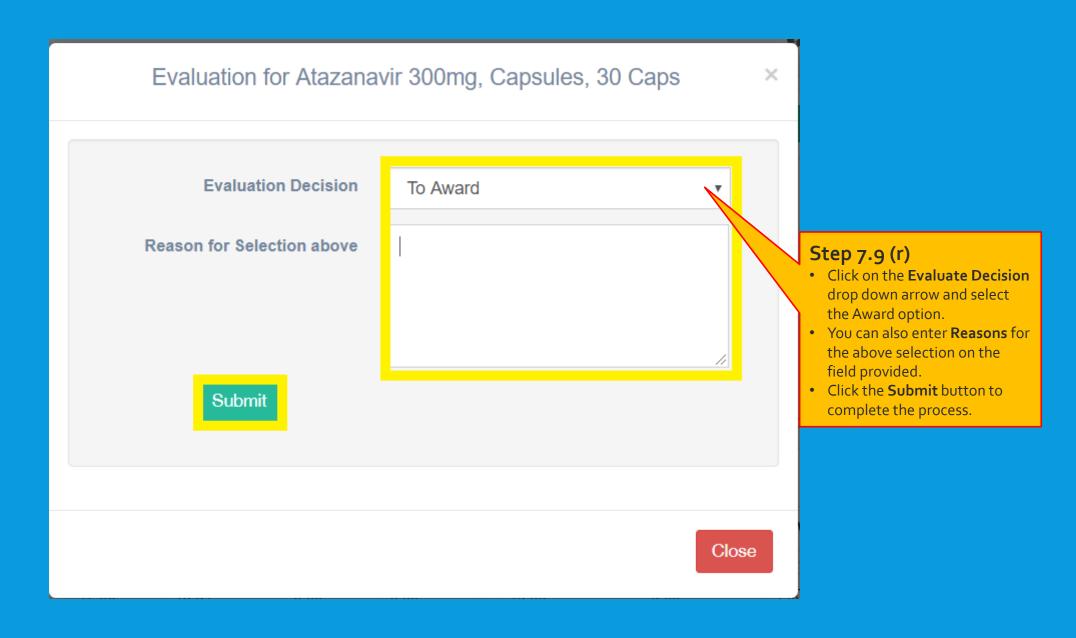
Quantity Required: 1,000, Unit of Measure: pack Item Evaluation | Evaluation Status : To Negotiate

#	Provider Name	Supplier Pack Size	FOB Price	Unit Price Air EBB	Unit Price CIF	DDP Price	Lead Time Air Weeks	Lead Time Sea Weeks	Selected to Award	Rank
1	Dummy Supplier	30	16.50	17.20	16.97	18.00	4	7	No	3
2	EIM Solutions	30	15.75	16.90	16.50	17.50	4	7	No	1
3	Tims Company	30	16.75	17.23	16.77	17.95	3	7	No	2





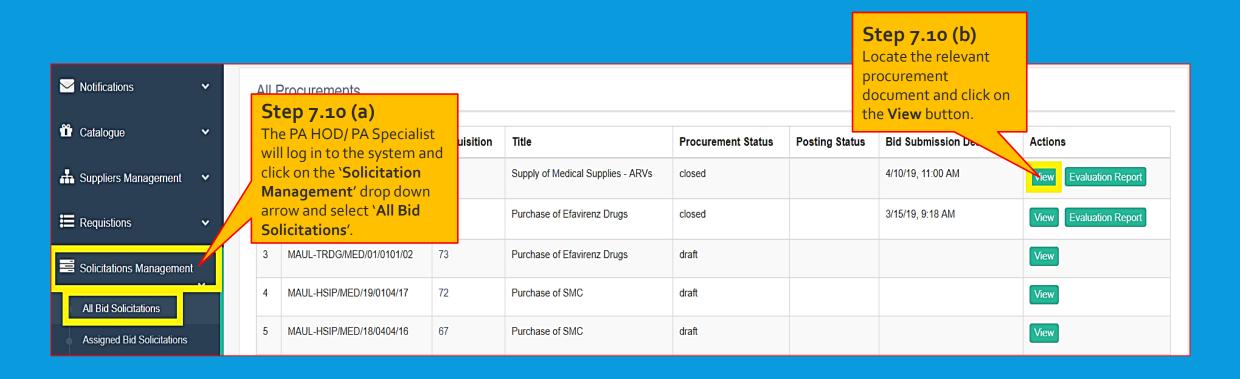


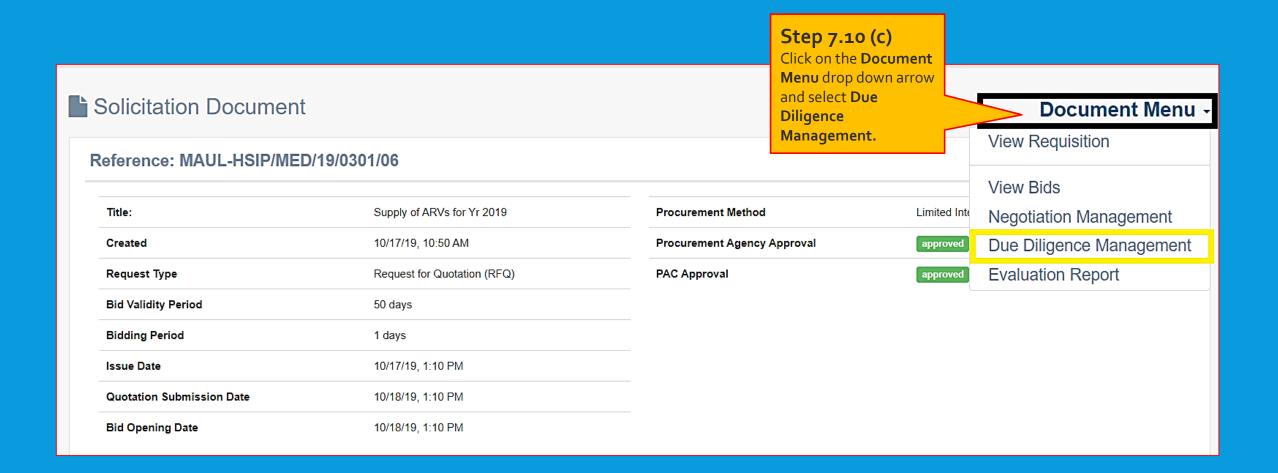


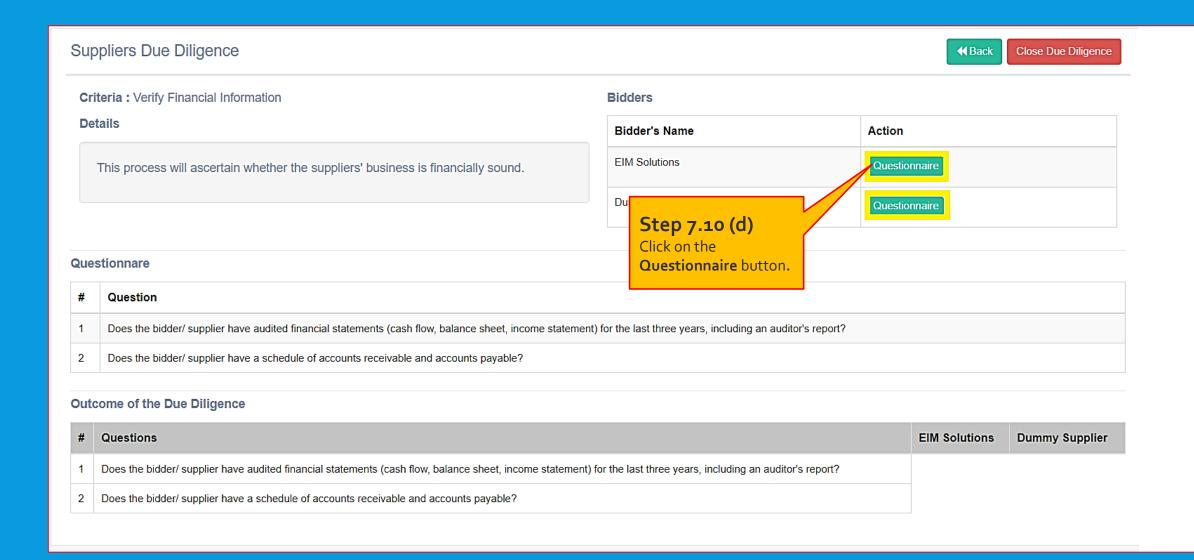
# 7.10 Financial Evaluation – Due Diligence Process

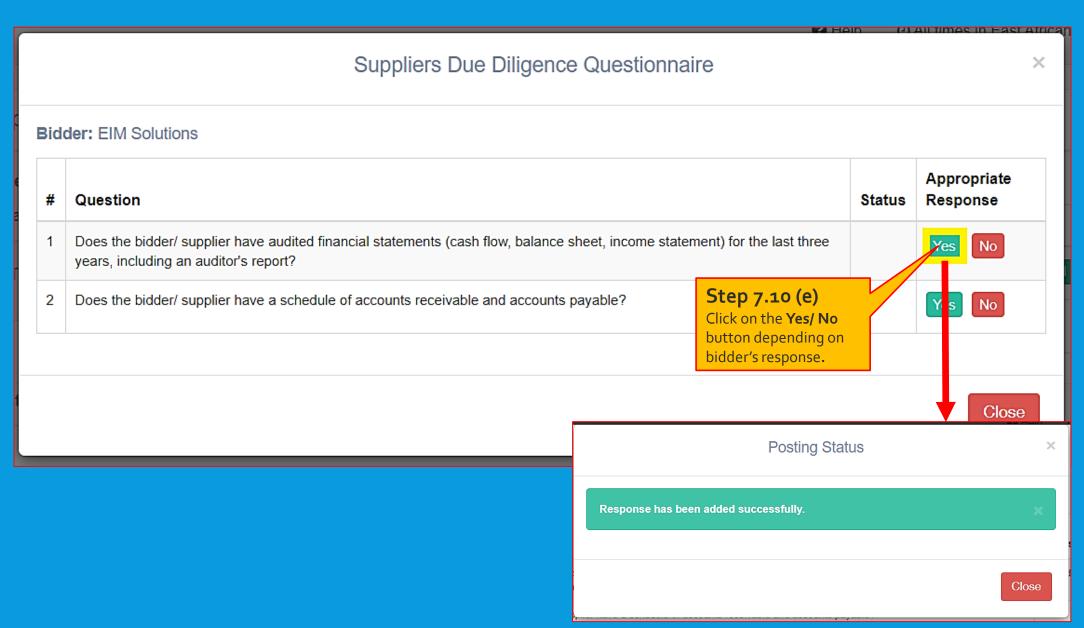
- This section will deal with the processes undertaken during the due diligence process between the bidders/ suppliers and MAUL negotiation team. This process will only take place if the PAC members approve the evaluation team's recommendation to conduct due diligence.
  - Due diligence will be initiated by the team selected to conduct the process using the e-Procurement's due diligence management feature. The following tasks will be performed in the system with regards to due diligence.
- The due diligence team will be able to verify whether bidders have relevant qualifications with regards to the due diligence criteria
- The due diligence team will be able to answer the due diligence questionnaire using affirmative Yes/ No answers.
- The due diligence team will be able to close the due diligence process after verification of all bidders is complete.

### <u>Due Diligence Process</u>

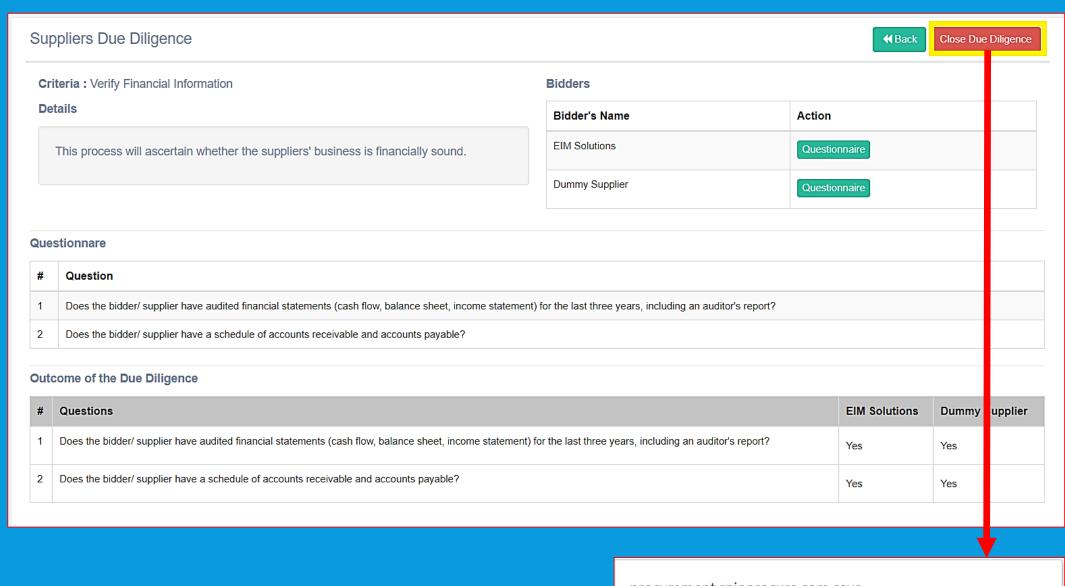








#### Suppliers Due Diligence Close Due Diligence **₩**Back Criteria: Verify Financial Information **Bidders Details Bidder's Name** Action EIM Solutions This process will ascertain whether the suppliers' business is financially sound. **Dummy Supplier** Questionnaire Questionnare After filling out the questionnaire responses, Question the results will be displayed at the bottom of the due Does the bidder/ supplier have audited financial statements (cash flow, balance sheet, income statement) for the last three ye diligence window. Does the bidder/ supplier have a schedule of accounts receivable and accounts payable? Outcome of the Due Diligence Questions EIM Solutions **Dummy Supplier** Does the bidder/ supplier have audited financial statements (cash flow, balance sheet, income statement) for the last three years, including an auditor's report? Yes Yes Does the bidder/ supplier have a schedule of accounts receivable and accounts payable? Yes Yes



Due diligence event has been closed. Notifications has been sent to the bid manager.

procurement.spinprocure.com says

Are you sure you want to close the due diligence exercise?

OK

Cancel

After the due diligence team has completed the verification process, the bid manager will log in to the system and finalize on the financial evaluation of the item that required due diligence. The Bid Manager will perform the following tasks:

- 1. Log in to the system
- 2. Access the main menu, click on the **Solicitation Management** drop down arrow.
- 3. Select the **All Bids Solicitation** option.
- 4. Locate the relevant procurement document in the All Procurements section.
- 5. Click the View button
- 6. Click on the **Document Menu** Drop down arrow.
- 7. Select the **View Bids** option.
- 8. Click on the **Financial Evaluation** button to complete the financial evaluation of the item that was undergoing the due diligence process.

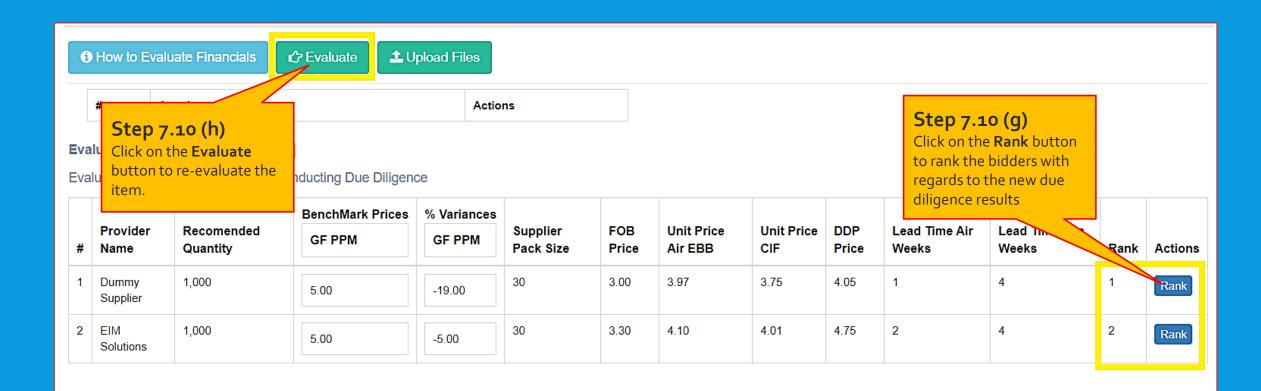
### Step 7.10 (f)

Click on the Item
Evaluation button for the item that is in the due diligence phase.

2. Abacavir 60mg, Tablets, 30 Tabs

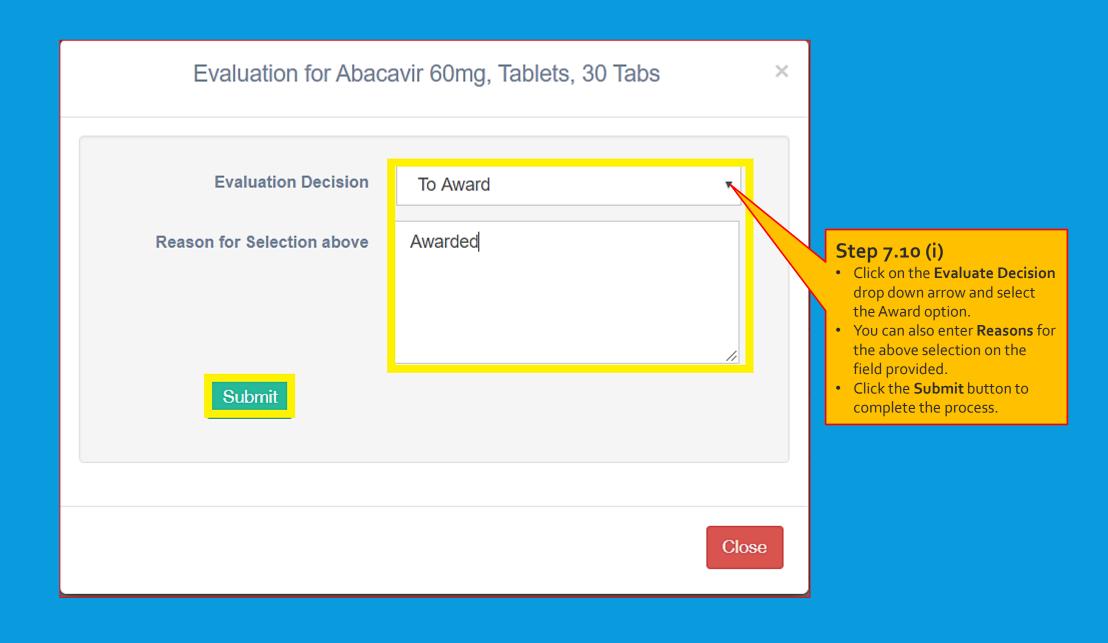
Quantity Required: 1,000, Unit of Measure: Pack Item Evaluation | Evaluation Status : To Due Diligence

#	Provider Name	Supplier Pack Size	FOB Price	Unit Price Air EBB	Unit Price CIF	DDP Price	Lead Time Air Weeks	Lead Time Sea Weeks	Selected to Award	Rank
1	Dummy Supplier	30	3.00	3.97	3.75	4.05	1	4	No	1
2	EIM Solutions	30	3.30	4.10	4.01	4.75	2	4	No	2



#### **Suppliers Due Diligence**

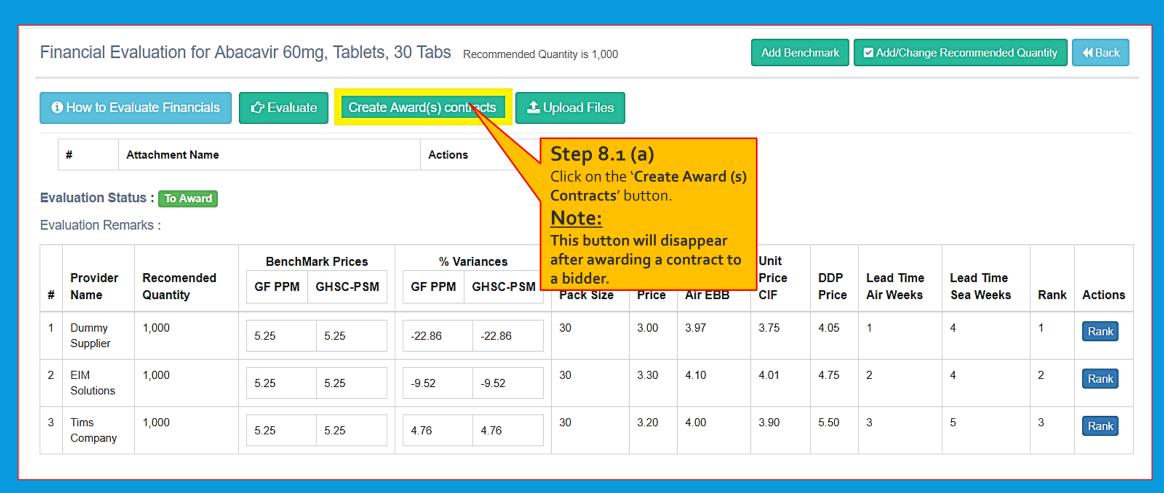
#	Questions	EIM Solutions	Dummy Supplier
1	Does the bidder/ supplier have audited financial statements (cash flow, balance sheet, income statement) for the last three years, including an auditor's report?	Yes	Yes
2	Does the bidder/ supplier have a schedule of accounts receivable and accounts payable?	Yes	Yes

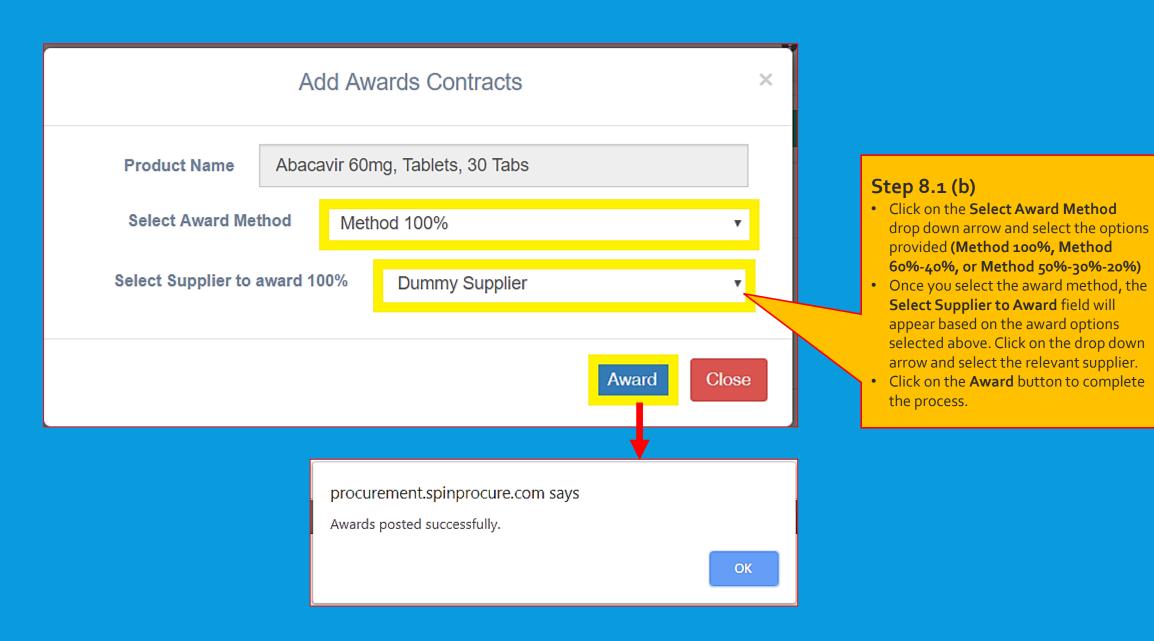


## 8.0 AWARDS

- To award contracts to bidders, the evaluation process should be complete and at least one of the product's recommendation status reads 'To Award'. These conditions will make the 'Create Award (s) Contract' functionality available.
- After the evaluation team has completed all necessary evaluation tasks, and the evaluation report has been reviewed and approved by PA HOD/ PA Specialist and the PAC team members respectively. The Bid Manager will perform the following tasks:
  - 1. Log in to the system
  - 2. Access the main menu, click on the **Solicitation Management** drop down arrow.
  - 3. Select the **All Bid Solicitations** option.
  - 4. Locate the relevant procurement document in the **All Procurements** section.
  - 5. Click the View button
  - 6. Click on the **Document Menu** Drop down arrow.
  - 7. Select the View Bids option.
  - 8. Click on the Financial Evaluation button.
  - 9. Click on the **Item Evaluation** button for products that have the '**To Award**' status only.
  - 10. Click on the Create Award (s) Contract button to begin the awards process (See Next Page).

# 8.1 Awarding Contracts to Bidders





After completing Step 8.1 (b), the 'Evaluation Complete' status will appear to show that a bidder has been awarded the specific contract.

2. Abacavir 60mg, Tablets, 30 Tabs

Quantity Required: 1,000, Unit of Measure: Pack Item Evaluation | Evaluation Complete | Evaluation Status : To Award

#	Provider Name	Supplier Pack Size	FOB Price	Unit Price Air EBB	Unit Price CIF	DDP Price	Lead Time Air Weeks	Lead Time Sea Weeks	Selected to Award	Rank
1	EIM Solutions	30	3.30	4.10	4.01	4.75	2	4	No	2
2	Tims Company	30	3.20	4.00	3.90	5.50	3	5	No	3
3	Dummy Supplier	30	3.00	3.97	3.75	4.05	1	4	Yes	1

Once a bidder is awarded a contract, the system will display the award status as 'Yes'.



After awarding contracts, the system will display the status **Financial Evaluation Complete.** 

Financial Evaluation Complete

View Evaluation Report

2

View Awards

Financial Evaluation Summary

Click on the Financial **Evaluation Summary** button to view the final results of the financial evaluation.

1. Efavirenz 50mg, Capsules, 30 Caps

Quantity Required: 1,000, Unit of Measure: pack Item Evaluation Evaluation Status:

#	Provider Name	Supplier Pack Size	FOB Price	Unit Price Air EBB	Unit
1	Dummy Supplier	30	1.75	2.50	2.40
2	EIM Solutions	30	1.50	1.75	1.97
3	Tims Company	30	1.90	2.50	2.35

Click on the View Awards

Chick on the view / thruis
button to see how bidders
have been awarded
contracts based on a
predefined Award Method.

eeks	Lead Time Sea Weeks	Selected to Award	Ran
	5	No	-
	4	No	-
	1	No	

2. Abacavir 60mg, Tablets, 30 Tabs

Provider Name

EIM Solutions

Tims Company

Dummy Supplier

**Provider Name** 

**Dummy Supplier** 

2 EIM Solutions

Quantity Required: 1,000, Unit of Measure: Pack

30

Supplier Pack Size

Supplier Pack Size

Item Evaluation	Eva
-----------------	-----

**FOB Price** 

3.30

3.20

3.00

Unit Price Air EBB

4.10

4.00

3.97

aluation Complete Evaluation Status : To Award

2.77

_						
	Unit Price CIF	DDP Price	Lead Time Air Weeks	Lead Time Sea Weeks	Selected to Award	Rank
	4.01	4.75	2	4	No	2
	3.90	5.50	3	5	No	3
	3.75	4.05	1	4	Yes	1

3. Atazanavir 300mg, Capsules, 30 Caps

Quantity Required: 1,000, Unit of Measure: pack Item Evaluation

30

**FOB Price** 

16.50

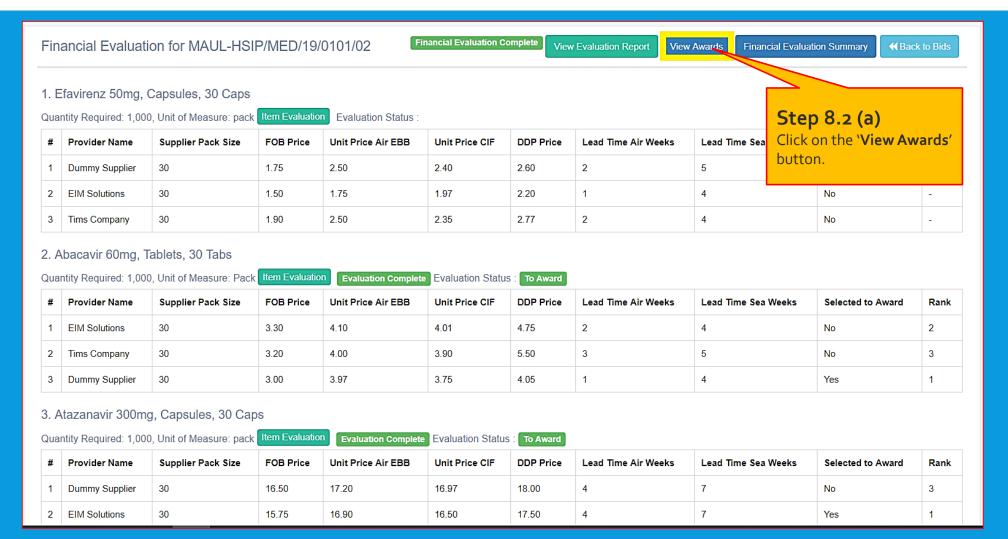
15.75

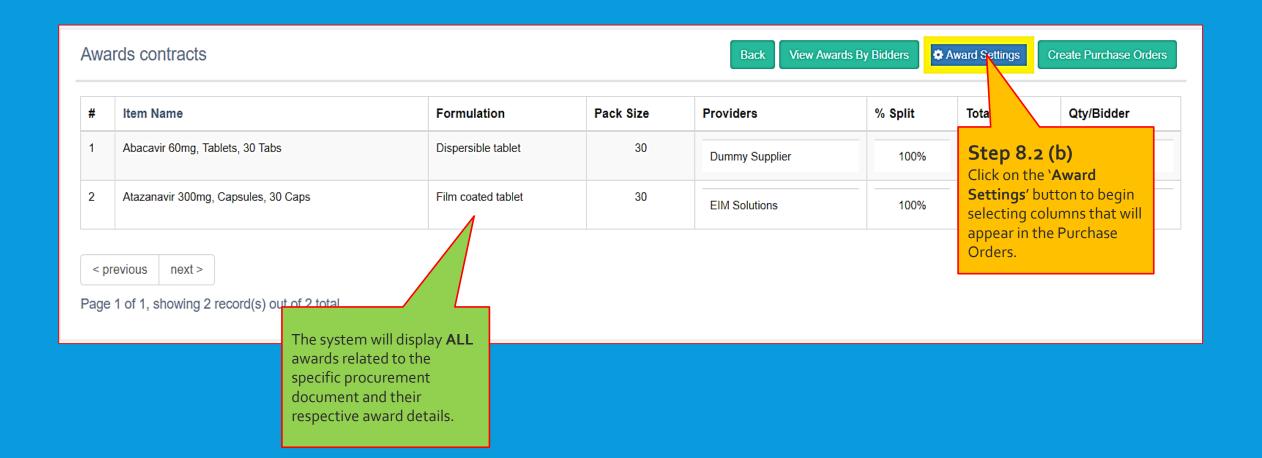
<b>Evaluation Complete</b>	Evaluation Sta	8

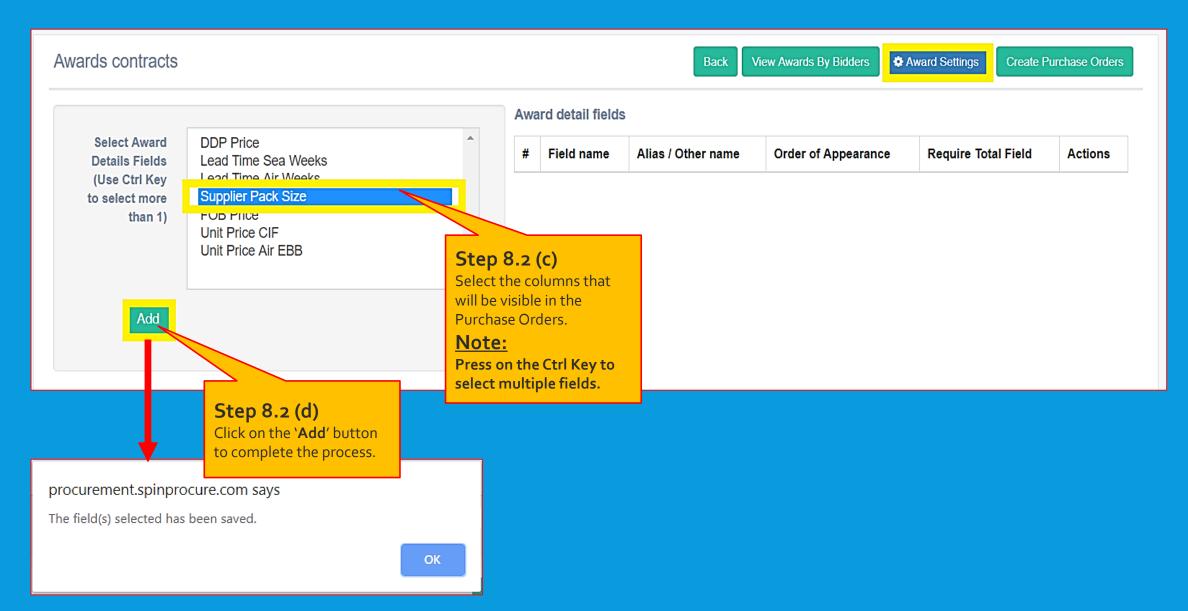
To Award

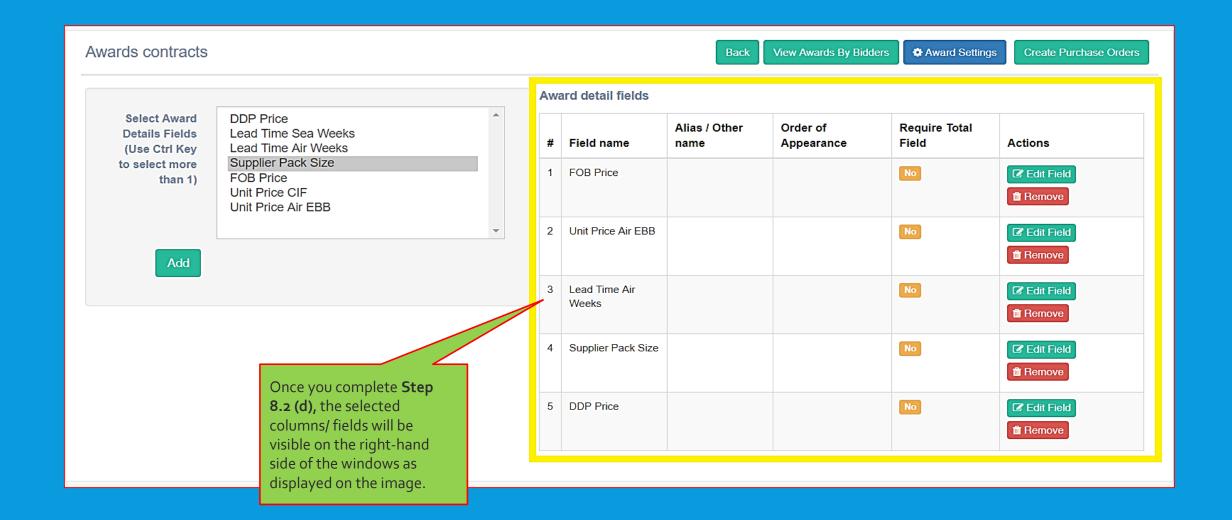
Unit Price Air EBB		Unit Price CIF	DDP Price	Lead Time Air Weeks	Lead Time Sea Weeks	Selected to Award	Rank
	17.20	16.97	18.00	4	7	No	3
	16.90	16.50	17.50	4	7	Yes	1

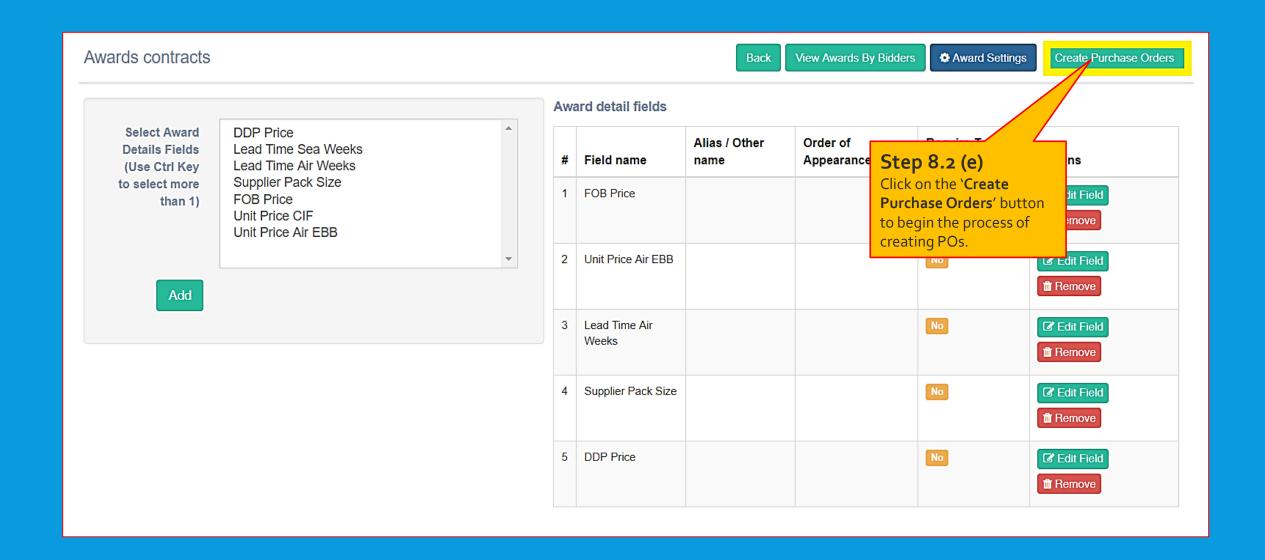
## 8.2 Generate Purchase Orders

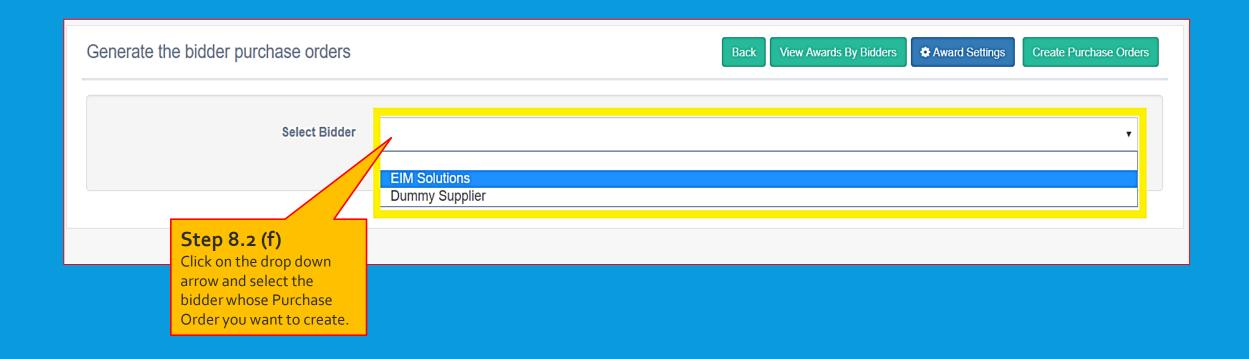


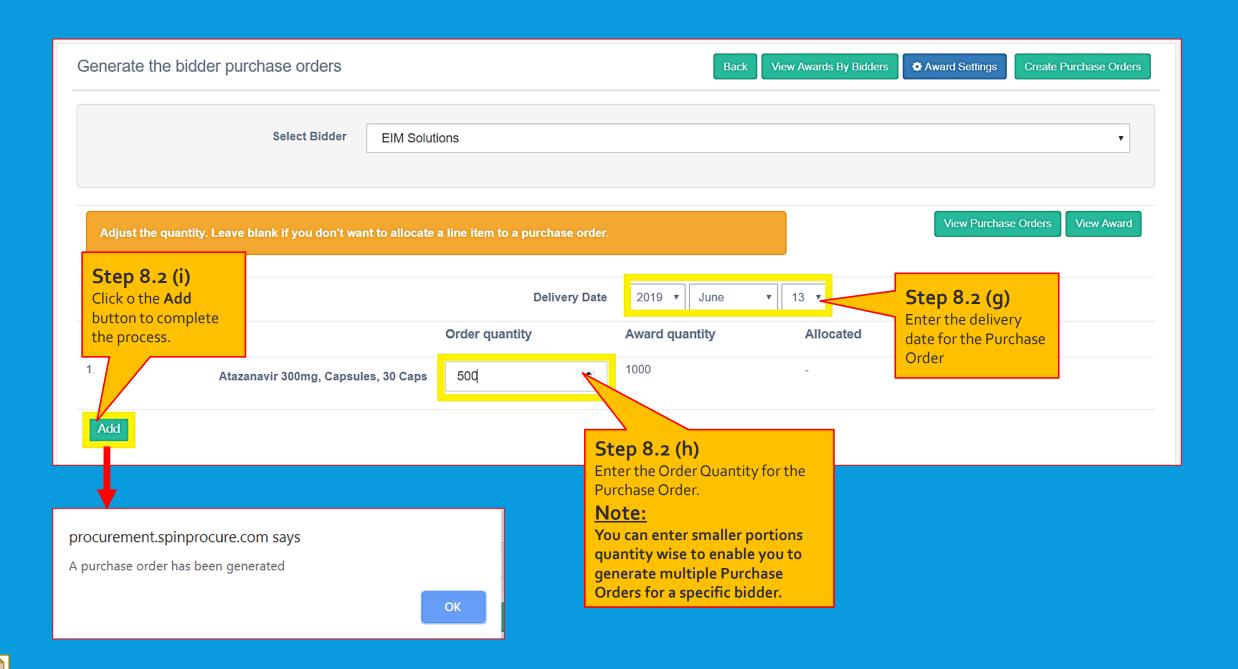


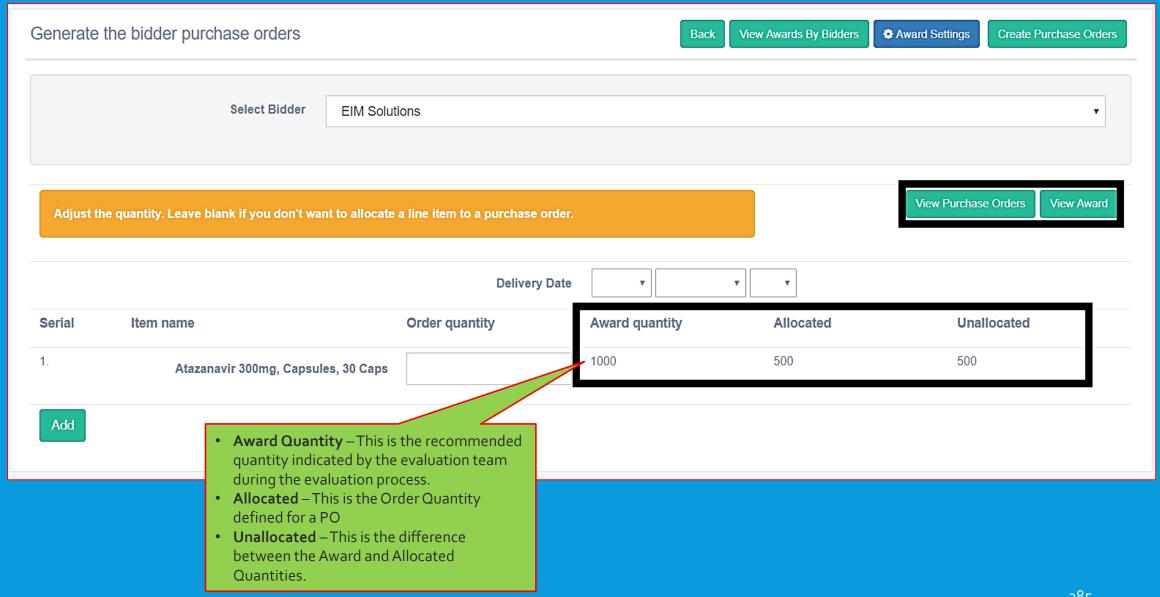


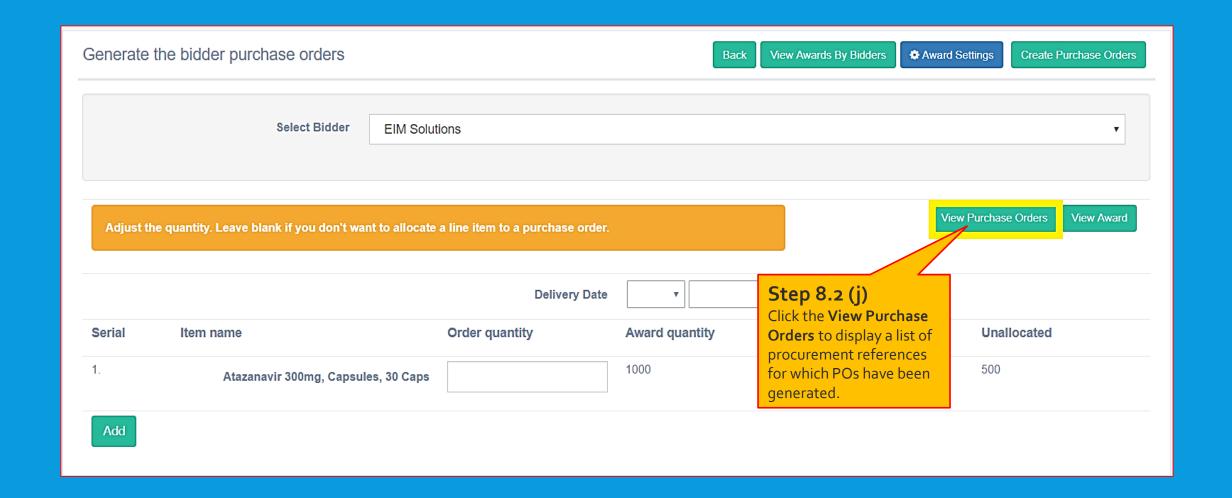












#### Step 8.2 (k)

Click the View **Purchase Order** button to display details of the purchase Order.

#### EIM Solutions Purchase Orders for MAUL-HSIP/MED/19/0101/02

#	Procurement Reference	Date of Delivery	Actions
1	MAUL-HSIP/MED/19/0101/02	6/13/19	View Purchase Order

**Bidder Name:** EIM Solutions

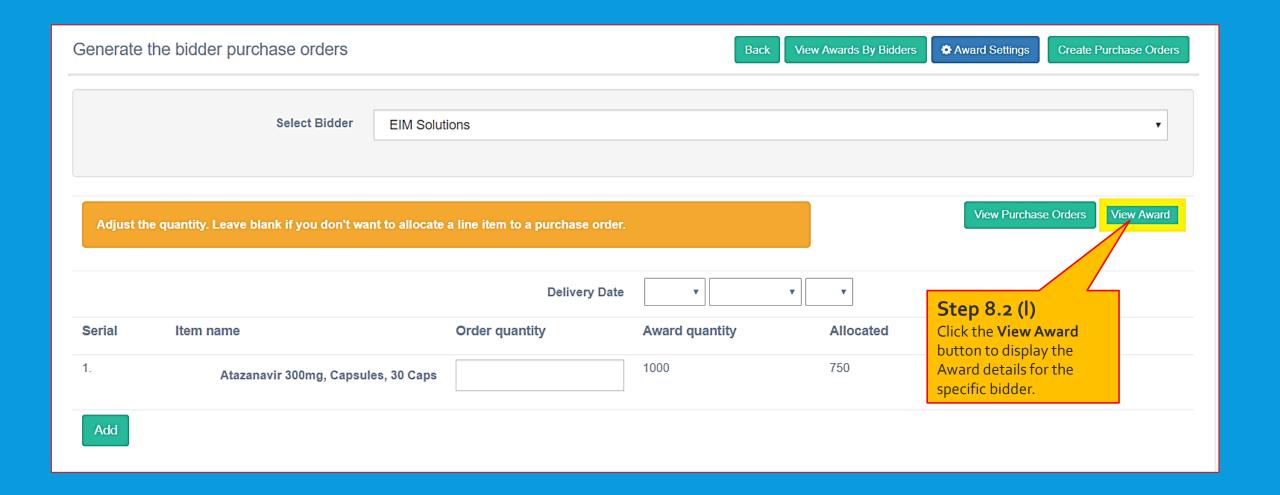
Reference: MAUL-HSIP/MED/19/0101/02

Supplier Code: SAP001

**Delivery Date:** 13-06-2019

#	Item	Quantity	FOB Price	Unit Price Air EBB	Lead Time Air Weeks	Supplier Pack Size	DDP Price
1	Atazanavir 300mg, Capsules, 30 Caps	500	15.70	16.90	3	30	16.95

After executing **Step 8.2 (k),** the system will display the Purchase Order details.



Provider Name: EIM Solutions

Procurement: MAUL-HSIP/MED/19/0101/02

Supplier Code: SAP001

Delivery Date : Not available



#	Item	Quantity	FOB Price	Unit Price Air EBB	Lead Time Air Weeks	Supplier Pack Size	DDP Price
1	Atazanavir 300mg, Capsules, 30 Caps	1,000	15.70	16.90	3	30	16.95